AAI LIMITED AND SUBSIDIARIES

ABN 48 005 297 807

Consolidated Financial Report For the financial year ended 30 June 2018

Cor	ntents	Page
Dire	ectors' report	1
Lea	d auditor's independence declaration	4
Stat	tements of comprehensive income	5
Stat	tements of financial position	6
Stat	tements of changes in equity	7
	tements of cash flows	
Note	es to the consolidated financial statements	9
1.	Reporting entity	9
2.	Basis of preparation	9
3.	Dividends	10
4.	Segment reporting	11
5.	Revenue	11
6.	Net incurred claims	12
7.	Other underwriting expenses	12
8.	Other expenses	13
9.	Income tax	13
10.	Derivative financial instruments	15
11.	Investment securities	15
12.	Reinsurance and other recoveries	16
13.	Deferred reinsurance assets	16
14.	Deferred acquisition costs	17
15.	Other assets	17
16.	Payables and other liabilities	18
17.	Share-based payments	19
18.	Unearned premium liabilities	20
19.	Outstanding claims liabilities	21
20.	Subordinated notes	24
21.	Share capital	26
22.	Capital notes	26
23.	Capital management	27
24.	Reconciliation of cash flows from operating activities	29
25.	Financial instruments	
26.	Risk management objectives and structure	33
27.	Insurance risk management	35
28.	Key management personnel (KMP) and related party disclosures	44
29.	Auditor's remuneration	46
30.	Contingent assets and liabilities	46
31.		
32.		
Dire	ctors' declaration	
	ependent auditor's report to the shareholder of AAI Limited	

1

DIRECTORS' REPORT

The directors present their report together with the financial report of AAI Limited (the **Company**) and of the Group, being the Company and its subsidiaries, for the financial year ended 30 June 2018 and the auditor's report thereon. Terms that are defined appear in bold the first time they are used.

1. Directors

The directors of the Company at any time during or since the end of the financial year are:

Non-executive

Dr Zygmunt E Switkowski AO (Chairman) Director since 2007, Chairman since 2011

Audette E Exel AO Director since 2012
Sally Herman Director since 2015
Simon C J Machell Director since 2017
Christine F McLoughlin Director since 2015

Dr Douglas F McTaggart Director since 2012

Lindsay J Tanner Appointed 1 January 2018

William J Bartlett Director since 2007, retired 21 September 2017

Ewoud J Kulk Director since 2003, retired 21 September 2017

Executive

Michael A Cameron Director since 2012

(CEO & Managing Director) (Non-executive director from 2012 to 30 September 2015)

2. Principal activities

The Group's principal activities during the financial year were the underwriting of general insurance and managing statutory insurance funds for external clients. The Group distributes products directly and through intermediated channels, including market leading brands AAMI, GIO, Suncorp and Vero, as well as niche brands Apia, Bingle, CIL, MTAI, Resilium, Shannons and Terri Scheer.

There were no significant changes in the nature of the activities of the Group during the financial year.

3. Dividends

During the financial year, the Company paid dividends on ordinary shares totalling \$454 million (2017: \$283 million) and on capital notes totalling \$20 million (2017: \$20 million).

Since the end of the financial year, the directors have determined a dividend on ordinary shares in respect of the 2018 financial year of an amount up to \$372 million, payable on or around 31 August 2018.

Further details on dividends are set out in note 3 to the financial statements.

4. Review of operations

Consolidated profit for the financial year ended 30 June 2018 was \$591 million (2017: \$662 million).

The consolidated insurance trading result was \$859 million for the year to 30 June 2018 (2017: \$881 million). This provided an insurance trading ratio for the current year of 11.9% (2017: 12.5%).

Net premium revenue increased by 1.7% for the financial year to \$7,191 million (2017: \$7,072 million) due to price and unit growth in the consumer and commercial portfolios, partially offset by reduced CTP premium, primarily driven by scheme reform.

Net incurred claims increased by \$132 million to \$5,083 million (2017: \$4,951 million), primarily due to the change in risk free rates. In addition to this, increased claims handling costs were offset by lower natural hazards, larger prior year releases and improved underlying claims performance.

Underwriting expenses were \$1,616 million (2017: \$1,568 million), increasing 3.1%, due to the one-off investment to accelerate the customer marketplace initiatives, and increased regulatory and technology costs.

Investment income on insurance funds was \$258 million (2017: \$205 million), impacted by gains from risk-free rates, narrowing of credit spreads and the outperformance of inflation-linked bonds relative to Commonwealth Government nominal bonds as break-even inflation levels rose. Investment income on shareholder funds of \$145 million (2017: \$127 million) benefited from improving equity markets and narrower credit spreads.

5. Significant changes in the state of affairs

In the opinion of the directors, there were no significant changes in the state of affairs of the Group that occurred during the financial year.

Events subsequent to reporting date

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors of the Group, to affect significantly the operations of the Group, the results of those operations or the state of affairs of the Group in future financial years.

7. Likely developments

Other than as disclosed elsewhere in this report, at the date of signing, the directors make no further comment on any likely developments in the Group's operations in future financial years or the expected results of these operations.

8. Environmental regulation

The operations of the Group are not subject to any particular or significant environmental regulation under any law of the Commonwealth of Australia or any of its states or territories.

The Group has not incurred any liability (including for rectification costs) under any environmental legislation.

9. Indemnification and insurance of officers

Indemnification

Under the Constitution of the ultimate parent entity, Suncorp Group Limited, each person who is or has been a director or officer of the Company is indemnified. The indemnity relates to all liabilities to another party (other than the Company or a related body corporate) that may arise in connection with the performance of their duties to the Company, except where the liability arises out of conduct involving a lack of good faith. The Constitution stipulates that Suncorp Group Limited will meet the full amount of such liabilities, including costs and expenses incurred in successfully defending civil or criminal proceedings or in connection with an application, in relation to such proceedings, in which relief is granted under the *Corporations Act 2001*.

Insurance premiums

During the financial year ended 30 June 2018, Suncorp Group Limited paid insurance premiums in respect of a Directors' and Officers' Liability insurance contract. The contract insures each person who is or has been a director or officer (as defined in the *Corporations Act 2001*) of the Company against certain liabilities arising in the course of their duties to the Company. The directors have not included details of the nature of the liabilities covered or the amount of premium paid in respect of the insurance contract as such disclosure is prohibited under the terms of the contract.

10. Lead auditor's independence declaration

The lead auditor's independence declaration is set out on page 4 and forms part of the directors' report for the financial year ended 30 June 2018.

11. Rounding of amounts

The Company is of a kind referred to in *Australian Securities and Investments Commission Corporations* (Rounding in Financial/Directors' Reports) Instrument 2016/191 dated 24 March 2016 and, in accordance with that legislative instrument, amounts in the directors' report and financial report have been rounded to the nearest one million dollars, unless otherwise stated.

This report is made in accordance with a resolution of the directors.

Dr Ziggy Switkowski AO

Chairman of the Board

Michael Cameron

CEO and Managing Director

23 August 2018



Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To the Directors of AAI Limited

I declare that, to the best of my knowledge and belief, in relation to the audit of AAI Limited for the financial year ended 30 June 2018 there have been:

- i. no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- ii. no contraventions of any applicable code of professional conduct in relation to the audit.

KPMG

David Kells Partner

Sydney 23 August 2018

STATEMENTS OF COMPREHENSIVE INCOME

For the financial year ended 30 June 2018

	Consolid		dated	Company	
		2018	2017	2018	2017
	Note	\$M	\$M	\$M	\$N
Insurance premium income		8.125	8.044	8.125	8,044
Outwards reinsurance premium expense	13	(934)	(972)	(934)	(972)
Net premium revenue		7,191	7,072	7,191	7,072
Claims expense		(5,890)	(6,525)	(5,890)	(6,525)
Reinsurance and other recoveries income	12	807	1,574	807	1,574
Net incurred claims	6	(5,083)	(4,951)	(5,083)	(4,951)
Acquisition costs	14	(1,099)	(1,017)	(1,099)	(1,017)
Other underwriting expenses	7	(517)	(551)	(517)	(551)
Underwriting expenses		(1,616)	(1,568)	(1,616)	(1,568)
Other insurance income		109	123	109	123
Underwriting result		601	676	601	676
Investment income on insurance funds	5.1	258	205	258	205
Insurance trading result		859	881	859	881
Investment income on shareholder funds	5.1	145	127	165	161
Investment expense on shareholder funds		(32)	(21)	(32)	(21)
Other income	5.2	135	111	124	104
Other expenses	8	(267)	(159)	(264)	(157)
Profit before income tax		840	939	852	968
Income tax expense	9.1	(249)	(277)	(249)	(276)
Profit for the financial year attributable to owners of		504	000	000	000
the Company		591	662	603	692
Other comprehensive income					
Items that will be reclassified subsequently to profit	or loss				
Net change in fair value of cash flow hedges		-	2	(=:	2
Income tax expense		· 2:	(1)	-	(1)
		3	1		1
Items that will not be reclassified subsequently to pro-	ofit or loss				
Actuarial gains on defined benefit plans		7 <u>4</u> 5_	1		1
		•	1		1
Total other comprehensive income			2	1 2 5	2
Total comprehensive income for the financial year					
attributable to owners of the Company		591	664	603	694

The statements of comprehensive income are to be read in conjunction with the accompanying notes.

STATEMENTS OF FINANCIAL POSITION

As at 30 June 2018

	Consolidated		Company		
		2018	2017	2018	2017
	Note	\$M	\$M	\$M	\$M
Assets					
Cash and cash equivalents		272	498	264	491
Derivatives	10	19	36	19	36
Investment securities	11	12,197	11,436	12,221	11,483
Premiums outstanding	27.3	2,155	2,145	2,155	2,145
Reinsurance and other recoveries	12	1,509	1,989	1,509	1,989
Due from related parties		209	289	210	270
Deferred reinsurance assets	13	695	702	695	702
Deferred acquisition costs	14	585	584	585	584
Deferred tax assets	9.2	62	71	53	62
Goodwill and other intangible assets		47	53	47	53
Other assets	15	613	627	596	607
Total assets		18,363	18,430	18,354	18,422
Liabilities					
Derivatives	10	35	19	35	19
Amounts due to reinsurers		557	596	557	596
Payables and other liabilities	16	581	551	547	517
Unearned premium liabilities	18.1	4,345	4,320	4,345	4,320
Outstanding claims liabilities	19	8,898	9,202	8,898	9,202
Due to related parties		447	361	475	401
Subordinated notes	20	552	552	552	552
Total liabilities		15,415	15,601	15,409	15,607
Net assets		2,948	2,829	2,945	2,815
Equity					
Share capital	21	958	956	953	952
Capital notes	22	510	510	510	510
Retained profits		1,480	1,363	1,482	1,353
Total equity attributable to owners of the Company		2.948	2,829	2,945	2,815

The statements of financial position are to be read in conjunction with the accompanying notes.

STATEMENTS OF CHANGES IN EQUITY

For the financial year ended 30 June 2018

		Share capital	Capital notes	Reserves	Retained profits	Total equity
Consolidated	Note	\$M	\$M	\$M	\$M	\$M
Balance as at 1 July 2016		955	510	(1)	1,003	2,467
Profit for the financial year		-	-	-	662	662
Total other comprehensive income for the financial year		_	-	1	1	2
Total comprehensive income for the financial year		(=)		1	663	664
Transactions with owners, recorded directly in equity						
Dividends paid	3	_	ş	=	(303)	(303)
Share-based payments		1				1
Balance as at 30 June 2017		956	510	#	1,363	2,829
Profit for the financial year		-	-		591	591
Total other comprehensive income for the financial year			2		2	-
Total comprehensive income for the financial year			p)		591	591
Transactions with owners, recorded directly in equity						
Dividends paid	3	_	-	-	(474)	(474)
Share-based payments		2		-		2
Balance as at 30 June 2018		958	510	727	1,480	2,948

		Share capital	Capital notes	Reserves	Retained profits	Total equity
Company	Note	\$M	\$M	\$M	\$M	\$M
Balance as at 1 July 2016		952	510	(1)	963	2,424
Profit for the financial year		-	-	-	692	692
Total other comprehensive income for the financial year		_		1_	1	2
Total comprehensive income for the financial year		_	_	1	693	694
Transactions with owners, recorded directly in equity						
Dividends paid	3		_	`	(303)	(303)
Balance as at 30 June 2017		952	510		1,353	2,815
Profit for the financial year		-	-		603	603
Total other comprehensive income for the financial year		_	-		8 - 8	
Total comprehensive income for the financial year		_	***		603	603
Transactions with owners, recorded directly in equity						330
Dividends paid	3	_	_	-	(474)	(474)
Share-based payments		1		-		1
Balance as at 30 June 2018		953	510	-	1,482	2,945

The statements of changes in equity are to be read in conjunction with the accompanying notes

STATEMENTS OF CASH FLOWS

For the financial year ended 30 June 2018

	Consolidated		Company		
	Note	2018 \$M	2017 \$M	2018 \$M	2017
Cash flows from operating activities	Note	ΦIAI	- DIAI	ÞIVI	\$M
Premiums received		9.604	9.527	9.604	9,527
Claims paid		(6,813)	(6,582)	(6,813)	(6,582)
Interest received		362	403	361	401
Interest paid		(29)	(43)	(29)	(43)
Reinsurance and other recoveries received		1,416	956	1,416	956
Outwards reinsurance premiums paid		(1,063)	(1,046)	(1,063)	(1,046)
Acquisition costs paid		(1,209)	(1,119)	(1,209)	(1,119)
Fees and other operating income received		293	278	288	275
Fees and operating expenses paid		(1,312)	(1.519)	(1,330)	(1,499)
Reimbursement to related parties for income tax payments		(263)	(248)	(263)	(248)
Net cash from operating activities	24	986	607	962	622
Cash flows from investing activities					
Proceeds from the sale or maturity of investment securities		16,925	21,416	16,925	21,402
Payments for purchase of investment securities		(17,667)	(21,294)	(17,644)	(21,294)
Payment for acquisition of assets			(18)		(18)
Net cash (used in) from investing activities		(742)	104	(719)	90
Cash flows from financing activities					
Proceeds from issue of subordinated notes		-	330	_	330
Payment on call of subordinated notes		_	(389)	-	(98)
Payments for other financing activities		_	(93)	-	(153)
Receipts from related parties		4	60	4	60
Payments to related parties		-	(152)	-	(375)
Dividends paid		(474)	(303)	(474)	(303)
Net cash used in financing activities		(470)	(547)	(470)	(539)
Net (decrease) increase in cash and cash equivalents		(226)	164	(227)	173
Cash and cash equivalents at the beginning of the financial					
year		498	334	491	318
Cash and cash equivalents at the end of the financial		070	400	201	40.1
year		272	498	264	491

The statements of cash flows are to be read in conjunction with the accompanying notes.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the financial year ended 30 June 2018

1. Reporting entity

AAI Limited (the **Company**) is a public company domiciled in Australia. Its registered office is at Level 28, 266 George Street, Brisbane, Qld, 4000.

