

Appendix 4E

Preliminary final report For the year ended 30 June 2003

The following sets out the requirements of Appendix 4E with the stipulated information either provided here or cross-referenced to the Consolidated Financial Report, which is attached.

1. Company details

Suncorp-Metway Ltd
ABN 66 010 831 722
Reporting period: 30 June 2003
Previous corresponding reporting period: 30 June 2002

2. Results for announcement to the market

Comparison to previous corresponding period	Increase/ Decrease	%	To \$m
Revenue from ordinary activities	Increase	14	5,156
Profit from ordinary activities after tax attributable to members	Increase	23	384
Net profit (loss) for the period attributable to members	Increase	23	384

	Amount per ordinary share	Franked amount per ordinary share
Final dividend	30 cents	30 cents
Interim dividend	26 cents	26 cents

Record date for determining entitlements to the final dividend: 9 September 2003

Revenue increased in all segments of the consolidated entity and includes increases in interest revenue from \$1.7 billion to \$1.9 billion and increases in general insurance premium revenue from \$2.0 billion to \$2.2 billion.

The increase in net profit was mainly a result of a very strong performance in the general insurance business, which increased its operating profit before income tax and amortisation of goodwill from \$110 million to \$233 million. This was largely due to the success of the GIO acquisition, which has provided a much broader premium base and significant operational efficiencies, and is now delivering substantially increased profitability.

The increased profit has enabled an increase in the final dividend per share from 29 cents to 30 cents.

3. Statement of financial performance with notes to the statement

Refer 2003 Consolidated Financial Report attached
Statement of financial performance page 8
Notes to the financial statements as shown

4. Statement of financial position with notes to the statement

Refer 2003 Consolidated Financial Report attached
Statement of financial position page 9
Notes to the financial statements as shown

5. Statement of cash flows with notes to the statement

Refer 2003 Consolidated Financial Report attached
Statement of cash flows page 11
Notes to the financial statements as shown

6. Dividends

Refer 2003 Consolidated Financial Report attached
Notes to the financial statements
Note 25 page 50

7. Dividend reinvestment plan

Ordinary shareholders will be able to participate in the company's Dividend Reinvestment Plan. The last date for receipt of an election notice is 9 September 2003.

8. Statement of retained earnings

Refer 2003 Consolidated Financial Report attached
Statement of changes in equity
Page 10

9. Net tangible assets per security

Refer 2003 Consolidated Financial Report attached
Summary of key financial information
Page 7

10. Entities over which control has been gained or lost during the period

Nil

11. Details of associates

Refer 2003 Consolidated Financial Report attached
Notes to the financial statements
Note 38 page 101

12. Any other significant information needed by an investor to make an informed assessment of the entity's financial performance and financial position

All significant information has been included elsewhere in this document or the Consolidated Financial Report attached.

13. For foreign entities, which set of accounting standards is used in compiling the report

Not applicable.

14. Commentary on the results

Suncorp-Metway Ltd recorded a net profit after tax for the year ended 30 June 2003 of \$384 million, compared to \$311 million in the previous year.

The consolidated entity comprises the following business segments:

Segment	Activities
Banking	Banking, finance and other services.
General insurance	General insurance services.
Wealth management	Life insurance, superannuation administration and funds management services.
Other	Financial planning, funds administration, and property management services.

The business segment operating profit before income tax and amortisation of goodwill is as follows:

	2003	2002
	\$m	\$m
Banking	318	293
General Insurance	233	110
Wealth Management	52	54
Other Activities	9	8
Total	<u>612</u>	<u>465</u>

Banking

Banking operating profit before income tax and amortisation of goodwill increased 8.5% to \$318 million.

Net interest income increased 7.6% due to the increase in the loans base over the year, whilst interest rate margins were held steady at 2.32% (2002: 2.35%). Net banking fee income increased by 29.7% to \$144 million (2002: \$111 million) due to lending and deposit volumes, continued improvements in collection practices, and the securitisation program that increased fee income from this source by \$12 million.

Expenses increased by 10.8% to \$380 million as a result of higher business volumes and the restructuring and expansion of the interstate branch network. The expense increases were experienced in the first half of the year with the second half expense growth held at 1%. The cost to income ratio for the year was 50.9%.

Bad and doubtful debts expense was \$49 million compared with the prior year of \$39 million, and reflects the increase in the loans base together with the write-off of one large corporate bad debt, with underlying results showing continued stability in credit quality.

General Insurance

General insurance before income tax and amortisation of goodwill increased 112% to \$233 million. The following table shows the general insurance result compared with the prior period:

	2003	2002
	\$m	\$m
Net earned premium	2,087	1,867
Net incurred claims	(1,651)	(1,409)
Reinsurance commission income	16	23
Investment revenue – Insurance provisions	281	173
Operating expenses	(524)	(541)
Insurance trading result	209	113
Other income	32	11
Investment income – Shareholder's funds	11	-
Management fee – GIO acquisition	(19)	(14)
Contribution to profit before income tax and amortisation of goodwill	<u>233</u>	<u>110</u>

The insurance trading result has increased by a significant 85.0% to \$209 million. The improvement reflects the realisation of synergy benefits as the operations of GIO, acquired in 2001, are combined with the operations of Suncorp-Metway Ltd. In addition, general profitability of products has improved with stronger pricing and the benefits of reforms in the market, particularly in relation to public liability exposures. The result includes \$26 million in claims incurred in relation to the Canberra bushfires in January 2003.

The growth in net earned premium of 11.8% to \$2.1 billion, reflects the improvements in insurance rates and to a lesser extent, the growth in the business written, over the last 2 years.

Claims expense has increased \$242 million during the year. A major reason for this movement is impact of changes in interest rates. Claims to be settled in the future are discounted to their present value by applying the discount rate appropriate to the time of settlement, derived from interest rates on Commonwealth Government bonds. Movements in the interest rates result in changes to the present value of future claims payments and therefore claims expense. During the year, interest rates reduced and caused an increase in claims expense. There are offsetting gains on the investments held against insurance claims as can be seen in \$108 million increase in Investment Revenue – Insurance provisions. Claims expense also increased due to expected inflation on claims payments, increases in business written and payments made in relation to the Canberra bushfires. Adjusted to remove the effects of discount rates, the ratio of claims expense to earned premium (loss ratio), has reduced from 75.0% to 74.1%.

Operating expenses have reduced 3.1% due to the synergy benefits realised as we integrate the GIO business. Operating expenses as a percentage of earned premium (expense ratio) has reduced from 29.0% to 25.1%.

Excluding the effect of discount rates on claims expense, the combined operating ratio improved to 99.2% compared with 104.0% in the prior year.

Other income includes a one-off profit of \$16 million arising on the sale of property owned by the general insurance company, which is the main reason for the \$21 million increase compared with the prior year.

Investment income on shareholder funds has improved from the prior year but continues to be less than our expected returns shareholder fund investments. During the year, shareholder funds were predominantly invested on the Australian equity market. The equity markets performed poorly over

the year with the S&P/ASX 200 Accumulation Index falling 1.7%. Our Investments team outperformed the market to deliver a positive result.

Wealth Management

Wealth Management recorded a \$2 million decrease in profit before tax from \$54 million to \$52 million. In the prior year, the Wealth Management business benefited from a one-off gain of \$8 million before tax from the sale and restructure of the consolidated entity's property management portfolio.

The performance of the Wealth Management business has been flat over the year. This business is also affected by the poor returns in investment markets that results in lower returns on funds invested and the profitability of existing business as well as a reduction in the amount of new business written.

Income Tax

The effective tax rate has increased to 30% (2002: 23%). The increase in tax rate is due to the improved profitability of the business, taxed at the full rate of 30%; a reduction in permanent differences for items such as dividend rebates; changes in the adjustment for the life insurance statutory funds; and the one-off recognition of tax benefits in 2002.

Earnings per share

Diluted earnings per share increased from 57.9 cents per share to 69.8 cents per share due to the increased profits. Basic earnings per share increased from 58.0 cents to 69.9 cents. The diluted shares represent partly paid shares and options issued in previous financial years.

Returns to shareholders

There were no returns to shareholders during the financial year other than dividends. Refer item 6 above.

15. Status of audit

The attached Consolidated Financial Report has been audited.

16. Dispute or qualification if not yet audited

Not applicable

17. Dispute or qualification if audited

Not applicable

Attachment to Appendix 4E

Suncorp-Metway Ltd

and controlled entities

ABN 66 010 831 722

Consolidated financial report

30 June 2003

Directors' Report.....	2	29(b) Sources of wealth management operating profit.....	75
Summary of key financial information.....	7	29(c) Net policy liabilities.....	76
Statements of financial performance.....	8	29(d) Trustee activities.....	77
Statements of financial position.....	9	29(e) Disaggregated information by fund.....	78
Statements of changes in equity.....	10	29(f) Solvency requirements of the wealth management statutory funds.....	79
Statements of cash flows.....	11	30. Financing arrangements.....	80
1. Summary of significant accounting policies.....	12	31. Risk management.....	81
2. Changes in accounting policies.....	26	31(a) General risk management framework.....	81
3. Revenue from ordinary activities.....	27	31(b) Credit risk.....	81
4. Expenses from ordinary activities.....	28	31(c) Market risk.....	83
5. Bad and doubtful debts expense.....	29	31(d) Interest rate risk.....	83
6. Income tax expense.....	30	31(e) Foreign exchange risk.....	85
7. Earnings per share.....	32	31(f) Liquidity risk.....	87
8. Cash and liquid assets.....	33	31(g) Other market risks.....	88
9. Trading securities.....	33	31(h) Operational risk.....	88
10. Investment securities.....	34	32. Derivative financial instruments.....	89
11. Loans, advances and other receivables.....	35	33. Disclosures about fair value of financial instruments.....	92
12. Provision for impairment.....	36	34. Controlled entities.....	94
13. Property, plant and equipment.....	37	35. Acquisition and disposal of controlled entities.....	96
14. Intangible assets.....	38	36. Related party information.....	98
15. Other financial assets.....	39	37. Fiduciary activities.....	100
16. Deposits and short term borrowings.....	39	38. Investments in associates.....	101
17. Payables and other liabilities.....	40	39. Remuneration of directors and executive officers.....	102
18. Provisions.....	40	39(a) Directors' remuneration.....	102
19. Outstanding claims and unearned premiums provisions.....	42	39(b) Directors' retirement benefits.....	103
20. Life insurance gross policy liabilities.....	42	39(c) Executive officers' remuneration.....	104
21. Bonds, notes and long term borrowings.....	46	40. Reconciliation of profit from ordinary activities after income tax to net cash inflow from operating activities.....	106
22. Subordinated notes.....	46	41. Auditors' remuneration.....	107
23. Contributed equity.....	47	42. Contingent liabilities and contingent assets.....	107
24. Reserves.....	49	43. Commitments.....	109
25. Dividends.....	50	44. Employee benefits.....	111
26. Segment information.....	51	45. Matters subsequent to the end of the financial year.....	115
27. Segment information - banking.....	54	Directors' Declaration.....	116
27(a) Contribution to profit from ordinary banking activities.....	54	Independent Audit report to the members.....	117
27(b) Average banking statement of financial position and margin analysis.....	55	Ratio definitions.....	119
27(c) Banking capital adequacy.....	57	Metropolitan Permanent Building Society Trust.....	120
27(d) Credit risk concentrations.....	59		
27(e) Credit risk concentrations - impaired assets.....	61		
27(f) Impaired assets.....	62		
27(g) Large exposures.....	63		
27(h) Interest rate risk.....	63		
27(i) Maturity analysis of financial assets and liabilities.....	66		
27(j) Concentrations of deposits and borrowing.....	67		
28. Segment information - general insurance.....	68		
28(a) Contribution to profit from ordinary general insurance activities.....	68		
28(b) Net incurred claims.....	69		
28(c) Interest rate risk.....	70		
28(d) Managed funds.....	71		
28(e) Minimum capital requirement.....	73		
29. Segment information - wealth management.....	74		
29(a) Contribution to profit from ordinary wealth management activities.....	74		

Your directors present their report on the consolidated entity consisting of Suncorp-Metway Ltd ("the Company") and the entities it controlled at the end of, or during, the year ended 30 June 2003.

Directors

The directors of the Company at any time during the financial year and up to the date of this report are:

John D Story (Chairman)
John F Mulcahy (Managing Director, appointed 6 January 2003)
William J Bartlett (appointed 1 July 2003)
Dr Ian D Blackburne
Rodney F Cormie
Dr Cherrell Hirst AO
James J Kennedy AO CBE
Martin D E Kriewaldt
Christopher Skilton (Chief Financial Officer and Executive Director appointed 13 November 2002)

R John Lambie AO was director and Chairman from the beginning of the financial year until his retirement on 7 March 2003.

W Steven Jones was the Managing Director from the beginning of the financial year until his resignation on 23 September 2002.

R Patrick Handley was a director from the beginning of the financial year until his resignation on 31 March 2003.

John D Story was a director for the whole of the financial year and was appointed Chairman on 7 March 2003. He was Deputy Chairman up until this date.

Particulars of the directors' qualifications and experience are set out under Board of Directors in the Annual Report.

Principal activities

The principal activities of the consolidated entity during the course of the year were the provision of banking, general and life insurance, superannuation and funds management products and related services to the retail, corporate and commercial sectors.

There were no significant changes in the nature of the activities carried out by the consolidated entity during the year.

Review of operations

Consolidated profit from ordinary activities before amortisation of goodwill and related income tax expense for the year ended 30 June 2003 was \$612 million (2002: \$465 million). Consolidated profit from ordinary activities after amortisation of goodwill and income tax was \$384 million (2002: \$311 million).

Further information on the operations of the consolidated entity, and the results of those operations, can be found in the Chairman's Letter to Shareholders and the Managing Director's Letter to Shareholders in the Annual Report.

Dividends

A fully franked 2003 interim ordinary dividend of \$137 million (26 cents per share) was paid on 31 March 2003. A fully franked 2003 final dividend of \$159 million (30 cents per share) is recommended by directors.

Further details of dividends provided for or paid are set out in note 25 on page 50 of the consolidated financial report.

Significant changes in the state of affairs

Significant changes in the state of affairs of the consolidated entity during the financial year were as follows.

On 11 March 2003 the consolidated entity underwent an organisational restructure along the four business lines (Retail Banking, Business Banking, General Insurance, and Wealth Management), plus key support areas. As part of the restructuring a number of changes were made to the senior executive team, reporting to the Managing Director. Subsequent to the organisational restructure a revised leadership and structural framework was implemented throughout the consolidated entity.

During the financial year, the Company entered into the following floating rate note benchmark transactions:

Month	Amount	Maturity
October 2002	Euro 500 million	3 years
April 2003	AUD 480 million	3 years/3 ½ years
June 2003	USD 250million	5 years/10 years

In September 2002, the Company completed a \$750 million loan mortgage securitisation (Apollo Series 2002-2). The securities were sold in both domestic and offshore markets. A further loan mortgage securitisation of \$789 million was completed in June 2003 (Apollo Series 2003-1E). The securities were sold in both domestic and offshore markets.

In June 2003, the company successfully completed its inaugural bond offering in the US market, with a USD250 million offering of subordinated 144A/Reg S bonds. The offering was made in two tranches: a 10 non-call 5 year tranche of USD150 million and a 10 year tranche of USD100 million. Both tranches were rated A3/BBB+ and priced at 1.35% over US Treasuries, yielding coupons of 3.5% and 4.625% respectively.

Matters after the end of financial year

No matters or circumstances have arisen since the end of the financial year which have significantly affected or may significantly affect the operations of the consolidated entity, the results of those operations, or the state of affairs of the consolidated entity in subsequent financial years.

Environmental regulation

The operations of the consolidated entity are not subject to any particular and significant environmental regulation under any law of the Commonwealth of Australia or any of its states or territories. The consolidated entity may however become subject to environmental regulation when enforcing securities over land for the recovery of loans.

The consolidated entity has not incurred any liability (including for rectification costs) under any environmental legislation.

Likely developments

Information as to the likely developments in the operations of the consolidated entity is set out in the Chairman's Letter to Shareholders and Managing Director's Letter to Shareholders in the Annual Report.

A new code of banking practice is to be implemented across the banking industry during 2003. Owing to the late finalisation of the proposed Code of Banking Practice (CODE), developed by the Australian Bankers Association, and the need for further development of internal processes, the consolidated entity will now adopt the new CODE in 2004. We will also offer additional options to Guarantors, in respect of the disclosure information outlined in the Guarantees section of the new CODE.

Likely developments (continued)

The Financial Services Reform Act ("the FSR Act"), regulated by the Australian Securities and Investments Commission, was introduced on 11 March 2002. The FSR Act contains a two-year transitional period for the majority of changes. The consolidated entity is currently targeting September 2003 to obtain the Australian Financial Services Licences required to function under the FSR Act. These licences will be obtained once all FSR Act specifications have been satisfied and the consolidated entity determines to move into the FSR Act regime.

Further information on likely developments in the operations of the consolidated entity and the expected results of operations have not been included in this report because the directors believe it would be likely to result in unreasonable prejudice to the consolidated entity.

Insurance of officers

During the financial year ended 30 June 2003, the Company paid insurance premiums in respect of a Directors' and Officers' Liability insurance contract. The contract insures each person who is or has been a director or executive officer (as defined in the Corporations Act 2001) of the Company against certain liabilities arising in the course of their duties to the Company and its controlled entities. The directors have not included details of the nature of the liabilities covered or the amount of the premium paid in respect of the insurance contract as such disclosure is prohibited under the terms of the contract.

Indemnification of officers

Under the Company's Constitution, the Company indemnifies each person who is or has been a director or officer of the Company. The indemnity relates to all liabilities to another party (other than the Company or a related body corporate) that may arise in connection with the performance of their duties to the Company and its controlled entities, except where the liability arises out of conduct involving a lack of good faith. The Constitution stipulates that the Company will meet the full amount of such liabilities, including costs and expenses incurred in successfully defending civil or criminal proceedings or in connection with an application, in relation to such proceedings, in which relief is granted under the Corporations Act 2001.

Directors' and senior executives' emoluments

The Nominations & Remuneration Committee is responsible for making recommendations to the Board on remuneration policies and packages applicable to the directors and senior executives of the consolidated entity. The broad remuneration policy is to ensure the remuneration package properly reflects the person's duties and accountabilities and level of performance, and that remuneration is competitive in attracting, retaining and motivating people of the highest quality. Executive remuneration and other terms of employment are reviewed annually having regard to performance against goals set at the start of the year, relevant comparative information and expert advice.

The consolidated entity's remuneration policies are designed to align executives' pays with the interests of the shareholders by including performance-related pay. These payments are linked to the achievement of individual objectives that are relevant to meeting the consolidated entity's business objectives. Employees including executive directors and senior executives may receive annual bonuses based on the achievement of specific goals related to the performance of the consolidated entity including operational results. Non-executive directors do not receive any performance-related remuneration.

Performance related pay may include deferred ordinary shares. The number of shares that vest is dependent on the performance of the consolidated entity over a three-year period. The measurement of the consolidated entity's performance is based on "Total Shareholder Return" compared with a peer comparator group of listed entities.

Remuneration of non-executive directors is determined by the Board within the maximum amount approved by the shareholders which is \$1,500,000 total for all non-executive directors. Non-executive directors are also entitled to retirement benefits in accordance with a shareholder-approved scheme.

Directors' and senior executives' emoluments (continued)

Note 39 sets out the details of the nature and amount of each major element of emolument for each director and for each of the Group Executives of the Company and the consolidated entity.

Options

The Company no longer grants options over unissued ordinary shares to employees as part of their remuneration. Ordinary shares in the Company were issued during the year ended 30 June 2003 on the exercise of options granted in previous financial years under the executive option plan. These are set out in note 44 on page 113 of the annual financial statements.

Directors' interests

The relevant interest of each director in the shares, debentures, interests in registered schemes and rights or options over such instruments issued by the Company, as notified by the directors to the Australian Stock Exchange in accordance with section 205G(1) of the Corporations Act 2001, at the date of the report is as follows:

	Fully Paid Ordinary Shares	Options over Ordinary Shares
J D Story	72,067	-
J F Mulcahy	500,000	-
I D Blackburne	14,000	-
R F Cormie	15,735	-
C Hirst	3,383	-
J J Kennedy	31,735	-
M D E Kriewaldt	48,320	-
C Skilton	101,021	350,000

Directors' meetings

The number of directors' meetings (including meetings of committees of directors) and number of meetings attended by each of the directors of the Company during the financial year were:

	Board of Directors		Audit, Business Risk and Compliance Committee		Investment Committee		Credit Committee		Nominations & Remuneration Committee	
	A	B	A	B	A	B	A	B	A	B
J D Story	15	15	8	8 ⁽²⁾	-	-	6	2 ⁽²⁾	6	6
J F Mulcahy	7	7	-	-	2	2 ⁽¹⁾	4	2 ⁽¹⁾	-	-
I D Blackburne	15	14	10	10	-	-	-	-	6	6
R F Cormie	15	15	-	-	5	5	10	9	-	-
C Hirst	15	15	9	9	1	1	2	2	1	1
J J Kennedy	15	15	1	1	-	-	10	9	-	-
M D E Kriewaldt	15	15	10	10	5	5	-	-	-	-
C Skilton	8	8	-	-	1	1	1	1	-	-
R J Lamble ⁽³⁾	10	9	-	-	-	-	-	-	-	-
W S Jones	3	2	-	-	-	-	2	1	3	3
R P Handley	11	9	-	-	4	4	8	7	5	5

Column A indicates the number of meetings held during the year while the director was a member of the Board or Committee.

Column B indicates the number of meetings attended by the director during the year while the director was a member of the Board or Committee.

- (1) Mr Mulcahy attended committee meetings in an ex-officio capacity.
(2) Represents the number of committee meetings attended by Mr Story during the period 1 July 2002 to 7 March 2003 only. Mr Story was appointed Chairman of the Board on 7 March 2003 and attended meetings of the committees after that date in an ex-officio capacity.
(3) Mr Lamble was Chairman of the Board for the period 1 July 2002 to 7 March 2003 and during that period he attended meetings of all committees in an ex-officio capacity.

Rounding of amounts

The Company is of a kind referred to in ASIC Class Order 98/100 dated 10 July 1998 and in accordance with that Class Order, amounts in the annual financial statements and directors' report have been rounded off to the nearest one million dollars unless otherwise stated.

Signed in accordance with a resolution of the directors.

John D Story
Chairman

John F Mulcahy
Managing Director

Brisbane
29 August 2003

Suncorp-Metway Ltd and controlled entities
Summary of key financial information
For the year ended 30 June 2003

	2003	2002	2001	2000	1999	1998	1997 ⁽³⁾
Financial performance							
Net interest income - banking (\$m)	592	550	514	475	470	472	355
Fees and commissions - banking (\$m)	202	155	123	97	108	115	62
Premium revenue - general insurance (\$m) ⁽⁴⁾	2,231	2,018	824	788	725	703	387
Premium revenue - life insurance (\$m) ^{(1) (2)}	86	76	610	543	572	399	220
Investment revenue - general insurance (\$m) ⁽⁴⁾	292	173	243	244	197	212	300
Investment revenue - life insurance (\$m) ⁽¹⁾	117	27	221	307	208	173	195
Claims expense - general insurance (\$m) ⁽⁴⁾	1,937	1,697	810	684	655	674	407
Claims expense - life insurance (\$m) ^{(1) (2)}	60	58	396	486	597	465	247
Operating expenses (\$m) ⁽⁴⁾	1,151	1,126	615	604	602	551	419
Bad and doubtful debts expense (\$m)	49	39	37	28	20	61	22
Profit from ordinary activities before amortisation of goodwill and income tax (\$m)	612	465	521	520	356	304	243
Net profit attributable to members of the parent entity (\$m)	384	311	395	335	247	233	150
Contributions to profit before tax and goodwill							
Banking (\$m)	318	293	284	229	157	157	117
General insurance (\$m) ⁽⁴⁾	233	110	163	211	169	120	109
Wealth management (\$m)	52	54	69	76	25	24	16
Other (\$m)	9	8	5	4	5	3	1
Financial position							
Investment securities - general insurance ⁽⁴⁾	4,755	4,375	3,091	2,828	2,390	2,183	3,618
Investment securities - life insurance (\$m) ⁽¹⁾	3,132	3,161	3,000	2,732	2,488	2,401	2,490
Loans, advances and other receivables (\$m)	24,459	22,955	20,146	18,067	16,769	15,812	14,644
Total assets (\$m) ⁽¹⁾	38,434	35,435	29,717	26,219	21,484	21,424	19,908
Deposits and short term borrowings (\$m)	21,579	18,176	16,908	14,509	11,671	11,846	11,734
Outstanding claims and unearned premiums provisions (\$m) ⁽⁴⁾	5,052	4,591	2,343	2,128	2,097	2,038	1,902
Life insurance gross policy liabilities (\$m) ^{(1) (2)}	2,661	2,780	2,651	2,363	2,136	2,058	2,068
Total liabilities (\$m) ^{(1) (4)}	34,787	32,073	27,000	24,295	19,596	19,609	18,172
Total equity (\$m) ⁽⁴⁾	3,647	3,362	2,717	1,924	1,888	1,815	1,736
Shareholder summary							
Dividends per ordinary share (cents)	56.0	54.0	52.0	46.0	44.0	44.0	40.0
Payout ratio (basic) (%)	81.3	96.6	58.0	60.9	67.2	65.2	66.4
Weighted average number of shares (basic) (million)	528.0	514.2	325.5	316.9	305.1	292.4	292.4
Net tangible asset backing per share (basic) (\$)	4.44	3.83	5.41	3.72	3.26	2.93	2.62
Share price at end of period (\$)	11.60	12.31	15.00	8.62	9.00	8.16	6.94
Performance ratios							
Return on average shareholders' equity (basic) (%)	11.30	11.40	19.70	22.13	23.25	27.15	22.84
Return on average total assets (%)	1.13	1.06	1.58	1.40	1.16	1.13	0.92
Productivity							
Group efficiency ratio (%)	23.9	26.5	29.4	28.5	N/A	N/A	N/A
(1)	The assets, liabilities, income and expenses of the life insurance statutory funds are shown above where noted but were not included in the consolidated entity's financial report prior to 2000.						
(2)	From 2002 the consolidated entity has fully adopted the requirements of Accounting Standard AASB 1038 "Life Insurance Business", which resulted in a reduction in premium revenue, investment revenue, claims expense, and policy liabilities.						
(3)	The Suncorp/Metway/QIDC merger took place on 1 December 1996						
(4)	The acquisition of GIO occurred effective 1 July 2001						

Refer page 119 for ratio definitions.

Suncorp-Metway Ltd and controlled entities
Statements of financial performance
For the year ended 30 June 2003

	Note	Consolidated		Company	
		2003 \$m	2002 \$m	2003 \$m	2002 \$m
Income from ordinary activities					
Banking interest revenue	3	1,668	1,514	1,675	1,538
Banking interest expense	3	(1,076)	(964)	(1,092)	(983)
	27(a)	592	550	583	555
General insurance premium revenue	3, 28(a)	2,231	2,018	-	-
Life insurance premium revenue	3, 29(a)	86	76	-	-
Banking fee and commission revenue	3, 27(a)	202	155	200	155
Banking fee and commission expense	3, 27(a)	(58)	(44)	(58)	(44)
Reinsurance and other recoveries revenue	3	302	299	-	-
General insurance investment revenue					
- insurance provisions	3	281	173	-	-
- shareholder funds	3	11	-	-	-
Life insurance investment revenue	3, 29(a)	117	27	-	-
Other revenue	3	249	241	339	354
Share of net profits of associates accounted for using the equity method	38	9	5	-	-
Total income from ordinary activities		4,022	3,500	1,064	1,020
Expenses from ordinary activities					
Operating expenses from ordinary activities	4	(1,151)	(1,126)	(592)	(490)
General insurance claims expense	28(a)	(1,937)	(1,697)	-	-
Life insurance claims expense	29(a)	(60)	(58)	-	-
Outwards reinsurance premium expense	28(a), 29(a)	(161)	(167)	-	-
Decrease in net life insurance policy liabilities	29(a)	16	90	-	-
Increase in policy owner retained profits	29(a)	(49)	(24)	-	-
Non-banking interest expense	28(a)	(19)	(14)	(19)	(14)
Total expenses from ordinary activities		(3,361)	(2,996)	(611)	(504)
Profit from ordinary activities before bad and doubtful debts expense, amortisation of goodwill and related income tax expense		661	504	453	516
Bad and doubtful debts expense	5	(49)	(39)	(49)	(37)
Profit from ordinary activities before amortisation of goodwill and related income tax expense		612	465	404	479
Amortisation of goodwill		(62)	(60)	-	-
Profit from ordinary activities before related income tax expense		550	405	404	479
Income tax expense relating to ordinary activities	6	(166)	(94)	(86)	(68)
Net profit attributable to members of the parent entity		384	311	318	411
Decrease in retained profits on the initial adoption of revised AASB 1028 Employee Benefits	2	(1)	-	(1)	-
Total changes in equity other than those resulting from transactions with owners as owners		383	311	317	411

The consolidated statement of financial performance includes the revenue and expenses of the statutory funds of the consolidated entity's life insurance business which are subject to restrictions under the Life Insurance Act 1995 ("the Life Act"). Refer note 29(c) for further details.

The above statements of financial performance should be read in conjunction with the accompanying notes.

