SUNCORP GROUP LIMITED SUNCORP BANK APS 330

FOR THE QUARTER ENDED 31 MARCH 2020

RELEASE DATE: 11 MAY 2020



Suncorp Group Limited ABN 66 145 290 124

BASIS OF PREPARATION

This document has been prepared by Suncorp Bank to meet the disclosure obligations under the Australian Prudential Regulation Authority (**APRA**) Australian Prudential Standard (**APS**) 330 *Public Disclosure*.

Suncorp Bank is represented by Suncorp-Metway Limited (**SML**) and its subsidiaries. SML is an authorised deposit-taking institution (**ADI**) and a wholly owned subsidiary of Suncorp Group Limited. Suncorp Group is represented by Suncorp Group Limited and its subsidiaries.

Other than statutory information required by a regulator (including APRA), all financial information is measured in accordance with Australian Accounting Standards. All figures have been quoted in Australian dollars and have been rounded to the nearest million.

This document has not been audited nor reviewed in accordance with Australian Auditing Standards. It should be read in conjunction with Suncorp Group's consolidated annual and interim financial reports which have been either audited or reviewed in accordance with Australian Auditing Standards.

Figures relate to the quarter ended 31 March 2020 (unless otherwise stated) and should be read in conjunction with other information concerning Suncorp Group filed with the Australian Securities Exchange (**ASX**).

DISCLAIMER

This report contains general information which is current as at 11 May 2020. It is information given in summary form and does not purport to be complete.

It is not a recommendation or advice in relation to the Suncorp Group and Suncorp Bank or any product or service offered by its entities. It is not intended to be relied upon as advice to investors or potential investors, and does not consider the investment objectives, financial situation or needs of any particular investor. These should be considered, with or without professional advice, when deciding if an investment is appropriate.

The information in this report is for general information only. To the extent that the information may constitute forward-looking statements, the information reflects Suncorp Group's intent, belief or current expectations with respect to our business and operations, market conditions, results of operations and financial condition, capital adequacy, specific provisions and risk management practices at the date of this report. Such forward-looking statements are not guarantees of future performance and involve known and unknown risks and uncertainties, many of which are beyond Suncorp Group's control, which may cause actual results to differ materially from those expressed or implied.

Suncorp Group and Suncorp Bank undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date of this report (subject to ASX disclosure requirements).

Registered office

Level 28, 266 George Street Brisbane Queensland 4000 suncorpgroup.com.au

Investor Relations

Andrew Dempster Head of Investor Relations 0497 799 960 (02) 8121 9206 andrew.dempster@suncorp.com.au Jatin Khosla EM Investor Relations 0439 226 872 (07) 3167 5966 jatin.khosla@suncorp.com.au

TABLE OF CONTENTS

Basis of preparation	2
Overview	4
_oans and advances	5
mpairment losses on loans and advances	6
mpaired assets	6
Non-performing loans	7
Provision for impairment	8
Gross non-performing loans coverage by portfolio	9
Appendix 1 – APS 330 Tables	.10
Appendix 2 – Definitions	.21

OVERVIEW

Suncorp Bank has a robust capital position and strong funding and liquidity, supported by the Group's A+ credit rating and balance sheet strength.

Suncorp Bank is focused on supporting customers and has announced a range of industry-wide financial assistance measures including loan repayment deferrals, reduced fees and access to working capital to assist with managing through the crisis via a new three-year unsecured SME Support Loan.

Suncorp Bank has redeployed a number of staff into customer-facing roles to support heightened customer needs during the early stages of the pandemic. The Bank has also provided on-line forms to help customers apply for support and released a significant mobile banking upgrade over the quarter on the Suncorp App. Together these enhancements have delivered improvements to customer service levels over the period.

Total lending was broadly flat over the March quarter, with growth in agribusiness lending offset by a contraction in retail and commercial lending.

Home lending contracted \$278 million, down 0.6% over the quarter, with intense competition for acquisition and retention of mortgage customers continuing and following a sustained period of low lodgment volumes. The overall portfolio continues to be weighted towards owner occupiers, principal and interest repayments and loans with an LVR of less than 80%. Suncorp has started to see benefits from process enhancements following a targeted approach in the broker channel and continued development of digital home lending origination. Further digital solutions have been deployed over the quarter to assist customers impacted by COVID-19, such as online application for loan payments deferrals.

Business lending grew \$19 million or 0.2% with growth in agribusiness lending offset by a reduction in the commercial portfolio. A portion of agribusiness customers have seen relief from extreme drought conditions in Queensland and New South Wales, particularly cropping and mixed farming operations.