The financial statements for the financial year ended 30 June 2018 comprise the Company and its subsidiaries (the **Group**) and were authorised for issue by the Board on 23 August 2018.

The Group's principal activities during the financial year were the underwriting of general insurance and managing statutory insurance funds for external clients.

The Company's immediate parent entity is Suncorp Insurance Holdings Limited and its ultimate parent entity is Suncorp Group Limited (**SGL**). SGL and its subsidiaries are referred to as the Suncorp Group.

2. Basis of preparation

The Company and the Group are for-profit entities and their financial statements have been prepared on the historical cost basis, unless the application of fair value measurements is required by the relevant accounting standards.

The financial statements are presented in Australian dollars, which is the Company and the Group's functional and presentation currency.

As the Company is of a kind referred to in *Australian Securities and Investments Commission Corporations* (Rounding in Financial/Directors' Reports) Instrument 2016/191 dated 24 March 2016, all financial information presented has been rounded to the nearest one million dollars unless otherwise stated.

The statements of financial position are prepared in a liquidity format. In the notes, amounts expected to be recovered or settled no more than 12 months after the reporting period are classified as 'current', otherwise they are classified as 'non-current'.

Significant accounting policies applied in the preparation of the financial statements are set out in note 31.

Where necessary, comparatives have been restated to conform to changes in presentation in the current year.

2.1 Statement of compliance

The financial statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standards (including Australian Interpretations) adopted by the Australian Accounting Standards Board (AASB) and the *Corporations Act 2001*. The financial statements comply with International Financial Reporting Standards and Interpretations issued by the International Accounting Standards Board.

2.2 Use of estimates and judgments

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the amounts reported in the financial statements. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Estimates and underlying assumptions are reviewed on an ongoing basis. Where revisions are made to accounting estimates, any financial impact is recognised in the period in which the estimate is revised.

Significant estimates, judgments and assumptions are discussed in the following notes:

- liability adequacy test (refer note 18.2)
- outstanding claims liabilities and assets arising from reinsurance contracts (refer notes 19.3, 19.4 and 19.5)
- valuation of financial instruments (refer note 25.1)
- managed funds income (refer note 31.4).

3. Dividends

	2018 Cents		2017 Cents	
	per share	1	er share	
Consolidated and Company	/ note	\$M	/ note	\$M
Dividend payments on ordinary shares				
2017 final dividend (2017: 2016 final dividend)	176	301	54	93
2018 interim dividend (2017: 2017 interim dividend)	89	153	111	190
Total dividends on ordinary shares paid to owners of the Company	265	454	165	283
	200	404	100	203
Dividend payments on capital notes				
Capital notes - issued on 11 February 2014				
September quarter	111	1	120	1
December quarter	111	1	111	1
March quarter	112	1	109	1
June quarter	115	11_	116	1
	449	4	456	4
Capital notes - issued on 27 June 2014				
September quarter	89	4	97	4
December quarter	89	4	90	4
March quarter	90	4	88	4
June quarter	94	4	94	4
	362	16	369	16
Total dividends on capital notes	811	20	825	20
Total dividends		474		303
Dividends not recognised in the statement of financial position Dividends determined since balance date				
2018 final dividend (2017: 2017 final dividend)	217	372	176	301
	217	372	176	301

4. Segment reporting

Operating segments are identified based on separate financial information which is regularly reviewed by the CEO & Managing Director and his immediate executive team, representing the Suncorp Group's Chief Operating Decision Maker (**CODM**), in assessing performance and determining the allocation of resources.

The Group operates in only one segment, which is part of the Insurance segment of Suncorp Group.

As the Group operates in only one segment, the consolidated results of the Group are also its segment results for the current and prior periods.

All revenue of the Group is from external customers. The Group is not reliant on any external individual customer for 10 per cent or more of the Group's revenue.

The Group operates predominantly in one geographical segment which is Australia. Revenue from overseas customers is not material to the group.

5. Revenue

5.1 Investment Income

	Consolidated		Company	
	2018 \$M	2017 \$M	2018 \$M	2017 \$M
Interest income on:				
Financial assets at fair value through profit or loss	355	391	355	391
Financial assets not at fair value through profit or loss	7	12	6	10
Dividend income from subsidiaries	_	_	21	36
Net losses on financial assets and liabilities at fair value through				
profit or loss	(14)	(122)	(14)	(122)
Trust distribution income	55	51	55	<u> </u>
Total investment income	403	332	423	366
Investment income on insurance funds	258	205	258	205
Investment income on shareholder funds	145	127	165	161
Total investment income	403	332	423	366

5.2 Other income

	Consolidated		Compa	ny
		2017	2018	2017
		\$M	\$M	\$M
Managed funds income	122	99	122	99
Share of profit on equity accounted investees	6	6	_	-
Other	7	6	2	5
Total other income	135	111	124	104

6. Net incurred claims

Current year claims relate to risks borne in the current financial year. Prior year claims relate to a reassessment of the risks borne in all previous financial years.

	2018			2017			
Consolidated and Company	Current year \$M	Prior year \$M	Total \$M	Current year \$M	Prior year \$M	Total \$M	
Direct business							
Gross claims incurred and related							
expenses							
Undiscounted	6,813	(955)	5,858	7,521	(943)	6,578	
Discount and discount movement	(149)	168	19	(165)	68	(97)	
Gross claims incurred discounted	6,664	(787)	5,877	7,356	(875)	6,481	
Reinsurance and other recoveries				30			
Undiscounted	(1,118)	315	(803)	(1,860)	264	(1,596)	
Discount and discount movement	29	(32)	(3)	44	(12)	32	
Reinsurance and other recoveries	(1,089)	283	(806)	(1,816)	252	(1,564)	
Net incurred claims - direct business	5,575	(504)	5,071	5,540	(623)	4,917	
Inwards reinsurance							
Gross claims incurred and related							
expenses							
Undiscounted	16	(3)	13	45	(1)	44	
Gross claims incurred discounted	16	(3)	13	45	(1)	44	
Reinsurance and other recoveries							
Undiscounted	(1)	-	(1)	(11)	1	(10)	
Reinsurance and other recoveries	(1)		(1)	(11)	1	(10)	
Net incurred claims - inwards reinsurance	15	(3)	12	34	_	34	
Total net incurred claims	5,590	(507)	5,083	5,574	(623)	4,951	

The \$507 million decrease in prior year net provisions is primarily due to yield curve movement and valuation releases arising from favourable claims experience. The sensitivity of net profit to changes in claims assumptions, experience and risk margins is set out in note 19.5.

7. Other underwriting expenses

	Consolidated		Company	
	2018	2017	2018	2017
	\$M	\$M	\$M	\$M
Staff Expenses				
Wages, salaries, share-based payments and other staff costs	222	213	222	213
Total staff expenses	222	213	222	213
Occupancy Expenses				
Operating lease rentals	1	1	1	1
Other occupancy expenses	19	22	19	22
Total occupancy expenses	20	23	20	23
Other Expenses				
Technology and communications	25	22	25	22
Levies and other charges	134	172	134	172
Advertising and promotion expenses	34	33	34	33
Other	82	88	82	88
Total other expenses	275	315	275	315
Total other underwriting expenses	517	551	517	551

8. Other expenses

	Consolidated		Compa	ny
	2018	2017 2018	2018	2017 \$M
	\$M	\$M	\$M	
Managed funds expense	106	96	106	96
Interest expense relating to financial liabilities not at fair value				
through profit or loss	29	43	29	43
Other ¹	132	20	129	18
Total other expenses	267	159	264	157

¹ Includes \$109 million expenses incurred in 2018 relating to marketplace acceleration costs.

9. Income tax

9.1 Income tax expense

	Consolidated		Company	
	2018 \$M	2017 \$M	2018 \$M	2017 \$M
Reconciliation of prima facie to actual income tax expense				
Profit before income tax	840	939	852	968
Prima facie domestic corporation tax rate of 30% (2017: 30%)	252	282	256	290
Tax effect of amounts not deductible (assessable) in calculating taxable income:				
Non-deductible expenses	1	3	1	1
Dividend adjustments	4	3	(6)	(10)
Other tax exempt revenues	(2)	(5)	_	(1)
Income tax offsets and credits	(6)	(5)	(2)	(3)
Prior year over provision		(1)	-	(1)
Total income tax expense on pre-tax profit	249	277	249	276
Effective tax rate	29.6%	29.5%	29.2%	28.5%
Income tax expense recognised in profit consists of:				
Current tax expense				
Current tax movement	241	297	237	295
Current year rebates and credits	(6)	(5)	(2)	(3)
Adjustments for prior financial years	5	2	5	2
Total current tax expense	240	294	240	294
Deferred tax benefit				
Origination and reversal of temporary differences	14	(14)	14	(14)
Adjustments for prior financial years	(5)	(3)	(5)	(4)
Total deferred tax expense (benefit)	9	(17)	9	(18)
Total income tax expense	249	277	249	276

9.2 Deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

	2018 Deferred assets		2018 Deferred liabilitie		2018 Net	2017
Consolidated	\$M	\$M	\$M	\$M	\$M	\$M
Investment securities	_	-	54	35	(54)	(35)
Intangible assets	-	_	4	1	(4)	(1)
Outstanding claims liability	87	80	-		87	80
Employee benefits	16	16	-	-	16	16
Other items	25	16	8	5	17	11
Deferred tax assets and liabilities	128	112	66	41	62	71
Set-off of tax	(66)	(41)	(66)	(41)	-	-
Net deferred tax assets	62	71		-	62	71

*	2018 Deferred assets		2018 Deferred liabilitie		2018 Net	2017
Company	\$M	\$M	\$M	\$M	\$M	\$M
Investment securities	-	-	54	35	(54)	(35)
Intangible assets	-	-	4	1	(4)	(1)
Outstanding claims liability	87	80	-	_	87	80
Employee benefits	7	7	-	-	7	7
Other items	25	16	8	5	17	11
Deferred tax assets and liabilities	119	103	66	41	53	62
Set-off of tax	(66)	(41)	(66)	(41)	_	_
Net deferred tax assets	53	62			53	62

Movement in deferred tax balances during the financial year:

	2018	2017	2018	2017
		Deferred tax assets		iabilities
Consolidated	\$M	\$M	\$M	\$M
Balance at the beginning of the financial year	112	116	41	61
Movement recognised in profit or loss	16	(4)	25	(21)
Movement recognised in other comprehensive income	-		_	1
Balance at the end of the financial year	128	112	66	41
	2018	2017	2018	2017
	Deferred tax	assets	Deferred tax li	abilities
Company	\$M	\$M	\$M	\$M
Balance at the beginning of the financial year	103	105	41	60
Movement recognised in profit or loss	16	(2)	25	(20)
Movement recognised in other comprehensive income		-	_	<u> </u>
Balance at the end of the financial year	119	103	66	41

10. Derivative financial instruments

	2018		2017			
	Notional —	Fair v	alue	Notional —	Fair value	
Consolidated and Company	value \$M	Asset \$M	Liability \$M	value \$M	Asset \$M	Liability \$M
Interest rate-related contracts						
Interest rate swaps	2,145	4	6	1,498	1	3
Swaption	239	-	_	-	_	_
Interest rate futures	13,803	9	10	2,755	7	6
Interest rate options	-	-		10		-
	16,187	13	16	4,263	8	9
Exchange rate-related contracts						
Forward foreign exchange contracts	1,128	5	19	1,044	22	4
	1,128	5	19	1,044	22	4
Equity contracts						
Equity futures	107	-	-	56	1	8
Credit contracts						
Credit default swaps	53	1	-	523	5	6
Total derivative exposures	17,475	19	35	5,886	36	19

Derivatives are used in investments. To prevent derivatives being used as a source of gearing, all derivatives have to be wholly or partly cash covered depending on the type of risk undertaken. The investment mandates specifically prohibit the use of derivatives for leveraged trading.