Suncorp-Metway Ltd and controlled entities
Statements of financial position
As at 30 June 2003

	Note	Consolidated		Company	
		2003	2002	2003	2002
		\$m	\$m	\$m	\$m
Assets					
Cash and liquid assets	8	846	1,194	448	664
Receivables due from other financial institutions		68	57	68	57
Trading securities	9	3,174	1,498	3,174	1,498
Investment securities	10	7,902	7,544	2,059	2,060
Investments in associates	38	83	86	-	-
Loans, advances and other receivables	11	24,459	22,955	23,034	21,444
Due from controlled entities	36	-	-	2,339	1,255
Property, plant and equipment	13	217	206	34	35
Deferred tax assets	6	158	193	56	59
Intangible assets	14	1,038	1,099	-	-
Excess of net market value of interests in life insurance controlled entities		12	16	-	-
Other financial assets	15	477	587	129	253
Total assets		38,434	35,435	31,341	27,325
Liabilities					
Deposits and short term borrowings	16	21,579	18,176	22,040	18,745
Payables due to other financial institutions		26	70	26	37
Payables	17	1,273	832	1,045	337
Current tax liabilities	6	130	72	62	66
Provisions	18	104	329	8	162
Due to controlled entities	36	-	-	1,433	227
Deferred tax liabilities	6	118	198	39	53
Outstanding claims and unearned premiums provisions	19	5,052	4,591	-	-
Life insurance gross policy liabilities	20	2,661	2,780	-	-
Policy owner retained profits		319	271	-	-
Bonds, notes and long term borrowings	21	2,710	3,952	2,710	3,952
Subordinated notes	22	815	802	815	802
Total liabilities		34,787	32,073	28,178	24,381
Net assets		3,647	3,362	3,163	2,944
Equity					
Contributed equity	23	2,831	2,777	2,831	2,777
Reserves	24	22	22	21	21
Retained profits		787	557	311	146
Total parent entity interest		3,640	3,356	3,163	2,944
Outside equity interests in controlled entities		7	6	-	-
Total equity		3,647	3,362	3,163	2,944

The consolidated statement of financial position includes the assets and liabilities of the Statutory Funds of the consolidated entity's life insurance business which are subject to restrictions under the Life Insurance Act 1995. Refer to note 29(c) for further details.

The above statements of financial position should be read in conjunction with the accompanying notes.

Suncorp-Metway Ltd and controlled entities
Statements of changes in equity
For the year ended 30 June 2003

	Consolidated		Company	
	2003	2002	2003	2002
Note	\$m	\$m	\$m	\$m
Contributed equity				
<i>Ordinary shares</i>				
Balance at the beginning of the financial year	2,533	1,585	2,533	1,585
Conversion of capital notes	-	558	-	558
Issue to fund GIO acquisition	-	162	-	162
Group executive option plan	6	13	6	13
Share purchase plan	-	201	-	201
Dividend reinvestment plan	48	18	48	18
Transaction costs	-	(4)	-	(4)
Balance at the end of the financial year	23	2,533	2,587	2,533
<i>Converting capital notes</i>				
Balance at the beginning of the financial year	-	558	-	558
Conversion to ordinary shares	-	(558)	-	(558)
Balance at the end of the financial year	23	-	-	-
<i>Preference shares</i>				
Balance at the beginning of the financial year	244	-	244	-
New issue to fund acquisition	-	250	-	250
Associated transaction costs	-	(6)	-	(6)
Balance at the end of the financial year	23	244	244	244
Total contributed equity	2,831	2,777	2,831	2,777
Reserves				
Asset revaluation reserve				
Opening balance	9	9	8	8
Closing balance	9	9	8	8
Preconversion reserve				
Opening balance	13	13	13	13
Closing balance	13	13	13	13
Total reserves	24	22	21	21
Retained profits				
Balance at the beginning of the financial year	557	546	146	35
Net profit attributable to members of the parent entity	384	311	318	411
Total available for appropriation	941	857	464	446
Increase in retained profits on the initial adoption of AASB 1044 Provisions, Contingent Liabilities and Contingent Assets	152	-	152	-
Decrease in retained profits on the initial adoption of revised AASB 1028 Employee Benefits	(1)	-	-	-
Ordinary share dividends provided for or paid	25	(288)	(290)	(288)
Preference share dividends provided for or paid	25	(12)	(15)	(12)
Retained profits at the end of the financial year	787	557	311	146
Total parent entity interest in equity	3,640	3,356	3,163	2,944

The above statements of changes in equity should be read in conjunction with the accompanying notes.

Suncorp-Metway Ltd and controlled entities
Statements of cash flows
For the year ended 30 June 2003

	Note	Consolidated		Company	
		2003	2002	2003	2002
		\$m	\$m	\$m	\$m
Cash flows from operating activities					
Interest received		1,873	1,677	1,674	1,536
Dividends received		46	58	111	208
Premiums received		2,573	2,086	-	-
Reinsurance and other recoveries received		265	360	-	-
Other operating revenue received		701	598	507	377
Interest paid		(1,100)	(981)	(1,119)	(999)
Outwards reinsurance premiums paid		(175)	(179)	-	-
Claims paid		(1,768)	(1,715)	-	-
Operating expenses paid		(1,327)	(1,134)	(584)	(411)
Income taxes paid – operating activities		(126)	(55)	(96)	(21)
Net cash inflow (outflow) from operating activities	40	962	715	493	690
Cash flows from investing activities					
Payments for purchase of controlled entities, net of cash acquired		(1)	(1,333)	-	(1,159)
Payments for purchase of investments in associates		-	(80)	-	-
Payments for plant and equipment		(125)	(96)	(1)	(2)
Proceeds from disposal of plant and equipment		2	5	-	1
Net (purchase) disposal of banking securities		(1,659)	172	(1,672)	156
Net increase in loans, advances and other receivables		(1,404)	(1,848)	(2,748)	(2,533)
Payments for insurance investments		(21,831)	(33,723)	-	-
Proceeds from disposal of insurance investments		21,157	33,860	-	-
Income taxes paid – investing activities		(31)	(42)	-	-
Net cash outflow from investing activities		(3,892)	(3,085)	(4,421)	(3,537)
Cash flows from financing activities					
Proceeds from issue of shares		6	616	6	616
Proceeds from issue (repayment) of subordinated notes		13	267	13	267
Proceeds from net increase in borrowings		2,875	2,597	3,972	2,781
Dividends paid		(257)	(277)	(257)	(277)
Net cash inflow from financing activities		2,637	3,203	3,734	3,387
Net increase (decrease) in cash and cash equivalents		(293)	833	(194)	540
Cash at the beginning of the financial year		1,181	300	684	144
Cash acquired on acquisition of controlled entities	35	-	48	-	-
Cash at the end of the financial year	8	888	1,181	490	684

The above statements of cash flows should be read in conjunction with the accompanying notes.

1. Summary of significant accounting policies

This general purpose financial report has been prepared in accordance with the Banking Act, Accounting Standards, other authoritative pronouncements of the Australian Accounting Standards Board, Urgent Issues Group Consensus Views and the Corporations Act 2001.

It is prepared in accordance with the historical cost convention, except for certain assets which, as noted, are at valuation. Unless otherwise stated, the accounting policies adopted are consistent with those of the previous year. Comparative information is reclassified where appropriate to enhance comparability.

a) Principles of consolidation

The consolidated financial statements incorporate the assets and liabilities of all entities controlled by the Company as at 30 June 2003 and the results of all controlled entities for the year then ended. The Company and its controlled entities together are referred to in this financial report as the consolidated entity. The effects of all transactions between entities in the consolidated entity are eliminated in full. Outside equity interests in the results and equity of controlled entities are shown separately in the consolidated statement of financial performance and statement of financial position respectively.

Where control of an entity is obtained during a financial year, its results are included in the consolidated statement of financial performance from the date on which control commences. Where control of an entity ceases during a financial year its results are included for that part of the year during which control existed.

In relation to the consolidated entity's life insurance business, which is conducted by Suncorp Life and Superannuation Limited, assets, liabilities, revenues and expenses are recognised in the consolidated financial report irrespective of whether they are designated as relating to policy owners or the shareholder. The shareholder's entitlement to monies held in the Statutory Funds is subject to the distribution and transfer restrictions and other requirements of the Life Insurance Act 1995 ("the Life Act").

Any excess in the valuation of entities controlled by Suncorp Life and Superannuation Limited over their recognised net assets is disclosed in the consolidated financial report as an investment entitled "Excess of net market value of interests in controlled entities". The recoverable amount of this asset is assessed regularly.

b) Acquisitions of assets

The purchase method of accounting is used for all acquisitions of assets regardless of whether equity instruments or other assets are acquired. Cost is measured as the fair value of the assets given up, shares issued or liabilities undertaken at the date of acquisition plus incidental costs directly attributable to the acquisition. Where equity instruments are issued in an acquisition, the value of the instruments is their market price as at the acquisition date, unless the notional price at which they could be placed in the market is a better indicator of fair value. Transaction costs arising on the issue of equity instruments are recognised directly in equity.

Provisions for restructuring costs are recognised as at the date of acquisition of an entity on the basis described in the accounting policy note for restructuring costs (note 1(ac)).

Goodwill is brought to account on the basis described in note 1 (w).

c) Revenue

Banking activities

Interest income

Interest income is recognised as it accrues.

Non-interest income

Fees and commissions are brought to account on an accruals basis. Material non-refundable front-end fees that are yield related and do not represent cost recovery are taken to the statement of financial performance over the period of the loan. Non-yield related application and activation lending fees received are recognised as income when the loan is disbursed or the commitment to lend expires. Fees received on an on-going basis that

1. Summary of significant accounting policies (continued)

c) Revenue (continued)

Banking activities (continued)

Non-interest income (continued)

represent the recoupment of the costs of providing service, for example maintaining and administering existing facilities, are taken to income when the fees are receivable.

Dividends from controlled entities are brought to account when they are provided for in the financial statements of the controlled entities. Dividends from listed corporations are recognised as income on the date the shares are quoted ex-dividend.

Insurance activities

General insurance premium revenue

Direct premiums and inwards reinsurance premiums comprise amounts, including applicable levies and charges but excluding stamp duties collected on behalf of third parties, charged to policyholders or other insurers and are recognised net of the amount of goods and services tax ("GST"). The earned portion of premiums received and receivable, including that on unclosed business, is recognised as revenue. Premium revenue accrues on a daily basis from the date of attachment of risk. Premiums on unclosed business are brought to account by reference to previous years' experience and information that has become available between the reporting date and the date of completing the financial statements.

The pattern of recognition of income over the policy or indemnity periods is based on time, where this closely approximates the pattern of risks underwritten. Where time does not approximate the pattern of risk, previous claims experience is used to derive the incidence of risk. Unearned premium is determined by apportioning the premiums written in the year on a daily pro-rata basis, the 24ths method over the period of indemnity from the attachment of risk, or in the same pattern as the claims experience where time does not approximate the pattern of risk. The 24ths method assumes the pattern of risk is spread evenly over the duration of the policy and that the policies on average attach in the middle of the month.

Life insurance premium revenue

Premiums with no due date are recognised as revenue on a cash received basis. Premiums with a regular due date are recognised as revenue on an accruals basis. Unpaid premiums are only recognised as revenue during the days of grace or where secured by the surrender value of the policy and are included as "Premiums outstanding" in Loans, advances and other receivables. Premiums due after but received before the end of the financial year are included in Payables.

Reinsurance and other recoveries receivable - general insurance activities

Expected reinsurance and other recoveries receivable on paid claims, reported claims not yet paid and incurred but not reported claims are recognised as revenue at the same time that associated claims liabilities are recognised. Reinsurance and other recoveries receivable are estimated based on expected gross claims and reinsurance contracts. Recoveries receivable in relation to both short-tail and long-tail business are measured as the present value of the expected future receipts, calculated on the same basis as the liability for outstanding claims.

Claims on short-tail business are expected to be settled within a 12 month period after balance date.

Investment revenue

Investment revenue is brought to account on an accruals basis.

Dividends from listed corporations are recognised as revenue on the date the shares are quoted ex-dividend. Distributions from listed and unlisted unit trusts are recognised on the date the unit value is quoted ex-distribution.

1. Summary of significant accounting policies (continued)

c) Revenue (continued)

Insurance activities (continued)

Investment revenue (continued)

Changes in the net market value of investments are recognised as revenue or expenses in the statement of financial performance and are determined as the difference between the net market value at year end or consideration received (if sold during the period) and the net market value as at the prior year end or cost (if the investment was acquired during the period).

Insurance managed funds income

Insurance managed funds income is earned from rendering of general insurance and portfolio management services to external clients, and is recognised as it accrues.

Other revenue

Other items of revenue are recognised as they accrue.

d) Interest expense

Interest expense is recognised in the period in which it accrues. Interest, including premiums or discounts on issue of securities, is brought to account on either a yield to maturity or straight line basis according to the nature of the underlying security.

e) Claims

General insurance activities

Claims expense and a liability for outstanding claims are recognised as losses occur. The liability for outstanding claims includes claims reported but not yet paid, claims incurred but not yet reported (IBNR) and the anticipated direct and indirect costs of settling those claims. Incurred but not enough reported (IBNER) claims outstanding are assessed by reviewing individual claim files and estimating changes in the ultimate settlement costs using statistics based on past experience and trends. Outstanding claims on all classes are subject to either external or internal actuarial assessment.

The liability for outstanding claims for long-tail business is measured as the present value of the expected future payments. These payments are estimated on the basis of the ultimate cost of settling claims, which is affected by factors arising during the period to settlement such as normal and superimposed inflation. The expected future payments are discounted to present value at balance date using market determined risk adjusted discount rates. The liability for outstanding claims for short-tail business is discounted and is measured as the present value of the expected future payments. These claims are expected to be settled within a 12 month period after balance date. The details of rates applied are included in note 19. These liabilities include appropriate prudential margins.

Claims expense includes claims discount expense, being the portion of the increase in liability for outstanding claims arising from the passage of time as the claims liability discounted in the prior years comes closer to settlement.

Life insurance activities

Claims under investment-linked business are recognised when the policy ceases to participate in the earnings of the fund. Claims on non-investment-linked business are recognised when the liability to the policy owner under the policy contract has been established.

1. Summary of significant accounting policies (continued)

f) Outwards reinsurance – insurance activities

Reinsurance contracts are separate transactions from the original insurance policy and are recognised separately. The gross amount of premiums received are recognised and where portions of the policy are reinsured the ceded premiums are recognised as reinsurance expense.

Premiums ceded to reinsurers are recognised as expenses in accordance with the pattern of reinsurance services received, being on a daily pro-rata basis for facultative and proportional reinsurance, and on an annual basis for non-proportional reinsurance.

g) Acquisition costs

Banking activities

Commissions paid to mortgage loan originators and lease brokerage are deferred and amortised over the period the benefits (net interest income) are expected to arise from the loans generated. Other commissions are expensed in the period the liability to pay commissions was incurred.

General insurance activities

Costs associated with the acquisition of business are deferred and amortised as an expense in line with the earning of the premium to which it relates. These costs include commissions or brokerage paid to agents or brokers, selling and underwriting costs, administrative costs of recording policy information and premium collection costs. Deferred acquisition costs are measured at the lower of cost and recoverable amount. Recoverable amount of deferred acquisition costs is assessed by reference to the expected future profit implicit within the unearned portion of premiums written.

Life insurance activities

Acquisition costs, being the fixed and variable costs of acquiring new business, include commission, certain advertising, policy issue and underwriting costs, agency expenses and other sales costs. The actual acquisition costs incurred are recognised in the statement of financial performance.

Policy liabilities are determined by the Appointed Actuary after taking into account the value and future recovery of acquisition costs resulting in policy liabilities being lower than otherwise, and those costs being amortised over the period that they will be recoverable. The deferral and amortisation of acquisition costs are recognised in the statement of financial performance within “(increase)/decrease in net life insurance policy liabilities”.

The acquisition costs deferred are determined as the lower of actual costs incurred and the allowance for the recovery of those costs from the premiums or policy charges (as appropriate for each policy class). The amount deferred is subject to an overall limit such that the value of future profits at inception cannot be negative. Acquisition losses are recognised at inception to the extent this situation arises.

h) Basis of expense apportionment - life insurance activities

Expenses have been apportioned in accordance with Division 2 of Part 6 of the Life Act.

All expenses, excluding investment management fees which are directly identifiable, have been apportioned between policy acquisition and policy maintenance on the basis of the objective when incurring each expense, and the outcome achieved. Where allocation is not feasible between the disclosure categories, expenses have been allocated as maintenance expenses. Expenses which are directly attributable to an individual policy or product are allocated directly to the statutory fund within which the class of business to which that policy or product belongs. All indirect expenses charged to the statement of financial performance are equitably apportioned to each class of business. The expense apportionment basis is in line with the principles set out in the Life Insurance Actuarial Standards Board Valuation Standard (Actuarial Standard AS 1.03: Valuation Standard).

1. Summary of significant accounting policies (continued)

i) Foreign currency

Transactions

Transactions denominated in foreign currencies are initially translated to Australian dollars at the exchange rates ruling at the dates of the transactions. All foreign currency assets and liabilities at balance date are translated to Australian dollars at the rates of exchange current on that date. The resulting differences are recognised in the statement of financial performance as exchange gains and losses in the financial year in which the exchange rates change. Gains and losses on translation of insurance investments denominated in foreign currencies are recorded as a component of changes in the net market value of investments.

Where a foreign exchange hedge is terminated early because the anticipated transaction is no longer expected to occur, deferred gains or losses that arose on the terminated hedge are recognised in the statement of financial performance for that period. All other hedge transactions are initially recorded at the spot rates ruling at the dates of the transactions. Hedges outstanding at balance date are translated at the rates of exchange current on that date and any exchange differences are brought to account in the statement of financial performance. Costs or gains arising from hedges are deferred and amortised over the lives of the hedged positions.

Translation of controlled foreign entities

The assets and liabilities of foreign operations that are self-sustaining are translated at the rates of exchange ruling at balance date. Equity items are translated at historical rates. The statement of financial performance is translated at a weighted average rate for the year. Exchange differences arising on translation are taken directly to the foreign currency translation reserve.

The assets and liabilities of foreign operations that are integrated are translated using the temporal method. Monetary assets and liabilities are translated into Australian currency at rates of exchange current at balance date, while non-monetary items and revenue and expense items are translated at exchange rates current when the transactions occurred. Exchange differences arising on translation are brought to account in the statement of financial performance.

j) Income tax

Tax effect accounting procedures are followed whereby the income tax expense in the statement of financial performance is matched with the accounting profit after allowing for permanent differences. The future income tax benefit relating to tax losses is not carried forward as an asset unless the benefit is virtually certain of realisation. Income tax on cumulative timing differences is set aside to the deferred income tax or the future income tax benefit accounts at the rates which are expected to apply when those timing differences reverse.

In respect of life insurance business, provisions for deferred income tax and future income tax benefits have been discounted to present values using reasonable assumptions as to interest rates, average periods for which each asset category of investments will be held and the tax rate applicable to the respective classes of business. Accounting Standard AASB 1038 Life Insurance Business requires shareholder and policy owner tax to be included in income tax expense in the statement of financial performance. The majority of life insurance tax is allocated to policy liabilities and does not affect net profit attributable to members of the Company.

k) Goods and services tax

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office ("ATO"). In these circumstances the GST is recognised as part of the cost of acquisition of the asset or the amount of expense.

Gross written premium and net earned premium are net of the GST component of premium.

Receivables, payables and the provision for outstanding claims are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as an asset or liability in the statement of financial position.

1. Summary of significant accounting policies (continued)

k) Goods and services tax (continued)

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

l) Cash and liquid assets

Cash and liquid assets includes cash at branches, cash on deposit, balances with central bank and money at short call. They are brought to account at the face value or the gross value of the outstanding balance.

m) Receivables due from other financial institutions

Receivables due from other financial institutions include nostro balances and settlement account balances. They are brought to account at the gross value of the outstanding balance.

n) Trading securities

Trading securities are government and other debt securities that are purchased for sale in the day-to-day trading operations of the banking business. They are brought to account at net fair value based on quoted market prices, broker or dealer price quotations. Realised gains and losses on disposal and unrealised fair value adjustments are reflected in "other income". Interest on trading securities is reported in net interest income. Trading securities are recorded on a trade date basis.

o) Investment securities

Banking activities

Investments in controlled entities are carried in the Company's financial statements at the lower of cost and recoverable amount.

Insurance activities

Investments integral to insurance activities are measured at net market value at each balance date. Differences in the net market values of integral investments at the previous balance date (or cost of acquisition if acquired in the current financial year) are recognised in the statement of financial performance.

Investments include listed investments, government securities, cash deposits and other short term negotiable securities and freehold land and buildings, whether wholly or partly owner occupied or fully leased.

Net market values for listed investments and government securities are determined by reference to market quotations. Net market values for unlisted investments are determined by reference to independent valuations based on the latest available information on the investments. Net market values for freehold land and buildings are determined by independent valuations by registered property valuers. Buildings are not depreciated.

Investments not integral to insurance activities including cash deposits, short term negotiable securities and interests in unlisted investments are carried at the lower of cost and recoverable amount.

p) Investments in associates

Investments in associates are accounted for in the consolidated financial report using the equity method. Under this method, the consolidated entity's share of the post-acquisition profits of associates are recognised in the statement of financial performance and its share of post-acquisition movements in reserves is recognised in consolidated reserves. The cumulative post-acquisition movements are adjusted against the cost of the investment. Investments in associates are carried at the lower of the equity accounted amount and recoverable amount in the consolidated financial report. Associates are those entities over which the consolidated entity exercises significant influence but not control.

1. Summary of significant accounting policies (continued)

q) Loans and other non-lease receivables

Loans and other non-lease receivables include all forms of lending and direct finance provided to customers, such as variable, controlled and fixed rate loans, overdrafts, bill financing and other facilities. They are carried at the principal amount outstanding less provisions for impairment.

r) Lease receivables

Finance leases

Finance leases, in which the consolidated entity is the lessor, are recognised in "Loans, advances and other receivables" in the statement of financial position at the beginning of the lease term at the present value of the minimum lease payments receivable plus the present value of any non-guaranteed residual value.

The finance revenue attributable to the leases is brought to account progressively in the statement of financial performance over the lease term in accordance with an actuarial method so as to achieve a constant periodic rate of return on the leases outstanding.

Leveraged leases

Investments by the consolidated entity in leveraged leases are recorded at amounts equal to the equity participation, and included in "Loans, advances and other receivables" in the statement of financial position. Debt participants have no recourse to the consolidated entity in the event of default by the lessee.

Operating leases

Payments made under operating leases are expensed on a straight line basis over the term of the lease, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased property.

s) Impaired assets – banking activities

All loans and advances receivable are subject to continuous management review. The consolidated entity has adopted definitions of non-accrual and past due loans consistent with Prudential Statement No. APS 220 "Credit Quality" issued by the Australian Prudential Regulation Authority ("APRA").

Non-accrual loans

Loans are classified as non-accrual where:

- there is reasonable doubt about the ultimate repayment of principal and interest;
- contractual payments are 90 or more days in arrears and the fair market value of the security is insufficient to cover payment of principal and interest;
- in the case of overdrafts, they have remained outside approved limits for 90 or more consecutive days and the fair market value of the security is insufficient to cover payment of principal and interest; or
- a specific provision has been made.

When an impaired asset is classified as non-accrual, the consolidated entity ceases to recognise interest and other income earned but not yet received. Accrued but unpaid interest and other income is reversed back to the last reporting date or the date when interest and other income was last paid, whichever is more recent. Unpaid interest or other income dating prior to the last reporting date is reviewed to establish collectibility and a provision against loss is raised as appropriate.

Cash inflows on non-accrual loans on which interest and/or principal payments are contractually past due are applied against interest and fees and then principal. The amounts applied against interest and fees are recognised as revenue.

1. **Summary of significant accounting policies (continued)**

s) **Impaired assets – banking activities (continued)**

Past due loans

Past due loans are loans where payment of principal and interest are at least 90 days in arrears. Full recovery of both principal and interest is expected.

Restructured loans

Restructured loans arise when the borrower is granted a concession due to continuing difficulties in meeting the original terms, and the revised terms are not commercial to the Company. Loans with revised terms are included in non-accrual loans when impairment provisions are required.

Bad and doubtful debts

A specific provision for impairment is made for all identified doubtful debts when there is reasonable doubt that all or a proportion of the principal can be collected in accordance with the terms of the loan agreement. Specific provisions for impairment are based on the face value of the exposure less the current market value of security less disposal costs.

All known bad debts are written off in the period in which they are identified. Where not previously provided for, they are written off directly to the statement of financial performance.

General provisions for impairment are maintained to cover non-identifiable possible losses and latent risks inherent in the overall portfolio of loans and advances. The provisions are determined having regard to the level of risk weighted assets, economic conditions, the general risk profile of the credit portfolio, past loss experience and a range of other criteria.

The amount necessary to bring the provisions to their assessed levels, after write-offs, is charged to the statement of financial performance.

t) **Securitisation**

The Company conducts a loan securitisation program whereby housing mortgage loans are packaged and sold as securities to Trusts, thereby removing the assets from the consolidated entity's statement of financial position. In performing these transactions, the consolidated entity receives various fees for services provided to the program on an arm's length basis. Fee income is recognised in income on an accruals basis in relation to the reporting period in which the costs of providing these services are incurred.

Interest rate swaps and liquidity facilities are provided to the program by the Company on an arm's length basis, in accordance with APRA guidelines.

The Company is entitled to any residual income of the program after all payments due to investors and associated costs of the program have been met. The residual income is recognised in banking fees and commissions revenue when received.

Due to the significant uncertainties inherent in estimating the underlying loan repayment rates and interest margins, future cash flows cannot be reliably measured. Therefore, no asset/liability or gain/loss on sale of the loans has been recognised.

The Trustee of the program has funded its purchase of the mortgage loans by issuing floating-rate pass-through debt securities. The securities issued by the Trust do not represent deposits or other liabilities of the consolidated entity. The consolidated entity does not stand behind the capital value or the performance of the securities or the assets of the Trust. The consolidated entity does not guarantee the payment of interest or the repayment of principal due on the securities. The consolidated entity is not obliged to support any losses that may be suffered by the investors and does not intend to provide such support. The consolidated entity has no right to repurchase any of the securitised loans and has no obligation to do so, except in limited circumstances. Accordingly, no liabilities are recognised by the consolidated entity.

1. Summary of significant accounting policies (continued)

u) Property, plant and equipment

Acquisition

Items of property, plant and equipment are initially recorded at cost on acquisition and depreciated as outlined below.

Costs incurred in acquiring, installing, enhancing and developing application software for internal use where benefits are reasonably certain are capitalised and amortised over their estimated useful lives not exceeding three years, or five years in limited instances, as outlined below.

Costs that do not meet the criteria for capitalisation are expensed as incurred.

The consolidated entity applies the cost basis for measuring all land and buildings. Independent valuations of land and buildings are obtained at least every three years, however they are not reflected in the financial statements unless they indicate a deficit in net recoverable amount.

Subsequent additional costs

Costs incurred on property, plant and equipment subsequent to initial acquisition are capitalised when it is probable that future economic benefits, in excess of the originally assessed performance of the asset will flow to the consolidated entity in future years. Where these costs represent separate components they are accounted for as separate assets and are separately depreciated over their useful lives. Costs that do not meet the criteria for capitalisation are expensed as incurred.

Sale of property, plant and equipment

The gross proceeds of property, plant and equipment sales are included as revenue at the date control of the asset passes to the buyer, usually when an unconditional contract of sale is signed. The gain or loss on disposal is calculated as the difference between the carrying amount of the asset at the time of disposal and the net proceeds on disposal (including incidental costs).

Depreciation and amortisation

The cost of each item of property, plant and equipment, including buildings (other than buildings included in investments integral to general insurance activities) but excluding freehold land is depreciated or amortised over its estimated useful life to the consolidated entity. Estimates of remaining useful lives are made regularly for all assets with annual assessments for major items. Assets are depreciated or amortised from the date of acquisition or, in respect of capital work in progress, from the time an asset is completed and held ready for use.

The prime cost method of depreciation is adopted for all assets. The depreciation rates used for each class of asset are as follows:

Buildings (excluding integral plant)	2.5 %
Leasehold improvements	20.0 % or life of the lease
Motor vehicles	15.0 %
Technology hardware	33.3 %
Automatic teller machines	20.0%
Computer equipment	33.3 %
Development software	33.3%, or 20% in limited instances
Other plant and office equipment	20.0%

The costs of improvements to or on leasehold properties are amortised over the lesser of the unexpired period of the relevant leases or the estimated useful life of the improvement to the consolidated entity.

Leased non-current assets

A distinction is made between finance leases, which effectively transfer from the lessor to the lessee substantially all the risks and benefits incidental to ownership of leased non-current assets, and operating leases under which the lessor effectively retains all such risks and benefits.

1. Summary of significant accounting policies (continued)

u) Property, plant and equipment (continued)

Leased non-current assets (continued)

Where a non-current asset is acquired by means of a finance lease, the minimum lease payments are discounted at the interest rate implicit in the lease. The discounted amount is established as a non-current asset at the beginning of the lease term and amortised on a straight line basis over its expected life. A corresponding liability is also established and each lease payment is allocated between the principal component and the interest expense.

Operating lease payments are representative of the pattern of benefits derived from the leased assets and accordingly are charged to the statement of financial performance in the periods in which they are incurred.

Surplus leased premises

Provision is made for surplus leased premises where it is determined that no material benefit will be obtained by the consolidated entity from its occupancy. This arises where premises are leased under non-cancellable operating leases and the consolidated entity either:

- currently does not occupy the premises and does not expect to occupy it in the future;
- sublets the premises for lower rentals than it is presently obliged to pay under the original lease; or
- currently occupies the premises which have been assessed to be of no material benefit beyond a known future date.