As at 31 March 2020, impairment losses were 91 basis points of gross loans and advances (annualised), primarily reflecting a \$133m economic overlay in response to COVID-19. This overlay is based on a conservative base case scenario, advanced provisioning modelling and the composition of the lending portfolio. The underlying assumptions for the base case scenario assume a sharp deterioration and slow recovery with unemployment peaking at 11.5%, an 11% reduction in house prices and a 14% reduction in commercial property prices.

Total past due loans not shown as impaired increased by \$35 million over the quarter, partly driven by a reduced collections activity as resources have been redirected to support COVID-19 related customer needs, as well as an increase in customer hardship following the recent bush fires.

Suncorp's capital levels are sound with a risk-weighted Common Equity Tier 1 ratio of 9.02% being within the target range of 9-9.50%.

Strong growth in at-call deposits continued over the quarter with growth of \$1.2 billion. Growth continues to be driven by customer-focused initiatives including zero account-keeping fees and competitive deposit rates, as well as ongoing development of online banking functionality, with over half of the new deposit accounts now being opened online.

As at 31 March 2020, the Net Stable Funding Ratio (NSFR) was 119% and the Liquidity Coverage Ratio (LCR) was 136%, demonstrating Suncorp's strong liquidity position. Suncorp, along with the industry, benefitted from several regulatory initiatives to support liquidity in the face of increasing uncertainty towards the end of the period. Suncorp also priced a five-year \$750 million domestic covered bond transaction on 21 April 2020, capitalising on improved market conditions and further strengthening the balance sheet.

LOANS AND ADVANCES

				Mar-20	Mar-20
	Mar-20	Dec-19	Mar-19	vs Dec-19	vs Mar-19
	\$M	\$M	\$M	%	%
Housing loans	41,851	41,861	40,569	(0.0)	3.2
Securitised housing loans and covered bonds	5,028	5,296	7,099	(5.1)	(29.2)
Total housing loans	46,879	47,157	47,668	(0.6)	(1.7)
Consumer loans	155	152	155	2.0	-
Retail loans	47,034	47,309	47,823	(0.6)	(1.6)
Commercial (SME)	6,752	6,797	6,675	(0.7)	1.2
Agribusiness	4,448	4,384	4,380	1.5	1.6
Total Business loans	11,200	11,181	11,055	0.2	1.3
Total lending	58,234	58,490	58,878	(0.4)	(1.1)
Other lending	8	-	4	n/a	100.0
Gross loans and advances	58,242	58,490	58,882	(0.4)	(1.1)
Provision for impairment	(267)	(136)	(138)	96.3	93.5
Total loans and advances	57,975	58,354	58,744	(0.6)	(1.3)
Credit-risk weighted assets	27,661	27,771	27,561	(0.4)	0.4
Geographical breakdown - Total lending					
Queensland	31,254	31,223	31,228	0.1	0.1
New South Wales	15,469	15,639	15,798	(1.1)	(2.1)
Victoria	5,730	5,812	5,976	(1.4)	(4.1)
Western Australia	3,440	3,449	3,496	(0.3)	(1.6)
South Australia and other	2,341	2,367	2,380	(1.1)	(1.6)
Outside of Queensland loans	26,980	27,267	27,650	(1.1)	(2.4)
Total lending	58,234	58,490	58,878	(0.4)	(1.1)

IMPAIRMENT LOSSES ON LOANS AND ADVANCES

	Qu	arter Ended		Mar-20	
	Mar-20	Dec-19	Mar-19	vs Dec-19	vs Mar-19
	\$M	\$M	\$M	%	%
Collective provision for impairment	130	(7)	(7)	n/a	n/a
Specific provision for impairment	3	4	3	(25.0)	-
Actual net write-offs	-	-	2	n/a	(100.0)
Impairment losses	133	(3)	(2)	n/a	n/a
Impairment losses to gross loans and					
advances (annualised)	0.91%	(0.02%)	(0.01%)		

IMPAIRED ASSETS

Qu		Mar-20	Mar-20	
Mar-20	Dec-19	Mar-19	vs Dec-19	vs Mar-19
\$M	\$M	\$M	%	%
54	58	58	(6.9)	(6.9)
38	31	37	22.6	2.7
65	64	65	1.6	-
157	153	160	2.6	(1.9)
(48)	(42)	(39)	14.3	21.8
109	111	121	(1.8)	(9.6)
	Mar-20 \$M 54 38 65 157 (48)	\$M \$M 54 58 38 31 65 64 157 153 (48) (42)	Mar-20 Dec-19 Mar-19 \$M \$M \$M 54 58 58 38 31 37 65 64 65 157 153 160 (48) (42) (39)	Mar-20 Dec-19 Mar-19 vs Dec-19 \$M \$M \$M % 54 58 58 (6.9) 38 31 37 22.6 65 64 65 1.6 157 153 160 2.6 (48) (42) (39) 14.3

Gross impaired assets to gross loans and

advances

0.27% 0.26% 0.27%

(1) Comparative figure for Mar-19 impairment provision has been restated (Original published amount: \$34 million).