11. Investment securities

	Consolidated		Company	
	2018 \$M	2017 \$M	2018 \$M	2017 \$M
Investment securities				
Financial assets designated at fair value through profit or loss				
Interest-bearing securities	10,750	10,203	10,750	10,203
Equity securities	182	148	182	148
Unit trusts	1,265	1,085	1,265	1,085
Investment at cost				
Shares in subsidiaries	-	_	24	47
Total investment securities	12,197	11,436	12,221	11,483
Current	12,197	11,436	12,197	11,436
Non-current	· -	, <u>-</u>	24	47
Total investment securities	12,197	11,436	12,221	11,483

12. Reinsurance and other recoveries

	Consolidated		Company	
	2018 \$M	2017 \$M	2018 \$M	2017 \$M
Expected future reinsurance and other recoveries receivable				
undiscounted	1,613	2,096	1,613	2,096
Discount to present value	(104)	(107)	(104)	(107)
Total reinsurance and other recoveries	1,509	1,989	1,509	1,989
Current	582	950	582	950
Non-current	927	1,039	927	1,039
Total reinsurance and other recoveries	1,509	1,989	1,509	1,989
Reconciliation of movements in reinsurance and other recoveries				
Balance at the beginning of the financial year	1,989	1,256	1,989	1,256
Reinsurance and other recoveries income	807	1,574	807	1.574
Reinsurance and other recoveries received	(1,287)	(841)	(1,287)	(841)
Balance at the end of the financial year	1,509	1,989	1,509	1,989

13. Deferred reinsurance assets

	Consolidated		Company	
	2018 \$M	2017 \$M	2018 \$M	2017 \$M
Deferred reinsurance assets - current	695	702	695	702
Reconciliation of movements in deferred reinsurance assets				
Balance at the beginning of the financial year	702	695	702	695
Reinsurance premiums paid during the financial year	927	979	927	979
Reinsurance premium expense	(934)	(972)	(934)	(972)
Balance at the end of the financial year	695	702	695	702

14. Deferred acquisition costs

	Consolidated		Company	
	2018 \$ M	2017 \$M	2018 \$M	2017 \$M
Current	578	572	578	572
Non-current	7	12	7	12
Total deferred acquisition costs	585	584	585	584
Reconciliation of movements in deferred acquisition costs				
Balance at the beginning of the financial year	584	558	584	558
Acquisition costs deferred	1,100	1,043	1,100	1,043
Acquisition costs charged to profit or loss	(1,099)	(1,017)	(1,099)	(1,017)
Balance at the end of the financial year	585	584	585	584

15. Other assets

	Consolidated		Company	
	2018 \$M	2017 \$M	2018 \$M	2017 \$M
Accrued interest	68	67	68	67
Trade and other receivables	89	24	89	24
Investment in equity accounted investments	23	26	7	7
Net defined benefit assets	1	1	1	1
Investment receivable	63	182	63	182
Amounts due from reinsurers	78	78	78	78
Recoveries on claims paid	159	179	159	179
Other deferred expenses	86	63	86	63
Prepayments	6	3	6	3
Other	40	4	39	3
Total other assets	613	627	596	607
Current	590	601	589	600
Non-current	23	26	7	7
Total other assets	613	627	596	607

15.1 Interest in joint arrangements

Information relating to joint arrangements is set out below.

Name of entity	Principal Activity	Ownership interest		Consolidated Carrying amount		Company Carrying amount	
*	•	2018 %	2017 %	2018 \$M	2017 \$M	2018 \$M	2017 \$M
Joint Ventures							
NTI Limited ¹	Management services	50	50	7	7	7	7
RACT Insurance Pty Ltd ^{2,3}	Insurance	50	50	16	19		1
Total investment in equity	accounted						
investments				23	26	7	7

Joint operations

	Facilitation of		
National Transport	insurance		
Insurance	arrangements	50	50

^{1.} Registered office of NTI Ltd is Level 29, 400 George Street, Brisbane, QLD, 4000.

16. Payables and other liabilities

	Consolidated		Company	
	2018 \$M	2017 \$M	2018 \$M	2017 \$M
Trade creditors and accrued expenses	199	226	194	222
Unearned income	106	65	106	65
Investments payable	223	205	223	205
Employee benefits and on-cost liabilities	53	55	24	25
Total payables and other liabilities	581	551	547	517
Current	556	528	533	504
Non-current	25	23	14	13
Total payables and other liabilities	581	551	547	517

^{2.} Investment held by GIO Insurance Investment Holdings (A) Pty Limited

Registered office of RACT Insurance Pty Ltd is 'RACT' House Level 1, 179-191 Murray Street, Hobart, TAS, 7000.

17. Share-based payments

The employee benefits expense in the consolidated statement of comprehensive income includes \$1,399,770 (2017: \$1,546,615) relating to equity-settled share-based payment transactions. The respective expense for the Company is \$522,270 (2017: \$591,865).

The Company is a wholly owned subsidiary of SGL. Eligible employees of the Company have the right to participate in the Suncorp Group Limited share plans. Shares offered in these share plans are granted by SGL over its own shares to employees of SGL subsidiaries.

SGL operates a number of employee equity plans. Shares required for the equity plans are acquired by a special purpose trustee and/or custodial companies in ordinary trading on the Australian Securities Exchange (ASX). Shares can only be granted or issued under the plans if the number to be granted or issued will not exceed 5% of SGL's total shares on issue when aggregated with the number of shares granted or issued during the previous five years for all share plans operated by SGL.

Equity-settled share plans

SGL operates equity-settled share plans that are not subject to performance conditions. Key features are set out below:

Equity plans	Restricted shares	Suncorp employee share plan (tax exempt)	Suncorp equity participation plan
Eligible plan participant	Employees in senior roles below executive level that satisfy the eligibility criteria, and executives as endorsed by the SGL Board.	Employees not eligible for Long Term Incentive (LTI) awards.	Employees can elect to participate.
Basis of share grant / issue	Value of restricted shares granted (offered) is determined by the SGL Board based on the employee's remuneration and individual performance.	Market value of shares up to \$1,000 per employee per year may be granted by the SGL Board based on the Suncorp Group's overall performance.	Employees to fund the acquisition of shares to be held under this Plan from their pre-tax remuneration up to a maximum value of \$5,000.
Vesting	Subject to remaining in employment with the Suncorp Group until the vesting date and not having given notice of intention to resign.	Fully vested, not subject to forfeiture.	As the acquisition of shares is funded through the employee's remuneration, the shares are fully vested at the date of acquisition.
Dividend entitlements	Full entitlement to dividend equivalents paid on vesting equal to the notional net dividends earned on vested shares over the deferral period.	Full entitlement to dividend from when the shares are acquired and held in the Plan.	Full entitlement to dividend from when the shares are acquired and held in the Plan.
Fair value	Discounted cash flow model incorporating the expected share price at vesting date and expected dividend entitlements, discounted from the vesting date to the grant date.	Market value of the shares on the date they were acquired.	Market value of the shares on the date they were acquired.

The expense included in the profit or loss in relation to restricted shares for the financial year ended 30 June 2018 for the Company and the Group was \$61,020 (2017: \$78,865).

The SGL Board approved a grant to each eligible employee of ordinary shares in SGL to the value of \$750 (2017: \$750) under the Suncorp Employee Share Plan (tax exempt) for the financial year. These shares will be acquired on-market for allocation to employees by the share plan in October 2018 (2017: October 2017).

Shares issued during the financial year under the Suncorp Equity Participation Plan that were funded by employee salary sacrifice have a \$Nil impact on profit or loss (2017: \$Nil).

18. Unearned premium liabilities

18.1 Reconciliation of movement

	Consolidated		Company	
	2018 \$M	2017 \$M	2018 \$M	2017 \$M
Balance at the beginning of the financial year	4,320	4,239	4,320	4,239
Premiums written during the financial year	8,150	8,125	8,150	8,125
Premiums earned during the financial year	(8,125)	(8,044)	(8,125)	(8,044)
Balance at the end of the financial year	4,345	4,320	4,345	4,320
Current	4,323	4,286	4,323	4,286
Non-current	22	34	22	34
Total unearned premium liabilities	4,345	4,320	4,345	4,320

18.2 Liability adequacy test relating to general insurance contracts

	Consolidated		Company	
	2018 \$M	2017 \$M	2018 \$M	2017 \$M
Central estimate of present value of expected future cash flows				
arising from future claims	3,377	3,461	3,377	3,461
Risk margin	69	71	69	71
Present value of expected future cash inflows arising from reinsurance recoveries on future claims	(209)	(237)	(209)	(237)
Expected present value of future cash flows for future claims including risk margin	3,237	3.295	3,237	3,295
	%	%	%	%
Risk margin	2.3%	2.4%	2.3%	2.4%
Probability of adequacy	57 – 64%	57 – 64%	57 – 64%	57 – 64%

The probability of adequacy adopted for the general insurance liability adequacy test (LAT) differs from the 90% probability of adequacy adopted in determining the outstanding claims liabilities (refer to note 19.4). The reason for this difference is that the former is in effect an impairment test used only to test the sufficiency of net premium liabilities whereas the latter is a measurement accounting policy used in determining the carrying value of the outstanding claims liabilities.

The process used to determine the risk margin is discussed in note 19.4.

As at 30 June 2018 and 30 June 2017, the LAT resulted in a surplus for the general insurance portfolio.

19. Outstanding claims liabilities

	Consolidated		Company	
	2018	2017	2018	2017
	\$M	\$M	\$M	\$M
Gross central estimate – undiscounted	8,189	8,536	8,189	8,536
Risk margin	1,142	1,143	1,142	1,143
Claims handling expenses	317	292	317	292
	9,648	9,971	9,648	9,971
Discount to present value	(750)	(769)	(750)	(769)
Total gross outstanding claims liabilities – discounted	8,898	9,202	8,898	9,202
Current	3,424	3,641	3,424	3,641
Non-current	5,474	5,561	5,474	5,561
Total gross outstanding claims liabilities - discounted	8,898	9,202	8,898	9,202

19.1 Reconciliation of movement in discounted outstanding claims liabilities

	Consolidated		Company	
	2018 \$M	2017 \$M	2018 \$M	2017 \$M
Net outstanding claims liabilities at the beginning of the financial				
year	7,213	7,376	7.213	7,376
Prior periods		·	•	, , , , ,
Claims payments	(2,042)	(2,244)	(2,042)	(2,244)
Discount unwind	80	79	80	79
Margin release on prior periods	(249)	(285)	(249)	(285)
Incurred claims due to changes in assumptions and experience	(378)	(340)	(378)	(340)
Change in discount rate	40	(77)	40	(77)
Current period		,		(,
Incurred claims	5,590	5,573	5,590	5,573
Claims payments	(2,865)	(2,869)	(2,865)	(2,869)
Net outstanding claims liabilities relating to general insurance				
contracts at the end of the financial year	7,389	7,213	7.389	7,213
Reinsurance and other recoveries on outstanding claims liabilities				
Expected discounted outstanding reinsurance and other				
recoveries	1,509	1,989	1,509	1,989
Gross outstanding claims liabilities (discounted) on general				
insurance contracts at the end of the financial year	8,898	9,202	8,898	9,202

The following table summarises the maturity profile of net discounted outstanding claims liabilities based on the estimated timing of discounted cash outflows.

	Carrying amount \$M	1 year or less \$M	1 to 5 years \$M	Over 5 years \$M	Total cash flows \$M
Consolidated					
2018	7,389	2,841	3,271	1,277	7,389
2017	7,213	2,691	3,246	1,276	7,213
Company				,	,
2018	7,389	2,841	3,271	1,277	7,389
2017	7,213	2,691	3,246	1,276	7,213

19.2 Claims development table

The following table shows the development of the estimated undiscounted outstanding claims liabilities relative to the ultimate expected claims for the ten most recent accident years.

Consolidated and Comp					Accident Year							
	Prior \$M	2009 \$M	2010 \$M	2011 \$M	2012 \$M	2013 \$M	2014 \$M	2015 \$M	2016 \$M	2017 \$M	2018 \$M	Total
Estimate of ultimate claims cost:		_					- "-					
At end of accident year		1,272	1,313	1,307	1,287	1,374	1,389	1,405	1,447	1,559	1,490	
One year later		1,260	1,216	1,202	1,276	1,344	1,383	1,346	1,406	1,475		
Two years later		1,153	1,131	1,142	1,208	1,227	1,281	1,250	1,348			
Three years later		1,133	1,103	1,123	1,127	1,129	1,216	1,167				
Four years later		1,122	1,096	1,053	1,074	1,094	1,181					
Five years later		1,086	1,017	984	1,045	1,058						
Six years later		1,052	989	955	1,028							
Seven years later		1,038	979	943								
Eight years later		1,030	980									
Nine years later		1,024										
Current estimate of cumulative claims cost		1.024	980	943	1,028	1,058	1,181	1,167	1.348	1,475	1,490	
Cumulative payments		(986)	(914)	(860)	(923)	(888)	(859)	(755)	(548)	(305)	(104)	
Outstanding claims liabilities – undiscounted	706	38	66	83	105	170	322	412	800	1,170	1,386	5,258
Discount to present value	(178)	(3)	(4)	(6)	(8)	(14)	(26)	(25)	(46)	(69)	(91)	(470)
Outstanding claims – long-tail	528	35	62	77	97	156	296	387	754	1,101	1,295	4,788
Outstanding claims – short-tail					-		200			.,	.,=00	1,298
Claims handling expense												291
Risk margin												1,012
Total net outstanding claims	liabilities	relating	to genera	al insurar	nce contr	acts						7,389
Reinsurance and other recov		_										7,000
relating to general insurance			9 0.0									4.500
	COITH GC											1,509

The claims development table discloses amounts net of reinsurance and third party recoveries to give the most meaningful insight into the impact on profit or loss. Short-tail claims are disclosed separately as they are generally subject to less uncertainty since they are normally reported soon after the incident and are generally settled within 12 months following the reported incident.