The provision is calculated on the basis of discounted net future cash flows, using the interest rate implicit in the lease or an estimate thereof.

v) Recoverable amount of non-current assets valued on the cost basis

The recoverable amount of an asset is the net amount expected to be recovered through the cash inflows and outflows arising from its continued use and subsequent disposal.

The carrying amounts of non-current assets valued on the cost basis are reviewed to determine whether they are in excess of their recoverable amount at balance date. If the carrying amount of a non-current asset exceeds its recoverable amount, the asset is written down to the lower amount. The write-down is recognised as an expense in the statement of financial performance in the reporting period in which it occurs.

Where a group of assets working together supports the generation of cash inflows, recoverable amount is assessed in relation to that group of assets. In assessing recoverable amounts of non-current assets the relevant cash flows have not been discounted to their present value, except where specifically stated.

w) Goodwill

Goodwill, representing the excess of the purchase consideration plus incidental costs over the fair value of the identifiable net assets acquired, including any liability for restructuring costs, on the acquisition of a controlled entity or business, is amortised over the period of time during which benefits are expected to arise. Goodwill is amortised on a straight line basis over the maximum allowable period of 20 years, as the benefits are believed to exceed this term. The unamortised balance of goodwill is reviewed at least annually by the directors. Where the balance exceeds the value of expected future benefits, the excess is charged to the statement of financial performance.

For associates, the consolidated financial report includes the carrying amount of goodwill in the equity accounted investment carrying amounts.

1. Summary of significant accounting policies (continued)

x) Excess of net market value of interests in life insurance controlled entities

All investment assets including controlled entities are stated at net market value. On consolidation, the investment in controlled entities is eliminated and the excess of market value of controlled entities over their underlying net assets is separately recognised in the statement of financial position. This amount is assessed periodically including at balance date as part of the valuation of investments.

Changes in market value of controlled entities are recorded as investment revenue in the statement of financial performance.

y) Other financial assets

Deferred expenditure

In addition to acquisition costs, (refer note 1(g)), items of expenditure are deferred to the extent that the benefits are recoverable out of future revenue, do not relate solely to revenue which has already been brought to account and will contribute to the future earning capacity of the consolidated entity. They are amortised over the period in which the benefits are received. Up-front costs relating to the establishment of securitisation trusts are deferred and amortised over the weighted average life of the securitised loans. Up-front costs of projects, that are "business" costs and are non-software development related, may also be considered for deferral where they fit the criteria set out above. Refer to note 1(u) for the policy in relation to software costs.

Up-front costs associated with the issue of specific debt placements are deferred and amortised over the life of the issue. Up-front costs associated with the establishment of debt programs, under which the specific debt placement is made, are not deferred and are expensed as incurred. The types of costs deferred are in the nature of professional fees and issue placement fees.

Franchise systems

Franchise systems are brought to account at cost.

Franchise systems are amortised on a straight line basis over 20 years. The unamortised balance relating to franchise systems is reviewed annually in light of income generated. Where the balance exceeds the value of future benefits, the difference is charged to the statement of financial performance.

z) Deposits and borrowings

Deposits and borrowings comprise deposits raised and securities issued by the consolidated entity.

Deposits and borrowings are carried at the principal amount outstanding. Interest expense on amounts outstanding is charged to the statement of financial performance on an accruals basis.

Securities issued are recorded at issue consideration adjusted for premium or discount amortisation and interest accrual. Premiums or discounts are amortised and interest is accrued from the date of issue up to maturity or interest payment date and charged to the statement of financial performance.

Obligations to repurchase securities sold under repurchase agreements are recorded as deposit liabilities. The applicable securities are retained within the investment or trading portfolios and accounted for accordingly.

aa) Payables

Liabilities are recognised for amounts to be paid in the future for goods or services received, whether or not billed to the consolidated entity. Accounts payable are normally settled in 30 days.

ab) Provisions

A provision is recognised when there is a legal, equitable or constructive obligation as a result of a past event and it is probable that a future sacrifice of economic benefits will be required to settle the obligation, the timing or amount of which is uncertain.

1. Summary of significant accounting policies (continued)

ac) Provisions for restructuring

A liability for restructuring costs is recognised as at the date of acquisition of an entity or part thereof if the main features of the restructuring were planned and there is a demonstrable commitment to a restructuring of the acquired entity at the acquisition date and this is supported by a detailed plan developed within three months of the acquisition.

ad) Employee entitlements

Wages, salaries and annual leave

Liabilities for wages, salaries and annual leave are recognised, and are measured as the amount unpaid at pay rates effective when the liability is expected to be paid, and includes related on-costs in respect of employees' services up to the reporting date.

Long service leave

A liability for long service leave is recognised. In respect of long service leave to be settled within 12 months after the reporting date, the liability is measured at pay rates effective when the liability is expected to be paid, and includes related on-costs in respect of employees' services up to the reporting date. In respect of long service leave which will not be settled within 12 months after the reporting date, the liability is measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using interest rates on national government guaranteed securities with terms to maturity that match, as closely as possible, the estimated future cash outflows. Related on-costs are also included in the liability.

Superannuation

The consolidated entity contributes to both defined contribution and defined benefit superannuation schemes. Contributions are charged to the statement of financial performance as the obligation to pay is incurred. Any surplus arising from the defined benefit scheme is not recognised as an asset however any deficit is recognised.

Sick leave

Sick leave entitlements are non-vesting and are paid only upon valid claims for sick leave by employees. No liability for sick leave has been recognised as experience indicates that on average, sick leave taken each financial year is less than the entitlement accruing in that period. This experience is expected to recur in future financial years.

Employee share and option plans

Certain employees are entitled to participate in share and previously option ownership schemes.

Where shares are provided to employees for services provided during current or previous financial periods or in settlement of options previously issued to employees, and the shares are purchased on the Australian Stock Exchange, the difference between the purchase cost of the shares and the consideration received from the employee, if any, is recognised as an expense in the statement of financial performance. Where shares are provided to employees for services provided during current or previous financial periods or in settlement of options previously issued to employees, and new shares are issued, no expense is recognised in the statement of financial performance.

The consideration received on exercise of options issued is recorded in contributed equity.

Where shares are to be provided to employees for services provided during current and future financial periods, and will vest to the employees at a future time when specified performance hurdles are met, the shares are purchased on the Australian Stock Exchange at the commencement of the service period and recognised as an asset in the statement of financial position. The purchase cost of the shares is amortised over the service period, and recognised as an expense in the statement of financial performance, unless it is unlikely that the specified performance hurdles will be met.

Administrative costs associated with issuing shares and options are expensed.

1. Summary of significant accounting policies (continued)

ad) Employee entitlements (continued)

Bonus plans

A liability is recognised for bonus plans when the benefit calculations are formally documented and determined before signing the financial report and past practice supports the calculation.

ae) Policy liabilities – life insurance activities

Policy liabilities are obligations arising from life insurance policies. These amounts, when taken together with future premiums and investment earnings, are required to meet the payment of future benefits and expenses and incorporate profit margins on existing business to be released when earned in future periods.

Policy liabilities in the statement of financial position and change in policy liabilities disclosed in the statement of financial performance have been calculated using margin on services ("MoS") methodology in line with guidance provided by Actuarial Standard 1.03 Valuation Standard issued by the Life Insurance Actuarial Standards Board.

Policy liabilities are measured at net present values of estimated future cash flows (the projection method) or, where the result would not be materially different, as the accumulated benefits available to policy owners (the accumulation method).

af) Policy owner retained profits

Unvested policyowner benefits are policyowner retained profits as defined in the Life Act. These are amounts that have been allocated to participating policyowners generally, but have not been included in policy liabilities as at the reporting date. These amounts are shown as a separate liability due to policyowners.

ag) Dividends

Provision is made for the amount of any dividend declared, determined or publicly recommended by the directors on or before the end of the financial year but not distributed at balance date.

ah) Derivative financial instruments

Derivative financial instruments used by the consolidated entity are swaps, forwards, futures and options in the foreign exchange, interest rate and equity markets. They are used to hedge the consolidated entity's assets and liabilities or as part of the consolidated entity's trading and investment activities.

Banking activities

The banking entity utilises derivative financial instruments predominantly for hedging activities. However, they are also held for speculative purposes. Derivative financial instruments are accounted for in accordance with the purpose led basis of measurement. They are classified into three broad categories, as discussed below.

Investing and financing instruments

Investing and financing instruments are recognised in the statement of financial position at the net market value as at the reporting date.

Hedge transactions

Hedge transactions are initially recorded at the relevant rate at the date of the transaction. Hedges outstanding at balance date are brought to account in the statement of financial performance on an accruals basis. Costs or gains arising at the time of entering into the hedge, including option premiums, are deferred and amortised over the life of the hedge.

Where the hedged transaction has been terminated, all gains and losses associated with the hedge are brought to account immediately in the statement of financial performance on a mark to market basis. Where the hedge is terminated early and the hedged transaction is still recognised, all gains and losses associated with the hedge are amortised over the life of the hedged transaction.

1. Summary of significant accounting policies (continued)

ah) Derivative financial instruments (continued)

Banking activities (continued)

Hedge transactions (continued)

A financial asset or liability resulting from a hedging instrument is measured and recognised in the statement of financial position on the same basis as the position being hedged. The financial instrument is accounted for as a hedge when it has an exposure to price risk that is equal and opposite to the position it is hedging.

Trading transactions

Trading instruments are financial instruments that do not fall into either of the first two categories. They are recognised at their net market value as at the reporting date.

Speculative trading of derivative financial instruments is conducted solely within the Value-at-Risk measure of discretionary market risk as detailed in note 31. Speculative transactions outstanding at balance date are valued at the rates ruling on that date and any gains or losses are brought to account immediately in the statement of financial performance on a mark to market basis.

Insurance activities

Derivative financial instruments used by the consolidated entity are swaps, forwards, futures and options in the foreign exchange, interest rate and equity markets. Derivative financial instruments that are used to hedge underlying exposures are accounted for in a manner consistent with the accounting treatment of the underlying exposures. Accordingly, derivative financial instruments are marked to market and the resulting gains and losses are reported in the statement of financial performance.

Foreign exchange derivatives are entered into in order to hedge exchange rate risks arising from offshore liabilities. Interest rate derivatives are used to hedge interest rate risks inherent in the business. Equity options and futures are purchased to hedge exposures arising from equity investments. Derivative financial instruments are not held for speculative purposes.

ai) Commitments and contingent liabilities

Commitments and contingent liabilities are not recorded in the statement of financial position but are disclosed in the consolidated financial report at their face value.

Where a claim or possible claim, the aggregate amount of which is not quantifiable, is made against the consolidated entity, legal advice is obtained and a provision raised as considered necessary. Contingent liabilities are not recognised in the statement of financial position because of significant uncertainty as to whether a sacrifice of future economic benefits will be required, or the amount of the liability cannot be measured reliably.

Commitments to extend credit, letters of credit, guarantees, warranties and indemnities are financial instruments and relate to credit risk and attract fees in line with market prices for similar arrangements. They are not sold or traded. These instruments do not involve cash payments other than in the event of default. The fee pricing is set as part of the broader customer credit process and reflects the probability of default. They are disclosed as contingent liabilities at their face value.

aj) Revisions of accounting estimates

Revisions to accounting estimates are recognised prospectively in current and future periods only.

1. Summary of significant accounting policies (continued)

ak) Earnings per share

Basic earnings per share

Basic earnings per share is determined by dividing net profit after income tax attributable to members of the Company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

2. Changes in accounting policies

Provision for Dividends

The consolidated entity adopted Accounting Standard AASB 1044 "Provisions, Contingent Liabilities and Contingent Assets" effective from 1 July 2002. Previously, the consolidated entity has provided for ordinary share dividends where there was an expectation of payment after the reporting date. AASB 1044 now prohibits the recognition of dividends as liabilities where they were not declared, determined or publicly recommended on or before the reporting date. Accordingly, the consolidated entity has not provided for ordinary share dividends at 30 June 2003.

As a result of this change, the adjustments to the consolidated financial report as at 1 July 2002 are:

- \$152 million increase in opening retained profits
- \$152 million decrease in provision for ordinary dividends

There was no impact on net profit for the current financial year to 30 June 2003.

Employee Benefits

The consolidated entity adopted revised Accounting Standard AASB 1028 "Employee Benefits" effective from 1 July 2002. Previously, calculations of employee benefits were required to be based on remuneration rates current as at the reporting date. Under the revised AASB 1028, calculation of these employee benefits must be based on remuneration rates effective when the liabilities are expected to be paid.

As a result of this change, the adjustments to the consolidated financial report as at 1 July 2002 are:

- \$1 million decrease in opening retained profits
- \$1 million increase in provision for employee benefits

As a result of this change in accounting policy, employee benefits expense increased by \$207,531 and income tax expense decreased by \$62,259 for the current financial year to 30 June 2003.

3. Revenue from ordinary activities

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Revenue from ordinary activities				
Interest received or due and receivable:				
controlled entities	-	-	35	33
other persons	1,882	1,691	1,640	1,505
Dividends received or due and receivable:				
controlled entities	-	-	111	208
other persons	46	58	-	-
Property income received or due and receivable	25	24	-	-
General insurance premium revenue:				
direct	2,231	2,018	-	-
reinsurance and other recoveries revenue	286	288	-	-
reinsurance commission income	16	23	-	-
Life insurance premium revenue:				
direct	86	76	-	-
reinsurance and other recoveries revenue	16	11	-	-
Changes in net market value of investments integral to general insurance activities				
realised	10	(11)	-	-
unrealised	35	(45)	-	-
Changes in net market value of investments integral to life insurance activities:				
realised	(63)	(11)	-	-
unrealised	(13)	(114)	-	-
Trust distributions received or due and receivable	184	133	-	-
Net profits on trading securities	12	16	(4)	-
Net profits on derivative and other financial instruments:				
realised	5	5	7	5
Fees and commissions received or due and receivable:				
controlled entities	-	-	218	139
other persons	254	208	199	155
Share of net profits of associates accounted for using the equity method	9	5	-	-
Managed funds revenue	106	116	-	-
Other revenue	29	17	8	2
Total revenue from ordinary activities	5,156	4,508	2,214	2,047
Disclosed in the statements of financial performance as:				
Banking interest revenue	1,668	1,514	1,675	1,538
General insurance premium revenue	2,231	2,018	-	-
Life insurance premium revenue	86	76	-	-
Reinsurance and other recoveries revenue	302	299	-	-
General insurance investment income	292	173	-	-
Life insurance investment income	117	27	-	-
Share of net profits of associates accounted for using the equity method	9	5	-	-
Banking fee and commission revenue	202	155	200	155
Other revenue	249	241	339	354
Total revenue from ordinary activities	5,156	4,508	2,214	2,047
Banking interest expense	(1,076)	(964)	(1,092)	(983)
Banking fee and commission expense	(58)	(44)	(58)	(44)
Total income from ordinary activities	4,022	3,500	1,064	1,020

There was no revenue from non-operating activities.

4. Expenses from ordinary activities

	Consolidated 2003 \$m	2002 \$m	Company 2003 \$m	2002 \$m
Interest expense				
Controlled entities	-	-	22	19
Other persons	1,095	978	1,089	978
Total interest expense	1,095	978	1,111	997
Operating expenses from ordinary activities				
Staff expenses	580	551	32	28
<i>Equipment and occupancy expenses</i>				
Depreciation				
Buildings	2	2	1	1
Plant and equipment	66	36	-	1
Leasehold improvements	12	12	-	-
Total depreciation	80	50	1	2
Loss on disposal of property, plant and equipment	6	2	-	-
Operating lease rentals	45	48	27	24
Other	15	23	12	13
Total equipment and occupancy expenses	146	123	40	39
<i>Other expenses</i>				
Hardware, software and data line expenses	48	90	43	35
Advertising and promotion expenses	54	46	33	24
Office supplies, postage and printing	65	68	41	31
Amortisation of franchise systems	1	1	-	-
Acquisition costs - insurance activities	132	147	-	-
Intra group expenses	-	-	341	297
Financial expenses	74	76	49	32
Other insurance underwriting expenses	32	30	-	-
Other	61	46	13	4
Total other expenses	467	504	520	423
Expenses allocated as follows:				
Claims handling expenses	(42)	(52)	-	-
Total operating expenses from ordinary activities	1,151	1,126	592	490

5. **Bad and doubtful debts expense**

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Banking activities				
Charge for bad and doubtful debts				
general provision for impairment (note 12)	7	5	7	4
specific provision for impairment (note 12)	23	19	23	17
bad debts written off	25	21	25	20
bad debts recovered	(6)	(5)	(6)	(4)
	49	40	49	37
General insurance activities				
Charge for bad and doubtful debts				
general provision for impairment (note 12)	3	-	-	-
specific provision for impairment (note 12)	(1)	(1)	-	-
bad debts recovered	(3)	-	-	-
	(1)	(1)	-	-
Other activities				
bad debts written off	1	-	-	-
	1	-	-	-
Total bad and doubtful debts expense	49	39	49	37

6. Income tax expense

The income tax expense for the financial year differs from the amount calculated on the profit. The differences are reconciled as follows:

Profit from ordinary activities before income tax expense

Prima facie income tax expense calculated at 30% (2002: 30%) on profit from ordinary activities before income tax

Tax effect of permanent differences:

Non-deductible expenditure

Non-deductible write-downs

Amortisation of goodwill

Imputation gross up on dividends received

Life insurance company Statutory Funds adjustment

Non-assessable income

Dividend rebates

Income tax credits

Future income tax benefits not previously brought to account

Other

Income tax adjusted for permanent differences

Over provision in prior year

Income tax expense

Income tax expense by segment

Banking

General insurance

Wealth management

Other

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Profit from ordinary activities before income tax expense	550	405	404	479
Prima facie income tax expense calculated at 30% (2002: 30%) on profit from ordinary activities before income tax	165	122	121	144
Tax effect of permanent differences:				
Non-deductible expenditure	5	4	3	2
Non-deductible write-downs	-	1	-	3
Amortisation of goodwill	19	18	-	-
Imputation gross up on dividends received	5	-	6	-
Life insurance company Statutory Funds adjustment	(2)	(11)	-	-
Non-assessable income	(1)	(5)	(1)	-
Dividend rebates	-	(9)	(17)	(63)
Income tax credits	(16)	-	(22)	-
Future income tax benefits not previously brought to account	-	(17)	-	(14)
Other	(3)	(2)	-	(1)
Income tax adjusted for permanent differences	172	101	90	71
Over provision in prior year	(6)	(7)	(4)	(3)
Income tax expense	166	94	86	68
Income tax expense by segment				
Banking	93	69	86	68
General insurance	55	20	-	-
Wealth management	14	2	-	-
Other	4	3	-	-
	166	94	86	68

Prima facie income tax expense includes an amount of \$11 million (2002 benefit: \$4 million) attributable to the life insurance company Statutory Funds. The income tax expense is partly determined on a product basis and partly determined on a profit basis. The income tax expense has been determined after aggregating various classes of business, each with different tax rates. The statutory rates of taxation applicable to the taxable income of significant classes of business are as follows:

Class of business	2003	2002
	%	%
Ordinary life insurance business	30	30
Complying superannuation	15	15
Controlled companies	30	30
Current pension business	Exempt	Exempt
Non-complying superannuation	47	47
Immediate annuity business	Exempt	Exempt
RSA business	15	15
Other business (including accident and disability)	30	30
Shareholder funds	30	30

6. Income tax expense (continued)

	2003 \$m	2002 \$m	2003 \$m	2002 \$m
Income tax expense is made up of:				
Current income tax provision	218	152	92	92
Deferred income tax provision	(81)	(58)	(13)	(31)
Future income tax benefit	29	-	3	(5)
Intercompany / interfund balances	-	-	4	12
	166	94	86	68
Provision for current income tax				
<i>Movements during the year were as follows:</i>				
Balance at the beginning of the financial year	72	18	66	-
Income tax paid	(157)	(97)	(96)	(20)
Current year's income tax expense on profit from ordinary	218	152	92	92
Over provision in prior year	(3)	-	-	-
Tax losses transferred for consideration	-	(1)	-	(6)
	130	72	62	66
Provision for deferred income tax				
<i>Provision for deferred income tax comprises the estimated expense at the applicable tax rate of 30% (2002: 30%) on the following items:</i>				
purposes	2	2	-	-
Leveraged leases	15	24	10	17
Lease finance	15	22	4	3
Expenditure currently deductible but deferred and amortised for accounting purposes	17	30	17	30
Income not currently assessable for tax purposes	69	120	8	3
	118	198	39	53
Future income tax benefit				
<i>benefit at the applicable tax rate of 30% (2002: 30%) on the following items:</i>				
Income currently assessable but deferred for accounting	28	9	5	7
Difference in depreciation for accounting and income tax	33	28	21	16
Provision for impairment	24	35	19	21
Other provisions and accrued expenses	67	110	11	15
Lease finance	5	7	-	-
Tax losses	1	4	-	-
	158	193	56	59

The future income tax benefit relating to tax losses will only be obtained if:

- (i) the consolidated entity derives future assessable income of a nature and of an amount sufficient to enable the benefit from the deductions for the losses to be realised, or
- (ii) the losses are transferred to an eligible entity in the consolidated entity, and
- (iii) the consolidated entity continues to comply with the conditions for deductibility imposed by tax legislation, and
- (iv) no changes in tax legislation adversely affect the consolidated entity in realising the benefit from the deductions for the losses.

Suncorp-Metway Ltd and its controlled entities have not yet decided to implement the tax consolidation legislation. The financial effect of the implementation of the legislation has not been recognised in the financial statements for the year ended 30 June 2003. In the event that the tax consolidation legislation is implemented by Suncorp-Metway Ltd, it is not anticipated that there will be a material impact on the consolidated deferred tax assets, deferred tax liabilities and tax expense of the consolidated entity.

7. Earnings per share

	Consolidated	
	2003	2002
	Cents	Cents
Basic earnings per share	69.82	58.02
Diluted earnings per share	69.74	57.87
Number of shares		
Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	527,965,709	514,190,097
Weighted average number of potential ordinary shares relating to options on ordinary shares	548,471	1,276,567
partly paid ordinary shares	21,588	22,747
Weighted average number of ordinary shares and potential ordinary shares used as the denominator in calculating diluted earnings per share	528,535,768	515,489,411

The following securities have been classified as potential ordinary shares and included in diluted earnings per share only:

- options outstanding on ordinary shares
- partly paid ordinary shares

The 2,500,000 preference shares recognised in equity are not considered to be either ordinary or potential ordinary shares as they cannot convert to ordinary shares in the first five years from issue, and so have not been included in either basic or diluted earnings per share.

	Consolidated	
	2003	2002
	\$m	\$m
Reconciliations of earnings used in calculating earnings per share		
<i>Basic earnings per share</i>		
Net profit	384	311
Preference share dividends	(15)	(12)
Earnings used in calculating basic earnings per share	369	299
<i>Diluted earnings per share</i>		
Net profit	384	311
Preference share dividends	(15)	(12)
Earnings used in calculating diluted earnings per share	369	299

8. Cash and liquid assets

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Cash at bank and on hand	247	165	108	99
Deposits at call	599	1,029	340	565
	846	1,194	448	664
The above figures are reconciled to cash at the end of the financial year as shown in the statements of cash flows as follows:				
Balances as above	846	1,194	448	664
Add: Receivables due from other financial institutions	68	57	68	57
Less: Payables due to other financial institutions	(26)	(70)	(26)	(37)
	888	1,181	490	684

9. Trading securities

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Banking activities				
<i>Interest bearing securities at net market value</i>				
Government and semi-government securities	-	140	-	140
Bank bills, certificates of deposits and other short term negotiable securities	3,174	1,358	3,174	1,358
Total trading securities	3,174	1,498	3,174	1,498

10. Investment securities

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Banking activities				
<i>Investments at cost</i>				
Shares in controlled entities (note 34)	-	-	2,056	2,057
Shares in other companies	3	3	3	3
	3	3	2,059	2,060
General insurance activities				
<i>Quoted investments at net market value</i>				
Debentures	800	876	-	-
Government and semi-government securities	1,808	1,149	-	-
Shares in other companies	683	1,026	-	-
Other quoted investments	-	87	-	-
	3,291	3,138	-	-
<i>Unquoted investments at net market value</i>				
Freehold land and buildings	74	101	-	-
Property trusts	5	33	-	-
Short term negotiable securities	525	335	-	-
Other interest bearing securities	860	768	-	-
	1,464	1,237	-	-
	4,755	4,375	-	-
Wealth management activities				
<i>Life insurance activities</i>				
Equity securities	1,201	1,148	-	-
Debt securities	1,410	1,375	-	-
Property	523	600	-	-
Other	(1)	38	-	-
	3,133	3,161	-	-
<i>Funds management activities</i>				
Unlisted unit trusts and unlisted managed investment schemes at fair value	11	5	-	-
	3,144	3,166	-	-
Total investment securities	7,902	7,544	2,059	2,060

11. Loans, advances and other receivables

	Consolidated		Company	
	2003 \$m	2002 \$m	2003 \$m	2002 \$m
Banking activities				
Overdrafts	326	293	326	293
Credit card outstandings	74	84	74	84
Housing loans ⁽¹⁾	12,897	12,778	12,897	12,778
Term loans	8,178	7,139	8,152	7,085
Lease finance	1,774	1,591	1,546	1,164
Structured finance	18	25	14	21
Other lending	138	131	143	139
	23,405	22,041	23,152	21,564
Provision for impairment (note 12)	(121)	(124)	(118)	(120)
	23,284	21,917	23,034	21,444
General insurance activities				
Premiums outstanding	528	455	-	-
Provision for lapses	(2)	(2)	-	-
Provision for impairment (note 12)	(7)	(4)	-	-
	519	449	-	-
Investment revenue receivable	10	15	-	-
Insurance managed funds receivable	21	30	-	-
Insurance recoveries and other receivables	569	503	-	-
Provision for impairment (note 12)	(12)	(13)	-	-
	1,107	984	-	-
Life insurance activities				
Premiums outstanding	3	3	-	-
Investment revenue receivable	44	43	-	-
Reinsurance recoveries receivable	6	7	-	-
Other	15	1	-	-
	68	54	-	-
Total loans, advances and other receivables	24,459	22,955	23,034	21,444

(1) Excludes securitised residential mortgage loans of \$1,650m (2002: \$525m). The consolidated entity completed a securitisation transaction in September 2002 when it sold a pool of residential mortgage loans of \$750 million to the APOLLO Series 2002-2 Trust at its book value. The consolidated entity completed a further securitisation transaction in June 2003 when it sold a pool of residential mortgage loans of \$789 million to the APOLLO Series 2003-1E Trust at its book value.

12. Provision for impairment

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Banking activities				
<i>General provision</i>				
Balance at the beginning of the financial year	97	92	95	91
Charge against the statements of financial performance	7	5	7	4
Balance at the end of the financial year	104	97	102	95
<i>Specific provision</i>				
Balance at the beginning of the financial year	27	33	25	33
Charge against the statements of financial performance				
new and increased provisions	25	34	25	32
write-back of provisions no longer required	(2)	(15)	(2)	(15)
Bad debts written-off	(33)	(25)	(32)	(25)
Balance at the end of the financial year	17	27	16	25
Total provision for impairment - banking activities	121	124	118	120

The provisions for impairment expressed as a percentage of gross impaired assets less interest reserved are as follows:

	%	%	%	%
specific provision	16.50%	24.55%	15.84%	23.36%
total provision	117.48%	112.73%	116.83%	112.15%
General provision as a percentage of risk weighted assets	0.58%	0.58%	0.57%	0.58%
Specific provision as a percentage of gross loans and advances	0.07%	0.12%	0.07%	0.12%

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Insurance activities				
<i>General provision</i>				
Balance at the beginning of the financial year	4	4	-	-
Charge against the statement of financial performance	3	-	-	-
Balance at the end of the financial year	7	4	-	-
<i>Specific provision</i>				
Balance at the beginning of the financial year	13	10	-	-
Provisions acquired through acquisition	-	4	-	-
Write-back of provisions no longer required	(1)	(1)	-	-
Balance at the end of the financial year	12	13	-	-
Total provision for impairment - insurance activities	19	17	-	-

13. Property, plant and equipment

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Property				
Freehold land at cost	4	14	4	4
Buildings at cost	42	61	42	41
Accumulated depreciation	(13)	(15)	(13)	(12)
	29	46	29	29
Leasehold improvements at cost	84	80	8	8
Accumulated amortisation	(63)	(57)	(8)	(8)
	21	23	-	-
Total property	54	83	33	33
Plant and equipment				
Computer and office equipment, furniture and fittings, computer software and motor vehicles at cost	301	216	32	33
Accumulated depreciation	(182)	(130)	(31)	(31)
	119	86	1	2
Capital works in progress				
Plant and equipment	-	2	-	-
Computer software	44	35	-	-
	44	37	-	-
Total plant and equipment	163	123	1	2
Total property, plant and equipment	217	206	34	35

An independent valuation of the consolidated entity's land and buildings was carried out as at 31 December 2000 on the basis of open market values for existing use and provided a valuation of \$52 million (Company: \$49 million). As land and buildings are recorded at cost the valuation has not been brought to account.

13. Property, plant and Equipment (continued)

Reconciliations of the carrying amounts of each class of property, plant and equipment at the beginning and end of the current financial year are set out below.