NON-PERFORMING LOANS

	Qu	arter Ended		Mar-20	Mar-20	
	Mar-20	Dec-19	Mar-19	vs Dec-19	vs Mar-19	
	\$M	\$M	\$M	%	%	
Size of gross individually impaired assets						
Less than one million	45	47	43	(4)	4.7	
Greater than one million but less than ten million	88	82	102	7.3	(13.7)	
Greater than ten million	24	24	15	-	60.0	
Gross impaired assets	157	153	160	2.6	(1.9)	
Past due loans not shown as impaired assets	563	528	537	6.6	4.8	
Gross non-performing loans	720	681	697	5.7	3.3	
Analysis of movements in gross individually impaired						
assets						
Balance at the beginning of the period	153	148	164	3.4	(6.7)	
Recognition of new impaired assets	17	27	13	(37)	30.8	
Increases in previously recognised impaired assets	1	1	1	-	-	
Impaired assets w ritten off/sold during the period	(1)	(4)	(2)	(75.0)	(50.0)	
Impaired assets which have been reclassed as performing						
assets or repaid	(13)	(19)	(16)	(31.6)	(18.8)	
Balance at the end of the period	157	153	160	2.6	(1.9)	

PROVISION FOR IMPAIRMENT

	Mar-20 \$M	Dec-19 \$M	Mar-19 \$M	Mar-20 vs Dec-19 %	Mar-20 vs Mar-19 %
Collective provision					
Balance at the beginning of the period	103	110	111	(6.4)	(7.2)
Charge against impairment losses	130	(7)	(7)	n/a	n/a
Balance at the end of the period	233	103	104	126.2	124.0
Specific provision					
Balance at the beginning of the period	33	34	34	(2.9)	(2.9)
Charge against impairment losses	3	4	3	(25.0)	-
Impairment provision w ritten off	(1)	(4)	(2)	(75.0)	(50.0)
Unwind of discount	(1)	(1)	(1)	-	-
Balance at the end of the period	34	33	34	3.0	-
Total provision for impairment - Banking activities	267	136	138	96.3	93.5
Equity reserve for credit loss (ERCL)					
Balance at the beginning of the period	86	103	111	(16.5)	(22.5)
Transfer (to) from retained earnings	(2)	(17)	(11)	(88.2)	(81.8)
Balance at the end of the period	84	86	100	(2.3)	(16)
Pre-tax equivalent coverage	120	123	143	(2.3)	(16.1)
Total provision for impairment and equity reserve for					
credit loss - Banking activities	387	259	281	49.5	37.7
	%	%	%		
Specific provision for impairment expressed as a percentage of gross impaired assets	21.7	21.6	21.3		
Provision for impairment expressed as a percentage of					
gross loans and advances are as follows:					
Collective provision	0.40	0.18	0.18		
Specific provision	0.06	0.06	0.06		
Total provision	0.46	0.23	0.24		
ERCL coverage	0.21	0.21	0.24		
Total provision and ERCL coverage	0.66	0.44	0.48		

GROSS NON-PERFORMING LOANS COVERAGE BY PORTFOLIO

31-Mar-20

31-Mar-20						Total provision
	Past due	Impaired	Specific	Collective	ERCL (pre-tax	and ERCL
	loans	assets	provision	provision	equivalent)	coverage ¹
	\$M	\$M	\$M	\$M	\$M	%
Retail lending	500	54	9	83	40	24%
Agribusiness lending	33	38	5	39	6	70%
Commercial/SME lending	30	65	20	111	74	216%
Total	563	157	34	233	120	54%

(1) Calculated as: (ERCL (pre-tax) + Collective provision + Specific provision) / (Past due loans + Impaired assets)

31-Dec-19	Past due Ioans \$M	Impaired assets \$M	Specific provision \$M	Collective provision \$M	ERCL (pre-tax equivalent) \$M	Total provision and ERCL coverage ¹ %
Retail lending	467	58	9	30	45	16%
Agribusiness lending	37	31	5	32	6	63%
Commercial/SME lending	24	64	19	41	72	150%
Total	528	153	33	103	123	38%

(1) Calculated as: (ERCL (pre-tax) + Collective provision + Specific provision) / (Past due loans + Impaired assets)

APPENDIX 1 – APS 330 TABLES

- Table 1: Capital disclosure template not applicable for this reporting period. This table was disclosed in the December 2019 reporting period.
- Table 2: Main features of capital instruments
- Table 3: Capital adequacy
- Table 4: Credit risk
- Table 5: Securitisation exposures
- Table 20: Liquidity Coverage Ratio Disclosure

TABLE 2: MAIN FEATURES OF CAPITAL INSTRUMENTS

Attachment B of Prudential Standard APS 330 details the continuous disclosure requirements for the main features of all capital instruments included in Suncorp Bank's regulatory capital.