19.3 Outstanding claims liabilities and assets arising from reinsurance contracts

The Group's estimation of its claims liabilities includes the expected future cost of claims notified to the Group as at reporting date as well as claims incurred but not reported (IBNR) and claims incurred but not enough reported (IBNER). Projected payments are discounted to present value and an estimate of direct expenses expected to be incurred in settling these claims is determined.

The Group takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures, with estimates and judgments continually being evaluated and updated based on historical experience and other factors. However, given the uncertainty in the estimation process, it is likely that the final outcome will prove to be different from the original liability established.

The estimation of claims IBNR and claims IBNER is generally subject to a greater degree of uncertainty with claims often not being adequately reported until many years after the events giving rise to the claims have happened. For this reason, long-tail classes of business will typically display greater variations between initial estimates and final outcomes.

Estimation of assets arising from reinsurance and other recoveries are also calculated using the above methods. The recoverability of these assets is assessed on a periodic basis, taking into consideration factors such as counterparty and credit risk.

19.4 Actuarial assumptions and methods

The estimation of the outstanding claims liabilities is based on multiple actuarial techniques that analyse experience, trends and other relevant factors utilising the Group's specific data, relevant industry data and general economic data. Methods undertaken to determine claims liabilities will vary according to the class of business.

The use of multiple actuarial methods assists in providing a greater understanding of the trends inherent in the historical data. The projections obtained from various methods also assist in setting the range of possible outcomes. The most appropriate method or a blend of methods is selected, taking into account the characteristics of the class of business and the extent of the development of each past accident period.

The following key assumptions have been made in determining the outstanding claims liabilities on general insurance contract liabilities.

Consolidated and Company	2018	2017
Weighted average term to settlement (years)	3.8	4.0
Weighted average economic inflation rate	3.9%	3.9%
Superimposed inflation rate	2.1%	2.1%
Discount rate	2.5%	2.5%
Claims handling expense ratio	4.9%	4.6%
Risk margin	16.3%	16.7%

Weighted average term to settlement – The weighted average term to settlement is calculated separately by class of business and is based on historic settlement patterns.

Economic and superimposed inflation – Economic inflation is based on economic indicators such as the consumer price index and/or increases in average weekly earnings. Superimposed inflation reflects the tendency for some costs, such as court awards, to increase at levels in excess of economic inflation. Inflation assumptions are set at a class of business level and reflect experience and future expectations.

Discount rate – Discount rates are derived from market yields on Commonwealth Government securities in Australia.

Claims handling expense ratio – Claims handling expense ratio is calculated with reference to past experience of claims handling costs as a percentage of past payments.

Risk margin – The overall risk margin is determined after analysing the relative uncertainty of the outstanding claims estimate for each class of business and the diversification between classes and geographical locations.

The assumptions regarding uncertainty for each class of business are applied to the net central estimates, and the results are aggregated, allowing for diversification, in order to arrive at an overall position which is intended to have an approximate probability of sufficiency of 90% across the Group (2017: 90%).

19.5 Impact of changes in key variables

The Group conducts sensitivity analyses to quantify the exposure to the risk of changes in the key underlying actuarial assumptions.

A sensitivity analysis is conducted on each variable while holding all other variables constant.

The table below describes how a change in each assumption will affect the profit before tax. There is no impact to equity reserves.

		Consolidated		Compa	ny
		2018	2017	2018	2017
	Movement in variable	Profit (loss) \$M	Profit (loss) \$M	Profit (loss) \$M	Profit (loss) \$M
Weighted average term to settlement (years)	+ 0.5 years	(119)	(117)	(119)	(117)
vveignted average term to settlement (years)	- 0.5 years	117	115	117	115
Inflation rate	+100bps	(227)	(231)	(227)	(231)
	-100bps	209	212	209	212
Discount rate	+100bps	215	217	215	217
Discoult late	-100bps	(239)	(242)	Profit (loss) \$M (119) 117 (227) 209 215 (239) (59) 59 (62)	(242)
Claims handling expense ratio	+100bps	(59)	(58)	(59)	(58)
Claims handling expense ratio	-100bps	59	58	59	58
Risk margin	+100bps	(62)	(60)	(62)	(60)
Trisk margin	-100bps	62	60	62	60

20. Subordinated notes

The following table shows subordinated notes at amortised cost and categorised by type, class and instrument under Australian Prudential Regulation Authority (APRA) and Life and General Insurance Capital (LAGIC) reporting standards. These instruments have been issued by AAI Limited (AAIL).

	Consolidated		Company	
	2018	2017	2018	2017
	\$M	\$M	\$M	\$M
Tier 2 subordinated notes				
LAGIC fully compliant subordinated notes				
\$AUD 330 million AAIL Subordinated Notes	328	328	328	328
\$AUD 225 million AAIL Subordinated Notes	224	224	224	224
Total LAGIC fully compliant subordinated notes	552	552	552	552
Total subordinated notes	552	552	552	552
Non-current	552	552	552	552
Total subordinated notes	552	552	552	552

LAGIC fully compliant subordinated notes¹

	Margin above 90 day BBSW	Maturity date	Holder conversion date	Optional redemption date	Issue date	2018 Number on issue	2017 Number on issue
\$AUD 330 million AAIL Subordinated Notes	320 bps	6 Oct 2042	6 Oct 2024	6 Oct 2022	6 Oct 2016	33,000	33,000
\$AUD 225 million AAIL Subordinated Notes 1 No subordinated notes have			18 Nov 2022		18 Nov 2015	22,500	22,500

The subordinated notes pay quarterly, cumulative deferrable interest payments at a floating rate equal to the sum of the three-month bank bill swap rate and the margin.

The issuer has the option to redeem the instrument on the optional redemption date and for certain tax and regulatory events (in each case subject to APRA's prior written approval). Holders of the Subordinated Notes have the option to convert, into the Ultimate Parent Company's ordinary shares, on each interest payment date following the holder conversion date, assuming certain conditions are satisfied. Conversion will be based on a VWAP of the Ultimate Parent Company's ordinary shares over a certain period prior to the relevant date for conversion, less a discount of 1%. This is subject to a minimum conversion price, equal to 50% of the VWAP over a 20-day period prior to the issue date.

If APRA determines that a non-viability event has occurred in relation to the issuing entity and, where relevant, its parent, all (or in some circumstances, some) of the subordinated notes will be immediately converted into the Ultimate Parent Company's ordinary shares (or, if conversion cannot by effected for any reason within five business days, written off). Conversion will be based on a VWAP of the Ultimate Parent Company's ordinary shares over a certain period prior to the relevant date for conversion, less a discount of 1%. This is subject to a minimum conversion price, equal to 20% Ultimate Parent Company's of the VWAP over a 20-day period prior to the issue date. The rights of the holder rank in preference to the rights of the issuer's ordinary shareholders, and capital notes holders and rank equally against all other subordinated note holders of the Issuer.

21. Share capital

	Number of	Issued capital		Total share capital
Consolidated	ordinary shares	\$M	\$M	\$M
Balance as at 30 June 2016	171,213,341	949	6	955
Share-based payments		H	1_	1
Balance as at 30 June 2017	171,213,341	949	7	956
Share-based payments	_		2	2
Balance as at 30 Jun 2018	171,213,341	949	9	958
Company				
Balance as at 30 June 2016	171,213,341	949	3	952
Balance as at 30 June 2017	171,213,341	949	3	952
Share-based payments		-	1	1
Balance as at 30 Jun 2018	171,213,341	949	4	953

Ordinary shares

The Company does not have authorised capital or par value in respect of its issued shares. All issued shares are fully paid.

Holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at shareholders' meetings.

In the event of the winding-up of the Company, ordinary shareholders rank after all other shareholders and creditors and are fully entitled to any proceeds on liquidation.

Share-based payments

Share-based payments represent the cumulative expense and other adjustments recognised in share capital relating to equity-settled share-based payment transactions.

22. Capital notes

			2018		2017		
Consolidated and Company	Margin above 90 day BBSW	Optional call/ exchange date	No of notes	\$M	No of notes	\$M	
Issued on 11 February 2014	465 bps	11 Feb 2019	1,100,000	110	1,100,000	110	
Issued on 27 June 2014	340 bps	17 Jun 2020	4,000,000	400	4,000,000	400	
Balance at the end of the financial year			5,100,000	510	5,100,000	510	

The Capital notes are eligible Additional Tier 1 instruments both in the transitional and post-transitional LAGIC rules. They are fully paid, perpetual, subordinated, unsecured securities and issued to the immediate parent entity, Suncorp Insurance Holdings Limited.

Capital notes pay a distribution that are floating rate, discretionary, non-cumulative, and scheduled to be paid quarterly, at the Company's Discretion. They are calculated based on the sum of the three-month bank bill rate and the margin, adjusted for the corporate tax rate applicable to the ultimate Parent Company.

If APRA determines that a non-viability event has occurred in relation the company, all (or in some circumstances, some) of the instruments will be converted into the Company's ordinary shares or written off.

In the event of the winding-up of the Company, the rights of the holders will rank equally, and in priority to the rights of the ordinary shareholders only.

23. Capital management

The Group is part of the Suncorp Group. The capital management strategy of the Suncorp Group is to optimise shareholder value by managing the level, mix and use of capital resources. The primary objective is to ensure there are sufficient capital resources to maintain and grow the business, in accordance with the Suncorp Group's risk appetite. The Suncorp Group's Internal Capital Adequacy Assessment Process (ICAAP) provides the framework to ensure that the Suncorp Group and each regulated entity, is capitalised to meet internal and external requirements. The Suncorp Group is subject to, and in compliance with, externally imposed capital requirements set and monitored by APRA.

The ICAAP is reviewed regularly and, where appropriate, adjustments are made to reflect changes in the capital needs and risk profile of the Suncorp Group. Capital targets are structured according to both the business line regulatory framework and to APRA's standards for the supervision of conglomerates.

All APRA authorised general insurance entities that conduct insurance business in Australia are subject to a risk-based approach for measuring and holding the required regulatory level of capital, referred to as the Prudential Capital Requirement (PCR). The PCR is the minimum level of capital that APRA deems must be held to meet policyowner obligations and consists of the Prescribed Capital Amount (PCA) and any supervisory adjustment determined by APRA. The company uses APRA's standardised method for calculating the PCA in accordance with the relevant Prudential Standards and holds regulatory capital in excess of the PCA.

The PCA is calculated by assessing the risks inherent in the business, charges for which comprise:

- Insurance risk charge to reflect the risks inherent in claims and premium liabilities.
- Insurance concentration risk charge to ensure capital is set aside for the risk of loss resulting from a single large event or a series of smaller events.
- Operational risk charge to ensure capital is set aside for the risk of loss resulting from inadequate processes or failed internal control, people and systems.
- Asset risk charge to better reflect the risk of adverse movements in the value of on-balance sheet and
 off-balance sheet exposures by including a variety of asset stress scenarios as well as some default
 charges.
- An asset concentration risk charge to reflect an overconcentration to counterparties, if any;
 offset by
- An aggregation benefit, which makes an explicit allowance for diversification between asset risk charges and the sum of insurance risk and insurance concentration risk charges.

These risk charges are quantified to determine the prescribed capital required under the prudential standards. This requirement is compared with the regulatory capital held in the Company.

For regulatory purposes, capital is classified as follows:

- Common Equity Tier 1 (CET1) Capital comprising accounting equity with adjustments for intangible assets and regulatory reserves
- Tier 1 Capital comprising CET1 Capital plus Additional Tier 1 Capital such as certain hybrid securities with 'equity-like' qualities
- Tier 2 Capital comprising certain securities recognised as Tier 2 Capital, such as subordinated notes;
 and
- Total Capital, being the sum of Tier 1 Capital and Tier 2 Capital.

CET1 Capital has the greatest capacity to absorb potential losses, followed by Additional Tier 1 Capital and then Tier 2 Capital.

For capital adequacy purposes, a general insurer is required to hold CET 1 capital in excess of 60% of PCA, Tier 1 capital in excess of 80% of PCA and total capital in excess of PCR to ensure solvency. For this purpose, a general insurer's capital base is expected to be adequate for its size, business mix, complexity and the risk profile of its business.

The Company satisfied all regulatory capital requirements during both the current and the prior financial years.

The following table summarises the capital position and PCA at the end of the financial year. The Company is not the parent entity for the consolidated general insurance group and, as a result, does not prepare consolidated capital information for the Group.