	Land \$m	Buildings \$m	Leasehold Improvements \$m	Plant & Equipment \$m	Capital works in progress \$m	Total \$m
Consolidated						
Carrying amount at the beginning of the financial year	14	46	23	86	37	206
Additions	-	2	7	15	101	125
Disposals	(10)	(17)	(4)	(3)	-	(34)
Transfers (to)/from plant and equipment	-	-	7	87	(94)	-
Depreciation expense (note 4)	-	(2)	(12)	(66)	-	(80)
Carrying amount at the end of the financial year	4	29	21	119	44	217
Company						
Carrying amount at the beginning of the financial year	4	29	-	2	-	35
Additions	-	1	-	-	-	1
Disposals	-	-	-	(1)	-	(1)
Depreciation expense (note 4)	-	(1)	-	-	-	(1)
Carrying amount at the end of the financial year	4	29	-	1	-	34

14. Intangible assets

	Consolidated		Company	
	2003 \$m	2002 \$m	2003 \$m	2002 \$m
Goodwill	1,206	1,205	-	-
Accumulated amortisation	(168)	(106)	-	-
Total intangible assets	1,038	1,099	-	-

15. Other financial assets

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Franchise systems	16	14	-	-
Provision for amortisation	(3)	(2)	-	-
	13	12	-	-
Deferred expenditure:				
Lease brokerage	16	14	16	14
Mortgage loan brokerage	15	12	15	12
Establishment costs on securitisation	9	3	9	3
Deferred share plan	5	3	5	3
Other	4	-	4	-
Total deferred expenditure	49	32	49	32
Deferred acquisition costs on general insurance policies	171	161	-	-
Unrealised gains on derivative hedging positions	-	73	-	73
Accrued interest receivable	91	82	50	49
Prepayments	29	120	24	81
Sundry assets	124	107	6	18
	464	575	129	253
Total other financial assets	477	587	129	253

An independent valuation of the franchise systems was carried out at 31 May 2001 on the basis of current fair market value and provided a valuation range of \$23.3 million to \$25.6 million. As franchise systems are recorded at cost, the valuation has not been brought to account (refer note 1(y)).

16. Deposits and short term borrowings

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Secured				
Long term securities issued matured and unclaimed or maturing within 12 months	1	2	-	-
Unsecured				
Call deposits	6,530	5,295	6,992	5,866
Term deposits	5,332	5,166	5,332	5,166
Short term securities issued	4,517	4,286	4,517	4,286
Offshore borrowings	2,832	1,375	2,832	1,375
Long term securities issued maturing within 12 months	2,367	2,052	2,367	2,052
	21,578	18,174	22,040	18,745
Total deposits and short term borrowings	21,579	18,176	22,040	18,745

The secured borrowings are secured by charges over various assets of certain controlled entities amounting to \$2 million (2002: \$7 million).

17. Payables and other liabilities

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Unpresented bank cheques	72	66	72	66
Accrued interest payable	155	163	155	163
Security deposit for repurchase agreement	2	285	-	-
Sundry creditors and accrued expenses	410	318	184	108
Unrealised losses on derivative hedging positions	634	-	634	-
Total payables	1,273	832	1,045	337

Unrealised losses on derivative hedging positions relate to cross currency swaps of offshore borrowings. Movements in the hedging positions are fully offset by movements in underlying offshore borrowings.

18. Provisions

	Notes	Consolidated		Company	
		2003	2002	2003	2002
		\$m	\$m	\$m	\$m
Employee benefits	44	90	94	2	2
Directors' retirement benefits		1	2	1	2
Dividends and distributions	25	5	158	5	158
Restructure provision		-	65	-	-
Other		8	10	-	-
Total provisions		104	329	8	162

Directors' retirement benefits

Provision is made for expected future retirement benefits to be paid in relation to directors of the consolidated entity.

Restructure provision

A provision for restructure was recognised on the acquisition of 100% of GIO Insurance Investment Holdings A Pty Limited (GIOIHA) and its wholly-owned controlled entities. The principal costs associated with the opening balance of the restructuring provision of \$112 million included staff redundancy payments, termination of lease or service contracts, information systems integration, and costs involved in centralising processing services.

Other provisions

Other provisions include provisions for surplus lease space and provisions for the costs of meeting obligations under contracts entered into during the financial year.

18. Provisions (continued)

Movements in provisions

Movements in each class of provision during the financial year, other than employee benefits, are set out below.

	Directors' retirement benefits	Restructure provision	Dividends and distributions	Other	Total
Consolidated - 2003					
Carrying amount at start of the financial year	2	65	158	10	235
Adjustment from change in accounting policy (Note 2)	-	-	(152)	-	(152)
Additional provisions recognised	-	-	15	5	20
Payments/other sacrifices of economic benefits	(1)	(65)	(16)	(7)	(89)
Carrying amount at end of the financial year	1	-	5	8	14
Company - 2003					
Carrying amount at start of the financial year	2	-	158	-	160
Adjustment from change in accounting policy (Note 2)	-	-	(152)	-	(152)
Additional provisions recognised	-	-	15	-	15
Payments/other sacrifices of economic benefits	(1)	-	(16)	-	(17)
Carrying amount at end of the financial year	1	-	5	-	6

19. Outstanding claims and unearned premiums provisions

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Outstanding claims - life insurance	12	13	-	-
Outstanding claims - general insurance	3,816	3,457	-	-
Unearned premiums - general insurance	1,224	1,121	-	-
Total outstanding claims and unearned premiums provisions	5,052	4,591	-	-
Outstanding claims provision - general insurance				
Expected future claims (undiscounted)	4,481	4,241	-	-
Discount to present value	(665)	(784)	-	-
Liability for outstanding claims	3,816	3,457	-	-
Current	1,112	1,066	-	-
Non-current	2,704	2,391	-	-
	3,816	3,457	-	-

The following inflation rates (normal and superimposed) and discount rates were applied in respect of the actuarial measurements of outstanding general insurance claims:

	2003	2002
	%	%
For the succeeding years:		
Inflation rate		
- normal	0 - 4.0	0 - 4.0
- superimposed	0 - 9.0	0 - 10.0
Discount rate	4.4 - 5.5	4.9 - 5.1
For subsequent years:		
Inflation rate		
- normal	0 - 4.0	0 - 4.0
- superimposed	0 - 9.0	0 - 10.0
Discount rate	4.4 - 5.5	5.4 - 6.4

The general insurance portfolio is weighted towards long-tail business whereby claims are expected to be settled progressively over approximately 40 years. The weighted average expected term to settlement of the outstanding claims from the balance date is estimated to be 3.1 years (2002: 3.1 years).

20. Life insurance gross policy liabilities

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Non-investment linked business	1,836	1,867	-	-
Investment linked business	825	913	-	-
Total life insurance gross policy liabilities	2,661	2,780	-	-

20. Life insurance gross policy liabilities (continued)

Policy liabilities are amounts which, when taken together with future premiums and investment earnings, are required to meet the payment of future benefits and expenses and incorporate profit margins on existing business to be released when earned in future periods.

The effective date of the actuarial report on policy liabilities and solvency reserves is 30 June 2003. The actuarial report was prepared by Mr Rowan Ward, Appointed Actuary B Sc. FIAA, and indicates that the Appointed Actuary is satisfied as to the accuracy of the data upon which policy liabilities have been determined.

The amount of policy liabilities has been determined in accordance with methods and assumptions disclosed in this financial report and with the standards of the Life Insurance Actuarial Standards Board ("LIASB").

Policy liabilities have been calculated using the Margin on Services ("MoS") method in accordance with Actuarial Standard 1.03 "Valuation Standard" issued by the LIASB under Section 114 of the Life Act. The Actuarial Standard requires the policy liabilities to be calculated in a way that allows for the systematic release of planned margins as services are provided to policy owners and premiums are received.

The methods and profit carriers for the major policy types are as follows:

Business Type	Method	Profit Carrier
<i>Individual</i>		
Conventional	Projection	Bonuses
Investment account	Projection	Interest credits
Investment linked	Projection	Assets under management
Allocated pension	Projection	Assets under management
Lump sum risk	Projection	Expected claim payments
Income stream risk	Projection	Expected claim payments
Annuity	Projection	Annuity payments
<i>Group</i>		
Investment account	Projection	Interest credits
Investment linked	Accumulation	-
Lump sum risk	Projection	Expected claim payments
Income stream risk	Projection	Expected claim payments

The following table sets out key assumptions used in the calculation of policy liabilities:

Assumption	Basis of Assumption	Significant Changes
Investment earnings	Assumed earning rates are determined having regard to the asset mix of the investment portfolio backing the product, the assumed earning rates for each sector, market conditions at the valuation date and tax on investment earnings appropriate to the class of business and asset sector. Pre-tax rates varied from 4% (2002: 5%) for the cash sub funds to 8.25% (2002: 9%) for the balanced sub funds and 9% (2002: 10%) for the equity sub funds.	No changes in approach.
Maintenance expenses	Per policy expense rates are based upon expected maintenance expenses in the period following the reporting date. Expense rates vary by product line and class of business. Tax deductibility of expenses is allowed for at rates appropriate to the taxation basis of the business.	None.
Inflation	The inflation assumption is reviewed at each valuation. For this valuation 2% (2002: 3%) per annum was assumed.	None.

20. Life insurance gross policy liabilities (continued)

Assumption	Basis of Assumption	Significant Changes
Voluntary discontinuance	Rates are based upon recent internal investigations and industry experience. Rates vary by product, class of business, policy value and duration in force. Allowance is also made for cash withdrawals. Future long term rates of discontinuance assumed vary between 5% and 25% (2002: 5% and 25%).	Assumed long term discontinuance rates for term life, TPD and trauma policies reduced to reflect continuing improvements in experience.
Surrender values	Surrender values are determined by applying the surrender bases current at the reporting date.	None.
Rates of taxation	The rates of taxation assumed are based on those applicable to the type of product.	None.
Mortality - risk products	Mortality rates for risk products have been determined using the standard mortality table IA95-97 with adjustments to allow for Suncorp Life and Superannuation Limited experience. Adjustments range from 75% (2002: 75%) to 155% (2002: 155%). Table IA95-97 was developed by the Institute of Actuaries of Australia based on Australian insured lives experience from 1995 to 1997.	Base table changed from IA90-92 to IA95-97. Adjustments changed as a result, with an overall decrease in assumed mortality.
Mortality – annuitants	Mortality rates for annuitants have been determined using the standard table IM/IF80 with adjustments for expected mortality improvement. Tables IM/IF80 were developed by the Institute of Actuaries and Faculty of Actuaries based on UK annuitant lives experience from 1979 to 1982.	Adjustments updated to reflect recent experience, with an overall decrease in assumed mortality.
Disability - lump sum	Disability rates on lump sum policies have been based on industry experience with adjustments to reflect Suncorp Life and Superannuation Limited experience.	Adjustments updated to reflect recent experience with an overall decrease in assumed disability insurance.
Disability – income	Disability rates on income policies have been determined using the IAD89-93 table with adjustments to reflect Suncorp Life and Superannuation Limited's experience. IAD89-93 was developed by the Institute of Actuaries of Australia based on Australian industry experience from 1989 to 1993.	Adjustments updated to reflect recent experience.

20. Life insurance gross policy liabilities (continued)

Assumption	Basis of Assumption	Significant Changes
Future supportable bonuses and interest credits to participating policies	<p>Future bonus rates and interest credits assumed are those supported by the policy liabilities and the assumed future experience, including allowance for the shareholder's right to participate in distributions. Using these rates the net present value of expected future cash flows equals the value of assets supporting the business. For traditional policies supportable bonus rates are set as a proportion of the latest declared rates – 60% (2002: 75%) for ordinary policies, and 49% (2002: 72%) for superannuation policies. For investment account policies, supportable rates vary between 3.0% (2002: 3.4%) and 6.8% (2002: 8.1%) after tax and fees.</p> <p>For participating whole of life and endowment business, the consolidated entity's policy is to set bonus rates such that, over long periods, the returns to policy owners are commensurate with the investment returns achieved on relevant assets, together with other sources of profit arising from this business. For participating investment account business crediting rates are set such that over long periods policy owners receive full investment earnings on their accounts less a deduction of explicit fees and charges. Distributions are split between policy owners and shareholder with the valuation allowing for the shareholder to share in distributions at the maximum allowable rate of 20%. In determining policy owner distributions, consideration is given to equity between generations of policy owners and equity between the various classes and sizes of policies in force.</p>	No changes in approach
Unit price growth	Unit prices are assumed to grow at a rate consistent with assumed investment earnings, tax rates and policy fees.	None

Other requirements

The Life Act requires companies to meet prudential standards of solvency and capital adequacy. The requirements are determined in accordance with the Actuarial Standard 2.03 "Solvency Standard" issued by the Life Insurance Actuarial Standards Board under the Life Act. For the purposes of note 29(f), minimum termination values have been determined in accordance with Actuarial Standard 4.02 "Minimum Surrender Value and Paid-Up Values". Capital adequacy is determined in accordance with Actuarial Standard 3.03 "Capital Adequacy Standard".

21. Bonds, notes and long term borrowings

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Unsecured				
Long term securities issued	1,042	1,081	1,042	1,081
Offshore borrowings	1,668	2,871	1,668	2,871
Total bonds, notes and long term borrowings	2,710	3,952	2,710	3,952

22. Subordinated notes

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Floating rate notes due October 2005	-	50	-	50
Fixed rate notes due August 2006	-	50	-	50
Fixed rate notes due November 2006	-	258	-	258
Fixed rate notes due September 2011	199	199	199	199
Floating rate notes due September 2011	75	75	75	75
Fixed rate notes due June 2013 (USD)	371	-	371	-
Perpetual floating rate notes	170	170	170	170
Total subordinated notes	815	802	815	802

The notes are unsecured obligations of the consolidated entity subordinated as follows.

- Payments of principal and interest on the notes have priority over Company dividend payments only, and in the event of the winding-up of the Company, the rights of the note holders will rank in preference only to the rights of the preference and ordinary shareholders.
- In line with APRA's capital adequacy measurement rules perpetual floating rate notes are included in upper tier 2 capital. The term subordinated notes are included in lower tier 2 capital and are reduced by 20 percent for each of their last five years to maturity.

In June 2003, the Company completed a USD 250 million offering of subordinated 144A/Reg S bonds in the US market which partially replaced existing notes. The offering was made in two tranches: a 10 non-call 5 year tranche of USD 150 million and a 10 year tranche of USD100 million. Both tranches were rated A3/BBB+ and priced at 1.35% over US Treasuries, yielding coupons of 3.500% and 4.625% respectively.

23. Contributed equity

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Share capital				
530,752,100 ordinary shares each fully paid (2002: 525,320,549 each fully paid)	2,587	2,533	2,587	2,533
2,500,000 preference shares each fully paid (2002: 2,500,000 each fully paid)	244	244	244	244
Nil ordinary shares each 45 cents partly paid (2002: 5,900 ordinary shares each 45 cents partly paid)	-	-	-	-
27,550 ordinary shares each 5 cents partly paid (2002: 28,150 ordinary shares each 5 cents partly paid)	-	-	-	-
2,000 non-participating shares fully paid (2002: 2,000 each fully paid)	-	-	-	-
Balance at the end of the financial year	2,831	2,777	2,831	2,777
Movements in ordinary shares during the financial year				
Balance at the beginning of the financial year	2,533	1,585	2,533	1,585
Conversion of nil converting capital notes to ordinary shares (2002: 124,000,000)	-	558	-	558
Nil ordinary shares issued for cash to fund the GIO acquisition (2002: 12,135,338 ordinary shares issued)	-	162	-	162
Associated transaction costs	-	(3)	-	(3)
759,000 ordinary shares issued due to the exercise of options under the Executive Option Plan (2002: 2,269,301)	6	13	6	13
Nil shares issued under Share Purchase Plan for cash (2002: 15,765,833)	-	201	-	201
Associated transaction costs	-	(1)	-	(1)
4,666,051 ordinary shares issued under the Dividend Reinvestment Plan (2002: 1,477,706)	48	18	48	18
Balance at the end of the financial year	2,587	2,533	2,587	2,533
Movements in converting capital notes during the financial year				
Balance at the beginning of the financial year	-	558	-	558
Conversion of nil converting capital notes to ordinary shares (2002: 124,000,000)	-	(558)	-	(558)
Balance at the end of the financial year	-	-	-	-
Movements in preference shares during the financial year				
Balance at the beginning of the financial year	244	-	244	-
Nil preference shares issued for cash to fund the GIO acquisition (2002: 2,500,000)	-	250	-	250
Associated transaction costs	-	(6)	-	(6)

23. Contributed equity (continued)

Ordinary shares

During the year, 759,000 options were exercised as part of the executive option plan as follows:

Month of Exercise	Number of Ordinary Shares	Issue Price
September 2002	6,600	\$8.11
September 2002	361,000	\$6.79
November 2002	80,000	\$7.19
November 2002	13,333	\$8.81
December 2002	116,667	\$8.81
January 2003	3,300	\$8.11
January 2003	100,000	\$7.56
April 2003	51,600	\$8.89
June 2003	23,200	\$8.33
June 2003	3,300	\$8.89
	759,000	

On 1 October 2002, 2,001,354 ordinary shares were issued at \$11.96 under the Dividend Reinvestment Plan in respect of the final dividend paid on 1 October 2002.

On 31 March 2003, 2,664,697 ordinary shares were issued at \$9.36 under the Dividend Reinvestment Plan in respect of the interim dividend paid on 31 March 2003.

During the year, 6,500 partly paid shares were converted to fully paid shares at an average price of \$2.06. The calls on, and conversion of, partly paid shares were in accordance with the employee share acquisition scheme under which they were issued.

Holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at shareholders' meetings.

In the event of winding-up of the Company, ordinary shareholders rank after all other shareholders and creditors and are fully entitled to any proceeds on liquidation.

24. Reserves

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Pre-conversion reserve	13	13	13	13
Asset revaluation reserve	9	9	8	8
	<u>22</u>	<u>22</u>	<u>21</u>	<u>21</u>

Nature and purpose of reserves

(i) Pre-conversion reserve

Retained profits and reserves of Metropolitan Permanent Building Society, amounting to \$13 million as at 1 July 1988, being the date of conversion of the Society to Suncorp-Metway Ltd (then known as Metway Bank Limited), have been placed in a pre-conversion reserve account. Under a trust arrangement the reserve will not be available for distribution to shareholders in the ordinary course of business.

(ii) Asset revaluation reserve

The asset revaluation reserve was used to record increments and decrements on the revaluation of non-current assets. The reserve is not available for future asset write-downs as a result of using the deemed cost election for land and buildings when adopting revised Accounting Standard AASB 1041 Revaluation of Non-Current Assets. The balance standing to the credit of the reserve may be used to satisfy the distribution of bonus shares to shareholders and is only available for the payment of cash dividends in limited circumstances as permitted by law.

25. Dividends

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Ordinary shares				
Interim dividend of 26 cents (2002: 25 cents) per fully paid share paid 31 March 2003 (2002: 2 April 2002) Franked @ 30%	137	135	137	135
Final dividend of 29 cents per fully paid share paid 1 October 2002 recognised as a liability at 30 June 2002 but adjusted against retained profits at the beginning of the financial year on the change in accounting policy for providing for dividends (note 1(ag)) Franked @ 30%	153	153	153	153
Preference shares				
Final dividend of \$3.1507 (2002: \$3.1507) per share Franked @ 30%	8	5	8	5
Interim dividend of \$3.0993 (2002: \$3.0993) per share Franked @ 30%	7	7	7	7
	305	300	305	300
Dividends not recognised at year end				
In addition to the above dividends, since year end the directors have recommended the payment of a final dividend of 30 cents per fully paid ordinary share, fully franked based on tax paid at 30%. The aggregate amount of the proposed dividend expected to be paid on 3 October 2003 out of retained profits at 30 June 2003, but not recognised as a liability at year end as a result of the change in accounting policy for providing for dividends (note 2), is	159	-	159	-
Franked dividends				
The franked portions of the final dividend recommended after 30 June 2003 will be franked out of existing franking credits or out of franking credits arising from the payment of income tax in the year ending 30 June 2004				
Franking credits available for subsequent financial years based on a tax rate of 30% (2002: 30%)	169	108	(14)	1

25. Dividends (continued)

The above amounts represent the balance of the franking account as at the end of the financial year, adjusted for:

- Franking credits that will arise from the payment of the current tax liability,
- Franking debits that will arise from the payment of dividends recognised as a liability at the reporting date,
- Franking credits that will arise from the receipt of dividends recognised as receivables at the reporting date, and
- Franking credits that may be prevented from being distributed in subsequent financial years.

Under legislation that took effect on 1 July 2002, the amount recorded in the franking account is the amount of Australian income tax paid, rather than franking credits based on after tax profits, and amounts debited to that account in respect of dividends paid after 30 June 2002 are the franking credits attaching to those dividends rather than the gross amount of the dividends. In accordance with this legislation, the franking credits available at 30 June 2002 of \$251,341,544 (Company: \$2,899,079), based on after tax profits, were converted so that the opening balances on 1 July 2002 reflected tax paid amounts of \$107,717,805 (Company: \$1,242,463) which are shown as comparative amounts above.

26. Segment information

Business segments

The consolidated entity comprises the following business segments:

Segment	Activities
Banking	Banking, finance and other services.
General insurance	General insurance services.
Wealth management	Life insurance, superannuation administration and funds management services.
Other	Financial planning, funds administration, and property management services.

On 31 March 2003, the consolidated entity announced an organisational restructure along four business lines; Retail Banking, Business Banking, General Insurance, and Wealth Management. The consequential management restructuring and changes to internal reporting systems to the CEO and Board were implemented for the 2004 financial year. Segment information in relation to future financial years will be expanded to reflect the business lines.

26. Segment information (continued)

Business segments (continued)

	Banking \$m	General Insurance \$m	Wealth Management \$m	Other \$m	Eliminations /Unallocate \$m	Consolidated \$m
2003						
Revenue outside the consolidated entity	1,897	2,968	255	27	-	5,147
Inter-segment revenue	16				(16)	
Shares of net profits of associates	-	9	-	-	-	9
Total segment revenue	1,913	2,977	255	27	(16)	5,156
Segment result	318	233	52	9	(62)	550
Unallocated revenue less unallocated expenses						-
Profit from ordinary activities before income tax expense						550
Income tax expense						(166)
Profit from ordinary activities after income tax expense						384
Net profit						384
Segment assets	30,063	7,477	3,250	44	(2,400)	38,434
Unallocated assets						-
Total assets						38,434
Segment liabilities	26,839	5,353	3,030	17	(452)	34,787
Unallocated liabilities						-
Total liabilities						34,787
Investments in associates	-	83	-	-	-	83
Acquisitions of property, plant and equipment, intangibles and other non-current segment assets	124	-	-	1	-	125
Depreciation and amortisation expense	76	4	-	1	62	143
Other non-cash expenses	49	(1)	-	1	-	49

26. Segment information (continued)

Business segments (continued)

	Banking \$m	General Insurance \$m	Wealth Management \$m	Other \$m	Eliminations \$m	Consolidated \$m
2002						
Revenue outside the consolidated entity	1,701	2,618	163	21		4,503
Inter-segment revenue	17	-	-	-	(17)	-
Shares of net profits of associates and joint venture	-	5	-	-	-	5
Total segment revenue	1,718	2,623	163	21	(17)	4,508
Segment result	293	110	54	8	(60)	405
Unallocated revenue less unallocated expenses						-
Profit from ordinary activities before income tax expense						405
Income tax expense						(94)
Profit from ordinary activities after income tax expense						311
Net profit						311
Segment assets	27,322	7,423	3,337	38	(2,639)	35,481
Unallocated assets						-
Total assets						35,481
Segment liabilities	24,324	5,355	3,124	15	(699)	32,119
Unallocated liabilities						-
Total liabilities						32,119
Investments in associates	-	86	-	-	-	86
Acquisitions of property, plant and equipment, intangibles and other non-current segment assets	87	1,040	1	-	-	1,128
Depreciation and amortisation expense	43	7	-	-	60	110
Other non-cash expenses	40	(1)	-	-	-	39

Inter-segment pricing is determined on an "arm's length" basis.

Geographical segments

The consolidated entity operates in one geographical area being Australia.

26. Segment information (continued)

Accounting policies in relation to segment reporting

Segment revenues, expenses, assets and liabilities are those that are directly attributable to a segment and the relevant portion that can be allocated to the segment on a reasonable basis. Segment assets include all assets used by a segment and other intangible assets, net of related provisions. While most of these assets can be directly attributable to individual segments, the carrying amounts of certain assets used jointly by segments are allocated based on reasonable estimates of usage.

Inter-segment transfers

Segment revenues, expenses and results include transfers between segments. Such transfers are priced on an "arms-length" basis and are eliminated on consolidation.

27. Segment information - banking

27(a) Contribution to profit from ordinary banking activities

	Consolidated	
	2003	2002
	\$m	\$m
Net interest income		
Interest revenue	1,684	1,531
Interest expense	(1,092)	(981)
	<u>592</u>	<u>550</u>
Net banking fee income		
Fee and commission revenue	202	155
Fee and commission expense	(58)	(44)
	<u>144</u>	<u>111</u>
Other operating revenue		
Net profits on trading and investment securities	-	1
Net profits on derivative and other financial instruments	3	5
Other income	8	9
	<u>11</u>	<u>15</u>
Total income from ordinary banking activities	<u>747</u>	<u>676</u>
Operating expenses		
Staff expenses	(217)	(200)
Occupancy expenses	(20)	(20)
Computer and depreciation expenses	(50)	(42)
Communication expenses	(32)	(29)
Advertising and promotion expenses	(19)	(18)
Other operating expenses	(42)	(34)
Total expenses of ordinary banking activities	<u>(380)</u>	<u>(343)</u>
Contribution to profit from ordinary banking activities before and doubtful debts, amortisation of goodwill and income tax	<u>367</u>	<u>333</u>
Bad and doubtful debts expense (note 5)	(49)	(40)
Contribution to profit from ordinary banking activities before amortisation of goodwill and income tax	<u>318</u>	<u>293</u>

Segment information set out above includes transactions that have been eliminated in the consolidated statement of financial performance. It excludes dividends received from controlled entities.

27. Segment information - banking (continued)

27(b) Average banking statement of financial position and margin analysis

The following table sets out the major categories of interest earning assets and interest bearing liabilities of the banking activities of the consolidated entity together with the respective interest revenue or expense and the average interest rates.

Average balances used are predominantly daily averages for interest bearing items and monthly averages for non-interest bearing items.

	Consolidated					
	2003			2002		
	Average Balance \$m	Interest \$m	Average Rate %	Average Balance \$m	Interest \$m	Average Rate %
Assets						
<i>Interest earning assets</i>						
Trading securities	2,349	113	4.81	1,689	77	4.56
Gross loans, advances and other	22,764	1,553	6.82	21,201	1,432	6.75
Other interest earning financial assets	399	18	4.51	466	22	4.72
Total interest earning assets	25,512	1,684	6.60	23,356	1,531	6.56
<i>Non-interest earning assets</i>						
Provision for impairment	(122)			(119)		
Property, plant and equipment	210			167		
Other financial assets	2,292			2,004		
Total non-interest earning assets	2,380			2,052		
Total assets	27,892			25,408		
Liabilities						
<i>Interest bearing liabilities</i>						
Deposits and short term borrowings	20,785	905	4.35	18,333	783	4.27
Bonds, notes and long term borrowings	3,024	156	5.16	3,235	159	4.91
Subordinated notes	490	31	6.33	530	39	7.36
Total interest bearing liabilities	24,299	1,092	4.49	22,098	981	4.44
<i>Non-interest bearing liabilities</i>						
Other financial liabilities	504			546		
Total non-interest bearing liabilities	504			546		
Total liabilities	24,803			22,644		
Net assets	3,089			2,764		
Analysis of interest margin and spread						
Interest earning assets	25,512	1,684	6.60	23,356	1,531	6.56
Interest bearing liabilities	24,299	1,092	4.49	22,098	981	4.44
Net interest spread			2.11			2.12
Net interest margin	25,512	592	2.32	23,356	550	2.35

27. Segment information - banking (continued)

27(b) Average banking statement of financial position and margin analysis (continued)

	Consolidated	
	2003	2002
	%	%
Gross interest spread	2.14	2.15
Interest foregone on impaired assets	(0.03)	(0.03)
Net interest spread	2.11	2.12
Interest attributable to net non-interest bearing assets	0.21	0.23
Net interest margin	2.32	2.35

The following table allocates changes in net interest income between changes in volume and changes in rate for the last two financial years. Volume and rate variances have been calculated on the movement in average balances and the changes in the interest rates on average interest earning assets and average interest bearing liabilities.

	Consolidated					
	Jun 03 v Jun 02			Jun 02 v Jun 01		
	Changes due to:			Changes due to:		
	Volume \$m	Rate \$m	Total \$m	Volume \$m	Rate \$m	Total \$m
Interest earning assets						
Trading securities	31	5	36	22	(20)	2
Gross loans, advances and other receivables	106	15	121	158	(217)	(59)
Other interest earning financial assets	(3)	(1)	(4)	4	(3)	1
Change in interest income	134	19	153	184	(240)	(56)
Interest bearing liabilities						
Deposits and short term borrowings	106	16	122	137	(165)	(28)
Bonds, notes and long term borrowings	(11)	8	(3)	(17)	(43)	(60)
Subordinated notes	(3)	(5)	(8)	(1)	(3)	(4)
Change in interest expense	92	19	111	119	(211)	(92)
Change in net interest income	42	-	42	65	(29)	36

27. Segment information - banking (continued)

27(c) Banking capital adequacy

APRA adopts a risk-based capital assessment framework for Australian banks based on internationally accepted capital measurement standards. This risk-based approach requires eligible capital to be divided by total risk weighted assets, with the resultant ratio being used as a measure of a bank's capital adequacy.