The Suncorp Group's main features of capital instruments are updated on an ongoing basis and are available at http://www.suncorpgroup.com.au/investors/reports.

The full terms and conditions of all of Suncorp Group's regulatory capital instruments are available at http://www.suncorpgroup.com.au/investors/securities¹.

¹ The published full terms and conditions represent the comparable capital instruments issued by Suncorp Group Limited to external investors. The terms of these instruments may differ slightly to those instruments issued by the regulatory Level 2 group.

TABLE 3: CAPITAL ADEQUACY

			Avg risk		
	(Carrying value	w eight	Risk Weig	hted Assets
	Mar-20	Dec-19	Mar-20	Mar-20	Dec-19
	\$M	\$M	%	\$M	\$M
On-balance sheet credit risk-weighted assets					
Cash items	523	445	-	22	9
Claims on Australian and foreign governments	3,406	3,010	-	-	-
Claims on central banks, international banking					
agencies, regional development banks, ADIs and	1,026	1,165	31	315	361
overseas banks					
Claims on securitisation exposures	1,128	1,244	20	225	248
Claims secured against eligible residential	44.070	44.000	07	10 100	40.000
mortgages	44,270	44,323	37	16,186	16,236
Past due claims	688	641	84	580	539
Other retail assets	231	238	97	224	230
Corporate	9,761	9,769	100	9,753	9,762
Other assets and claims	356	386	100	356	386
Total banking assets	61,389	61,221		27,661	27,771

	Notional amount	Credit equivalent	Avg risk weight	Risk Weid	nted Assets	
	Mar-20 \$M	Mar-20 \$M	Mar-20 %	Mar-20 \$M	Dec-19 \$M	
Off-balance sheet positions	·	·			i	
Guarantees entered into in the normal course of						
business	323	323	98	315	317	
Commitments to provide loans and advances	8,796	1,960	60	1,170	1,173	
Foreign exchange contracts	7,361	64	50	32	34	
Interest rate contracts	52,494	100	56	56	45	
Securitisation exposures	3,157	148	20	30	30	
CVA capital charge	-	-	-	133	123	
Total off-balance sheet positions	72,131	2,595		1,736	1,722	
Market risk capital charge				119	183	
Operational risk capital charge				3,539	3,539	
Total off-balance sheet positions				1,736	1,722	
Total on-balance sheet credit risk-w eighted				27,661	27,771	
assets						
Total assessed risk				33,055	33,215	
Risk-weighted capital ratios				%	%	
Common Equity Tier 1				9.02	9.67	
Tier 1				10.79	11.43	
				10.79 2.57	11.43 2.37	

TABLE 4: CREDIT RISK

Table 4A: Credit risk by gross credit exposure – outstanding as at 31 March 2020

						Off-balance					
						sheet					
						exposures			Past due		
	Receivables					(credit	Total Credit	Gross	not	Total not	Specific
	due from other	Trading	Derivatives	Investment	Loans and	equivalent	Risk	Impaired	impaired	past due or	Provisions
	Banks ⁽²⁾	Securities	(3)	Securities	Advances	amount) ⁽³⁾	(4)	Assets	> 90 days	impaired	(5)
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M_
Agribusiness	-	-	-	-	3,973	222	4,195	38	33	4,124	5
Construction & development	-	-	-	-	784	209	993	3	3	987	1
Financial services	535	-	164	802	87	232	1,820	-	-	1,820	-
Hospitality	-	-	-	-	915	63	978	23	2	953	8
Manufacturing	-	-	-	-	285	23	308	3	6	299	-
Professional services	-	-	-	-	328	17	345	1	1	343	1
Propertyinvestment	-	-	-	-	2,842	127	2,969	15	3	2,951	4
Real estate - Mortgage	-	-	-	-	43,817	1,226	45,043	52	467	44,524	8
Personal	-	-	-	-	158	3	161	-	4	157	-
Government/public authorities	-	1,324	-	2,322	-	-	3,646	-	-	3,646	-
Other commercial & industrial ⁽⁶⁾	-	-	-	-	1,986	161	2,147	20	15	2,112	6
Total gross credit risk	535	1,324	164	3,124	55,175	2,283	62,605	155	534	61,916	33
Securitisation exposures ⁽¹⁾	-	-	94	1,128	3,067	54	4,343	2	29	4,312	1
Total including securitisation	535	1,324	258	4,252	58,242	2,337	66,948	157	563	66,228	34
exposures		- ,		-,	,	_,	·				
Impairment provision						-	(267)	(48)	(26)	(193)	
Total							66,681	109	537	66,035	

⁽¹⁾ The securitisation exposures of \$3,067 million included under Loans and advances qualify for regulatory capital relief under APS 120 Securitisation and therefore do not contribute to the Bank's total gross credit risk. The remaining securitisation exposures carry credit risk commensurate with their respective asset classes in accordance with APS 120 Securitisation.