	Compa	iny
	2018 \$M	2017 \$M
Common Equity Tier 1 Capital		
Issued capital	949	949
Retained profits	1,482	1,353
Technical provision in excess of liability valuation (net of tax)	468	421
Goodwill and other intangible assets	(44)	(49)
Other Tier 1 deductions	(67)	(76)
Common Equity Tier 1 Capital	2,788	2,598
Additional Tier 1 Capital	510	510
Tier 2 Capital	555	555
Total Capital	3,853	3,663
Prescribed Capital Amount		
Insurance risk charge	1,386	1,386
Insurance concentration risk charge	250	250
Asset risk charge	767	703
Operational risk charge	279	276
Aggregation benefit	(462)	(433)
Total prescribed capital amount	2,220	2,182
Capital coverage ratio	1.74	1.68

24. Reconciliation of cash flows from operating activities

	Consolidated		Company		
	2018 \$M	2017 \$M	2018 \$M	2017 \$M	
Profit for the financial year	591	662	603	692	
Non-cash items					
Movement in fair value of investment securities	14	122	14	122	
Share of net profit from joint venture entities	(6)	(6)	-	-	
Dividends received from subsidiaries	-	-	(21)	(36)	
Other non-cash items	8	7	6	6	
Change in operating assets and liabilities					
Increase in premiums outstanding	(10)	(49)	(10)	(49)	
Decrease (increase) in reinsurance and other recoveries	480	(733)	480	(733)	
Decrease (increase) in deferred reinsurance assets	7	(7)	7	(7)	
Increase in deferred acquisition costs	(1)	(26)	(1)	(26)	
Decrease (increase) in other assets	14	(39)	33	(2)	
Decrease (increase) in deferred tax assets	9	(16)	9	(17)	
Increase (decrease) in payables and other liabilities	30	(21)	30	(28)	
(Decrease) increase in amounts due to reinsurers	(39)	28	(39)	28	
Increase in due to related parties	162	28	130	21	
(Decrease) increase in outstanding claims liabilities	(304)	570	(304)	570	
Increase in unearned premium liabilities	25	81	25	81	
Movement in net assets due to investing and financing activities	6	6	<u>-</u>		
Net cash from operating activities	986	607	962	622	

25. Financial instruments

25.1 Fair value of financial instruments

Fair values are categorised by a three-level hierarchy which identifies the inputs to valuation techniques used to measure fair value:

- Level 1: derived from quoted prices (unadjusted) in active markets for identical financial instruments that the Group can access at the measurement date.
- Level 2: derived from other than quoted prices included within Level 1 that are observable for the financial instruments, either directly or indirectly.
- Level 3: fair value measurement is not based on observable market data.

Financial assets and liabilities measured at fair value

The following table presents the financial assets and liabilities that are measured at fair value categorised by fair value hierarchy.

	2018					17		
	Level 1	Level 2 \$M	Level 3 \$M	Total \$M	Levei 1 \$M	Level 2 \$M	Level 3	Tota \$M
Consolidated								
Financial assets								
Investment securities ¹	2,903	9,058	236	12,197	2,873	8,401	162	11,436
Derivatives	9	10		19	7	29	-	36
	2,912	9,068	236	12,216	2,880	8,430	162	11,472
Financial liabilities								
Derivatives	10	25	-	35	6	13	To the	19
	10	25	S#	35	6	13	-	19
Company								
Financial assets								
Investment securities ¹	2,903	9,058	236	12,197	2,873	8,401	162	11,436
Derivatives	9	10		19	7	29	-	36
	2,912	9,068	236	12,216	2,880	8,430	162	11,472
Financial liabilities								
Derivatives	10	25		35	6	13	-	19
	10	25	-	35	6	13	-	19

¹ Investments in infrastructure assets (held via unlisted trusts) are reclassified from Level 2 to Level 3 and the comparatives have been restated for consistency.

There have been no significant transfers between Level 1 and Level 2 during the 2018 and 2017 financial years.

Level 3 financial assets consist of investments in infrastructure assets (held via unlisted trusts) of \$236 million (2017: \$162 million).

The fair value of investments in infrastructure assets (held via unlisted trusts) classified at Level 3 is determined by the Group's share of the reported net asset value of the unlisted trusts, as advised by the external investment manager. The infrastructure assets held via in the unlisted trusts are independently valued in accordance with AASB 13 Fair value measurement. During the financial year, additional units were purchased for \$51 million (2017: \$6 million) and \$22 million (2017: \$nil million) fair value gains was recognised through profit or loss. No sales were made in the current or prior financial years.

Financial assets and liabilities not measured at fair value

The table below discloses a comparison of carrying value and fair value of financial assets and liabilities that are not measured at fair value after initial recognition, where their carrying value is not a reasonable approximation of fair value.

			2018				2017			
	Carrying -		Fair	value		Carrying		Fair	value	
	value \$M	Level 1 \$M	Level 2	Level 3	Total \$M	value \$M	Level 1	Level 2	Level 3 \$M	Total
Consolidated		7.00	4	4.01	Ų.V.	ψιτι	Ψίνι	Ψίνι	ψίτι	ψιτι
Financial liabilities Subordinated notes	552		587		587	552	_	584	_	584
Company Financial liabilities										
Subordinated notes	552		587	<u>-</u>	587	552	-	584		584

Significant assumptions and estimates used to determine the fair values are described below.

Financial liabilities

The fair value of subordinated notes is calculated based on either the quoted market prices at reporting date or, where quoted market prices are not available, a discounted cash flow model using a yield curve appropriate to the remaining maturity of the instrument.

25.2 Master netting or similar arrangements

The Group has in place the following master netting or similar arrangements at reporting date.

Derivative assets and liabilities

- Offsetting has been applied to derivatives in the statements of financial position where the Group has a legally enforceable right to set-off and there is an intention to settle on a net basis.
- Certain derivatives are subject to the ISDA Master Agreement and other similar master netting
 arrangements. These arrangements contractually bind the Group and the counterparty to apply close
 out netting across all outstanding transactions only if either party defaults or other pre-agreed
 termination events occur. As such, they do not meet the criteria for offsetting in the statements of
 financial position.
- The cash collateral pledged or received is subject to the ISDA Credit Support Annex and other standard industry terms.

Amounts due from and to reinsurers

- Some reinsurance treaties of the Group include netting arrangements whereby the receivables from and payables to reinsurers are settled on a net basis. As such, the Group has applied offsetting in the consolidated statement of financial position.
- Collateral received is subject to terms and conditions of the respective reinsurance treaties and provides regulatory capital relief on the Group's credit exposures to reinsurers.

Outstanding investment settlements

Offsetting has been applied to investment receivables and investment payables where the Group has a legally enforceable right to set-off and netting of payments or receipts apply. In the statements of financial position, investment receivables is included in 'Other assets' and the investment payables is included in 'Payables and other liabilities'.

The following table sets out the effect of netting arrangements of financial assets and financial liabilities that are offset in the statements of financial position (**SoFP**), or are subject to enforceable master netting arrangements, irrespective of whether they are offset in the statements of financial position.

Amounts subject to master netting or similar arrangements

Related amounts not

			offset on th	ne SoFP		A	
Consolidated and Company	Gross amounts \$M	Offsetting applied \$M	Financial instruments \$M	Financial collateral received/ pledged \$M	Net exposure \$M		Total \$M
2018							
Financial assets Derivatives	19		(18)	(1)	72	120	19
Amounts due from reinsurers ¹	140	(121)		(12)	7	59	78
Investment receivables ¹	245	(182)	_		63		63
Total	404	(303)	(18)	(13)	70	59	160
Financial liabilities Derivatives Amounts due to	35	-	(18)	(10)	7	12	35
reinsurers	154	(121)		240	33	524	557
Investments payable ²	405	(182)	9		223	02-4	223
Total	594	(303)	(18)	(10)	263	524	815
2017 Financial assets Derivatives Amounts due from	35	-	(12)	(1)	22	1	36
reinsurers ¹	102	(72)	-	(7)	23	48	78
receivables ¹	330	(148)	_	-	182	<u>-</u>	182
Total	467	(220)	(12)	(8)	227	49	296
Financial liabilities Derivatives Amounts due to	19	*	(12)	(1)	6	-	19
reinsurers	87	(72)	-	1 €3	15	581	596
Investments payable ²	353	(148)			205	<u> </u>	205
Total	459	(220)	(12)	(1)	226	581	820

¹ Included as part of Other assets in the statements of financial position

² Included as part of 'Payables and other liabilities' in the statements of financial position,

26. Risk management objectives and structure

As the Company and its subsidiaries are entities within the Suncorp Group, the Group follows the Suncorp Group risk management objectives and structure as described below.

The Suncorp Group Limited Board (**SGL Board**) and management recognise that effective risk management is critical to the achievement of the Suncorp Group's objectives. The Board Risk Committee (**Risk Committee**) has delegated authority from the SGL Board to carry out the oversight of the adequacy and effectiveness of the risk management frameworks and processes within the Suncorp Group.

An Enterprise Risk Management Framework (**ERMF**) is in place for the Suncorp Group. It is subject to an annual review, updated for material changes as they occur and is approved by the SGL Board. The ERMF comprises:

- Suncorp Group's risk appetite framework and its link to strategic business and capital plans
- accountabilities and governance arrangements for the management of risk within the Three Lines of Defence model
- the risk management process.

The Three Lines of Defence model of accountability involves:

Line of defence	Responsibility of	Accountable for
First - Manage risk and comply with Suncorp	All functions (and staff)	 Identify and manage the risks inherent in their operations.
Group frameworks, policies and risk appetite		 Ensure compliance with all legal and regulatory requirements and Suncorp Group policies.
		 Promptly escalate any significant actual and emerging risks for management attention.
Second – Independent Functions own and monitor the application	Chief Risk Officer, Function Chief Risk Officers	 Design, implement and manage the ongoing maintenance of Suncorp Group risk frameworks and related policies.
of risk frameworks, and measure and report on risk performance and compliance		 Advise and partner with the business in the design and execution of risk frameworks and practices.
		 Develop, apply and execute functions' risk frameworks that are consistent with the Suncorp Group for the respective functions.
		 Facilitate the reporting of the appropriateness and quality of risk management.
Third – Independent assurance over internal	Internal audit	 Decides the level and extent of independent testing required to verify the efficacy of internal controls.
controls and risk		 Validates the overall risk framework.
management practices		 Provides assurance that the risk management practices are functioning as intended.

The SGL Board has delegated authorities and limits to the CEO & Managing Director to manage the business. Management recommends to the SGL Board, and the SGL Board has approved, various frameworks, policies and limits relating to the key categories of risk faced by the Suncorp Group within the CEO & Managing Director's authorities and limits.

The Senior Leadership Team, comprising the CEO & Managing Director, Function CEOs and all Senior Executives, provides executive oversight and direction-setting across the Suncorp Group, taking risk considerations into account. The Chief Risk Officer, a member of the Senior Leadership Team, is charged with the overall accountability for both the ERMF and risk management capability.

The Company also has an Asset and Liability Committee (ALCO). The ALCO has responsibility for establishing, managing and enforcing an effective asset and liability risk framework which optimises the long-term returns achieved by the asset portfolios within any risk appetite or parameters established by the relevant Board.

APRA-regulated entities prepare risk management strategies (**RMS**) approved by the Risk Committee and submit these to APRA annually. The RMS describe the strategy adopted by the SGL Board and management for managing risk within these entities, including risk appetite, policies, procedures, management responsibilities and controls.

The material risks addressed by the ERMF are defined below.

Key risks	Definition	
Strategic risk	Strategic risk is the most fundamental of business risks. At its most basic, it is the risk associated with Suncorp Group's operating model and how it seeks to position itself strategically. Strategic risk threatens the viability of the operating model and our strategic position and emerges from external changes and the execution of Suncorp Group's strategy.	
Financial risk	Financial risks include credit and counterparty, market, asset and liability and liquidity risks.	
	Credit and counterparty is the risk that the other party in an agreement will default/will not meet its contractual obligations in accordance with agreed terms.	
	Market risk is the risk of unfavourable changes in foreign exchange rates, interest rates, equity prices, credit spreads, commodity prices, and market volatilities.	
	Asset and liability risk is the risk to earnings and capital from mismatches between assets and liabilities with varying maturity and repricing profiles and from mismatches in term.	
	Liquidity risk is the risk that the Suncorp Group will be unable to service its cash flow obligations today or in the future.	
Insurance risk	The risk that for any class of risk insured, the present value of actual claims payable, will exceed the present value of actual premium revenues generated (net of reinsurance).	
Operational risk	The risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This includes legal risk but excludes strategic and reputational risks.	
Compliance risk	The risk of legal or regulatory sanctions, financial loss, or loss to reputation which the Suncorp Group may suffer as a result of its failure to comply with all applicable regulations, codes of conduct and good practice standards.	

The Group is exposed to the following categories of market risk.

Categories of market risk	Definition
Foreign exchange (FX) risk	The risk of an asset or liability's value changing unfavourably due to changes in currency exchange rates.
Interest rate risk	The risk of loss of current and future earnings and unfavourable movements in the value of interest-bearing assets and liabilities from changes in interest rates.
Equity risk	The risk of loss of current and future earnings and unfavourable movement in the value of investment in equity instruments from adverse movements in equity prices.
Credit spread risk	Credit spread is the difference in yield due to difference in credit quality. This is the risk of loss of current and future earnings and unfavourable movement in the value of investments from changes in the credit spread as determined by capital market sentiment or factors affecting all issuers in the market and not necessarily due to factors specific to an individual issuer.