Capital is divided into Tier 1, or "core" capital, and Tier 2, or "supplementary" capital. For capital adequacy purposes, eligible Tier 2 capital cannot exceed the level of Tier 1 capital. The bank is required to deduct from total capital investments in entities engaged in general insurance and life insurance. Under APRA guidelines, the bank must maintain a ratio of qualifying capital to risk weighted assets of at least 9.5 percent.

The measurement of risk weighted assets is based on:

- A credit risk based approach wherein risk weighting is applied to on-balance sheet assets and to the credit equivalent of unrecognised financial instruments. Categories of risk weights are assigned based upon the nature of the counterparty and the relative liquidity of the assets concerned; and
- The recognition of risk weighted assets attributable to market risk arising from trading and commodity positions. Trading and commodity balance sheet positions do not attract a risk weighting under the credit risk based approach.

Consolidated banking capital adequacy position is set out below:

	Consolidated	
	2003	2002
	\$m	\$m
Tier 1		
Share capital	2,587	2,533
Preference shares	244	244
Preconversion reserve	13	13
Retained earnings	278	200
Less: Goodwill	(1,228)	(1,228)
Less: Net future income tax benefit	(29)	-
Total Tier 1 capital	1,865	1,762
Tier 2		
Asset revaluation reserve	8	8
General provision for impairment, net of related future income tax benefit	87	84
Perpetual subordinated notes	170	170
Subordinated notes	645	622
Total Tier 2 capital	910	884
Deductions from capital		
Less: Investments in subsidiaries	(857)	(859)
Less: Guarantees and facilities to non-banking controlled entities	(5)	(10)
Total deductions	(862)	(869)
Total capital base	1,913	1,777

27. Segment information - banking (continued)

27(c) Banking capital adequacy (continued)

	Carrying value		Consolidated	Risk weighted balance	
	2003	2002	Risk weights	2003	2002
	\$m	\$m	%	\$m	\$m
Assets					
Cash, claims on Reserve Bank of Australia, shorter term claims on Australian Commonwealth Government and other liquid assets	513	113	0%	-	-
Claims on banks and local governments	102	591	20%	20	118
Loans secured against residential housing	13,008	13,041	50%	6,504	6,521
All other assets	10,305	9,211	100%	10,305	9,211
Total banking assets	23,928	22,956		16,829	15,850

	Face value	Credit equivalent	Consolidated	Risk weighted balance	
	2003	2003	Risk weights	2003	2002
	\$m	\$m	%	\$m	\$m
Unrecognised positions					
Guarantees entered into in the normal course of business	124	65	20-100%	65	64
Commitments to provide loans and advances	4,196	1,032	0-100%	704	638
Capital commitments	3	3	100%	3	-
Foreign exchange contracts	12,821	293	20-50%	60	98
Interest rate contracts	14,762	151	20-50%	44	22
Total unrecognised positions	31,906	1,544		876	822

Assessed risk

Total risk weighted assets	16,829	15,850
Total unrecognised positions	876	822
Market risk capital charge	244	107
Total assessed risk	17,949	16,779

Risk weighted capital ratios

	%	%
Tier 1	10.39	10.50
Tier 2	5.07	5.27
Deductions	(4.80)	(5.18)
	10.66	10.59

27. Segment information - banking (continued)

27(d) Credit risk concentrations

Industry exposures associated with each asset class are detailed with respect to the banking assets of the consolidated entity excluding inter-group funding of \$397million (2002: \$500million). Details of credit risk amounts for credit commitments are set out in note 43 and for derivative financial instruments in note 32. Risk concentrations by asset class are as follows:

2003 financial year	Trading Securities \$m	Investment Securities \$m	Loans, advances and other receivables \$m	Credit Commitments \$m	Derivative Instruments \$m	Total Risk \$m
Agribusiness	-	-	1,921	20	-	1,941
Construction and development	-	-	1,947	236	-	2,183
Financial services	3,174	3	156	-	425	3,758
Hospitality	-	-	643	-	-	643
Manufacturing	-	-	379	-	-	379
Professional services	-	-	543	-	-	543
Property investment	-	-	2,677	-	-	2,677
Real estate - Mortgage	-	-	13,378	680	-	14,058
Personal	-	-	477	-	-	477
Government and public authorities	-	-	2	-	-	2
Other commercial and industrial	-	-	1,286	159	20	1,465
	3,174	3	23,409	1,095	445	28,126
Receivables due from other financial institutions						68
Total gross credit risk						28,194

27. Segment information - banking (continued)

27(d) Credit risk concentrations (continued)

2002 financial year	Consolidated					
	Trading Securities \$m	Investment Securities \$m	Loans, advances and other receivables \$m	Credit Commitments \$m	Derivative Instruments \$m	Total Risk \$m
Agribusiness	-	-	1,854	-	-	1,854
Construction and development	-	-	1,549	134	-	1,683
Financial services	1,358	3	148	-	541	2,050
Hospitality	-	-	559	-	-	559
Manufacturing	-	-	373	-	-	373
Professional services	-	-	543	-	-	543
Property investment	-	-	2,311	-	-	2,311
Real estate - Mortgage	-	-	13,210	575	-	13,785
Personal	-	-	301	6	-	307
Government and public authorities	140	-	2	-	-	142
Other commercial and industrial	-	-	1,191	160	17	1,368
	<u>1,498</u>	<u>3</u>	<u>22,041</u>	<u>875</u>	<u>558</u>	<u>24,975</u>
Receivables due from other financial institutions						57
Total gross credit risk						<u>25,032</u>

27. Segment information - banking (continued)

27(e) Credit risk concentrations – impaired assets

2003 financial year	Consolidated			
	Total Risk \$m	Impaired Assets \$m	Specific Provision \$m	Write-offs \$m
Agribusiness	1,941	62	7	2
Construction and development	2,183	7	1	-
Financial services	3,758	-	-	-
Hospitality	643	14	1	1
Manufacturing	379	3	2	25
Professional services	543	2	1	2
Property investment	2,677	11	3	2
Real estate - Mortgage	14,058	1	1	-
Personal	477	-	-	-
Government and public authorities	2	-	-	-
Other commercial and industrial	1,465	16	1	2
	<u>28,126</u>	<u>116</u>	<u>17</u>	<u>34</u>
Receivables due from other financial institutions	68			
Total gross credit risk	<u><u>28,194</u></u>			

2002 financial year	Consolidated			
	Total Risk \$m	Impaired Assets \$m	Specific Provision \$m	Write-offs \$m
Agribusiness	1,854	47	2	2
Construction and development	1,683	7	1	2
Financial services	2,050	-	-	-
Hospitality	559	6	1	2
Manufacturing	373	35	16	4
Professional services	543	3	1	6
Property investment	2,311	17	2	2
Real estate - Mortgage	13,785	4	2	-
Personal	307	-	1	-
Government and public authorities	142	-	-	-
Other commercial and industrial	1,368	7	1	7
	<u>24,975</u>	<u>126</u>	<u>27</u>	<u>25</u>
Receivables due from other financial institutions	57			
Total gross credit risk	<u><u>25,032</u></u>			

27. Segment information - banking (continued)

27(f) Impaired assets

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Non-accrual loans				
Gross balances				
with specific provisions set aside	51	76	50	72
without specific provisions set aside	65	50	63	50
Gross impaired assets	116	126	113	122
Interest reserved	(13)	(16)	(13)	(15)
Net balances	103	110	100	107
Specific provision for impairment (note 12)	(17)	(27)	(16)	(25)
Net non-accrual loans	86	83	84	82
Restructured loans	-	-	-	-
Net impaired assets	86	83	84	82
Details of size of gross impaired assets				
Less than one million	38	40	35	36
Greater than one million but less than ten million	78	58	78	58
Greater than ten million	-	28	-	28
	116	126	113	122
Past due loans not shown as impaired assets	71	104	69	101
Interest revenue forgone on impaired assets				
Net interest charged but not recognised as revenue in the statements of financial performance during the financial year	12	14	12	14
Interest revenue on impaired assets recognised in the statements of financial performance				
Net interest charged and recognised as revenue in the statements of financial performance during the financial year	7	8	7	8
Analysis of movements in impaired assets				
Balance at the beginning of the financial year	126	129	122	126
Recognition of new impaired assets and increases in previously recognised impaired assets	91	95	86	93
Impaired assets written off during the financial year	(34)	(25)	(32)	(25)
Impaired assets which have been restated as performing assets	(67)	(73)	(63)	(72)
Balance at the end of the financial year	116	126	113	122

27. Segment information - banking (continued)

27(g) Large exposures

Details of the aggregate number of the consolidated banking entity's corporate exposures (including direct and contingent exposures) which individually were greater than five percent of the consolidated entity's banking capital resources (Tier 1 and Tier 2 capital) are as follows:

	Consolidated	
	2003 Number	2002 Number
25 percent and greater	4	1
20 percent to less than 25 percent	-	1
15 percent to less than 20 percent	3	2
10 percent to less than 15 percent	3	2
5 percent to less than 10 percent	3	-

These exposures are in relation to holding of trading securities with major Australian and overseas financial institutions.

27. Segment information - banking (continued)

27(h) Interest rate risk

Accounting Standard AASB 1033 Presentation and Disclosure of Financial Instruments requires disclosures in relation to the contractual interest rate risk sensitivity from repricing mismatches at balance date and the corresponding weighted average effective interest rate. All assets and liabilities in the following table are shown according to the contractual repricing dates. The net mismatch represents the net value of assets, liabilities and unrecognised financial instruments that may be repriced in the time periods shown.

It should be noted that the banking entity uses this contractual repricing information as one of the tools to manage interest rate risk. Interest rate risk is primarily managed from a net interest income and market value perspective in the manner outlined in note 31(d).

27. Segment information - banking (continued)

27(h) Interest rate risk (continued)

The repricing periods attributable to the banking activities of the consolidated entity are as follows:

2003 financial year	Consolidated						Non-interest bearing	Weighted Average Rate %
	Total \$m	0 to 1 month \$m	1 to 6 months \$m	7 to 12 months \$m	1 to 5 years \$m	Over 5 years \$m		
<i>Financial assets</i>								
Cash and liquid assets	448	356	-	-	-	-	93	3.75
Receivables due from other financial institutions	68	-	-	-	-	-	68	0.00
Trading securities	3,174	-	3,174	-	-	-	-	4.77
Investment securities	3	-	-	-	-	-	5	0.00
Loans, advances and other receivables	23,685	11,200	8,380	1,160	2,934	11	-	6.83
Other financial assets	50	-	-	-	-	-	50	0.00
Total financial assets	27,428	11,556	11,554	1,160	2,934	11	216	
Weighted average rate %		6.43	6.47	6.98	7.28	8.16	0.00	6.54
<i>Financial liabilities</i>								
Deposits and short term borrowings	22,016	7,116	13,200	1,471	215	14	-	4.37
Payables due to other financial institutions	26	-	-	-	-	-	26	0.00
Payables	1,055	-	-	-	-	-	1,055	0.00
Bonds, notes and long term borrowings	2,710	-	1,660	55	996	-	-	5.25
Subordinated notes	815	272	543	-	-	-	-	5.55
Total financial liabilities	26,622	7,388	15,403	1,526	1,211	14	1,081	
Weighted average rate %		3.48	4.88	4.84	5.44	5.45	0.00	4.50
Net assets	806	4,168	(3,849)	(366)	1,723	(3)	(865)	
Weighted average rate %		5.28	5.56	5.77	6.74	6.62	0.00	
Unrecognised financial instruments ⁽¹⁾		701	(740)	610	(585)	14	-	
Weighted average rate %		6.52	5.24	4.86	5.19	5.19	0.00	
Net mismatch		4,869	(4,589)	244	1,138	11	(865)	
Cumulative mismatch		4,869	280	524	1,662	1,673	808	

(1) Notional principal amounts

27. Segment information - banking (continued)

27(h) Interest rate risk (continued)

2002 financial year	Consolidated							Weighted Average Rate
	Total	0 to 1 month	1 to 6 months	7 to 12 months	1 to 5 years	Over 5 years	Non- interest bearing	
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
<i>Financial assets</i>								
Cash and liquid assets	664	664	-	-	-	-	-	4.32
Receivables due from other financial institutions	57	-	-	-	-	-	57	0.00
Trading securities	1,498	-	1,498	-	-	-	-	4.83
Investment securities	3	-	-	-	-	-	3	0.00
Loans, advances and other receivables	21,916	6,407	10,920	1,293	3,256	40	-	6.90
Other financial assets	155	-	-	-	-	-	155	0.00
Total financial assets	24,293	7,071	12,418	1,293	3,256	40	215	
Weighted average rate %		6.45	6.56	7.43	7.48	7.94	0.00	6.69
<i>Financial liabilities</i>								
Deposits and short term borrowings	18,231	5,594	10,954	1,465	218	-	-	4.29
Payables due to other financial institutions	38	-	-	-	-	-	38	0.00
Payables	361	-	-	-	-	-	361	0.00
Bonds, notes and long term borrowings	3,952	44	3,088	81	735	4	-	5.23
Subordinated notes	802	-	366	-	436	-	-	7.06
Total financial liabilities	23,384	5,638	14,408	1,546	1,389	4	399	
Weighted average rate %		2.92	5.01	5.11	5.88	9.75	0.00	4.56
Net assets	909	1,433	(1,990)	(253)	1,867	36	(184)	
Weighted average rate %		4.89	5.72	6.17	6.99	8.12	0.00	
Unrecognised financial instruments ⁽¹⁾		-	(524)	(74)	639	(41)	-	
Weighted average rate %		-	5.32	5.95	6.03	6.41	-	
Net mismatch		1,433	(2,514)	(327)	2,506	(5)	(184)	
Cumulative mismatch		1,433	(1,081)	(1,408)	1,098	1,093	909	

(1) Notional principal amounts

27. Segment information - banking (continued)

27(i) Maturity analysis of financial assets and liabilities

The following maturity distribution of financial assets and liabilities relating to banking activities of the consolidated entity is based on contractual terms. It should be noted that the banking entity does not use this contractual maturity information as presented in the management of the statement of financial position. Additional factors are considered when managing the maturity profiles of the business.

2003 financial year	Consolidated						Unspecified \$m	Total \$m
	At call \$m	Overdraft \$m	0 to 3 months \$m	3 to 12 months \$m	1 to 5 years \$m	Over 5 years \$m		
<i>Financial assets</i>								
Receivables due from other financial institutions	68	-	-	-	-	-	-	68
Loans, advances and other receivables	538	2,861	770	1,959	5,026	12,135	-	23,289
	606	2,861	770	1,959	5,026	12,135	-	23,357
<i>Financial liabilities</i>								
Deposits and short term borrowings	6,818	-	9,869	4,775	158	-	-	21,620
Payables due to other financial institutions	26	-	-	-	-	-	-	26
Bonds, notes and long term borrowings	-	-	-	-	2,692	18	-	2,710
Subordinated notes	-	-	-	-	-	645	170	815
	6,844	-	9,869	4,775	2,850	663	170	25,171
2002 financial year								
<i>Assets</i>								
Receivables due from other financial institutions	57	-	-	-	-	-	-	57
Loans, advances and other receivables	484	2,371	716	1,869	4,688	11,788	-	21,916
	541	2,371	716	1,869	4,688	11,788	-	21,973
<i>Liabilities</i>								
Deposits and short term borrowings	5,408	-	8,478	4,176	169	-	-	18,231
Payables due to other financial institutions	38	-	-	-	-	-	-	38
Bonds, notes and long term borrowings	-	-	-	-	3,948	4	-	3,952
Subordinated notes	-	-	-	50	582	-	170	802
	5,446	-	8,478	4,226	4,699	4	170	23,023

27. Segment information - banking (continued)

27(j) Concentrations of deposits and borrowing

Details of the concentration of financial liabilities used by the consolidated banking entity to raise funds are as follows:

	Consolidated	
	2003	2002
	\$m	\$m
Australian funding sources		
Retail deposits	13,023	11,902
Wholesale funding	5,524	5,559
	18,547	17,461
Overseas funding sources - wholesale		
Asian debt instrument program	132	57
European commercial paper and medium term note market	6,492	5,967
Subordinated debt program (USD)	371	-
	6,995	6,024
	25,542	23,485

28. Segment information - general insurance

28(a) Contribution to profit from ordinary general insurance activities

	Consolidated	
	2003	2002
	\$m	\$m
Net earned premium		
Direct premium revenue	2,231	2,018
Outwards reinsurance premium expense	(144)	(151)
	<u>2,087</u>	<u>1,867</u>
Net incurred claims		
Direct claims expense	(1,937)	(1,697)
Reinsurance and other recoveries revenue	286	288
	<u>(1,651)</u>	<u>(1,409)</u>
Operating expenses		
Acquisition costs	(248)	(250)
Other underwriting expenses	(276)	(291)
	<u>(524)</u>	<u>(541)</u>
Reinsurance commission income	16	23
Underwriting result	<u>(72)</u>	<u>(60)</u>
Investment revenue - Insurance provisions		
Interest, dividends and rent	227	184
Realised gains/(losses) on investments	30	(19)
Unrealised gains/(losses) on investments	24	8
	<u>281</u>	<u>173</u>
Insurance trading result	<u>209</u>	<u>113</u>
Managed schemes income	106	116
Managed schemes expense	(99)	(110)
Share of net profits of associates accounted for using the equity method	9	5
Investment revenue - Shareholder funds		
Interest, dividends, rent, etc	52	55
Realised gains/(losses) on investments	(40)	9
Unrealised gains/(losses) on investments	12	(54)
Other revenue	2	6
Other expenses	(15)	(16)
	<u>11</u>	<u>-</u>
Net profit on sale of properties	16	-
Contribution to profit from ordinary general insurance activities before income tax, management fee and amortisation of goodwill	<u>252</u>	<u>124</u>
Management fee expense - GIO acquisition	(19)	(14)
Contribution to profit from ordinary general insurance activities before income tax and amortisation of goodwill	<u>233</u>	<u>110</u>

Segment information set out above includes transactions that have been eliminated in the consolidated statement of financial performance.

28. Segment information - general insurance (continued)

28(b) Net incurred claims

Details of net incurred claims for general insurance are as follows:

	Consolidated					
	Current Year \$m	2003 Prior Year \$m	Total \$m	Current Year \$m	2002 Prior Year \$m	Total \$m
Direct business						
Gross claims incurred and related expenses - undiscouted	2,090	(160)	1,930	2,019	(161)	1,858
Reinsurance and other recoveries - undiscouted	(281)	(3)	(284)	(324)	27	(297)
Net claims incurred - undiscouted	1,809	(163)	1,646	1,695	(134)	1,561
Discount and discount movement - gross claims incurred	(172)	184	12	(207)	63	(144)
Discount and discount movement - reinsurance and other recoveries	18	(20)	(2)	24	(15)	9
	<u>1,655</u>	<u>1</u>	<u>1,656</u>	<u>1,512</u>	<u>(86)</u>	<u>1,426</u>
Inwards reinsurance business						
Gross claims incurred and related expenses - undiscouted			(5)			(14)
Discount and discount movement - gross claims incurred			-			(1)
			<u>(5)</u>			<u>(15)</u>
Total net claims incurred			<u>1,651</u>			<u>1,411</u>

Explanation of material variances

The major components of the prior year movements are:

- A release of prudential margin in respect of claim payments during the year;
- Unwinding of the discount allowed for in the provision; and
- Reassessment of valuation assumptions (refer note 19).

28. Segment information - general insurance (continued)

28 (c) Interest rate risk

The consolidated entity's exposure to interest rate risk and the effective weighted average interest rate for classes of financial assets and financial liabilities is set out below:

2003 financial year	Consolidated Fixed interest maturing in:							Weighted Average Interest Rate %
	Total	Floating interest rate	0 to 3 months	3 to 12 months	Over 1 to 5 years	More than 5 years	Non- interest bearing	
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
<i>Financial assets</i>								
Cash and liquid assets	121	121	-	-	-	-	-	0.00
Receivables	1,159	-	-	-	-	-	1,159	0.00
Investments								
fixed interest securities	5,048	616	1,272	111	1,862	353	834	5.60
cash on deposit	-	-	-	-	-	-	-	0.00
margin deposits	-	-	-	-	-	-	-	0.00
Other financial assets	42	-	-	-	-	-	42	0.00
	6,370	737	1,272	111	1,862	353	2,035	
<i>Financial liabilities</i>								
Payables	198	-	-	-	-	-	198	0.00
Non-interest bearing liabilities	134	-	-	-	-	-	134	0.00
	332	-	-	-	-	-	332	
Net financial assets	6,038	737	1,272	111	1,862	353	1,703	
Interest rate swaps	-	-	-	-	-	-	-	

The consolidated entity had entered into an interest rate swap whereby the fixed interest income stream was swapped for a floating interest income stream. The arrangement was unwound on 5 July 2002.

The weighted average effective interest rate at 30 June 2003 was 5.6 percent (2002: 5.5 percent).

27. Segment information - general insurance (continued)

28 (c) Interest rate risk (continued)

2002 financial year	Total	Fixed interest maturing in:					Non-interest bearing	Weighted Average Interest Rate
		Floating interest rate	0 to 3 months	3 to 12 months	Over 1 to 5 years	More than 5 years		
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	%
<i>Financial assets</i>								
Cash	45	34	-	-	-	-	11	4.30
Receivables	1,044	-	-	-	-	-	1,044	0.00
<i>Investments</i>								
fixed interest securities	2,715	-	1,235	279	861	340	-	5.50
cash on deposit	978	978	-	-	-	-	-	4.61
margin deposits	17	17	-	-	-	-	-	3.65
Other current assets	34	-	-	-	-	-	34	0.00
	<u>4,833</u>	<u>1,029</u>	<u>1,235</u>	<u>279</u>	<u>861</u>	<u>340</u>	<u>1,089</u>	
<i>Financial liabilities</i>								
Payables	193	-	-	-	-	-	193	0.00
Interest bearing liabilities	37	37	-	-	-	-	-	8.50
Non-interest bearing liabilities	42	-	-	-	-	-	42	0.00
	<u>272</u>	<u>37</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>235</u>	
Net financial assets	<u>4,561</u>	<u>992</u>	<u>1,235</u>	<u>279</u>	<u>861</u>	<u>340</u>	<u>854</u>	
Interest rate swaps		50	-	-	-	(50)	-	

28 (d) Managed funds

A controlled entity, GIO General Limited, has a contractual agreement with New South Wales Treasury to manage New South Wales Treasury Managed Fund, Transport Accidents Compensation Fund, Governmental Workers Compensation Account and Pre-Managed Fund Reserve. The NSW Treasury Managed Fund is a scheme of self-insurance introduced by the NSW Government in 1989 and protects the insurable assets and exposures of all NSW public sector agencies financially dependent on the Consolidated fund, all public hospitals and a number of statutory authorities. The Transport Accidents Compensation Fund is in run-off and pays the costs of motor transport accident claims under the common law system that applied in NSW until 30 June 1989. Governmental Workers Compensation Account pays the outstanding workers compensation claims liabilities as at 30 June 1989. Pre-Managed Fund Reserve is in run-off and pays outstanding public liability claims. The controlled entity receives management fees from the NSW Treasury for collection of premiums, administration of claims and providing risk management and accounting service.

Income, expense, assets, liabilities of the New South Wales Insurance Ministerial Corporation are included into the New South Crown Entity's statement of financial performance and statement of financial position.

28. Segment information - general insurance (continued)

28 (d) Managed funds (continued)

A controlled entity, GIO Workers Compensation (NSW) Limited, is a licensed insurer under the New South Wales Workers' Compensation Act 1987 ('the Act'). In accordance with the requirements of the Act, the controlled entity has established and maintains statutory fund in respect of the issuance and renewal of insurance policies on behalf of WorkCover New South Wales. The controlled entity also manages the collection of premiums and the administration of most claims processes.

The application of the statutory fund is restricted to the payment of claims, related expenses and other payments authorised under the Act. WorkCover New South Wales advises that the licensed insurers have no liability under the Act in the event of a deficiency in statutory fund and the Australian Taxation Office confirmed the statutory fund are exempt from income tax as WorkCover New South Wales holds a vested interest in the income of the statutory fund. For the reasons above, the directors are of the opinion that the controlled entity does not have control nor have the capacity to control the statutory fund. Therefore in accordance with AASB1024 Consolidated Accounts, income, expenses, asset, liabilities of the statutory funds are not included in the consolidated statements of financial performance and statements of financial position.

For these reasons, the statutory fund are of a separate and distinct nature and therefore it is not appropriate to include the assets and liabilities of the fund with the other assets and liabilities of the consolidated entity.

Under the Act, the controlled entity is required to perform an actuarial valuation of the financial position of the statutory fund, including a valuation of liabilities, at least once in every three year period or such other period as may be prescribed by Regulation. Accordingly, a fund method of accounting is adopted whereby the balance of the statutory fund is carried forward until the financial positions of the statutory fund are determined after actuarial investigation. Following this determination, WorkCover New South Wales may direct the transfer of any surplus in accordance with the Act, including transfers to other statutory funds of the controlled entity or to the statutory funds of another licensed insurer.

The Australian Securities and Investments Commission has, by class order 00/321, exempted the controlled entity and the consolidated entity from compliance with Corporations Act 2001 to the extent it is necessary to adopt the above method of fund accounting.

28. Segment information - general insurance (continued)

28 (e) Minimum capital requirement

Under the prudential standards effective from 1 July 2002, the solvency test has been replaced by a minimum capital requirement (MCR) that is calculated by assessing the risks inherent in the business, which comprise:

- The risk that the provision for outstanding claims is not sufficient to meet the obligations to policy holders arising from losses incurred up to the reporting date (outstanding claims risk);
- The risk that the unearned premium account is insufficient to meet the obligations to policy holders arising from losses incurred after the reporting date on existing policies (premium liabilities risk);
- The risk that the value of assets is diminished (investment risk); and
- The risk of a catastrophe giving rise to major claims losses up to the retention amount under existing reinsurance arrangements (catastrophe risk).

These risks are quantified to determine the minimum capital required under the prudential standards. This requirement is compared with the capital held in the general insurance companies. Any provisions for outstanding claims and insurance risk in excess of the amount required to provide a level of sufficiency at 75% is classified as capital.

	Consolidated 2003 \$m
Tier 1 Capital	
Paid up ordinary shares	1,395
Retained profits at end of reporting period	698
Technical provision in excess of liability valuation	261
Less: Tax effect of excess technical provisions	(78)
	2,276
Less: Goodwill	(904)
Future income tax benefit (net of deferred tax liabilities)	(14)
Total deductions from tier 1 capital	(918)
Adjusted total tier 1 capital	1,358
Total capital base	1,358
Outstanding claims risk charge	448
Premium liabilities risk charge	184
Investment risk charge	201
Maximum event retention risk charge	50
Minimum capital requirement	883
Capital adequacy multiple	1.54

29. Segment information – wealth management

29(a) Contribution to profit from ordinary wealth management activities

	Consolidated	
	2003	2002
	\$m	\$m
Net life insurance premium revenue		
Premium revenue	86	76
Outwards reinsurance expense	(17)	(16)
	69	60
Life insurance investment revenue		
Equity securities	(35)	(120)
Debt securities	100	88
Property	60	61
Other	(8)	(2)
	117	27
Management fee revenue - funds management	22	19
Other revenue	23	30
Total revenue	231	136
Operating expenses		
Claims expense	(60)	(58)
Reinsurance recoveries	16	11
Decrease in net life insurance policy liabilities	16	90
Increase in policy owner retained profits	(49)	(24)
Other operating expenses	(102)	(101)
	(179)	(82)
Contribution to profit from ordinary wealth management activities before income tax	52	54

Segment information set out above includes transactions that have been eliminated in the consolidated statement of financial performance.

29. Segment information - wealth management (continued)

29(b) Sources of wealth management operating profit

	Consolidated	
	2003	2002
	\$m	\$m
Shareholder's operating profit in the statutory funds		
The shareholder's operating profit from ordinary activities after income tax in the statutory funds is represented by:		
Investment earnings on shareholder's retained profits and capital	5	1
Emergence of shareholder's planned profits	30	31
Experience profit/(loss)	(2)	(4)
Reversal of capitalised loss	-	8
	33	36
Shareholder's operating profit in the shareholder's fund		
Revaluation of controlled entity	(3)	2
Other	2	1
	32	39
Life Insurance Act policy owners' operating profit in the statutory funds		
The Life Act policy owners' operating profit from ordinary activities after income tax in the Statutory Funds is represented by:		
Earnings of policy owner retained profits	11	4
Emergence of policy owner planned profits	99	105
Experience loss	(9)	(8)
	101	101

29. Segment information - wealth management (continued)

29(c) Net policy liabilities

	Current basis ⁽⁴⁾		Previous basis ⁽⁵⁾
	2003	2002	2003
	\$m	\$m	\$m
Best estimate liability			
<i>Non-investment linked business</i>			
Value of future policy benefits ⁽¹⁾	1,811	1,560	1,750
Value of future expenses	117	102	92
Value of unrecouped acquisition expenses	(98)	(82)	(99)
Balance of future premiums	(813)	(722)	(720)
	<u>1,017</u>	<u>858</u>	<u>1,023</u>
<i>Investment linked business</i>			
Value of future policy benefits ⁽¹⁾	909	990	909
Value of future expenses	43	39	42
Value of unrecouped acquisition expenses	(17)	(20)	(17)
Balance of future premiums	(124)	(110)	(125)
	<u>811</u>	<u>899</u>	<u>809</u>
	<u>1,828</u>	<u>1,757</u>	<u>1,832</u>
Value of future profits			
<i>Non-investment linked business</i>			
Policyholder bonuses ⁽²⁾	581	733	587
Shareholder profit margins	176	198	163
	<u>757</u>	<u>931</u>	<u>750</u>
<i>Investment linked business</i>			
Shareholder profit margins	14	14	16
	<u>771</u>	<u>945</u>	<u>766</u>
Total value of declared bonuses ⁽³⁾	48	69	48
Total net policy liabilities	<u>2,647</u>	<u>2,771</u>	<u>2,646</u>

Explanatory notes

- (1) Future policy benefits include bonuses credited to policy owners in prior periods but exclude current period bonuses (as set out in the statement of financial performance) and future bonuses (as set out in ⁽²⁾). Where business is valued by other than projection techniques, future policy benefits includes the account balance.
- (2) Future bonuses exclude current period bonuses.
- (3) Current year declared bonuses valued in accordance with the Actuarial Standard.
- (4) Using the actuarial methods and assumptions relevant at the reporting date, on current in force business.
- (5) Using the actuarial methods and assumptions relevant at the previous reporting date, but on current in force business.