⁽²⁾ Receivables due from other banks include collateral deposits provided to derivative counterparties.

(3) Represent the credit equivalent amount of the Bank's off-balance sheet exposures calculated in accordance with APS 112 Capital Adequacy: Standardised Approach to Credit Risk.

(4) Total credit risk excludes cash and cash equivalents, including any reverse repurchase agreements held by the ADI.

(5) In accordance with APS 220 Credit Quality, regulatory specific provisions represent \$34 million specific provisions for accounting purposes plus \$105 million ineligible collective provision.

⁽⁶⁾ Includes a portion of small business loans, with limits below \$1 million, that are not classified.

Table 4A: Credit risk by gross credit exposure – outstanding as at 31 December 2019

						Off-balance					
						sheet					
						exposures			Past due		
	Receivables					(credit	Total Credit	Gross	not	Total not	Specific
	due from other	Trading	Derivatives	Investment	Loans and	equivalent	Risk	Impaired	impaired	past due or	Provisions
	Banks ⁽²⁾	Securities	(3)	Securities	Advances	amount) ⁽³⁾	(4)	•	> 90 days	' impaired	(5)
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Agribusiness	-	-	-	-	3,914	225	4,139	31	37	4,071	5
Construction & development	-	-	-	-	788	231	1,019	3	2	1,014	1
Financial services	470	-	139	788	89	233	1,719	-	-	1,719	-
Hospitality	-	-	-	-	924	67	991	25	1	965	10
Manufacturing	-	-	-	-	276	28	304	3	1	300	-
Professional services	-	-	-	-	340	17	357	1	1	355	1
Property investment	-	-	-	-	2,861	140	3,001	11	4	2,986	3
Real estate - Mortgage	-	-	-	-	43,813	1,109	44,922	56	432	44,434	8
Personal	-	-	-	-	152	4	156	-	3	153	-
Government/public authorities	-	897	-	1,894	-	-	2,791	-	-	2,791	-
Other commercial & industrial ⁽⁶⁾	-	-	-	-	1,995	165	2,160	21	15	2,124	4
Total gross credit risk	470	897	139	2,682	55,152	2,219	61,559	151	496	60,912	32
Securitisation exposures ⁽¹⁾	-	-	91	1,244	3,338	60	4,733	2	32	4,699	1
Total including securitisation exposures	470	897	230	3,926	58,490	2,279	66,292	153	528	65,611	33
Impairment provision							(136)	(42)	(20)	(74)	
Total						_	66,156	111	508	65,537	

(1) The securitisation exposures of \$3,338 million included under Loans and advances qualify for regulatory capital relief under APS 120 Securitisation and therefore do not contribute to the Bank's total gross credit risk. The remaining securitisation exposures carry credit risk commensurate with their respective asset classes in accordance with APS 120 Securitisation.

⁽²⁾ Receivables due from other banks include collateral deposits provided to derivative counterparties.

(3) Represent the credit equivalent amount of the Bank's off-balance sheet exposures calculated in accordance with APS 112 Capital Adequacy: Standardised Approach to Credit Risk.

(4) Total credit risk excludes cash and cash equivalents, including any reverse repurchase agreements held by the ADI.

(5) In accordance with APS 220 Credit Quality, regulatory specific provisions represent \$33 million specific provisions for accounting purposes plus \$61 million ineligible collective provision.

⁽⁶⁾ Includes a portion of small business loans, with limits below \$1 million, that are not classified.

.

Table 4A: Credit risk by gross credit exposure – average gross exposure over period 1 January to 31 March 2020

						Off-balance	
	Receivables due				s	neet exposures	
	from other Banks	Trading	Derivatives	Investment	Loans and (c	redit equivalent	Total Credit Risk
	(2)	Securities	(3)	Securities	Advances	amount) ⁽³⁾	(4)
	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Agribusiness	-	-	-	-	3,944	224	4,168
Construction & development	-	-	-	-	786	220	1,006
Financial services	503	-	152	795	88	233	1,771
Hospitality	-	-	-	-	920	65	985
Manufacturing	-	-	-	-	281	26	307
Professional services	-	-	-	-	334	17	351
Property investment	-	-	-	-	2,852	134	2,986
Real estate - Mortgage	-	-	-	-	43,815	1,168	44,983
Personal	-	-	-	-	155	4	159
Government/public authorities	-	1,111	-	2,108	-	-	3,219
Other commercial & industrial ⁽⁵⁾	-	-	-	-	1,991	163	2,154
Total gross credit risk	503	1,111	152	2,903	55,166	2,254	62,089
Securitisation exposures ⁽¹⁾	-	-	93	1,186	3,203	57	4,539
Total including securitisation exposures	503	1,111	245	4,089	58,369	2,311	66,628
Impairment provision							(202)
Total							66,426

(1) The securitisation exposures of \$3,203 million included under Loans and advances qualify for regulatory capital relief under APS 120 Securitisation and therefore do not contribute to the Bank's total gross credit risk. The remaining securitisation exposures carry credit risk commensurate with their respective asset classes in accordance with APS 120 Securitisation.