Further discussions on the application of the Suncorp Group's risk management practices are presented in the following sections:

- note 27 insurance risk management
- notes 27.3 to 27.5 risk management for financial instruments: credit, liquidity and market risks
- note 10 derivative financial instruments.

27. Insurance risk management

27.1 Managing Insurance Risk

Insurance risk is inherent in the operations of the Insurance business and relates to insurance product design, pricing, underwriting, exposure concentration, reserving, claims management and reinsurance management. Ultimately Insurance risk is the risk of loss due to claims on insurance policies varying from expectation.

Insurance risk is managed through the risk appetite statements, and operation of the ERMF as discussed above, including an Insurance risk standard and Reinsurance Management strategy.

The Board receives the Australian General Insurance Financial Condition Report from the Appointed Actuary which reports on a number of areas including the management of insurance risk within the entities.

27.2 Terms and conditions of insurance contracts

The majority of direct insurance contracts written are entered into on a standard form basis. Insurance contracts are generally entered into on an annual basis and at the time of entering into a contract all terms and conditions are negotiable or, in the case of renewals, renegotiable. Non-standard and long-term policies may only be written if expressly approved by a relevant delegated authority. There are no special terms and conditions in any non-standard contracts that would have a material impact on the consolidated financial statements. There are no embedded derivatives that are separately recognised from a host insurance contract.

27.3 Credit risk

The Group is exposed to and manages the following key sources of credit risk.

Key sources of credit risk	How are these managed
Premiums outstanding	Credit risk is managed by maintaining debtor control procedures including the monitoring of aged amounts to minimise overdue debts. Credit limits are set and enforced to limit credit exposures from business written through general insurance intermediaries. Where permissible by law, payment default will result in the termination of the insurance contract with the policyowner, eliminating both the credit risk and insurance risk for the unpaid balance. Collateral is not sought on these balances.
Investments in interest- bearing securities and derivatives	Interest-bearing securities are held in accordance with the investment mandates. Credit limits have been established within these guidelines to ensure counterparties have appropriate credit ratings. An investment framework is in place that sets and monitors investment strategies and arrangements.
Reinsurance and other recoveries	Credit risk with respect to reinsurance programs is minimised by placement of cover with a number of reinsurers with AA or higher credit ratings. Eligible recoveries under reinsurance arrangements are monitored and managed internally and by specialised reinsurance brokers operating in the international reinsurance market.
	Collateral arrangements exist for non-regulated reinsurers. In certain cases, the Group requires letters of credit or other collateral arrangements to be provided to guarantee the recoverability of the amount involved. The Group holds \$151 million (2017: \$145 million) in collateral to support reinsurance recoveries on outstanding claims.

The carrying amount of the relevant asset classes in the statement of financial position represents the maximum amount of credit exposures as at the end of the financial year, except for derivatives. The fair value of derivatives recognised in the statement of financial position represents the current risk exposure, but not the maximum risk exposure. The notional value and fair value of derivatives are illustrated in note 10.

The following table provides information regarding credit risk exposure of financial assets, classified according to Standard & Poor's counterparty credit ratings. AAA is the highest possible rating. Assets rated below BBB are classified as non-investment grade.

				Credit Rat	ing		
Consolidated	AAA \$M	AA \$M	A \$M	BBB \$M	Non- investment grade \$M	Not rated	Total \$M
2018							
Cash and cash equivalents	1	205	66	-	_	_	272
Premiums outstanding	-		-	_	_	2,155	2,155
Receivables	121	70	292	16	_	167	666
Derivatives	_	2	17	-	-	-	19
Interest-bearing investment securities	4,290	2,410	2,323	1,711	16	_	10,750
Reinsurance and other recoveries receivable	421	408	209	_	_	471	1,509
	4,833	3,095	2,907	1,727	16	2,793	15,371
2017					*	•	
Cash and cash equivalents	2	428	68	-	-	-	498
Premiums outstanding	-	-	-	-	_	2,145	2,145
Receivables	136	124	387	12	-	330	989
Derivatives	-	22	13	1	-	-	36
Interest-bearing investment							
securities	4,382	1,934	2,691	1,167	29	-	10,203
Reinsurance and other				•			,
recoveries receivable	439	778	282		<u>-</u>	490	1,989
	4,959	3,286	3,441	1,180	29	2,965	15,860

				Credit Rat	ing		
Company	AAA \$M	AA \$M	A \$M	BBB \$M	Non- investment grade \$M	Not rated	Total
2018							
Cash and cash equivalents	1	205	58	-	-	_	264
Premiums outstanding	_	-	_	_	-	2,155	2,155
Receivables	121	70	293	16	_	167	667
Derivatives	_	2	17	-	_	-	19
Interest-bearing investment securities	4,290	2,410	2,323	1,711	16	_	10,750
Reinsurance and other recoveries receivable	421	408	209	_	<u>-</u>	471	1,509
	4,833	3,095	2,900	1,727	16	2,793	15,364
2017			•			•	
Cash and cash equivalents	2	428	61	-	_	-	491
Premiums outstanding	-	-	-	-	-	2,145	2,145
Receivables	136	124	400	12	_	330	1,002
Derivatives	_	22	13	1	-	-	36
Interest-bearing investment							
securities	4,382	1,934	2,691	1,167	29	-	10,203
Reinsurance and other							•
recoveries receivable	439	778	282	_	_	490	1,989
	4,959	3,286	3,447	1,180	29	2,965	15,866

Notes

- Receivables neither past due nor impaired in the below table are not rated according to Standard & Poor's counterparty credit ratings.
- Collateral arrangements exist for non-regulated reinsurers and certain derivative positions. Refer to note 25.2 Master netting or similar arrangements for further information.

All financial assets are neither past due nor impaired at reporting date except for those disclosed in the following table. An amount is considered past due when a contractual payment falls overdue by one or more days. When an amount is classified as past due, the entire balance is disclosed in the past due analysis presented.

		Past due	Past due but not impaired			
	Neither past due nor impaired \$M	0-3 mths \$M	3-6 mths \$M	> 6 mths \$M	Impaired \$M	Total \$M
Consolidated						
2018						
Premiums outstanding	2,031	62	14	40	8	2,155
Receivables	650	12	1	3		666
	2,681	74	15	43	8	2,821
2017						•
Premiums outstanding	1,978	100	9	52	6	2,145
Receivables	646	42	4	3	_	695
	2,624	142	13	55	6	2,840
Company 2018						•
Premiums outstanding	2,031	62	14	40	8	2,155
Receivables	651	12	1	3	_	667
	2,682	74	15	43	8	2,822
2017						
Premiums outstanding	1,978	100	9	52	6	2,145
Receivables	659	42	4	3	<u>-</u>	708
	2,637	142	13	- 55	6	2,853

27.4 Liquidity risk

To ensure payments are made when they fall due, the Group has the following key facilities and arrangements in place to mitigate liquidity risks:

- Investment portfolio mandates provide sufficient cash deposits to meet day-to-day obligations.
- Investment funds set aside within the portfolio can be realised to meet significant claims payment obligations.
- In the event of a major catastrophe, cash access is available under the terms of reinsurance arrangements.
- Mandated liquidity limits.
- Regularity of premiums received provides substantial liquidity to meet claims payments and associated expenses as they arise.
- Flexibility in investment strategies implemented for investment management to provide sufficient liquidity to meet claim payments as they fall due, based on actuarial assumptions.

The following table summarises the maturity profile of the Group financial liabilities based on the remaining undiscounted contractual obligations.

	Carrying amount \$M	1 year or less \$M	1 to 5 years \$M	Over 5 years \$M	
Consolidated					
2018					
Payables and other liabilities	975	971	4	-	975
Amounts due to reinsurers	557	557	-	-	557
Subordinated notes	552	29	638	-	667
	2,084	1,557	642	·	2,199
Derivative financial instruments		100			
Derivative liabilities (net settled)	35	32	4	2	38
	35	32	4	2	38
2017					
Payables and other liabilities	912	910	2	_	912
Amounts due to reinsurers	596	596	-	_	596
Subordinated notes	552	28	331	340	699
	2,060	1,534	333	340	2,207
Derivative financial instruments					,
Derivative liabilities (net settled)	19	10	2	1	13
	19	10	2	1	13
	Carrying amount \$M	1 year or less \$M	1 to 5 years	years	Total cash flows
Company	ΔIAI	2 IAI	\$M	\$M	\$M
2018					
Payables and other liabilities	998	994	4		998
Amounts due to reinsurers	557		4	-	
Subordinated notes	552	557 29	-	-	557
- Cubordinated notes			638		667
Derivative financial instruments	2,107	1,580	642	_	2,222
	0.5	20			
Derivative liabilities (net settled)	35	32	4	2	38
2047	35	32	4	2	38
2017	0.10	-1-	_		
Payables and other liabilities	918	916	2	-	918
Amounts due to reinsurers	596	596	-	<u>-</u>	596
Subordinated notes	552	28	331	340	699
	2,066	1,540	333	340	2,213
Derivative financial instruments					
Derivative liabilities (net settled)	19	10	2	1	13
	19	10	2	1	13

27.5 Market risk

27.5.1 Foreign exchange risk

The Group is exposed to foreign exchange risk through its outstanding claims liability from previously written offshore reinsurance business.

The practice is that all insurance policies are written in Australian dollars, unless separately authorised, with processes in place to comply with the Suncorp Group Foreign Exchange Policy.

The Group is also exposed to foreign exchange risk through investments in foreign securities, which is managed via the use of cross-currency swaps.

A sensitivity analysis showing the impact on profit or loss for changes in foreign exchange rates for exposure as at the reporting date with all other variables including interest rates remaining constant is shown in the tables below. There is no impact on equity reserves.

The movements in foreign exchange rates used in the sensitivity analysis for 2018 have remained unchanged based on an updated assessment of the reasonable possible changes in foreign exchange rates over the next 12 months, taking into account observations and experience in the investment markets during the financial year.

		2018		61	2017	
	Exposure at 30 June \$M	Change in FX rate	Profit (loss) after tax \$M	Exposure at 30 June \$M	Change in FX rate	Profit (loss) after tax \$M
Consolidated				-		
USD	627	+10	44	609	+10	42
		-10	(44)		-10	(43)
Euro	246	+12	20	185	+12	15
		-12	(21)		-12	(16)
GBP	33	+12	3	36	+12	3
		-12	(3)		-12	(3)
JPY	17	+12	1	14	+12	1
		-12	(1)		-12	(1)
Other	20	+12	2	15	+12	1
		-12	(2)		-12	(1)
Company						
USD	627	+10	44	609	+10	42
		-10	(44)		-10	(43)
Euro	246	+12	20	185	+12	15
		-12	(21)		-12	(16)
GBP	33	+12	3	36	+12	3
		-12	(3)		-12	(3)
JPY	17	+12	1	14	+12	1
		-12	(1)		-12	(1)
Other	20	+12	2	15	+12	1
		-12	(2)		-12	(1)

27.5.2 Interest rate risk

Interest rate risk exposure arises mainly from investment in interest-bearing securities and from ongoing valuation of insurance liabilities.

The investment portfolios, which hold significant interest-bearing securities in support of corresponding outstanding claims liabilities, are invested in a manner consistent with the expected duration of claims payments. Interest rate risk is also managed by maintaining a diversified portfolio of investment securities and the controlled use of interest rate derivative instruments.

The sensitivity of profit and loss after tax to movements in interest rates in relation to interest-bearing financial assets held at the reporting date is shown in the table below. There is no impact on equity reserves. It is assumed that all residual exposures for the shareholder after tax are included in the sensitivity analysis, that the percentage point change occurs at the reporting date and that there are concurrent movements in interest rates and parallel shifts in the yield curves.

The movements in interest rates used in the sensitivity analysis for 2018 have remained unchanged based on an updated assessment of the reasonable possible changes in interest rates over the next 12 months, taking into account observations and experience in the investment markets during the financial year.

		2018		2017			
	Exposure at 30 June \$M	Change in interest rate bp	Profit (loss) after tax \$M	Exposure at 30 June \$M	interest rate	Profit (loss) after tax \$M	
Consolidated					-		
Interest-bearing investment securities (including derivative financial instruments)	10,748	+100	(212)	10,202	+100	(168)	
mandamistruments)		-50	109		-50	88	
Subordinated notes	555	+100	(4)	555	+100	(4)	
		-50	2		-50	2	
Company Interest-bearing investment securities (including derivative	10,748	+100	(212)	10,202	+100	(168)	
financial instruments)		-50	109		-50	88	
Subordinated notes	555	+100	(4)	555	+100	(4)	
		-50	2		-50	2	

The effect of interest rate movements on the Group's provision for outstanding claims liabilities is included in note 19.5.

27.5.3 Equity risk

The Group is exposed to equity risk through its investments in international and domestic equity trusts. The table below presents a sensitivity analysis showing the impact on profit or loss after tax for price movements for exposures as at the reporting date, with all other variables remaining constant. There is no impact on equity reserves.

The movements in equity prices used in the sensitivity analysis for 2018 have remained unchanged based on an updated assessment of the reasonable possible changes in equity prices over the next 12 months, taking into account observations and experience in the investment markets during the financial year.