29. Segment information - wealth management (continued)

29(c) Net policy liabilities (continued)

Restrictions on assets

Investments held in the Life Statutory Funds can only be used within the restrictions imposed under the Life Act and the constitution of Suncorp Life and Superannuation Limited. The main restrictions are that the assets in a fund can only be used to meet the liabilities and expenses of that fund, to acquire investments to further the business of the fund, or as distributions. Participating policy owners can receive a distribution when solvency requirements are met, whilst shareholders can only receive a distribution when the higher level of capital adequacy requirements are met.

29(d) Trustee activities

Trustee activities

Suncorp Superannuation Pty Ltd, a controlled entity of the Company, acts as trustee in relation to various superannuation policies issued by Suncorp Life and Superannuation Limited. Arrangements are in place to ensure that the activities of Suncorp Superannuation Pty Ltd are managed separately.

29. Segment information - wealth management (continued)

29(e) Disaggregated information by fund

Under the Life Act, life insurance business is conducted within separate statutory funds which are distinguished from one another and the shareholders' funds. The financial statements of Suncorp Life and Superannuation Limited are lodged with relevant Australian regulators and show all major components of the financial statements disaggregated between each life insurance statutory fund and the shareholder's funds. Extracts of the disaggregated financial statements of the consolidated entity's life insurance business are set out below.

	Non- Investment linked Statutory Fund No. 1 \$m	Investment linked Statutory Fund No. 2 \$m	Total Statutory Funds \$m	Shareholder Fund \$m
2003 financial year				
Investment assets	2,263	852	3,115	35
Policy liabilities ceded to reinsurers	14	-	14	-
Other assets	51	21	72	25
Total assets	2,328	873	3,201	60
Gross policy liabilities	1,836	825	2,661	-
Liabilities other than policy liabilities	68	(4)	64	20
Policy owner retained profits	320	-	320	-
Total liabilities	2,224	821	3,045	20
Net assets	104	52	156	40
Share capital	-	-	-	39
Retained profits	99	27	126	31
Capital transfers	5	25	30	(30)
Total equity	104	52	156	40
Premium revenue	85	2	86	-
Investment revenue	111	10	121	(3)
Claims expense	(60)	-	(60)	-
Net operating expenses	(56)	(15)	(71)	(15)
Profit from ordinary activities before tax	50	(6)	44	(1)
Profit from ordinary activities after tax	33	-	33	(1)
Transfer of profits	(13)	-	(13)	13

29. Segment information - wealth management (continued)

29(e) Disaggregated information by fund (continued)

	Non- Investment linked Statutory Fund No. 1 \$m	Investment linked Statutory Fund No. 2 \$m	Total Statutory Funds \$m	Shareholder Fund \$m
2002 financial year				
Investment assets	2,237	947	3,184	46
Policy liabilities ceded to reinsurers	9	-	9	-
Other assets	53	18	71	28
Total assets	2,299	965	3,264	74
Gross policy liabilities	1,867	913	2,780	-
Liabilities other than policy liabilities	77	-	77	17
Policy owner retained profits	271	-	271	-
Total liabilities	2,215	913	3,128	17
Net assets	84	52	136	57
Share capital	-	-	-	39
Retained profits	79	27	106	48
Capital transfers	5	25	30	(30)
Total equity	84	52	136	57
Premium revenue	74	2	76	-
Investment revenue	49	(23)	26	3
Claims expense	(58)	-	(58)	-
Net operating expenses	(27)	14	(13)	-
Profit from ordinary activities before tax	38	(7)	31	3
Profit from ordinary activities after tax	36	-	36	3
Transfer of profits	(19)	-	(19)	19

29(f) Solvency requirements of the life insurance statutory funds

Distribution of the retained profits is limited by the prudential capital requirements of Part 5 of the Life Act, the detailed provisions of which are specified by Actuarial Standards. The Solvency Standard prescribes a minimum level of assets, known as the solvency requirement, for each Statutory Fund in the life business.

29. Segment information - wealth management (continued)

29(f) Solvency requirements of the life insurance statutory funds (continued)

The solvency requirements, and the ratios in respect of those requirements, are as follows:

	Statutory Fund No 1		Consolidated Statutory Fund No 2		Total Statutory Funds	
	2003	2002	2003	2002	2003	2002
	\$m	\$m	\$m	\$m	\$m	\$m
Solvency requirement						
Minimum termination value	1,671	1,629	839	931	2,510	2,560
Other liabilities	68	77	(4)	-	64	77
Solvency reserve	197	229	7	8	204	237
Solvency requirement	1,936	1,935	842	939	2,778	2,874
Excess of net policy liabilities (includes policy owner bonuses) over minimum termination value	152	229	(15)	(18)	137	211
Net assets	105	84	52	52	157	136
Liability for policy owner retained profits at the end of financial year	319	271	-	-	319	271
	576	584	37	34	613	618
Solvency reserve %	11.30	13.40	0.80	0.80	7.90	9.00
Coverage of solvency reserve	2.9	2.6	5.5	4.4	3.0	2.6

The minimum termination value is determined in accordance with the Solvency Standard and is the base figure upon which reserves against liability and asset risks are layered in determining the solvency requirement. The minimum termination value represents the minimum obligation of the consolidated entity to policy owners at reporting date.

30. Financing arrangements

	2003	2003	2002	2002
	available	unused	available	unused
	\$m	\$m	\$m	\$m
	Consolidated			
Unrestricted access was available at balance date to the following:				
Standby facility	-	-	225	225
Group overdraft limit	27	6	60	24
	Company			
Unrestricted access was available at balance date to the following:				
Standby facility	-	-	225	225

During the year, the standby facility matured and was not renewed at the discretion of the Company. The facility was initially put in place as a measure for the turn of the century (Year 2000), and also for liquidity management purposes. The facility was no longer needed for those purposes.

31. Risk management

31(a) General risk management framework

A structured risk management framework has been implemented throughout the consolidated entity in respect of all risks including credit, market, liquidity and operational risks. The framework comprises organisational structure, policies, approved methodologies, processes, delegation of authority to assume and approve risk, monitoring and reporting requirements.

The Board of Directors is responsible for approving the consolidated entity's risk appetite and risk management strategies and policies whilst management has the primary responsibility and accountability for embedding the framework within the business operations of the consolidated entity. The continuing operation of the general framework is monitored by the Executive Risk Committee and the Audit, Business Risk and Compliance Committee.

The general framework provides an ongoing process for recognising and evaluating risks, development and implementation of mitigation strategies and implementation of monitoring tools. All risks and their mitigators are documented in Risk Registers that are maintained at a business unit level and consolidated on a group level for monitoring by the Executive Risk Committee. Risk Registers are reviewed annually as part of the consolidated entity's business planning process and each Register is signed-off by the head of the business unit and the relevant executive. Consolidated Risk Registers are endorsed by the Executive Risk Committee and submitted to the Audit, Business Risk and Compliance Committee for approval of the risk limits.

Management is required as part of the monthly Due Diligence process to identify and report any risk events which have occurred and any breaches in authorities, policies or legislative requirements. These reports are endorsed through management and executives and included in the Chief Executive Officer's Due Diligence Report to the Audit, Business Risk and Compliance Committee.

The Group Compliance and Assurance division is charged with the responsibility for reviewing and reporting on the risk management process as actually implemented within business units and the effectiveness of the strategies in place to mitigate the recognised risks. Summaries of all audit reports together with details of management's action plans to rectify any noted weaknesses are issued to the Chief Executive Officer and the Audit, Business Risk and Compliance Committee.

In addition to the Group Compliance and Assurance division there are a number of compliance, risk management and review departments within the consolidated entity who are responsible for monitoring, reviewing and reporting on specific areas of the consolidated entity's operations. These departments include Group Compliance, Credit Approval, Investment Compliance and Group Market Risk. These units report to the Board Credit, Investment or Audit, Business Risk and Compliance Committees as appropriate.

The Boards of each of the general insurance entities have approved and issued a Risk Management Strategy that sets out the risk management framework for adoption within the entities. In addition the insurance entities have adopted a Risk Management Statement setting out specific guidelines for the investment of the entities' funds including the use of derivative financial instruments. More detailed discussion on this is contained in note 32.

31(b) Credit risk

Credit risk is the likelihood of future financial loss resulting from the failure of clients or counterparties to meet contractual payment obligations to the consolidated entity as they fall due.

Banking activities

Credit risk is managed through a combination of assessment of individual exposures which are transactionally managed using annual reviews (or more frequently if required) and current financial information to assess repayment capacity, risk grading which is kept current and other exposures which are managed statistically on a portfolio basis.

31. Risk management (continued)

31(b) Credit risk (continued)

Banking activities (continued)

The Board Credit Committee is the highest credit authority below the Board of Directors. It concentrates on issues such as formulation of credit policy and the review of asset quality. It is also the approval authority for applications above the discretion of the Executive Credit Committee.

Comprehensive policies and standards have been approved by the Board Credit Committee and implemented, ensuring consistency in the identification of asset quality throughout the various banking activities of the consolidated entity.

The Risk division manages the credit risk accepted by the consolidated entity, and is responsible for managing the arrears on all loans and includes Credit Recovery, a specialist unit which manages advanced problem loans. All impaired assets are managed within the Risk division.

Details of credit risk concentrations by industry for each of the major asset types are set out in note 27(d).

The nature of credit risk varies between business and retail loans, and is managed differently.

Business loans

The consolidated Credit Policies and Standards are the foundation of credit risk management within Business Banking operations. The credit policies codify the standards for acceptance of new and additional applications.

A structure of industry concentration limits has been developed. These are tactical limits upon which business planning and developmental activity is based but also act as guidelines for portfolio concentration purposes. Each industry has been rated based on the economic and market outlook for the industry as well as the consolidated entity's actual exposure.

The consolidated entity has designed and implemented a loan grading system. The system produces an assessment of credit quality that measures the factors such as industry risk, financial strength and management ability of the client and a security ratio which estimates the deficiency in the security held in the event of default.

For each client, the credit risk grading system uses a weighting of influential industry and business cycle factors, historical and prospective financial performance and level of security. These areas are fundamental components of credit risk and offer the greatest insight into the likelihood that a customer will default and create loss. The analysis also provides a strong basis of credit quality at the portfolio and consolidated entity level.

Retail loans

Separate credit policies for retail loans codify the standards for acceptance of new and additional applications. Credit scoring is used to approve many of the retail banking credit loans within certain thresholds and an end to end automated work flow system enforces certain business rules as well as credit policies.

General insurance activities

Credit risk occurs as a result of reinsurance arrangements and investment in financial instruments. The Board Credit Committee monitors the effectiveness of credit risk management in relation to general insurance activities, including the investments and insurance portfolios, and reviews exposure to reinsurers.

The consolidated entity enters into reinsurance arrangements to reduce potential claims losses. The credit risk associated with these arrangements is monitored and managed by a specialised reinsurance broker operating within the international reinsurance markets. Over-concentration of credit risk is avoided by placement of cover with a substantial number of reinsurers. Over 80 percent of reinsurance is placed with companies with Standard and Poor's credit ratings of "A" or better.

Investments in financial instruments are held in accordance with the investment mandates and the operational guidelines on use of derivatives established in the Risk Management Statement. Credit limits have been established within these guidelines to ensure counterparties have appropriate credit ratings.

31. Risk management (continued)

31(b) Credit risk (continued)

General insurance activities (continued)

The credit risk of financial assets that have been recognised on the statement of financial position is the carrying amount.

Life insurance activities

Credit risk occurs as a result of investments in financial instruments. The life insurance entity has no specific concentration of credit risk with a single counterparty arising from the use of financial instruments in managing the investment portfolio other than that normally arising through dealings on recognised exchanges and off exchange dealings (over the counter contracts). Over the counter contracts are limited to counterparties that have a minimum long term credit rating equivalent to Standard and Poor's "A" from a recognised credit rating agency. These counterparties are normally banks operating in Australia.

Credit risk from the use of financial instruments in investment management is controlled both by credit management (credit rating and credit limit controls), and by counterparty diversification policies to limit exposure to any one counterparty as a proportion of the investment portfolio.

31(c) Market risk

In its operations the consolidated entity is exposed to a variety of market risks. Market risk is the risk of loss of current and future consolidated entity earnings from adverse moves in interest rates, foreign exchange rates, equities prices, property prices and prices of other financial contracts including derivatives. The consolidated entity has a risk management framework in place for market risk. The framework for each risk is described below.

31(d) Interest rate risk

Interest rate risk is the risk of a loss of current and future consolidated entity earnings from adverse moves in interest rates.

Banking activities

The two major sources of interest rate risk in relation to Banking are non-trading activities (balance sheet) and trading activities. Under authority of the Board of Directors, the Board Credit Committee has responsibility for oversight of interest rate risk for the Consolidated entity. The Board Credit Committee approves all interest rate risk policies and reviews relevant risk measures on a monthly basis. Executive management of interest rate risk is delegated to the Asset and Liability Committee who review risk measures and limits, provide guidance, endorse non-traded interest rate risk strategy and monitor execution of strategy.

Non-traded interest rate risk (balance sheet risk)

Non-traded interest rate risk arises from the structure and characteristics of the banking assets and liabilities and in the mismatch in repricing dates thereof. The principal objective of non-traded interest rate risk management is to minimise the fluctuations in value and net interest income over time, providing secure and sustainable net interest income arising in the long term.

Operational management of non-traded interest rate risk is delegated to the Balance Sheet Management section of the Treasury Services department. Non-traded interest rate risk is independently monitored against approved policies by the Group Market Risk section of the Risk division.

The risk to the net interest earnings over the next twelve months from a change in interest rates is measured on at least a monthly basis. A simulation model is used to combine underlying financial position data with assumptions about business run off, new business and expected repricing behaviour to calculate the banking entities' net interest income at risk. The analysis is based on contractual repricing information.

31. Risk management (continued)

31(d) Interest rate risk (continued)

Banking activities (continued)

Non-traded interest rate risk (balance sheet risk) (continued)

A one-percent parallel shock in the yield curve is used to determine the potential adverse change in net interest income in the ensuing twelve-month period. This is a standard risk quantification tool. A number of supplementary scenarios comprising variations in size and timing of interest rate moves together with changes in the balance sheet size and mix are also used to provide a range of net interest income outcomes.

The figures in the table below indicate the potential adverse change in net interest income for an ensuing twelve-month period for current and previous reporting periods. The change is expressed as a percentage of expected net interest earnings based on a one-percent parallel shock.

	Consolidated	
	2003	2002
	%	%
Average monthly exposure	2.21	2.65
High month exposure	3.20	4.40
Low month exposure	1.54	0.63

As a measure of longer-term sensitivity, the banking entities prepares a value at risk analysis to value asset and liabilities under a range of possible interest rate scenarios. This analysis provides information on the potential adverse change that could occur to the net present value of assets and liabilities where repricing dates do not match. The interest rate scenarios are derived from actual interest rate movements that have occurred over discrete three-month and two-year historical observation periods. A 97.5% confidence level and a one-month holding period are used for the simulation. The information is based on contractual repricing information.

	Consolidated	
	2003	2002
	\$m	\$m
Average monthly exposure	20	28
High month exposure	30	53
Low month exposure	12	12

Further details of non-traded interest rate risk in relation to banking activities are set out in note 27(h).

Traded interest rate risk

The banking entities trade a range of on balance sheet and derivative interest rate products. The principal objective of traded interest rate risk management is to generate income through disciplined trading, provide a service to the bank's customers and act as a market maker to the entities' own internal customers. Income is earned from spreads achieved through market making and from managing market risk.

Operational management of traded interest rate risk is delegated to the Trading section of the Treasury Services department. Traded interest rate risk is independently monitored against approved policies on a daily basis by the Group Market Risk section of the Risk Division.

Traded interest rate risk is managed using a framework that includes Value at Risk ("VaR") limits, position limits and stop loss limits. VaR is a statistical estimate of the potential loss that could be incurred if the banking entities' trading positions were maintained for a pre-defined time period. A 99% confidence level and a one-day holding period are used for the simulation. In December 2002, the banking entities moved from using a historical simulation VaR methodology and parallel yield curve shift risk model to a VaR model based on a variance-co-variance methodology. The VaR model takes into account correlations between different positions and the potential for movements to offset one another within the individual portfolios. Interest rate risk from proprietary trading activities is independently calculated and monitored on a daily basis. Actual results are back tested to check the accuracy of the model and scenario analysis is regularly performed to simulate extreme market

31. Risk management (continued)

31(d) Interest rate risk (continued)

Banking activities (continued)

Traded interest rate risk (continued)

movements. All trading positions are valued daily and taken to the statement of financial performance on a mark-to-market basis.

The VaR for the banking entities' interest rate trading portfolios for the year was as follows (2002 comparatives have not been restated):

	Consolidated	
	2003 \$m	2002 \$m
Average VaR	0.15	0.13
Maximum VaR	0.51	0.56
Minimum VaR	0.06	0.02

General insurance activities

Interest rate risk arises from the investments in interest bearing securities. Any change in market value of investments in interest bearing securities is immediately recognised in the statements of financial performance.

The investment portfolios hold significant interest bearing securities in support of corresponding insurance provisions, invested in a manner consistent with the expected duration of claims payments. The valuation of the insurance provisions includes the discounting to present value at balance date of expected future claim payments.

Any assessment of the impact of changes in interest rates on investment revenues must include the offsetting adjustment to claims expense for changes in discount rates adopted in outstanding claims valuations. The investment portfolio mandates have been established on the basis of the appropriate matching principles so as to ensure the impact on the operating result of changes in interest rates is minimised.

The discount rates being applied to future claims payments in determining the valuation of outstanding claims is disclosed in note 19. The exposure to interest rate risk and the effective weighted average interest rate for classes of financial assets and financial liabilities is set out in note 28(c).

Wealth management activities

Interest rate risk in the statements of financial position arises from the potential for a change in interest rates to have an adverse effect on the revenue earnings in the current reporting period and in future years. Any change in market value of investments in interest bearing securities are immediately reflected in the statements of financial position in accordance with the accounting policies discussed in note 1(c).

31(e) Foreign exchange risk

Foreign exchange risk is the risk of a loss from adverse movements in exchange rates on open foreign currency positions.

Banking activities

The two major sources of foreign exchange risk are non-trading activities (balance sheet) and trading activities. Under authority of the Board of Directors, the Board Credit Committee has responsibility for oversight of foreign exchange risk for the consolidated entity. The Board Credit Committee approves all foreign exchange risk policies and reviews relevant risk measures on a monthly basis. Executive management of foreign exchange risk is delegated to the Asset and Liability Committee who review risk measures and limits, provide guidance, endorse and monitor non-traded foreign exchange risk strategy.

31. Risk management (continued)

31 (e) Foreign exchange risk (continued)

Banking activities (continued)

Non-traded foreign exchange risk

Non-traded foreign exchange risk arises where investments in non-Australian operations expose current and future consolidated entity earnings to movements in foreign exchange rates. The objective of foreign currency exchange risk management within the consolidated entity is to minimise the impact on earnings of any such movements. The policy is to fully hedge any such exposure and accordingly minimal exposure to non-traded foreign exchange risk exists. All offshore borrowing facilities arranged as part of the overall funding diversification process have been hedged in respect of their potential foreign exchange risk, through the use of derivative financial instruments.

Traded foreign exchange risk

The banking entities' trade a range of on-balance sheet and derivative foreign exchange products. The principal objective of traded foreign exchange risk management is to generate income through disciplined trading, provide a service to the bank's customers and act as a market maker to internal customers. Income is earned from spreads achieved through market making and from managing risk.

Operational management of traded foreign exchange risk is delegated to the Trading section of the Treasury Services department. Traded foreign exchange risk is independently monitored against approved policies on a daily basis by the Group Market Risk section of the Risk Division.

Traded foreign exchange risk is managed using a framework that includes limits, position limits and stop loss limits. VaR is a statistical estimate of the potential loss that could be incurred if the banking entity's trading positions were maintained for a pre-defined time period. A 99% confidence level and a one-day holding period are used for the simulation. In December 2002, the banking entities' moved from using a historical simulation VaR methodology to a VaR model based on a variance-co-variance methodology. The VaR model takes into account correlations between different positions and the potential for movements to offset one another within the individual portfolios. Foreign exchange risk from trading activities is independently calculated and monitored on a daily basis. Actual results are back tested to check the accuracy of the model and scenario analysis is regularly performed to simulate extreme market movements. All trading positions are valued daily and taken to the statement of financial performance on a mark-to-market basis.

The VaR for the banking entities' foreign exchange trading portfolios for the year was as follows (2002 comparatives have not been restated):

	Consolidated	
	2003	2002
	\$m	\$m
Average VaR	0.09	0.04
Maximum VaR	0.32	0.15
Minimum VaR	0.01	0.01

General insurance activities

The consolidated entity has ongoing foreign exchange obligations in relation to a number of outstanding claims which have arisen in relation to previously written offshore inwards reinsurance business. The provision for outstanding claims has been established on the basis of assessments in relation to potential exposure.

As this business is no longer being written, the consolidated entity established a special investment portfolio to ensure sufficient funds were set aside to accommodate all final settlements. The claim payments will be predominantly in United States dollars. The investment portfolio consists of cash and short term discount securities with a forward foreign exchange agreement. The details of the forward foreign exchange agreement are contained in note 32.

31. Risk management (continued)

31(e) Foreign exchange risk (continued)

Life insurance activities

The statutory funds of the consolidated entity invest in overseas assets. These assets back the liabilities within the funds. In the Investment Linked Fund, any investment returns, whether positive or negative, are passed on to the policy owners. In the Capital Guaranteed Fund, capital and declared interest are guaranteed. The Fund maintains reserves in accordance with the standards of the LIASB to meet any risk in diminution of value associated with foreign exchange risk.

31(f) Liquidity risk

Liquidity risk is the risk of being unable to meet financial obligations as they fall due. Under authority of the Board of Directors, the Board Credit Committee has responsibility for oversight of liquidity risk for the consolidated entity. The Board Credit Committee approves all liquidity policies and reviews relevant risk measures on a monthly basis. Executive management of liquidity risk is delegated to the Asset and Liability Committee who review risk measures and limits, provide guidance, endorse and monitor funding and liquidity strategy.

Banking activities

The primary objective of liquidity policy is to ensure that the consolidated entity has sufficient funds available to meet all its known and potential commitments on a normal, going concern basis and in a crisis situation. Liquidity risk arises from mismatches in the cash flows of financial transactions or the inability of financial markets to absorb the transactions of the consolidated entity.

Liquidity risk is managed using a framework that includes minimum high quality liquid asset ratios, minimum liquid asset ratios, cumulative cashflow mismatch limits and liquidity concentration limits.

Operational management of liquidity risk is delegated to the Balance Sheet Management section of the Treasury Services department. Liquidity risk is independently monitored against approved policies on a daily basis by the Group Market Risk section of the Risk Division.

General insurance activities

The ability to make claims payments in a timely manner is critical to the business of insurance. The investment portfolio mandates ensure that sufficient cash deposits are available to meet day-to-day obligations. Investment funds are set aside within the investment portfolio in support of these reserves, thereby ensuring the adequacy of investment portfolios to accommodate significant claims payments obligations. In addition, under the terms of the consolidated entity's reinsurance arrangements, immediate access to cash is available in the event of a major catastrophe.

From 1 July 2002, the general insurance business must comply with the new prudential regulations issued by APRA including the capital adequacy standard that sets a Minimum Capital Requirement for general insurers. APRA have also prescribed a Minimum Capital Requirement of 125% of the statutory minimum for the consolidated general insurance activities of the consolidated entity. The Board has adopted a policy to maintain capital of at least 135% of the Minimum Capital Requirement set out in the capital adequacy standard.

Life insurance activities

The investment portfolio mandates ensure that sufficient cash deposits are available to meet day-to-day obligations. The consolidated entity maintains a level of capital adequacy in accordance with Actuarial Standards issued by the LIASB.

31. Risk management (continued)

31(g) Other market risks

General insurance activities

The consolidated entity has two distinct investment portfolios, each with their own investment mandate, to assist in the overall management of the business. The liabilities portfolio supports the insurance provisions of the consolidated entity. The investment mandate for this portfolio requires investments be held in short term securities and fixed interest securities. The portfolio is invested in a manner consistent with the expected duration of claims payments, ensuring any variation from a fully matched position is restrained. It includes assets (including foreign currency) to support the run-off of offshore liabilities in relation to the previous inwards reinsurance activities.

The shareholder's portfolio is tracked in relation to the investment of funds in support of share capital and retained earnings. To provide higher returns on capital maintained, the investment mandate for this portfolio has a more diverse investment strategy, including interests in equities, property and cash. The investment mandate while providing higher returns must also consider the volatility of investment returns and the impact of volatility on both the capital adequacy and profitability of the business. To do this, the investment mandate was developed using a value at risk framework. An acceptable level of risk was agreed and an investment strategy was developed where the likely returns would fall within the agreed risk limits with a high degree of confidence. The performance of the investment mandate is regularly reviewed to ensure the risks are within the predicted limits.

The investments are measured at net market value and changes in market value are recognised in the statements of financial performance. The property investments are subject to regular valuations. This property portfolio is actively managed to ensure that any adverse financial impacts are appropriately monitored.

An overall downturn in the equities markets may impact on the future results of the consolidated entity. The impact of any significant movement is managed by ensuring that the investment portfolio consists of a diverse holding of leading Australian companies and through the limited use of derivative financial instruments, as discussed in note 32.

Life insurance activities

The consolidated entity has a shareholder and two statutory funds, being a Capital Guaranteed Fund and an Investment Linked Fund. Within the Capital Guaranteed Fund there are four sub-funds. Within the Investment Linked Fund there are thirteen sub-funds. Each of these sub-funds has an investment mandate.

31(h) Operational risk

Operational risk is the potential exposure to unexpected financial or non-financial losses arising from the way in which the consolidated entity conducts its business and includes reputational and legal risks. Operational risk is managed through the adoption of the consolidated entity risk management framework. Risks which cross all business units such as business continuity and regulatory compliance are coordinated centrally by Business Continuity Management and Group Regulatory Compliance units respectively. These risks are owned and managed by the Executive Risk Committee with monitoring by the Audit, Business Risk and Compliance Committee. The Group Internal Audit function also conducts regular reviews to monitor compliance with policy and regulatory requirements, and examines the general standard of control.

32. Derivative financial instruments

A derivative financial instrument is a financial instrument that provides the holder with the ability to participate in some or all of the price changes of a referenced financial instrument, commodity, index of prices, or the price of any specific item. It usually does not require the holder to own or deliver the referenced item. Derivatives enable holders to modify or eliminate risks by transferring them to other parties willing to assume those risks.

Derivative financial instruments are used by the consolidated entity to manage interest rate, foreign exchange and equity price risk arising from various banking and insurance activities. They are also used to a limited degree within the insurance investment portfolios where it is more efficient to use derivatives rather than physical securities in managing investment portfolios.

The "face value" is the notional or contractual amount of the derivatives. This amount acts as reference value upon which interest payments and net settlements can be calculated and on which revaluation is based.

The "credit equivalent" is a number calculated using a standard APRA formula and is disclosed for each product class. This amount is a measure of the on-balance sheet loan equivalent of the derivative contracts, which includes a specified percentage of the face value of each contract plus the market value of all contracts with an unrealised gain at balance date. The credit equivalent does not take into account any benefits of netting exposures to individual counterparties.

The "fair value" of the derivative contract represents the net present value of the cash inflows and outflows required to extinguish the rights and obligations arising from the derivative in an orderly market as at reporting date. Fair value does not indicate future gains or losses, but rather the unrealised gains and losses from marking to market all derivatives at a particular point in time. The fair value of derivative contracts vary over time depending on movements in interest and exchange rates and hedging strategies used.

32. Derivative financial instruments (continued)

Banking activities

The banking entity utilises derivative financial instruments predominantly for hedging activities. Details of the outstanding hedging derivative contracts at the end of the financial year are as follows:

2003 financial year	Consolidated		
	Face value \$m	Credit equivalent \$m	Fair value \$m
<i>Exchange rate related contracts</i>			
Forward exchange contracts	8,224	145	(173)
Cross currency swaps	4,515	146	(502)
Currency options	82	3	-
	12,821	294	(675)
<i>Interest rate related contracts</i>			
Interest rate swaps	14,392	144	16
Interest rate options	370	7	-
	14,762	151	16
Total derivative exposures	27,583	445	(659)
2002 financial year			
<i>Exchange rate related contracts</i>			
Forward exchange contracts	3,195	77	(51)
Cross currency swaps	4,211	409	96
Currency options	15	-	-
	7,421	486	45
<i>Interest rate related contracts</i>			
Interest rate swaps	9,331	65	(14)
Interest rate options	415	7	-
	9,746	72	(14)
Total derivative exposures	17,167	558	31

Insurance activities

The consolidated entity sees the use of derivatives as consistent with the objectives of the overall investment strategies of the investment portfolios, and one of the means by which these strategies are implemented. Derivatives will only be used for the reasons of efficiency, arbitrage and risk reduction.