⁽²⁾ Receivables due from other banks include collateral deposits provided to derivative counterparties.

(3) Represent the credit equivalent amount of the Bank's off-balance sheet exposures calculated in accordance with APS 112 Capital Adequacy: Standardised Approach to Credit Risk.

(4) Total credit risk excludes cash and cash equivalents, including any reverse repurchase agreements held by the ADI.

⁽⁵⁾ Includes a portion of small business loans, with limits below \$1 million, that are not classified.

Table 4A: Credit risk by gross credit exposure – average gross exposure over period 1 October to 31 December 2019

						Off-balance	
	Receivables due				sh	eet exposures	
	from other Banks	Trading	Derivatives	Investment	Loans and (ci	redit equivalent	
	(2)	Securities	(3)	Securities	Advances	amount) ⁽³⁾	(4
	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Agribusiness	-	-	-	-	3,930	223	4,153
Construction & development	-	-	-	-	842	233	1,075
Financial services	490	-	196	792	89	236	1,803
Hospitality	-	-	-	-	918	68	986
Manufacturing	-	-	-	-	270	26	296
Professional services	-	-	-	-	333	17	350
Property investment	-	-	-	-	2,863	143	3,006
Real estate - Mortgage	-	-	-	-	43,887	1,088	44,975
Personal	-	-	-	-	153	4	157
Government/public authorities	-	1,017	-	1,905	-	-	2,922
Other commercial & industrial ⁽⁵⁾	-	-	-	-	2,003	175	2,178
Total gross credit risk	490	1,017	196	2,697	55,288	2,213	61,901
Securitisation exposures ⁽¹⁾	-	-	91	1,252	3,438	62	4,843
Fotal including securitisation exposures	490	1,017	287	3,949	58,726	2,275	66,744
Impairment provision							(140)
Total						-	66,604

(1) The securitisation exposures of \$3,438 million included under Loans and advances qualify for regulatory capital relief under APS 120 Securitisation and therefore do not contribute to the Bank's total gross credit risk. The remaining securitisation exposures carry credit risk commensurate with their respective asset classes in accordance with APS 120 Securitisation.

(2) Receivables due from other banks include collateral deposits provided to derivative counterparties.

(3) Represent the credit equivalent amount of the Bank's off-balance sheet exposures calculated in accordance with APS 112 Capital Adequacy: Standardised Approach to Credit Risk.

⁽⁴⁾ Total credit risk excludes cash and cash equivalents, including any reverse repurchase agreements held by the ADI.

⁽⁵⁾ Includes a portion of small business loans, with limits below \$1 million, that are not classified.

Table 4B: Credit risk by portfolio as at 31 March 2020

		Average		Past Due Not	Specific	Charges for Specific
	Gross Credit	Gross	Impaired	Impaired > 90	Provisions	Provisions &
	Risk Exposure	Exposure	Assets	days	(2)	Write Offs
	\$M	\$M	\$M	\$M	\$M	\$M
Claims secured against eligible residential mortgages ⁽¹⁾	49,386	49,522	54	496	9	1
Other retail	161	159	-	4	-	-
Financial services	1,820	1,771	-	-	-	-
Government and public authorities	3,646	3,219	-	-	-	-
Corporate and other claims	11,935	11,957	103	63	25	2
Total	66,948	66,628	157	563	34	3

(1)

\$4,312 million, \$4,539 million, \$2 million and \$29 million has been included in gross credit risk exposure, average gross exposure, impaired assets and past due not impaired greater than 90 days respectively to include securitisation exposures. The specific provisions of \$34 million represents the specific provisions for accounting purposes. It excludes the ineligible collective provisions of \$105 million which in accordance with APS 220 *Credit Quality* are regulatory specific provisions. The regulatory specific provisions under APS 220 (2) Credit Quality are \$139 million.