9		2018		2017			
	Exposure at 30 June \$M	Change in equity prices %		Exposure at 30 June \$M	Change in equity prices %	Profit (loss) after tax \$M	
Consolidated							
Listed Australian equities and unit trusts	522	+10	37	417	+10	29	
		-20	(73)		-20	(58)	
Listed international equities and unit trusts	202	+10	14	180	+10	13	
		-20	(28)		-20	(25)	
Company Listed Australian equities and unit trusts	522	+10	37	417	+10	29	
		-20	(73)		-20	(58)	
Listed international equities and	202	+10	14	180	+10	13	
unit trusts		-20	(28)		-20	(25)	

27.5.4 Credit spread risk

The Group is exposed to credit spread risk through its investments in non-Australian Government-issued bonds (and other interest-bearing securities). This risk is mitigated by incorporating a diversified investment portfolio, establishing maximum exposure limits for counterparties and minimum limits on credit ratings, and managing to a credit risk diversity score limit.

The table below presents a sensitivity analysis on how credit spread movements could affect profit or loss for the exposure as at the reporting date. There is no impact on equity reserves.

The movements in credit spread used in the sensitivity analysis for 2018 have been revised to reflect an updated assessment of the reasonable possible changes in credit spread over the next 12 months, given renewed observations and experience in the investment markets during the financial year.

	2018			2017			
	Exposure at 30 June \$M	Change in credit spread bp	Profit (loss) after tax \$M	Exposure at 30 June \$M	Change in credit spread bp	Profit (loss) after tax \$M	
Consolidated					•		
Credit exposure (excluding	7,485	+80	(93)	6,653	+70	(84)	
semi-government)		-20	24		-30	37	
Credit exposure (semi-	410	+40	(6)	548	+40	(8)	
government)		-15	2		-15	3	
Company							
Credit exposure (excluding	7,485	+80	(93)	6,653	+70	(84)	
semi-government)		-20	24		-30	37	
Credit exposure (semi-	410	+40	(6)	548	+40	(8)	
government)		-15	2		-15	3	

28. Key management personnel (KMP) and related party disclosures

28.1 KMP disclosures

As a wholly-owned subsidiary of Suncorp Group Limited, KMP disclosures are consistent with those disclosed by Suncorp Group Limited.

Total compensation for KMP are as follows:

	2018	2017
Consolidated and Company	\$000	\$000
Short-term employee benefits	18,208	19,465
Long-term employee benefits	278	624
Post-employment benefits	389	504
Share-based payments	8,571	8,010
Termination benefits	2,363	1,724
	29,809	30,327

The ultimate parent entity has determined the compensation of KMP in accordance with their roles within the entire Suncorp Group. Employee service contracts do not include any compensation, including bonuses, specifically related to the role of KMP of the Company and to allocate a figure may in fact be misleading. There is no link between KMP compensation and the financial results of the Company. Therefore, as there is no reasonable basis for allocating a KMP compensation amount to the Company, the entire compensation of the KMP has been disclosed above.

Transactions with directors, executives and their related parties are conducted on arm's length terms and conditions, and are deemed trivial or domestic in nature. These transactions are in the nature of general insurance policies.

No director, executive or their related parties has entered into a material contract with the Company during the reporting period, and there were no material contracts involving directors, executives or their related parties existing at the end of the financial year.

28.2 Related party transactions

Transactions between the Company and its subsidiaries, parent entity and ultimate parent entity consisted of dividends received and paid, and interest received and paid.

Transactions between the Group and other related entities consist of interest received on deposits and investment securities held, finance costs, fees received and paid for information technology services, investment management and custodian services, overseas management services, finance facilities and reinsurance arrangements. The Group's primary banking facilities are held with Suncorp-Metway Limited, a subsidiary of the ultimate parent entity.

The Company also provided intercompany loan facilities to other related parties within the Suncorp Group. As at 30 June 2018, \$36,004,000 of the facilities remained unutilised (30 Jun 2017: \$31,004,000).

All the transactions described above were on commercial terms, except that some advances may be interest free.

	Conso	lidated	Com	pany
	2018 \$'000	2017 \$'000	2018 \$'000	2017 \$'000
The aggregate amounts included in the determination of profit		,		
before tax that resulted from transactions with related parties:				
Insurance premium income				
Other related parties	13,666	12,026	13,666	12,026
Investment income	,		.0,000	,0_0
Subsidiaries	-	_	21,305	36,000
Joint ventures	9,000	3.762	,000	-
Other related parties	3,789	3,718	1,972	1,738
Other insurance income	-,	-,	.,	,,. 00
Other related parties	_	13,251	_	13,251
Other income		.0,20		10,201
Subsidiaries	_	_	1,015	1,001
Other related parties	1,282	847	1,282	847
Claims expense paid	1,-0-	0	,,202	017
Joint ventures	_	1,354	_	1,354
Other related parties	439,900	426,985	439,900	426,985
Acquisition costs	,	.20,000	100,000	120,000
Other related parties	61,832	72,613	61,832	72,613
Interest expense	0.,002	. 2,010	01,002	72,010
Subsidiaries	_	_	_	12,355
Other related parties	528	592	528	592
Operating expenses attributions	020	002	020	332
Other related parties	1,567,442	1,342,978	1,565,408	1,341,786
Aggregate amounts receivable from and payable to, each class	.,,,,,,,	1,010,010	1,000,100	1,011,100
of related parties as at the end of the financial year:				
Investment securities				
Other related parties	1,029,247	922,920	1,029,247	022 020
Premiums outstanding	1,029,247	322,320	1,029,247	922,920
Other related parties	18,617	10 770	10 617	10 770
Receivables ¹	10,017	12,773	18,617	12,773
Subsidiaries			631	1.017
Parent entity	32.500	10	32,500	1,017
Other related parties	177,141	288,689	176,298	
Payables and other liabilities ¹	177,141	200,009	170,290	268,681
Subsidiaries			27 205	10.404
Parent entity	EG 204	324	27,395	12,464
Other related parties	56,294 301,035		56,294	324
Unearned Premium Liability	391,035	360,814	390,366	388,121
Other related parties	14 545	14.670	44.545	44.070
Outstanding Claims Liability	11,515	11,679	11,515	11,679
Other related parties	716	A OGE	746	4 005
Other related parties	/ 10	4,065	716	4,065

¹ There have been intercompany settlements during the financial year. Refer to the statements of cash flows.

29. Auditor's remuneration

	Consolidated		Compa	ıny
	2018 \$000	2017 \$000	2018 \$000	2017 \$000
KPMG Australia				-
Audit and review services				
Audit and review of financial reports	1,660	1,614	1,599	1,526
Other regulatory audits	347	322	314	289
	2,007	1,936	1,913	1,815
Other services				
In relation to other assurance, actuarial, taxation and				
other non-audit services	429	379	429	379
Total auditors' remuneration	2,436	2,315	2,342	2,194

Fees for services rendered by the Company's auditor are borne by a related entity within the Suncorp Group.

30. Contingent assets and liabilities

30.1 Contingent assets

There are claims and possible claims made by the Group against external parties, the aggregate amount of which cannot be readily quantified. Where considered appropriate, legal advice has been obtained. The Group does not consider the outcome of any such claims known to exist at the date of this report, either individually or in aggregate, is likely to have a material effect on its operations or financial position. The directors are of the opinion that receivables are not required in respect of these matters, as it is not virtually certain that future economic benefits will eventuate or the amount is not capable of reliable measurement.

30.2 Contingent liabilities

There are outstanding court proceedings, potential fines, claims and possible claims against the Group, the aggregate amount of which cannot be readily quantified. Where considered appropriate, legal advice has been obtained. The Group does not consider the outcome of any such claims known to exist at the date of this report, either individually or in aggregate, is likely to have a material effect on its operations or financial position. The directors are of the opinion that provisions are not required in respect of these matters, as it is not probable that a future sacrifice of economic benefits will be required or the amount is not capable of reliable measurement.

31. Significant accounting policies

The Group's significant accounting policies set out below have been consistently applied by all entities in the Group to all financial years presented in these consolidated financial statements.

31.1 Basis of consolidation

The Group's consolidated financial statements are the financial statements of the Company and all its subsidiaries, presented as those of a single economic entity. Intra-group transactions and balances are eliminated on consolidation.

(a) Subsidiaries

Subsidiaries are entities controlled by the Group which includes companies, managed funds and trusts. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date when control commences until the date on which control ceases.

31.2 Managed funds

The Company is licensed to maintain statutory insurance funds for external clients. The application of the statutory funds by the Company is restricted to the collection of premiums and the payment of claims, related expenses and other payments authorised under the relevant Acts. The Company is not liable for any deficiency in the funds, or entitled to any surplus. For these reasons, the directors are of the opinion that the Company does not have control over, nor have the capacity to control, the statutory funds. The statutory funds are of a separate and distinct nature. Therefore, the statutory funds are not consolidated into the Group's consolidated financial statements.

31.3 Foreign currency

(a) Foreign currency transactions

Transactions denominated in foreign currencies are translated into the functional currency of the Group using the spot exchange rates at the date of the transaction. Foreign currency monetary assets and liabilities at reporting date are translated into the functional currency using the spot exchange rates current on that date. The resulting differences on monetary items are recognised as exchange gains or losses in the financial year in which the exchange rates difference arises. Foreign currency non-monetary assets and liabilities that are measured in terms of historical cost are translated using the exchange rates at the date of the transaction.

Foreign currency non-monetary assets and liabilities that are stated at fair value are translated using exchange rates at the dates the fair value was determined. Where a non-monetary asset is classified as an available-for-sale financial asset, the gain or loss is recognised in other comprehensive income.

31.4 Revenue and expense recognition

(a) Premium revenue

Premium revenue comprises amounts charged to policyowners and includes applicable levies and charges such as emergency service levies but excludes stamp duty and taxes collected on behalf of third parties such as goods and services tax (GST). Premiums are recognised as revenue in accordance with the pattern of the underlying risk exposure from the date of attachment over the period of the insurance policy, which is usually one year.

Premiums on unclosed business are brought to account by reference to the prior years' experience and information that has become available between the reporting date and the date of completing the consolidated financial statements.

(b) Claims expenses

Claims expense represents payments for claims and the movement in outstanding claims liabilities. Claims represent the benefits paid or payable to the policyowners on the occurrence of an event giving rise to a loss or accident according to the terms of the policy. Claims expenses are recognised in profit or loss as losses are incurred, which is usually the point in time when the event giving rise to the claim occurs.

(c) Outward reinsurance premium expense

Premiums ceded to reinsurers are recognised as an expense from the attachment date over the period of indemnity of the reinsurance contract in accordance with the expected pattern of the incidence of risk.

Reinsurance premiums are deferred and recognised as an asset where there are future economic benefits to be received from reinsurance premiums.

(d) investment revenue

Interest income is recognised in profit or loss using the effective interest method.

Dividends and distribution income are recognised when the right to receive income is established.

(e) Managed funds income

The Group manages statutory insurance funds for external clients and earns income from the provision of claims processing services (base fee) as well as an incentive fee based on performance results. Income for the base fee is recognised as the service is provided and for the incentive fee, as the income is earned.

Fees receivables are based on management's best estimate of the likely fee at reporting date. There is a significant amount of judgment involved in the estimation process of the fees receivable which may not be finalised for a number of years.

The base fee is specified in the contract and based on active claims. The performance fee is based on performance components stated in the contract.

(f) Fees and other income

Fees and other income are recognised in profit or loss on an accruals basis as the services are rendered.

(g) Levies and charges

Levies and charges imposed on the Group by various authorities are expensed to profit or loss on a basis consistent with the recognition of premium revenue. These include Emergency Service Levies, Medical Care and Injury Services Levy, NSW Insurance Protection Tax and Workers' Compensation levies. The portion of levies and charges payable at reporting date relating to unearned premium is recorded as other deferred insurance assets. A liability is recognised for levies and charges payable at the reporting date.

(h) Finance costs

Finance costs include interest expense on financial liabilities (borrowing costs) and transactions costs relating to borrowings. Finance costs are expensed as incurred and are recognised net of any associated hedge transactions.

Finance costs on subordinated notes includes interest expense, fair value movements on derivative instruments relating to subordinated notes, amortisation of discounts relating to subordinated notes and amortisation of ancillary costs incurred in connection with arrangement of subordinated notes.

31.5 Income tax

Income tax expense comprises current and deferred tax and is recognised in the profit or loss except to the extent it relates to items recognised in equity or in other comprehensive income.

Current tax consists of the expected tax payable on the taxable income for the year, after any adjustments in respect of previous years.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax assets are recognised when it is probable that future taxable profits will be available against which the temporary differences can be utilised. Provisions for taxation require the Group to take into account the impact of uncertain tax positions. For such uncertainties, the Group relies on estimates and assumptions about future events.

Tax consolidation

The Group is a wholly-owned entity in a tax-consolidated group, with SGL as the head entity. As a consequence, all members of the tax-consolidated group are taxed as a single entity.

The Group recognises the current and deferred tax amounts applicable to the transactions undertaken by it, reasonably adjusted for certain intra group transactions, as if it continued to be a separate tax payer. The head entity also recognises the entire tax-consolidated group's current tax liability. Any differences between the current tax liability and any tax funding arrangement amounts (see below) are recognised by the head entity as an equity contribution to, or distribution from, the Group.