The Risk Management Statements, approved by the Board and issued pursuant to the requirements of APRA, establish the basis on which derivative financial instruments may be used within the investment portfolios. The preparation and enforcement of the statements is a critical requirement for licensed insurers. The Risk Management Statements form the basis of the discussion in this note on derivative financial instruments.

The Risk Management Statements and investment mandates strictly prohibit the use of derivatives for speculative purposes or for leveraged trading. Leverage here is defined as creating a portfolio which would have sensitivity to an underlying economic or financial variable which is greater than could be achieved using only physical securities. Exposure limits have been established with respect to the various asset classes for each client portfolio. Within each asset class, derivative exposure limits are identified in the Risk Management Statements and limits have been established on daily transaction levels. For over the counter (OTC) derivatives authorised counterparties must have a minimum Standard and Poor's rating of "A" or the equivalent credit rating by another recognised credit rating agency.

32. Derivative financial instruments (continued)

The investment manager has an independent Risk Manager responsible for monitoring these positions to ensure they do not exceed the authorities established in the investment mandate. Regular monitoring and control of these activities is the responsibility of the Board Investments sub-committee and the Group Internal Audit unit.

The general insurance business has forward foreign exchange contracts in relation to the overseas liabilities portfolio. Under the contracts, the consolidated entity agrees to exchange specified amounts of United States dollars at an agreed future date, at a specified exchange rate.

The use of derivative financial instruments to mitigate market risk, interest rate risk and currency risk includes the use of exchange traded bill and bond futures, equity index futures, OTC forward exchange contracts and interest rate and equity options.

The details of notional principal amounts and remaining duration of these derivative financial instruments at balance date are as follows:

	Consolidated			
	2003 Average interest rate %	2003 Notional principal amount \$m	2002 Average interest rate %	2002 Notional principal amount \$m
General insurance				
Less than one year	4.5	700	5.6	1,415
Life insurance				
Less than one year	3.8	492	4.7	758

Derivative financial instruments are investments integral to insurance activities and are measured at net market value. Changes in net market value are reflected daily in the statement of financial performance. The net fair values of the derivative financial instruments at balance date are as follows:

	Consolidated			
	2003 Face value \$m	2003 Fair value \$m	2002 Face value \$m	2002 Fair value \$m
General insurance				
Forward exchange contracts	33	(1)	38	-
Interest rate swaps	-	-	50	-
Interest rate futures	528	(2)	864	-
Equity futures	139	2	463	5
	700	(1)	1,415	5
Life insurance				
Forward exchange contracts	89	(1)	219	1
Interest rate futures	144	1	181	(1)
Equity futures	259	-	358	(3)
	492	-	758	(3)

Where the probability of exercising an option is less than one, a difference arises between notional principal and face value. In the current year, notional principal amounts are equal to face value due to the absence of options in the investment portfolio. However, in future periods options may form part of the investment portfolio resulting in a difference between notional principal and face value amounts.

33. Disclosures about fair value of financial instruments

These amounts represent estimates of net fair values at a point in time and require assumptions and matters of judgement regarding economic conditions, loss experience, risk characteristics associated with particular financial instruments and other factors. Therefore, they cannot be determined with precision and changes in the assumptions could have a material impact on the amount estimated. Fair values of financial instruments at balance date are as follows:

	Consolidated			
	2003 Carrying value \$m	2003 Net fair value \$m	2002 Carrying value \$m	2002 Net fair value \$m
Financial assets				
Cash and liquid assets	846	846	1,194	1,194
Receivables due from other financial institutions	68	68	57	57
Trading securities	3,174	3,174	1,498	1,498
Investment securities	7,890	7,890	7,544	7,544
Loans, advances and other receivables	24,459	24,470	22,955	22,992
Other financial assets	488	488	633	633
Financial liabilities				
Deposits and short term borrowings	21,579	21,585	18,176	18,243
Payables due to other financial institutions	26	26	70	70
Payables	1,272	1,272	858	858
Bonds, notes and long term borrowings	2,710	2,718	3,952	3,971
Subordinated notes	815	818	802	807
Asset and liability hedges - unrealised gains/(losses)	-	-	-	12

The fair value of derivative financial instruments can be found in note 32.

The estimated net fair values disclosed do not include the value of assets and liabilities that are not considered financial instruments. In addition, the value of long-term relationships with depositors and other customers are not reflected. The value of these items is significant, and the aggregate net fair value amount should in no way be construed as representative of the underlying value of the consolidated entity.

The following methodologies and assumptions were used to determine the net fair value estimates:

Financial assets

As cash and liquid assets and receivables due from other financial institutions are short term in nature or are receivable on demand, their carrying value approximates their net fair value. Trading and investment securities are carried at net market value which equates to net fair value.

The carrying value of loans, advances and other receivables is net of general and specific provisions for impairment and interest reserved. For variable rate loans, excluding impaired loans, the carrying amount is considered a reasonable estimate of net fair value. The net fair value for fixed rate loans was calculated by utilising discounted cash flow models to determine the net present value of the portfolio future principal and interest cash flows, based on the interest rate repricing of the loans. The discount rates applied were based on the rates offered by the banking entities on current products with similar maturity dates.

For all other financial assets, the carrying value is considered to be a reasonable estimate of net fair value.

33. Disclosures about fair value of financial instruments (continued)

Financial liabilities

The carrying value at balance date of non-interest bearing, call and variable rate deposits, and fixed rate deposits repricing within six months, is the net fair value. Discounted cash flow models are used to calculate the net fair value of other term deposits based upon deposit type and related maturities. As the payables due to other financial institutions are short term in nature, their carrying value approximates their net fair value.

The net fair value of bonds, long term borrowings and subordinated notes, are calculated based on either the quoted market prices at balance date or, where quoted market prices were not available, a discounted cash flow model using a yield curve appropriate to the remaining maturity of the instrument.

For all other financial liabilities which are short term in nature, the carrying value is considered to be a reasonable estimate of net fair value. For longer term liabilities, net fair values have been estimated using the rates currently offered by the banking entity for similar liabilities with similar remaining maturities.

Contingent financial liabilities and credit commitments

The consolidated entity has potential financial liabilities that may arise from certain contingencies disclosed in note 42. As explained in that note, no material losses are anticipated in respect of any of those contingencies.

The net fair value of commitments to extend credit, letters of credit, guarantees, warranties and indemnities issued was not calculated as estimated fair values are not readily ascertainable. These financial instruments generally relate to credit risk and attract fees in line with market prices for similar arrangements. They are not sold or traded by the consolidated entity. The items generally do not involve cash payments other than in the event of default. The fee pricing is set as part of the broader customer credit process and reflects the probability of default. The net fair value may be represented by the present value of fees expected to be received, less associated costs. The overall level of fees involved is not material.

Other unrecognised financial instruments

Net fair value of asset and liability hedges is based on quoted market prices, or broker and dealer price quotations. The net fair value of trading and investment derivative contracts was obtained from quoted market prices, discounted cash flow models or option pricing models as appropriate.

34. Controlled entities

Suncorp-Metway Ltd

Controlled entities of Suncorp-Metway Ltd

Metway Credit Corporation Limited

Suncorp Metway Staff Pty Ltd

Metway Leasing Limited

Excelle Pty Ltd

SIS Super Pty Ltd ⁽¹⁾

SME Management Pty Ltd

QIDC Limited

Suncorp Metway Equipment Leasing Pty Ltd

Suncorp Metway Advances Corporation Pty Ltd

Suncorp Finance Limited

Controlled entities of Suncorp Finance Limited

Permanent Holdings Pty Ltd

Permanent Finance Corporation (Aust) Pty Ltd

PFC Finance Pty Ltd

Medical and Commercial Finance Corporation Limited

Graham & Company Limited

Controlled entities of Graham & Company Limited

Graham & Company Securities Limited

Hooker Corporation Limited

Controlled entities of Hooker Corporation Limited

L J Hooker Limited

Hooker Corporate (ACT) Pty Ltd ⁽¹⁾

Hooker Corporate (QLD) Pty Ltd ⁽¹⁾

Hooker Corporate (SA) Pty Ltd ⁽¹⁾

Hooker Corporate (TAS) Pty Ltd ⁽¹⁾

Hooker Corporate (VIC) Pty Ltd ⁽¹⁾

Hooker Corporate (WA) Pty Ltd ⁽¹⁾

Hooker (Superannuation) Pty Ltd ⁽¹⁾

LJ Hooker Limited (incorporated in United Kingdom) ⁽²⁾

LJ Hooker Limited (incorporated in Hong Kong) ⁽²⁾

LJ Hooker (Singapore) Pte Ltd (incorporated in Singapore) ⁽²⁾

LJ Hooker (NZ) Limited ⁽²⁾

Controlled entities of L J Hooker (NZ) Limited

L J Hooker Group Ltd (incorporated in New Zealand) ⁽²⁾

Challenge Realty Group Ltd (incorporated in New Zealand) ⁽²⁾

LJ Hooker Limited (incorporated in New Zealand) ⁽²⁾

Metfin Capital Pty Ltd

Controlled entities of Metfin Capital Pty Ltd

Shelbourne Investments Pty Ltd ⁽¹⁾

34. Controlled entities (continued)

Suncorp Metway Insurance Ltd

Controlled entities of Suncorp Metway Insurance Ltd

First National Financial Solutions Limited (formerly LJ Hooker Financial Services Limited)

The Park Road Property Trust (65% interest)

Suncorp Metway Risk Management Pte Limited (Incorporated in Singapore) ⁽²⁾

GIO Insurance Investment Holdings A Pty Ltd

Controlled entities of GIO Insurance Investment Holdings A Pty Ltd

GIO Australia Limited

Controlled entities of GIO Australia Limited

GIO Technical Services Pty Ltd ⁽¹⁾

GIO General Limited

Controlled entities of GIO General Limited

GIO Workers Compensation (VIC) Limited

GIO Workers Compensation (NSW) Limited

Suncorp Metway Investment Management Limited

Controlled entities of Suncorp Metway Investment Management Limited

SUNCORP Custodian Services Pty Ltd

Hedge Funds Limited (57.1% interest)

SUNCORP Property Management Limited

Suncorp Life and Superannuation Limited

Controlled entities of Suncorp Life and Superannuation Limited

SIP Super Pty Ltd

SUNCORP Superannuation Pty Ltd

SUNCORP Financial Planning Pty Ltd

Except as otherwise noted, the Company's beneficial interest in all controlled entities is 100% and they are incorporated in Australia.

(1) A number of controlled entities are small proprietary companies. Accordingly, they are not required to produce, and have not produced, audited financial statements.

(2) Audited by another member firm of KPMG International.

35. Acquisition and disposal of controlled entities

(a) Acquisition

During the prior financial year the consolidated entity completed the acquisition of 100% of GIO Insurance Investment Holdings A Pty Limited ("GIOIHA") and its wholly-owned controlled entities. The business acquired included the Australian general insurance business of AMP and GIO, but excluded the GIO inwards reinsurance business, GIO Australia Holdings Limited (the former listed company) and GIO's run-off-book of its former large scale Commercial and Special Risks Insurance Business.

For the purposes of preparing the financial report of the consolidated entity, control of the AMP and GIO general insurance business was effective from 1 July 2001. The financial report includes the financial position, the results from operations and cash flows from that date. The assets, liabilities, rights and licences necessary to undertake the business acquired are held in GIOIHA and its wholly-owned controlled entities. GIOIHA was acquired by Suncorp Metway Insurance Ltd ("SMIL").

The principal costs associated with the restructuring provision of \$112 million (now fully utilised) included staff redundancy payments, termination of lease or service contracts, information systems integration, and costs involved in centralising processing activities. Details of the acquisition are as follows:

	Consolidated	
	2003	2002
	\$m	\$m
Consideration		
Paid on 28 September 2001	-	1,263
Paid on 11 January 2002	-	135
Transaction costs	-	13
Cost of acquisition	-	1,411
Fair value of net assets		
Assets		
Cash and liquid assets	-	47
Investment securities	-	1,793
Receivables	-	335
Reinsurance and other recoveries receivable	-	228
Property, plant and equipment	-	25
Deferred tax assets	-	79
Investments in associates	-	80
Other financial assets	-	143
Total assets	-	2,730
Liabilities		
Deposits and short term borrowings	-	26
Payables	-	93
Provisions	-	82
Restructuring provision	-	112
Outstanding claims and unearned premiums provisions	-	2,010
Total liabilities	-	2,323
Fair value of net assets of entities acquired	-	407
Goodwill on acquisition	-	1,004
Cash consideration	-	1,411

35. Acquisition and disposal of controlled entities (continued)

(a) Acquisition (continued)

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Outflow of cash to acquire controlled entity, net of cash acquired				
Cash consideration	-	1,411	-	1,411
Less: Balances acquired				
Cash	-	47	-	47
Outflow of cash	-	1,364	-	1,364

The Company provided the funding for SMIL to complete the acquisition.

During the prior period, Suncorp Metway Investment Management Limited ("SMIML") acquired 50.1% of the Class A ("voting") shares and 57.1% of the Class B ("economic") shares of Hedge Funds Limited. The operating results of this controlled entity have been included in the consolidated group results since 21 December 2001, being the date of acquisition. SMIML acts as responsible entity for the Hedge Funds of Australia Unit Trusts. Details of the acquisition are as follows:

	Consolidated	
	2003	2002
	\$m	\$m
Cost of acquisition	-	2
Fair value of identifiable net assets of controlled entity acquired	-	3
Outside equity interests	-	(2)
Goodwill on acquisition	-	1
Cash consideration	-	2
Outflow of cash to acquire controlled entity, net of cash acquired		
Cash consideration	-	2
Less: Balances acquired		
Cash	-	1
Outflow of cash	-	1

(b) Disposal

During the financial year the consolidated entity deregistered the following controlled entities:

Abbott & Williams Pty Ltd	1 July 2002
Carindale Management Limited	1 October 2002
Derringhurst Pty Ltd	5 May 2003
Metway Star Limited	6 May 2003

No gain or loss on sale arose on deregistration of these controlled entities.

During the prior financial year, the Company disposed of its investment in Metway Nominees Pty Limited. The aggregate cash consideration received (net of stamp duty and legal fees payable) was \$11,020,201 and the aggregate net assets disposed of was \$7,232,095. The aggregate gain on disposal of Metway Nominees Pty Limited was \$3,788,106.

36. Related party information

Directors and director related entities

The names of persons who were directors of the Company at any time during the financial year were as follows:

John D Story
 John F Mulcahy
 Dr Ian D Blackburne
 Rodney F Cormie
 Dr Cherrell Hirst
 James J Kennedy
 Martin D E Kriewaldt
 Christopher Skilton
 R John Lambie AO
 R Patrick Handley
 W Steven Jones

Mr John F Mulcahy was appointed managing director on 6 January 2003, Christopher Skilton was appointed executive director on 13 November 2002, W Steven Jones held office as a director until his resignation on 23 September 2002, R John Lambie AO held office as a director until his retirement on 7 March 2003, and R Patrick Handley held office as a director until his resignation on 7 March 2003.

Details of directors' remuneration and retirement benefits are set out in note 39.

The Australian Securities and Investments Commission issued class order 98/0110 on 10 July 1998 which relieves Australian banks from disclosure of bank loans and other financial instrument transactions made to related parties in the ordinary course of business, other than loans and financial instrument transactions to a director of the Company. This relief does not extend to shares and share options.

The Company is required under the terms of the class order to lodge a statutory declaration, signed by two Directors, with the Australian Securities and Investments Commission. The declaration must provide confirmation that the Company has instigated systems of internal control and procedures, which provide assurance that any loans or other financial instrument transactions of a bank which are not entered into on normal terms and conditions are drawn to the attention of the Directors, so that they may be disclosed in the financial statements. The Company will lodge such a declaration with its annual return to the Australian Securities and Investments Commission.

Loans to directors and director related entities

Loan facilities to directors of the Company, from the Company and its controlled entities, are extended under the normal terms and conditions applicable to customers, or in respect of loans to executive directors, on the same terms and conditions as apply to other employees of the consolidated entity in accordance with established policy.

	Consolidated		Company	
	2003	2002	2003	2002
	\$'000	\$'000	\$'000	\$'000
Secured loans to directors – WS Jones	79	400	79	400
– JD Story	79	89	79	89
	79	489	79	489

Loan to WS Jones: The loan was repaid on 6 December 2002 subsequent to the resignation of Mr Jones. The loan was on normal terms and conditions, which included an offset facility. Interest received on the loan after the offset during the year was \$3.31 (2002: \$11,595). No advances were made during the financial year.

Loan to JD Story: The principal amount is repayable at any time before 14 June 2007. Interest received on the loan was \$6,257 (2002: \$Nil). The loan was advanced on 14 June 2002 and is on normal terms and conditions. Repayments of \$15,521 (2002: \$1,293) were made during the financial year.

36. Related party information (continued)

Shareholdings

The number of shares and exchanging instalment notes held by directors of the Company and director related entities in the Company are set out below:

	Ordinary shares 2003	Ordinary shares 2002
Balance at the beginning of the financial year	607,666	325,248
Directors no longer in office	(501,739)	(154,673)
Directors appointed during the year	601,021	3,383
Series 2 EIN's converted to shares	-	114,000
Net purchases on market	79,313	318,063
Shares issued under Share Purchase Plan	-	1,645
Balance at the end of the financial year	786,261	607,666

Directors of the Company and director related entities received normal distributions on these shares. Details of the directors' shareholdings in the Company at the date of signing these financial statements are set out in the Directors' Report.

Other transactions with directors and director related entities

Financial instrument transactions

Financial instrument transactions between the Company and directors and director related entities during the financial year were in the nature of normal personal banking, investment and deposit transactions. These transactions were on commercial terms and conditions no more favourable than those given to other employees or customers.

Transactions other than financial instrument transactions

The Company has agreements with non-executive directors providing for benefits to be paid on their retirement or death. The maximum benefit payable to a director is the total of annual fees paid by the Company to the director in respect of the last three years of service.

Mr J D Story is a partner in the firm of Corrs Chambers Westgarth, Solicitors, which from time to time rendered legal services to the Company in the ordinary course of business. Fees paid to the firm during the financial year amounted to \$1,033,695 (2002: \$2,243,229).

Mr MDE Kriewaldt is a consultant to Aon Corporation. Aon Corporation provides management services to a controlled entity. These services are provided under normal terms and conditions.

36. Related party information (continued)

Other transactions with directors and director related entities (continued)

Transactions other than financial instrument transactions (continued)

Other transactions with directors and director related entities are conducted on arm's length terms and conditions, and are deemed trivial or domestic in nature. These transactions are in the nature of personal investment, general insurance and life insurance policies.

Apart from the details disclosed in this note, no director or director related entity has entered into a material contract with the consolidated entity during the reporting period, and there were no material contracts involving directors or a director related entity existing at the end of the reporting period.

Transactions with entities in the wholly owned group and other related parties

The wholly owned group consists of Suncorp-Metway Ltd and its wholly owned and controlled entities disclosed in note 34.

Transactions between the Company and related parties in the wholly owned group consisted of advances made and repaid, dividends received and paid, insurance premiums received and paid, fees received and paid for administrative, property and portfolio management services, and interest received and paid. All these transactions were on a normal commercial basis.

Aggregate amounts resulting from transactions with members of the wholly owned group that have been included in the profit from ordinary activities before tax are disclosed in notes 3 and 4.

	Company	
	2003	2002
	\$m	\$m
<i>Current amounts receivable</i>		
Controlled entities	2,339	1,255
<i>Current amounts payable</i>		
Controlled entities	1,433	227

Ultimate parent entity

The ultimate parent entity in the wholly owned group is Suncorp-Metway Ltd.

Ownership interests in related parties

Interests held in the following classes of related parties are set out in the following notes:

- (a) controlled entities – note 34
- (b) associates – note 38

37. Fiduciary activities

The consolidated entity conducts investment management and other fiduciary activities as trustee, custodian or manager for various investment funds and trusts, Suncorp Metway approved deposit funds, Superannuation funds, and wholesale and retail unit trusts. These activities result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. These assets are not the property of the consolidated entity and are not included in the consolidated financial statements.

Where controlled entities, as single responsible entities or trustees, incur liabilities in respect of these activities, a right of indemnity exists against these assets of the applicable trusts. As these assets are sufficient to cover liabilities, and it is not probable that the controlled entities will be required to settle them, the liabilities are not included in the consolidated financial statements. At 30 June 2003 the value of assets under management was \$1,232 million (2002: \$1,172 million).

38. Investments in associates

The financial report of the consolidated entity includes the financial position, the results from operations and cash flows of the following joint venture operations in accordance with the accounting policy described in note 1(w). The investments are held by GIOIHA. Information relating to the associates is set out below:

Name of company	Principal activity	Ownership	Interest	Consolidated carrying amount	
		2003	2002	2003	2002
		%	%	\$m	\$m
Other (non-traded)					
RACQ General Insurance Ltd	Insurance	50	50	70	71
RAA - GIO Insurance Holdings Limited	Insurance	50	50	12	14
Workplace Injury Management Services Pty Ltd	Injury management	50	50	1	1
				Consolidated	
				2003	2002
				\$m	\$m
Movements in carrying amounts of investments in associates					
Carrying amount at the beginning of the financial year				86	-
Share of profits from ordinary activities after income tax				11	6
Dividends received/receivable				(12)	-
Notional goodwill amortisation				(2)	(1)
Investment through acquisition of entity				-	1
Acquisition of investments in associates				-	80
Carrying amount at the end of the financial year				83	86
Results attributable to associates					
Profits from ordinary activities before income tax				15	8
Income tax expense				(4)	(2)
Profits from ordinary activities after income tax				11	6
Less: Dividends received/receivable				(11)	-
				-	6
Retained profits attributable to associates at the beginning of the financial year				6	-
Retained profits attributable to associates at the end of the financial year				6	6
Summary of the performance and financial position of associates					
The aggregate profits, assets and liabilities of associates are:					
Profits from ordinary activities after income tax expense				22	12
Assets				588	472
Liabilities				482	360

39. Remuneration of directors and executive officers

39(a) Directors' remuneration

Total amount received or due and receivable by directors of the Company for the year ended 30 June 2003 was:

	Base Emolument ⁽¹⁾	Bonus ⁽²⁾	Shares issued ⁽³⁾	Other Compensation ⁽⁴⁾	Termination Payment	Total Compensation	Retirement Benefits ⁽⁵⁾	Options ⁽⁶⁾	Total
	\$	\$	\$	\$	\$	\$			\$
Executive Directors									
J F Mulcahy ⁽⁷⁾	544,334	450,000	2,702,175	72,352	-	3,768,861	-	-	3,768,861
C Skilton ⁽⁸⁾	349,497	409,589	58,178	31,455	-	848,719	-	121,154	969,873
W S Jones ⁽⁹⁾	247,370	-	2,054,738	173,608	2,052,000	4,527,716	-	2,170,359	6,698,075
Non-Executive Directors									
J D Story	194,333	-	-	17,514	-	211,847	78,415	-	290,262
I D Blackburne	106,000	-	-	9,540	-	115,540	88,810	-	204,350
R F Cormie	104,667	-	-	9,420	-	114,087	2,333	-	116,420
C Hirst	91,000	-	-	8,190	-	99,190	30,732	-	129,922
J J Kennedy	89,666	-	-	8,070	-	97,736	50,915	-	148,651
M D E Kriewaldt	101,583	-	-	9,143	-	110,726	2,542	-	113,268
R J Lamble ⁽¹⁰⁾	139,592	-	33,264	-	-	172,856	59,824	-	232,680
R P Handley	75,000	-	-	6,750	-	81,750	37,111	-	118,861

- (1) Executive Directors' remuneration consists of both basic and packaged benefit components. Non-executive Directors' remuneration represents fees in connection with attending main Board, Board committee and controlled entities' Board meetings.
- (2) Reflects amounts accrued but not yet paid in respect of the year ended 30 June 2003.
- (3) Reflects shares issued as part of remuneration benefits. Shares issued under the Executive Performance Share Plan are expensed to the statement of financial performance over the period from allocation date to vesting date.
- (4) Reflects non-salary package remuneration and includes company contributions to superannuation.
- (5) Represents the increase in the Provision for Retirement Benefits. Mr Lamble retired during the financial year and received a payout from the provision of \$671,004. Mr Handley retired during the financial year and received a payout from the provision of \$52,841. These amounts are not shown in retirement benefits.
- (6) The amounts disclosed for options are based on the assessed fair value of options at the date they were granted. All options were granted in previous financial years. Fair values have been determined using an option pricing model that takes into account the exercise price, the term of the options, the vesting and performance criteria, the impact of dilution, the current price and expected price volatility of the underlying share, the expected dividend yield and the risk-free interest rate for the term of the option. The fair value has been allocated to financial years over the period from grant date to date options are first exercisable. Accordingly disclosure includes options granted in previous financial years which have been disclosed in previous financial years. These amounts have not been recorded in the statement of financial performance.
- (7) Of the shares issued to Mr Mulcahy, \$2,259,450 relates to one-off upfront compensation of benefits foregone from change of employment.
- (8) Mr Skilton was an executive for the whole of the financial year and was appointed a director on 13 November 2002. Remuneration shown here represents remuneration over the period during which he was a director. His remuneration for the period from the beginning of the financial year until the date of appointment as a director is shown in executives' remuneration.
- (9) The shares issued represent the amount taken to the statement of financial performance as a result of the vesting of shares issued in a prior period which vested as a result of the cessation of employment of Mr Jones.
- (10) The shares issued relate to a "salary sacrifice" rather than an issue of incentive shares.

Directors' remuneration excludes insurance premiums paid by the Company in respect of the Directors' and Officers' Liability insurance contract as such disclosure is prohibited under the terms of the contract.

39. Remuneration of directors and executive officers (continued)

39(a) Directors' remuneration (continued)

The numbers of directors of the Company whose income from the Company or any related party falls within the following bands are:

Amount	2003 Number	2002 Number
\$30,000 to \$39,999	-	1
\$50,000 to \$59,999	-	1
\$80,000 to \$89,999	1	-
\$90,000 to \$99,999	2	4
\$100,000 to \$109,999	-	1
\$110,000 to \$119,999	3	-
\$130,000 to \$139,999	-	1
\$170,000 to \$179,999	1	-
\$210,000 to \$219,999	1	-
\$230,000 to \$239,999	-	1
\$840,000 to \$849,999	1	-
\$2,440,000 to \$2,449,999	-	1
\$3,760,000 to \$3,769,999	1	-
\$4,520,000 to \$4,529,999	1	-

The remuneration bands are based on the total compensation amount above as required by the Accounting Standards.

	Directors of Entities in the Consolidated Entity		Directors of Parent Entity	
	2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000
	Income paid or payable, or otherwise made available, to directors by entities in the consolidated entity and related parties in connection with the management of affairs of the parent entity or its controlled entities	10,313	3,656	10,149

Income received by non-executive directors of the Company and its controlled entities during the financial year amounted to \$1,003,732 (2002: \$1,211,430). At the Extraordinary General Meeting of Suncorp-Metway Ltd held on 14 March 1997, shareholders approved a maximum amount of income payable to such directors of \$1,500,000.

39(b) Directors' retirement benefits

	Consolidated		Company	
	2003 \$000	2002 \$000	2003 \$000	2002 \$000
Amounts provided during the current financial year in respect of non-executive directors of the Company and controlled entities in connection with retirement from office, being amounts previously approved by shareholders in a general meeting	351	247	351	247
Amounts paid or payable during the current financial year in respect of non-executive directors of the Company and controlled entities in connection with their retirement from office, being amounts previously approved by shareholders in a general meeting	723	398	723	398

39. Remuneration of directors and executive officers (continued)

39(c) Executive officers' remuneration

The following table shows the remuneration of all of the executives of the Company and the consolidated entity who were officers during the year ended 30 June 2003. The executives are those individuals responsible for strategic direction and management during the year. The table includes Mr Moynihan who ceased employment with the Company during the financial year. Mr Skilton was an executive for the whole of the financial year and was appointed a director on 13 November 2002. Remuneration shown in the table below represents remuneration over the period during the financial year before he was appointed a director. His remuneration for the period from the date of appointment as a director is shown in directors' remuneration.

	Base Emolument ⁽¹⁾	Bonus ⁽²⁾	Shares Issued ⁽³⁾	Other Compensation ⁽⁴⁾	Termination Payment	Total Compensation	Options ⁽⁵⁾	Total
	\$	\$	\$	\$	\$	\$		\$
Greg Moynihan (Former Group Executive Banking & Wealth Management)	341,922	208,500	34,980	22,616	888,462	1,496,480	181,858	1,678,338
John Trowbridge (Group Executive Suncorp Insurance) ⁽⁶⁾	522,752	405,000	289,230	49,748	-	1,266,730	249,585	1,516,315
Peter Johnstone (Group Executive HR, Projects & Central Services)	404,481	600,000	39,329	10,519	-	1,054,329	108,671	1,163,000
Mark Blucher (Group Executive Retail Banking Customers)	462,268	425,000	52,356	31,482	-	971,106	108,671	1,079,777
Carmel Gray (Group Executive Information Technology)	404,481	356,000	39,329	10,519	-	810,329	101,625	911,954
Ray Reimer (Group Executive Business Banking Customers)	339,450	225,000	44,525	72,713	-	681,688	39,419	721,107
Chris Skilton (Chief Financial Officer)	180,210	240,411	-	79,309	-	499,930	71,112	571,042
Bernadette Fifield (Group Executive Wealth Management, Strategy & Marketing)	95,879	55,000	21,685	73,629	-	246,193	-	246,193

(1) Reflects the total remuneration package consisting of both basic salary and packaged benefit components.