Table 4B: Credit risk by portfolio as at 31 December 2019

Total	66,292	66,744	153	528	33	4
Corporate and other claims	11,971	12,044	95	61	24	2
Government and public authorities	2,791	2,922	-	-	-	-
Financial services	1,719	1,803	-	-	-	-
Other retail	156	157	-	3	-	-
Claims secured against eligible residential mortgages ⁽¹⁾	49,655	49,818	58	464	9	2
	\$M	\$M	\$M	\$M	\$M	\$M
	Gross Credit Risk Exposure	Average Gross Exposure	Impaired Assets	Past Due Not Impaired > 90 days	Specific Provisions	Specific Provisions & Write Offs
		A		Dect Dec Net	0	Charges for

(1) \$4,733 million, \$4,843 million, \$2 million and \$32 million has been included in gross credit risk exposure, average gross exposure, impaired assets and past due not impaired greater than 90 days respectively to include securitisation exposures. The specific provisions of \$33 million represents the specific provisions for accounting purposes. It excludes the ineligible collective provisions of

(2) \$61 million which in accordance with APS 220 Credit Quality are regulatory specific provisions. The regulatory specific provisions under APS 220 Credit Quality are \$94 million.

Table 4C: General reserves for credit losses

	Mar-20	Dec-19
	\$M	\$M
Collective provision for impairment	233	103
Ineligible collective provisions	(105)	(61)
Eligible collective provisions	128	42
Equity reserve for credit losses	84	86
General reserve for credit losses	212	128

TABLE 5: SECURITISATION EXPOSURES

Table 5A: Summary of securitisation activity for the period

During the quarter ending 31 March 2020, there was no new securitisation activity undertaken (quarter ending 31 December 2019: Nil).

	Exposures S	Exposures Securitised		or (Loss) on Sale
	Mar-20	Mar-20 Dec-19		Dec-19
	\$M	\$M	\$M	\$M
Residential mortgages	-	-	-	-
Total exposures securitised during the period	-	-	-	-

Table 5B(i): Aggregate of on-balance sheet securitisation exposures by exposure type

	Mar-20	Dec-19
Exposure type	\$M	\$M
Debt securities	1,128	1,244
Total on-balance sheet securitisation exposures	1,128	1,244

Table 5B(ii): Aggregate of off-balance sheet securitisation exposures by exposure type

	Mar-20	Dec-19
Exposure type	\$M	\$M
Liquidity facilities	54	60
Derivative exposures	94	91
Total off-balance sheet securitisation exposures	148	151

TABLE 20: LIQUIDITY COVERAGE RATIO DISCLOSURE

	Total Unw eighted Value (Average) Mar-20 \$M	Total Weighted Value (Average) Mar-20 \$M	Total Unw eighted Value (Average) Dec-19 \$M	Total Weighted Value (Average) Dec-19 \$M	Total Unw eighted Value (Average) Sep-19 \$M	Total Weighted Value (Average) Sep-19 \$M
Liquid assets, of which:						
High-quality liquid assets (HQLA)		4,826		4,545		4,288
Alternative liquid assets (ALA)		4,324		4,598		4,596
Cash outflows						
Retail deposits and deposits from small business customers, of which:	25,198	2,439	24,284	2,236	22,664	2,028
stable deposits	15,966	798	15,927	796	15,231	762
less stable deposits	9,232	1,641	8,357	1,440	7,433	1,266
Unsecured w holesale funding, of w hich:	4,542	3,194	4,474	3,055	4,729	3,438
operational deposits (all counterparties) and deposits in networks for cooperative banks	-	-	-	-	-	-
non-operational deposits (all counterparties)	2,987	1,639	3,249	1,830	3,072	1,781
unsecured debt	1,555	1,555	1,225	1,225	1,657	1,657
Secured w holesale funding		77	-	365		46
Additional requirements, of w hich:	8,426	1,780	8,271	1,695	7,873	1,413
outflows related to derivatives exposures and other collateral						
requirements	1,412	1,412	1,327	1,327	1,057	1,057
outflows related to loss of funding on debt products	-	-	-	-	-	-
credit and liquidity facilities	7,014	368	6,944	368	6,816	356
Other contractual funding obligations	713	405	698	420	716	444
Other contingent funding obligations	6,052	597	6,634	599	6,378	648
Total cash outflows	-	8,492	-	8,370		8,017
Cash inflows						
Secured lending (e.g. reverse repos)	1,020	-	790	-	560	-
Inflows from fully performing exposures	697	389	624	346	576	304
Other cash inflow s	1,053	1,053	902	902	794	794
Total cash inflows	2,770	1,442	2,316	1,248	1,930	1,098
		Total Adjusted		Total Adjusted		Total Adjusted
		Value		Value		Value
Total liquid assets		9,150		9,143		8,884
Total net cash outflows		7,050		7,122		6,919
Liquidity Coverage Ratio (%)		130		128		128
Number of data points used		63		64		66

The LCR promotes shorter-term resilience by requiring ADIs to maintain sufficient qualifying High Quality Liquid Assets (HQLA) to meet expected net cash outflows under an APRA prescribed 30 calendar day stress scenario. SML manages its LCR on a daily basis and maintains a buffer over the regulatory minimum of 100%.