The members of the tax-consolidated group have entered into a tax sharing agreement and a tax funding agreement. Under the tax funding agreement, the Group fully compensates SGL for any current tax payable assumed. The assets and liabilities arising under the tax funding agreement are recognised as intercompany assets and liabilities, at call.

Taxation of financial arrangements

The Group has accepted the default method of accruals or realisation and has not made any elections regarding transitional financial arrangements or other elective timing methods.

31.6 Goods and services tax (GST)

Revenues, expenses and assets are recognised net of GST, except where the amount of GST incurred is not recoverable. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or the amount of expense.

Receivables and payables are stated with the amount of GST included.

31.7 Cash and cash equivalents

Cash and cash equivalents include cash on hand, cash on deposit, highly liquid short-term investments and money at short call. They are carried at the gross value of the outstanding balance.

31.8 Non-derivative financial assets

(a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are classified as either held for trading or are designated as such upon initial recognition as a result of the following:

- If the Group manages such investments, evaluates the performance and makes purchase and sale
 decisions based on their fair value in accordance with the Suncorp Group's documented risk
 management or investment strategy.
- It eliminates or significantly reduces a measurement or recognition inconsistency.

Financial assets at fair value through profit or loss are initially recognised on trade date at fair value. Transaction costs are recognised in the profit or loss as incurred. Subsequently, the assets are measured at fair value on each reporting date and any gains or losses are taken immediately to the profit or loss.

(b) Receivables

Receivables are financial assets with fixed or determinable payments that are not quoted in an active market. They are initially recognised on the date that they originated at fair value plus any directly attributable transaction costs and subsequently measured at amortised cost using the effective interest method, less any impairment losses.

(c) Derecognition of financial assets

Financial assets are derecognised when the rights to receive future cash flows from the assets have expired, or have been transferred, and the Group has transferred substantially all risk and rewards of ownership.

31.9 Assets backing general insurance liabilities

The assets of the Group are assessed under AASB 1023 General Insurance Contracts to be assets that are held to back general insurance liabilities (referred to as insurance funds) and assets that represent shareholder funds.

The Group has designated financial assets held in portfolios intended to match the average duration of a corresponding insurance liability as assets backing general insurance liabilities. These financial assets include investment securities and are designated at fair value through profit or loss as they are managed and their performance evaluated on a fair value basis for internal and external reporting in accordance with the investment strategy.

All investment securities held to back general insurance liabilities are highly liquid securities. Despite some of these securities having maturity dates beyond the next twelve months, as they are highly liquid in nature and are actively traded, they have been classified as current.

31.10 Derivative financial instruments

The Group holds derivative financial instruments to hedge the Group's assets and liabilities or as part of the Group's trading and investment activities. Derivatives include exchange rate related contracts, interest rate related contracts and equity contracts.

All derivatives are initially recognised at fair value on trade date and transaction costs are recognised in profit or loss as incurred. Derivatives are classified and accounted for as held for trading financial assets at fair value through profit or loss.

31.11 Reinsurance and other recoveries receivable

Reinsurance and other recoveries are measured as the present value of the expected future receipts, calculated on the same basis as outstanding claims liabilities.

31.12 Deferred acquisition costs

Acquisition costs are deferred and recognised as an asset where they can be reliably measured and where it is probable that they will give rise to premium revenue that will be recognised in profit or loss in subsequent reporting periods.

Deferred acquisition costs (**DAC**) are amortised systematically in accordance with the expected pattern of the incidence of risk under the general insurance contracts to which they relate.

DAC are recognised as assets to the extent that the related unearned premiums exceed the sum of the DAC and the present value of both future expected claims and settlement costs, including an appropriate risk margin. Where there is a shortfall, the DAC asset is written down and if insufficient, an unexpired risk liability is recognised.

31.13 Impairment

(a) Financial assets

Financial assets, other than those measured at fair value through profit and loss, are assessed each reporting date to determine whether there is any objective evidence of impairment. If impairment has occurred, the carrying amount of the asset is written down to its estimated recoverable amount.

(b) Non-financial assets

Non-financial assets are assessed for indicators of impairment at each reporting date. If any such indication exists, the asset's recoverable amount is estimated in order to determine the extent of the impairment loss (if any).

For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating unit (**CGU**)) which may be an individual asset or a group of assets. The recoverable amount is the greater of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

Impairment losses are recognised in profit or loss if the carrying amount of an asset or CGU exceeds its recoverable amount. Impairment losses, if any, recognised in respect of the CGU are allocated first to reduce the carrying amount of any goodwill allocated to the CGU and then to reduce the carrying amount of the other assets in the unit on a pro-rata basis.

31.14 Financial liabilities

(a) Financial liabilities at amortised cost

Financial liabilities carried at amortised cost are initially measured at fair value plus any directly attributable transaction costs. They are subsequently measured at amortised cost using the effective interest method. This includes payables and subordinated notes.

(b) Derecognition of financial liabilities

Non-derivative liabilities are derecognised when the contractual obligations are discharged, cancelled or expired.

31.15 Employee entitlements

(a) Short-term employee benefits

Liabilities for short-term employee benefits are those expected to be settled wholly before 12 months after the end of the reporting period in which the employees render the related services. They are measured at the amounts expected to be paid when the liabilities are settled. Related on-costs such as superannuation, workers' compensation and payroll tax are also included in the liability.

A liability is recognised for short-term bonus plans when there is a constructive obligation to pay this amount and the amount can be reliably estimated.

(b) Long service leave and annual leave

The liabilities for long service leave and annual leave are those not expected to be settled wholly before 12 months after the end of the reporting period. They are measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using AA rated Australian corporate bond rates with terms to maturity that match, as closely as possible, the estimated future cash outflows. Related on-costs such as superannuation, workers' compensation and payroll tax are also included in the liability.

31.16 Unearned premium liabilities

Premium revenue received and receivable but not earned is recognised as unearned premium liabilities.

The carrying value of unearned premium liabilities is assessed at each reporting date by carrying out a liability adequacy test (LAT). This test assesses whether the net unearned premium liabilities less any DAC is sufficient to cover future claims costs for in-force insurance contracts. Future claims costs are calculated as the present value of the expected cash flows relating to future claims, and include a risk margin to reflect the inherent uncertainty in the central estimate. The assessment is carried out on a portfolio of contracts basis. If a LAT deficiency occurs, it is recognised in the profit or loss with a corresponding write-down of the related DAC asset. Any remaining balance is recognised as an unexpired risk liability on the statement of financial position.

31.17 Outstanding claims liabilities

The outstanding claims liability is measured as the central estimate of the present value of expected future payments relating to claims incurred at the reporting date with an additional risk margin to allow for the inherent uncertainty of the central estimate.

Standard actuarial methods are applied to determine the net central estimate of outstanding claims liabilities. The expected future payments include those in relation to claims reported but not yet paid, claims incurred but not reported, claims incurred but not enough reported and the direct and indirect costs of settling those claims.

31.18 Contingent liabilities and contingent assets

Contingent liabilities are not recognised but are disclosed in the financial statements, unless the possibility of settlement is remote, in which case no disclosure is made. If settlement becomes probable and the amount can be reliably estimated, a provision is recognised.

Contingent assets are not recognised in the statement of financial position but are disclosed in the financial statements when inflows are probable. If inflows become virtually certain, an asset is recognised.

The amount disclosed as a contingent liability or contingent asset is the best estimate of the settlement or inflow.

31.19 New accounting standards and interpretations not yet adopted

AASB 9 Financial Instruments

AASB 9 was issued in December 2014. It addresses recognition and measurement requirements for financial assets and financial liabilities, impairment requirements that introduce an expected credit loss impairment model and general hedge accounting requirements.

The Group is predominately connected with insurance and meets the requirements in AASB 2016-6 Amendments to Australian Accounting Standards - Applying AASB 9 Financial Instruments with AASB 4 Insurance Contracts. It is applying the temporary exemption to continue AASB 139 Financial Instruments: Recognition and Measurement (AASB 139) rather than AASB 9 until initial application of AASB 17 Insurance Contracts (AASB 17).

Governance

The Group forms part of the Suncorp Group project set up to implement the requirements of AASB 9 for all of the Suncorp Group's entities. It is governed through a steering committee involving divisional CFOs, CROs and Heads of Finance and was delivered by working groups with stakeholders from risk management, finance, data and transformation and the business units.

Expected Transitional Impact

The following impacts are expected from the implementation of AASB 9:

- Investment Securities are designated at fair value through profit or loss (FVTPL) under AASB 139.
 Based on the way the assets are managed as at 30 June 2018, they are expected to be mandatorily classified at FVTPL under AASB 9.
- The implementation of an expected credit loss impairment model will not have a material impact for the Group, given most of its financial assets are measured at FVTPL or are considered a low credit risk.

The above assessment is based on balances as at 30 June 2018 and will be revisited prior to when the Group adopts AASB 9 and AASB 17 from 1 July 2021.

AASB 15 Revenue from Contracts with Customers

AASB 15 was issued in December 2014 and provides a single comprehensive model for revenue recognition based on the satisfaction of performance obligations and additional disclosures about revenue. It replaces AASB 118 *Revenue*, AASB 111 *Construction Contracts*, and related interpretations. This standard will become mandatory for the Group's 30 June 2019 financial statements.

Its adoption has an immaterial impact on the Group's financial statements and is not expected to have an impact on opening balances including retained profits for the financial year ending 30 June 2019.

AASB 17 Insurance Contracts

AASB 17 was issued in July 2017 and will replace AASB 4 *Insurance Contracts*, AASB 1023 *General Insurance Contracts* and AASB 1038 *Life Insurance Contracts*. AASB 17 will materially change the recognition and measurement of insurance contracts and the corresponding presentation and disclosures in the Group's financial statements.

Under AASB 17, on initial recognition, a group of insurance contracts are measured based on the fulfilment cashflows (present value of estimated future cash flows with a provision for risk) and the contract service margin ("CSM", the unearned profit that will be recognised over the cover period). Subsequent to initial recognition, the liability for the group of insurance contracts comprises the liability for the remaining coverage (fulfilment cash flows and CSM) and the liability for incurred claims (fulfilment cash flows for claims and expenses already incurred but not yet paid).

This new standard will become mandatory for the Group's 30 June 2022 financial statements. The potential effects on adoption of the standard are currently being assessed.

AASB 9, AASB 15 and AASB 17 are available for early adoption but have not been applied by the Company and the Group in this financial report.

32. Subsequent events

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors of the Group, to affect significantly the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial years.

DIRECTORS' DECLARATION

- 1. The directors of AAI Limited (the Company) declare that in their opinion:
 - a. the consolidated financial statements and notes set out on pages 5 to 54, are in accordance with the *Corporations Act 2001*, including:
 - giving a true and fair view of the Company's and the Group's financial position as at 30 June 2018 and of their performance for the financial year ended on that date; and
 - ii. complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Regulations 2001*
 - b. there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
- 2. The directors draw attention to note 2.1 to the consolidated financial statements, which includes a statement of compliance with International Financial Reporting Standards.

Signed in accordance with a resolution of the directors:

Dr Ziggy Switkowski AO

Chairman of the Board

Michael Cameron

CEO and Managing Director

23 August 2018



Independent Auditor's Report

To the shareholder of AAI Limited

Opinion

We have audited the *Financial Report* of AAI Limited (the Company).

In our opinion, the accompanying Financial Report of the Company is in accordance with the *Corporations Act* 2001, including; and

 complying with Australian Accounting Standards and the Corporations Regulations 2001. The Financial Report comprises:

- Statements of financial position as at 30 June 2018
- Statements of comprehensive income, Statements of changes in equity, and Statements of cash flows for the year then ended
- Notes including a summary of significant accounting policies
- Directors' Declaration.

The *Group* consists of the Company and the entities it controlled at the year end or from time to time during the financial year.

Basis for opinion

We conducted our audit in accordance with *Australian Auditing Standards*. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report.

We are independent of the Company and Group in accordance with the *Corporations Act 2001* and the ethical requirements of the *Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the Financial Report in Australia. We have fulfilled our other ethical responsibilities in accordance with the Code.

Other Information

Other Information is financial and non-financial information in AAI Limited's annual reporting which is provided in addition to the Financial Report and the Auditor's Report. The Directors are responsible for the Other Information.

Our opinion on the Financial Report does not cover the Other Information and, accordingly, we do not express an audit opinion or any form of assurance conclusion thereon.



In connection with our audit of the Financial Report, our responsibility is to read the Other Information. In doing so, we consider whether the Other Information is materially inconsistent with the Financial Report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We are required to report if we conclude that there is a material misstatement of this Other Information, and based on the work we have performed on the Other Information that we obtained prior to the date of this Auditor's Report we have nothing to report.

Responsibilities of the Directors for the Financial Report

The Directors are responsible for:

- preparing the Financial Report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001
- implementing necessary internal control to enable the preparation of a Financial Report that gives a true and fair view and is free from material misstatement, whether due to fraud or error
- assessing the Group and Company's ability to continue as a going concern and whether the use of the going concern basis of accounting is appropriate. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate the Group and Company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Report

Our objective is:

- to obtain reasonable assurance about whether the Financial Report as a whole is free from material misstatement, whether due to fraud or error; and
- to issue an Auditor's Report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with *Australian Auditing Standards* will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Financial Report.

KPMG

David Kells

Partner

Sydney

23 August 2018