(2) Reflects amounts accrued but not yet paid in respect of the year ended 30 June 2003 or paid in respect of services to date of termination.

(3) Reflects shares issued as part of remuneration benefits. Shares issued under the Executive Performance Share Plan are expensed to the statement of financial performance over the period from allocation date to vesting date.

(4) Reflects non-salary package remuneration and includes Company contributions to superannuation.

39. Remuneration of directors and executive officers (continued)

39(c) Executive officers' remuneration (continued)

- (5) The amounts disclosed for options for executives are based on the assessed fair value of options at the date they were granted. All options were granted in previous financial years. Fair values have been determined using an option pricing model that takes into account the exercise price, the term of the options, the vesting and performance criteria, the impact of dilution, the current price and expected price volatility of the underlying share, the expected dividend yield and the risk-free interest rate for the term of the option. The fair value has been allocated to financial years over the period from grant date to date options are first exercisable. Accordingly disclosure includes options granted in previous financial years which have been disclosed in previous financial years. These amounts have not been recorded in the statement of financial performance.
- (6) The shares issued to Mr Trowbridge relate to one-off upfront compensation of benefits foregone from change of employment.

Note: Individuals other than executives who are rewarded under incentive-based systems according to results, consistent with market practice within the industry, may within any given year receive remuneration at a level in excess of that received by some executives shown above.

The numbers of executive officers (including the executive directors included in note 39(a) above) whose income from the Company or controlled entities falls within the following bands are:

<i>Amount</i>	Consolidated		Company	
	2003	2002	2003	2002
	Number	Number	Number	Number
\$240,000 to \$249,999	1	-	1	-
\$350,000 to \$359,999	-	1	-	1
\$480,000 to \$489,999	-	1	-	1
\$510,000 to \$519,999	-	1	-	1
\$620,000 to \$629,999	-	1	-	1
\$680,000 to \$689,999	1	-	1	-
\$730,000 to \$739,999	-	1	-	1
\$790,000 to \$799,999	-	1	-	1
\$810,000 to \$819,999	1	-	1	-
\$830,000 to \$839,999	-	1	-	1
\$970,000 to \$979,999	1	-	1	-
\$1,050,000 to \$1,059,999	1	-	1	-
\$1,260,000 to \$1,269,999	1	-	1	-
\$1,340,000 to \$1,349,999	1	-	1	-
\$1,490,000 to \$1,499,999	1	-	1	-
\$2,440,000 to \$2,449,999	-	1	-	1
\$3,760,000 to \$3,769,999	1	-	1	-
\$4,520,000 to \$4,529,999	1	-	1	-

The remuneration bands are based on the total compensation amount above as required by the Accounting Standards.

	Consolidated		Company	
	2003	2002	2003	2002
	\$000	\$000	\$000	\$000
Total remuneration in respect of the financial year received or due and receivable, from the Company, entities in the consolidated entity or related parties by executive officers (including the executive directors) of the Company and of controlled entities whose income is \$100,000 or more	16,172	6,793	16,172	6,793

40. Reconciliation of profit from ordinary activities after income tax to net cash inflow from operating activities

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Profit from ordinary activities after income tax	384	311	318	411
Classified as investing activities				
Income tax paid - investing activities	31	42	-	-
Non-cash items				
Amortisation of goodwill	62	60	-	-
Change in net market value of trading securities	(17)	(21)	(3)	(5)
Change in net market value of investments	31	181	-	-
Bad and doubtful debts expense	49	39	49	37
Depreciation of property, plant and equipment	80	50	1	2
Loss on disposal of property, plant and equipment	6	2	-	-
Share of net profits of associates accounted for using the equity method	3	(5)	-	-
Change in assets and liabilities				
Gross up of GST on lease instalments included in operating	9	8	25	10
Net movement in tax balances	13	13	(15)	30
Increase in accrued interest receivable	(9)	(14)	(1)	(2)
(Increase)/decrease in prepayments and deferred expenses	64	(9)	40	59
(Increase)/Decrease in excess of net market value of interests in subsidiaries	4	(3)	-	-
(Increase)/decrease in receivables and other financial assets	(151)	(362)	12	88
Decrease in accrued interest payable	(8)	(3)	(8)	(2)
Increase/(decrease) in sundry creditors and accrued	94	151	76	66
Increase in outstanding claims provisions	357	108	-	-
Increase in unearned premiums provisions	104	130	-	-
Increase/(Decrease) in life insurance gross policy liabilities	(119)	129	-	-
Increase in policy owner retained profits	48	24	-	-
Decrease in provisions	(73)	(116)	(1)	(4)
Net cash inflow from operating activities	962	715	493	690

41. Auditors' remuneration

During the year the auditor of the Company and its related practices earned the following remuneration:

	Consolidated		Company	
	2003	2002	2003	2002
	\$000	\$000	\$000	\$000
Audit services:				
<i>Auditors of the company - KPMG</i>				
Audit and review of the financial reports	2,308	1,489	730	960
Other regulatory audit services	451	431	290	118
	2,759	1,920	1,020	1,078
<i>Other auditors - Ernst & Young</i>				
Audit and review of the financial reports	140	1,402	-	-
	2,899	3,322	1,020	1,078
Other services:				
<i>Auditors of the company - KPMG</i>				
Other assurance services ⁽¹⁾	669	644	315	557
<i>Other auditors - Ernst & Young</i>				
Other assurance services ⁽²⁾	42	941	-	-
	711	1,585	315	557

- (1) Other assurance services provided by KPMG primarily relate to credit and other benchmarking services, agreed upon due diligence procedures, agreed upon procedures engagements and accounting related services.
- (2) Other assurance services provided by Ernst & Young primarily relate to accounting related services, advisory and compliance taxation services, corporate finance advisory, risk review services and legislative advice.

42. Contingent liabilities and contingent assets

Contingent liabilities

There are outstanding court proceedings, claims and possible claims against the consolidated entity, the aggregate amount of which cannot be readily quantified. Where considered appropriate, legal advice has been obtained. The consolidated entity does not consider that the outcome of any such claims known to exist at the date of this report, either individually or in aggregate, are likely to have a material effect on its operations or financial position. The directors are of the opinion that provisions are not required in respect of these matters, as it is not probable that a future sacrifice of economic benefits will be required or the amount is not capable of reliable measurement.

Details of contingent liabilities for which no provisions are included in these financial statements are as follows:

- The consolidated entity has given guarantees and undertakings in the ordinary course of business in respect to credit facilities and rental obligations. Note 43 sets out details of these guarantees.
- Certain controlled entities act as trustee for various trusts. In this capacity, the controlled entities are liable for the debts of the trusts and are entitled to be indemnified out of the trust assets for all liabilities incurred on behalf of the trusts.

42. Contingent liabilities and contingent assets (continued)

Contingent liabilities (continued)

- In the ordinary course of business the consolidated entity enters into various types of investment contracts, including derivative positions, that can give rise to contingent liabilities. It is not expected that any significant liability will arise from these types of transactions as any losses or gains are offset by corresponding gains or losses on the underlying exposures.
- As part of the consolidated entity's acquisition of 100% of GIO Insurance Investment Holdings A Pty Limited ("GIOIHA") and its wholly-owned controlled entities during the prior financial period, 15,028,800 cash settleable warrants were issued to AMP Life Limited. The exercise price is \$16.38 per warrant at any time during the period 28 September 2004 to 28 September 2006. Should the cash settleable warrants be settled in cash, the amount payable by the consolidated entity is the volume weighted average price of the consolidated entity's share price over the 10 business days prior to the exercise date, less the exercise price.
- A controlled entity, Suncorp Metway Insurance Ltd, entered into lease securitisation and defeasance transactions in May 1993 under which Suncorp Metway Insurance Ltd is required to reassume the liability for instalment payments due under certain circumstances, such as default under its obligations as lessor or an unremedied breach of warranty, representation or covenant in relation to the original documents. The net present value of the total amount of principal and interest instalments outstanding as at 30 June 2003 is approximately \$66 million (2002: \$65 million). In the event of crystallisation of this liability, that entity would reassume the interest in the leasehold over the two properties.

Contingent assets

There are claims and possible claims made by the consolidated entity against external parties, the aggregate amount of which cannot be readily quantified. Where considered appropriate, legal advice has been obtained. The consolidated entity does not consider that the outcome of any such claims known to exist at the date of this report, either individually or in aggregate, are likely to have a material effect on its operations or financial position. The directors are of the opinion that receivables are not required in respect of these matters, as it is not probable that future economic benefits will eventuate or the amount is not capable of reliable measurement.

43. Commitments

In the ordinary course of business, various types of contracts are entered into relating to the financing needs of customers, including commitments to extend credit, letters of credit and financial guarantees. The consolidated entity uses the same credit policies and assessment criteria in making these commitments and conditional obligations as it does for on-balance sheet instruments.

Credit commitments

Detailed below are the notional amounts of credit commitments together with their credit equivalent amounts determined in accordance with the capital adequacy guidelines set out by APRA:

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Notional amounts				
Guarantees entered into in the normal course of business	124	131	124	131
Commitments to provide loans and advances	4,192	3,390	4,192	3,390
	4,316	3,521	4,316	3,521
Credit equivalent amounts				
Guarantees entered into in the normal course of business	65	66	65	66
Commitments to provide loans and advances	1,030	810	1,030	810
	1,095	876	1,095	876

Operating lease commitments

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Aggregate future non-cancellable operating lease rentals contracted for but not provided in the financial statements are payable as follows:				
Within one year	50	51	32	28
Later than one year but not later than five years	114	102	70	49
Later than five years	74	12	73	10
	238	165	175	87

The consolidated entity leases property under operating leases expiring from 3-10 years. Leases generally provide the consolidated entity with a right of renewal at which time all terms are renegotiated. Lease payments comprise a base amount plus an incremental contingent rental. Contingent rentals are based on either movements in the Consumer Price Index or operating criteria.

43. Commitments (continued)

Expenditure commitments

	Consolidated		Company	
	2003	2002	2003	2002
	\$m	\$m	\$m	\$m
Expenditure for the acquisition of plant and equipment contracted for but not provided in the financial statements is payable as follows:				
Not later than one year	4	21	-	1

Superannuation commitments

On 1 October 1998 the then SUNCORP Staff (Closed) Superannuation Plan was re-named the Suncorp Metway Staff Superannuation Plan and contributions from that date no longer purchased defined benefits, but accumulation benefits. Both the former Suncorp Metway QIDC Staff Superannuation Fund and the QIDC Superannuation Scheme transferred into the Suncorp Metway Staff Superannuation Plan at that same date. Some members of the former SUNCORP Staff (Closed) Superannuation Plan and the QIDC Superannuation Scheme elected to retain their benefits accrued to 30 September 1998 in defined benefit form. Further, some members of the AMP Officers' Provident Fund have transferred into the Staff Plan, following the GIO acquisition, with a defined benefit attaching. Accordingly, the Suncorp Metway Staff Superannuation Plan is still technically a defined benefit plan, although no contributions since October 1998 other than the transfer from the AMP Officers' Provident Fund have actually purchased defined benefits.

In the case of defined benefit funds, an actuarial assessment of the fund is made not less than every three years. At the date of the last review of the Suncorp Metway Staff Superannuation Plan (effective 30 June 2002), the actuary (Mr N G Spencer, BSc., FIAA), in his report dated 5 February 2003, concluded that the assets of the funds are sufficient to meet all the benefits payable in the event of the funds' termination, or the voluntary or compulsory termination of employment of each employee.

Employer contributions to the Suncorp Metway Staff Superannuation Plan during the year ended 30 June 2003 were \$44 million (2002: \$36 million).

Defined benefit assets at net market value and vested defined benefits of the Plan based on the most recent actuarial review are as follows:

	Consolidated	
	2003	2002
	\$m	\$m
Suncorp Metway Staff Superannuation Plan (formerly SUNCORP Staff (Closed) Superannuation Plan)		
Details of last review as at 30 June 2002: (2002: 30 June 1999)		
Plan defined assets at net market value	8	16
Total accrued defined benefits	(7)	(12)
Excess of the present value of employees' accrued benefits over assets held to meet future benefit payments	1	4
Total vested benefits	8	13

The amounts relate to the actuarial report for the period ended 30 June 2002. The next review is due for completion in 2005/06 and will relate to the period ended 30 June 2005.

44. Employee benefits

At an Extraordinary General Meeting of the Company held on 14 March 1997, shareholders approved an Exempt Employee Share Plan (EESP), a Deferred Employee Share Plan (DESP), and an Executive Option Plan (EOP).

In accordance with resolutions passed at a Board meeting held on 21 October 2002 and announced to shareholders on that day, it was resolved to discontinue the issue of options to Executive Officers under the EOP and establish an Executive Performance Share Plan (EPSP).

At the Annual General Meeting on 1 November 2000, shareholders approved the establishment of the Non-Executive Directors' Share Plan (NEDSP).

In accordance with the Rules of the above Share Plans, unrelated special purpose trustee and/or custodial companies acquire shares, either in ordinary trading on the Australian Stock Exchange or from a new issue of ordinary shares by the Company.

Features of the Plans, currently in operation, are as follows:

Feature	EESP	DESP	EPSP	NEDSP
Eligibility	Employees having completed 12 months' service (or less at discretion of the Board).	Employees having completed 12 months' service (or less at discretion of Board).	Executive Officers	Non-Executive directors or their associates as approved by Board.
Share allocation	Equal value per eligible employee on conditions as determined by the Board.	On conditions as determined by the Board.	On conditions as determined by the Board.	Participation at the discretion of Board members.
Price	Nil or as part of remuneration. Number of shares issued based on market value at date of issue.	Shares funded from or as part of remuneration or terms of employment. Number of shares issued based on market value at date of issue.	Nil. Number of shares issued based on market value at date of issue.	Part of gross remuneration. Number of shares based on market value at date of issue.
Vesting	Fully vested, not subject to forfeiture.	If provided as part of remuneration: fully vested. If subject to performance: will vest when criteria satisfied.	Allocation and vesting of shares subject to performance criteria (Total Shareholder Return) over a three year performance period unless otherwise determined by the Board.	Fully vested.
Minimum holding period	3 years from date of allocation, or upon cessation of employment.	None.	3 years from date of allocation unless determined by Board.	None.
Plan maximum limit	5% of total shares on issue.	5% of total shares on issue.	5% of total shares on issue.	5% of total shares on issue.
Dividend entitlements	Full entitlement from date of issue.	Full entitlement from date of issue.	Full entitlement from date of vesting.	Full entitlement from date of issue.
Voting rights	Full entitlement from date of issue.	Full entitlement from date of issue.	Full entitlement from date of vesting.	Full entitlement from date of issue.

44. Employee benefits (continued)

Details of the shares issued under the EESP, DESP, EPSP and NEDSP are as follows:

	Dates on which shares were issued/allocated	Total number of shares issued/allocated	Issue/Allocation Prices	Fair value (market value at dates of issue/allocation)	Amounts received from employees
2003 Financial Year	Various dates	1,244,995	Various, based on market value at date of issue	\$14,044,537	\$5,335,537
2002 Financial Year	Various dates	946,042	Various, based on market value at date of issue	\$11,864,818	\$7,951,680

The amounts recognised in the statement of financial performance of the Company and the consolidated entity during the year in relation to the issue of shares under the EESP, DESP, EPSP and NEDSP was \$4,038,368 (2002: \$3,913,138).

During the financial year \$1,308,146 (2002: \$1,589,250) was provided to acquire shares to the value of \$250 (2002: \$250) for each employee eligible under the EESP. These shares will be issued in October 2003.

In addition, the Company provided shares to the value of \$2,101,159 (2002: \$684,912) to eligible employees.

44. Employee benefits (continued)

At 30 June 2003 unissued fully paid ordinary shares of the Company under the Executive Option Plan are:

Issue date of option	Start date	Expiry date	Exercise price of option ⁽¹⁾	Strike price	No of options held at 30 June 2003 ⁽²⁾	No of options held at 30 June 2002
			\$	\$		
10 Sept 1997	31 Mar 2000	10 Sept 2002	6.79	7.00	-	102,000
10 Sept 1997	31 Mar 2001	10 Sept 2002	6.79	7.50	-	102,000
10 Sept 1997	31 Mar 2002	10 Sept 2002	6.79	8.00	-	157,000
17 Dec 1997	31 Mar 2001	17 Dec 2002	7.19	7.50	-	40,000
17 Dec 1997	31 Mar 2002	17 Dec 2002	7.19	8.00	-	40,000
15 Jan 1998	15 Jul 2000	15 Jan 2003	7.56	7.56	-	100,000
16 Dec 1998	16 Jun 2001	16 Dec 2003	7.96	9.00	92,500	92,500
16 Dec 1998	16 Jun 2002	16 Dec 2003	7.96	9.50	121,000	121,000
16 Dec 1998	16 Jun 2003	16 Dec 2003	7.96	10.00	122,000	122,000
3 Jun 1999	3 Nov 2002	3 Jun 2004	8.81	10.25	-	116,667
3 Jun 1999	3 Nov 2003	3 Jun 2004	8.81	10.75	116,666	116,666
3 Jun 1999	17 Nov 2002	3 Jun 2004	8.81	10.25	-	13,333
3 Jun 1999	17 Nov 2003	3 Jun 2004	8.81	10.75	13,333	13,333
6 Oct 1999	31 Mar 2002	6 Oct 2004	8.11	9.12	76,350	116,250
6 Oct 1999	31 Mar 2003	6 Oct 2004	8.11	9.56	116,750	116,750
6 Oct 1999	31 Mar 2004	6 Oct 2004	8.11	10.05	115,750	115,750
6 Oct 1999	31 Mar 2002	6 Oct 2004	8.11	9.12	134,100	134,100
6 Oct 1999	31 Mar 2003	6 Oct 2004	8.11	9.56	137,400	137,400
6 Oct 1999	31 Mar 2004	6 Oct 2004	8.11	10.05	140,200	140,200
1 Oct 2000	31 Mar 2003	1 Oct 2005	8.89	9.78	82,200	199,000
1 Oct 2000	31 Mar 2004	1 Oct 2005	8.89	10.31	203,000	203,000
1 Oct 2000	31 Mar 2005	1 Oct 2005	8.89	10.85	203,000	203,000
1 Oct 2000	31 Mar 2003	1 Oct 2005	8.89	10.00	150,000	150,000
1 Oct 2000	31 Mar 2004	1 Oct 2005	8.89	10.49	151,200	151,200
1 Oct 2000	31 Mar 2005	1 Oct 2005	8.89	11.02	153,800	153,800
20 Sept 2001	31 Mar 2004	20 Sept 2006	11.62	12.20	303,333	303,333
20 Sept 2001	31 Mar 2005	20 Sept 2006	11.62	13.13	303,333	303,333
20 Sept 2001	31 Mar 2006	20 Sept 2006	11.62	13.94	303,334	303,334
16 Oct 2001	23 Sept 2002	23 Sept 2004	12.61	13.24	700,000	700,000
16 Oct 2001	23 Sept 2002	23 Sept 2004	12.61	14.25	700,000	700,000
16 Oct 2001	23 Sept 2002	23 Sept 2004	12.61	15.13	600,000	600,000
22 April 2002	31 Oct 2004	22 April 2007	12.30	⁽³⁾	116,667	116,667
22 April 2002	31 Oct 2005	22 April 2007	12.30	⁽³⁾	116,667	116,667
22 April 2002	31 Oct 2006	22 April 2007	12.30	⁽³⁾	116,666	116,666
					5,389,249	6,216,949

Options may only be exercised within the limitations imposed by the Corporations Act 2001 and the Australian Stock Exchange Listing Rules. Under the Australian Stock Exchange Listing Rules, options may not be issued to Company Directors under an employee incentive scheme without specific shareholder approval.

Shareholders approved the issue of options (and shares resulting from exercise of those options) to the former Managing Director at the Annual General Meeting on 16 October 2001.

(1) The exercise price of options granted is the weighted average market price of the Company's shares in the week preceding the issue date of the option.

44. Employee benefits (continued)

- (2) During the year 759,000 options (2002: 2,269,301) were exercised under the Executive Option Plan. All options expire on the earlier of their expiry date or termination of the employee's employment unless otherwise approved by the board. In addition to those options shown above, 68,700 (2002: 65,000) options expired in respect of employees who resigned and Nil (2002: 25,000) previously granted were cancelled.
- (3) The Company has adopted Total Shareholder Return (TSR) as the performance measure on which option vesting is based and the Top 50 Companies in the ASX All Industrials Index has been adopted as the comparator group. Currently the following vesting schedule applies:
- If the Company's TSR growth over a relevant evaluation period is equal to the median TSR performance for the comparator group, then 50 percent of those options available to be exercised at that time will vest.
 - For each additional percentile increase in the Company's ranking above the median, a further 2 percent of the relevant tranche of options will vest.
 - If the Company's TSR growth over the relevant evaluation period reaches the 75th percentile, 100 percent of the options will vest.
- (4) Options granted under the Executive Option Plan carry no dividend or voting rights.
- (5) There were no options granted during the financial year as the Company ceased to issue options under the Executive Option Plan. As previously disclosed the Company now issues shares to certain executives under the Executive Performance Share Plan.

The market price of the Company's shares at 30 June 2003 was \$11.60 (2002: \$12.31).

At the date of this report unissued fully paid ordinary shares of the Company under the Executive Option Plan decreased to 5,241,349 from 30 June 2003 due to options being exercised or lapsing due to the resignation of employees since the end of the financial year:

Issue date of option	Start date	Expiry date	Exercise price of option	Strike price	No of options expired
			\$	\$	
6 Oct 1999	31 Mar 2002	6 Oct 2004	8.11	9.12	34,800
6 Oct 1999	31 Mar 2003	6 Oct 2004	8.11	9.56	38,100
6 Oct 1999	31 Mar 2004	6 Oct 2004	8.11	10.05	16,800
1 Oct 2000	31 Mar 2003	1 Oct 2005	8.89	10.00	31,300
1 Oct 2000	31 Mar 2004	1 Oct 2005	8.89	10.49	10,000
1 Oct 2000	31 Mar 2005	1 Oct 2005	8.89	11.02	16,900

Employee benefits and related on-costs liabilities

Included in Payables and other liabilities (note 17)
 Provision for employee benefits - current
 Provision for employee benefits - non-current

Consolidated		Company	
2003	2002	2003	2002
20	12	-	-
81	81	2	2
9	13	-	-
110	106	2	-

As explained in note 1(ad), the amounts for long service leave are measured at their present values. The following assumptions were adopted in measuring present values:

	Consolidated	
	2003	2002
Weighted average interest rate of increases in annual employee benefits to settlement of the liabilities	3.5%	4%
Weighted average discount rate	4.99%	5.99%
Weighted average term to settlement of liabilities	7 years	7 years

45. Matters subsequent to the end of the financial year

No matters or circumstances have arisen since the end of the financial year which have significantly affected or may significantly affect the operations of the consolidated entity, the results of those operations, or the state of affairs of the consolidated entity in subsequent financial years.

The directors declare that the financial statements and notes set out on pages 8 to 115:

- a) comply with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- b) give a true and fair view of the Company's and consolidated entity's financial position as at 30 June 2003 and of their performance, as represented by the results of their operations and their cash flows, for the financial year ended on that date.

In the directors' opinion:

- a) the financial statements and notes are in accordance with the Corporations Act 2001; and
- b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the directors.

John D Story
Chairman

John F Mulcahy
Managing Director

Brisbane
29 August 2003

Scope

The financial report and directors' responsibility

The financial report comprises the statement of financial position, statement of financial performance, statement of cash flows, accompanying notes to the financial statements, and the directors' declaration for both Suncorp-Metway Ltd (the "Company") and Suncorp-Metway Ltd and its controlled entities (the "Consolidated Entity"), for the year ended 30 June 2003. The Consolidated Entity comprises both the company and the entities it controlled during that year.

The directors of the Company are responsible for the preparation and true and fair presentation of the financial report in accordance with the *Corporations Act 2001*. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

Audit approach

We conducted an independent audit in order to express an opinion to the members of the Company. Our audit was conducted in accordance with Australian Auditing Standards in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgement, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with the *Corporations Act 2001*, Australian Accounting Standards and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the Company's and the Consolidated Entity's financial position, and of their performance as represented by the results of their operations and cash flows.

We formed our audit opinion on the basis of these procedures, which included:

- examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report, and
- assessing the appropriateness of the accounting policies and disclosures used and the reasonableness of significant accounting estimates made by the directors.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

Independence

In conducting our audit, we followed applicable independence requirements of Australian professional ethical pronouncements and the *Corporations Act 2001*.

Audit Opinion

In our opinion, the financial report of Suncorp-Metway Ltd is in accordance with:

- a) the *Corporations Act 2001*, including:
 - i. giving a true and fair view of the Company's and Consolidated Entity's financial position as at [date] and of their performance for the financial year ended on that date; and
 - ii. complying with Accounting Standards in Australia and the Corporations Regulations 2001; and
- b) other mandatory professional reporting requirements in Australia.

KPMG

**Brian Greig
Partner**

**Brisbane
29 August 2003**

ITEM	DEFINITION
Basic shares	Ordinary shares on issue.
Capital adequacy ratio	Capital base divided by total assessed risk, as defined by APRA.
Diluted shares	Comprises ordinary shares, partly paid shares, subordinated dividend ordinary shares and outstanding options. Preference shares are not dilutive for the purpose of the Earnings per Share ratios as they cannot convert to ordinary shares in the first five years. For the purposes of weighted average shares, excludes options where the exercise price exceeds the market price.
Earnings per share	Basic earnings per share is calculated by dividing the earnings of the Company for the financial year less dividends on preference shares by the weighted average number of ordinary shares of the Company outstanding during the financial year. Diluted earnings per share is based on weighted average diluted shares. Calculated in accordance with AASB 1027 Earnings per Share.
Group efficiency ratio	Operating expenses as a percentage of total operating income excluding general insurance shareholder funds' investment income and excluding the impact of life insurance accounting standard AASB 1038 "Life Insurance Business".
Net interest margin	Net interest income divided by average interest earning assets.
Net interest spread	The difference between the average interest rate on average interest earning assets and the average interest rate on average interest bearing liabilities.
Net tangible asset backing (basic)	Shareholders' equity attributable to members of the Company less preference shares and intangibles, divided by ordinary shares at the end of the period adjusted for partly paid shares.
Payout ratio (basic)	Total dividends and distributions which relate to the financial year divided by operating profit after tax.
Return on average shareholders' equity (basic)	Operating profit after tax less preference dividends divided by adjusted average ordinary shareholders equity. The ordinary shareholders' equity excludes preference shares. Averages are based on beginning and end of period balances.
Return on average total assets	Operating profit after tax divided by average total assets excluding the impact of AASB 1038 "Life Insurance Business". Averages are based on beginning and end of period balances.
Risk weighted assets	Total of the carrying value of each asset class multiplied by their assigned risk weighting, as defined by APRA.

Statement of financial position
As at 30 June 2003

	2003 \$	2002 \$
Assets		
Investments at cost (unquoted)		
2,000 non-participating shares each fully paid in Suncorp-Metway Ltd	1,000	1,000
Equity		
Initial sum	1,000	1,000

Notes to the financial statements
For the year ended 30 June 2003

1. Significant accounting policies

The financial report of the Trust is a general purpose financial report which has been drawn up in accordance with the requirements of Accounting Standards, other authoritative pronouncements of the Australian Accounting Standards Board, Urgent Issues Group Consensus Views, the provisions of the Trust Deed dated 23 March 1988 and the Corporations Act 2001. It is prepared in accordance with the historical cost convention and does not take into account changing money values. These accounting policies have been consistently applied.

The carrying amounts of all non-current assets are reviewed at balance date to determine whether they are in excess of their recoverable amount. If the carrying amount of a non-current asset exceeds the recoverable amount, the asset is written down to the lower value. In assessing recoverable amounts, the relevant cash flows have not been discounted to their present values.

2. Statement of financial performance and statement of cash flows

The Trust did not undertake any financial transactions during the year and as a result, no statement of financial performance or statement of cash flows has been prepared.

Trustee's report
For the year ended 30 June 2003

As Trustee of the above Trust we report for the year ended 30 June 2003 that:

- we hold in trust on behalf of the pre-incorporation members, 2,000 non-participating shares each fully paid in Suncorp-Metway Ltd;
- no dividends were received in relation to the 2,000 non-participating shares; and
- the Trust Property was held and administered in accordance with the Trust Deed dated 23 March 1988.

Mike Britton
General Manager Corporate Services
Permanent Trustee Australia Limited

Sydney
29 August 2003

Independent Audit Report to the Beneficiaries of Metropolitan Permanent Building Society Trust

Scope

We have audited the financial report of the Metropolitan Permanent Building Society Trust for the financial year ended 30 June 2003, consisting of the statement of financial position, accompanying notes, and the Trustee's report attached. The Trustee is responsible for the financial report. We have conducted an independent audit of the financial report in accordance with Australian Auditing Standards in order to express an opinion on it to the beneficiaries of the Trust.

Audit Opinion

In our opinion, the financial report of the Metropolitan Permanent Building Society Trust is properly drawn up:

- (a) so as to give a true and fair view of the state of affairs of the Trust at 30 June 2003, and the results and cash flows of the Trust for the financial year ended on that date;
- (b) in accordance with the provisions of the Trust Deed dated 23 March 1988; and
- (c) in accordance with Accounting Standards and other mandatory professional reporting requirements in Australia.

KPMG

Brian Greig
Partner

Brisbane
29 August 2003