The amount of liquid assets held considers the amount needed to meet prudential and internal requirements (including a variety of internal stress scenarios as part of the risk management framework) and a suitable buffer reflecting management's preference.

Liquid assets included in the LCR comprise HQLA (cash, Australian Semi-government and Commonwealth Government securities) and alternative liquid assets covered by the Committed Liquidity Facility (CLF) with the Reserve Bank of Australia (RBA). SML received approval from APRA for a CLF of \$4.6 billion for the 2020 calendar year (2019 calendar year: \$4.9 billion). Assets eligible for the CLF include senior unsecured bank paper, covered bonds and residential mortgage backed securities that are repo-eligible with the RBA.

The main contributors to net cash outflows were modelled outflows associated with deposits and unsecured wholesale funding, offset by inflows from maturing loans and issuance of term wholesale liabilities. The net cash outflow is sought to be minimised by targeting funding with lower LCR runoff rates and managing the maturity profile of wholesale liabilities.

The daily average LCR was 130% over the March 2020 quarter, compared to an average of 128% over the December 2019 quarter. There was a decrease in average net cash outflows in the quarter, primarily driven by the maturity profile of term deposit and term wholesale liabilities. This offset an increase in net cash outflows associated with a preference by retail and small to medium business customers to place their funds at call rather than in term deposits. The liquid assets held was consistent with the previous quarter, with an increase in high-quality liquid assets replacing a decrease in Alternative Liquid Assets from the reduction in the size of the CLF.

APPENDIX 2 - DEFINITIONS

AASB 9	AASB 9 <i>Financial Instruments</i> was issued in December 2014. It addresses recognition and measurement requirements for financial assets and financial liabilities, impairment requirements that introduce a forward-looking expected credit loss impairment model, and general hedge accounting requirements which more closely align with risk management activities undertaken when hedging financial and non-financial risks. This standard became mandatory for the annual reporting period from 1 July 2018.
Capital adequacy ratio	Capital base divided by total assessed risk, as defined by APRA.
Collective provision	A collective provision is established to determine expected credit losses (see also Expected Credit Losses definition below) for loan exposures which are not specifically provisioned, and can be in the performing or non-performing portfolios. For business banking exposures, a ratings-based approach is applied using estimates of probability of default and loss given default, at a customer level. For portfolio managed exposures, the portfolios are split into pools with homogenous risk profiles and pool estimates of probability of default and loss given default are used to calculate the collective provision.
Common Equity Tier 1 (CET1)	Common Equity Tier 1 capital comprises accounting equity plus adjustments for intangible assets and regulatory reserves.
Common Equity Tier 1 ratio	Common Equity Tier 1 divided by total risk weighted assets, as defined by APRA.
Credit value adjustment (CVA)	A capital charge that covers the risk of mark-to-market losses on the counterparty credit risk.
Expected Credit Losses (ECL)	Expected credit losses (ECL) are calculated as the probability of default (PD) x loss given default (LGD) x exposure at default. The credit models are calibrated to reflect PD and LGD estimates based on historical observed experience, as well as reflecting unbiased forward-looking views of macroeconomic conditions, through macroeconomic variables that influence credit losses, for example unemployment rates and changes in house prices.
Equity reserve for credit losses	The equity reserve for credit losses represents the difference between the collective provision for impairment and the estimate of credit losses across the credit cycle based on guidance provided by APRA.
General reserve credit loss (GRCL)	The general reserve for credit losses is a reserve that covers credit losses prudently estimated but not certain to arise over the full life of all the individual facilities based on guidance provided by APRA.
Impaired assets	Impaired assets are those for which the Bank has determined that it is probable that it will be unable to collect all principal and interest due according to the contractual terms. The Bank fully considers the counterparty's capacity to repay and security valuation position before an asset is considered impaired.
Liquidity coverage ratio (LCR)	An APRA requirement to maintain a sufficient level of qualifying high-quality liquid assets to meet liquidity needs under an APRA-defined significant stress event lasting for 30 calendar days. Absent of a situation of financial stress, the LCR must not be less than 100%. The LCR is calculated as the ratio of qualifying high-quality liquid assets relative to net cash outflows in a modelled APRA-defined 30-day stress scenario.
Loan-to-value ratio (LVR)	Ratio of a loan to the value of the asset purchased.
Past due loans	Loans outstanding for more than 90 days.
Risk weighted assets	Total of the carrying value of each asset class multiplied by their assigned risk weighting, as defined by APRA.
Specific provision	A specific provision for impairment is recognised where there is objective evidence of impairment and full recovery of principal and interest is considered doubtful. The present value of the expected future cash flows is compared to the carrying amount of the loan to determine the specific provision required.
Total assessed risk	Credit risk-weighted assets, off-balance sheet positions, market risk capital charge and operational risk charge, as defined by APRA.