

Suncorp-Metway Limited (ABN 66 010 831 722)

Pricing Term Sheet
Apollo Series 2018-1 Trust

# A\$1,250 Million Prime Residential Mortgage-Backed Securities

#### Class A1 Notes

A\$1,150,000,000 S&P AAA(sf) \ Fitch AAAsf

#### **Class A2 Notes**

A\$46,250,000 S&P AAA(sf) \ Fitch AAAsf

#### **Class AB Notes**

A\$8,750,000 S&P AAA(sf) \ Fitch AAAsf

# **Class B Notes**

A\$18,750,000 S&P AA(sf) \ --

# Class C Notes

A\$12,500,000 S&P A(sf) \ --

# Class D Notes

A\$5,625,000 S&P BBB(sf) \ --

#### Class E Notes

A\$8,125,000

--\-

### Arranger

National Australia Bank Limited ABN 12 004 044 937

#### Joint Lead Managers and Book-Runners

The Hongkong and Shanghai Banking Corporation Limited, Sydney Branch ABN 65 117 925 970

Macquarie Bank Limited ABN 46 008 583 542

National Australia Bank Limited

Westpac Banking Corporation ABN 33 007 457 141

All investors are advised to carefully read the **Disclaimer** of this Term Sheet before considering any investment.











# **Summary of Notes at Issue**

**Pricing Date** 19 April 2018 Issue Date 26 April 2018

Note Class	Issuance Amount (A\$)	Expected Ratings (S&P\Fitch)	Advance Rate	Initial Credit Enhancement	S&P\Fitch Required CE (at Issue Date) <sup>6</sup>	1M BBSW + Margin	Modelled WAL (Years) <sup>1</sup>	Refinancing Date	Final Maturity Date
A1	1,150,000,000	AAA(sf)\AAAsf	92.00%	8.00%	4.00%\4.20%	1.02%	2.9	Apr-25	Oct-49
A2	46,250,000	AAA(sf)\AAAsf	3.70%	4.30% <sup>2</sup>	4.00%\4.20%	1.15%	5.3		Oct-49
AB	8,750,000	AAA(sf)\AAAsf	0.70%	3.60% <sup>3</sup>	3.27%\3.40% <sup>5</sup>	1.50%	5.3		Oct-49
В	18,750,000	AA(sf)\	1.50%	2.10% <sup>3</sup>	1.91% <sup>5</sup> \	1.70%	5.3		Oct-49
С	12,500,000	A(sf) \	1.00%	1.10%3	1.02% <sup>5</sup> \	2.50%	5.3		Oct-49
D	5,625,000	BBB(sf) \	0.45%	0.65% <sup>3</sup>	0.61% <sup>5</sup> \	3.40%	5.3		Oct-49
E	8,125,000	NR	0.65%			5.90%	5.3		Oct-49
Total	1,250,000,000								

The modelled Weighted Average Life ("**WAL**") at Issue Date assumes a portfolio constant prepayment rate ("**CPR**") of 23%, no defaults, no arrears, no principal draws, the Subordination Conditions are satisfied at the first possible date, the Class A1 Notes are refinanced at the First Possible Class A1 Refinancing Date and that the Notes are repaid on the first possible Call Option Date. No Further Advances are permitted by the Trust.

- LMI <u>independent</u> as at Issue Date.
- <sup>3</sup> LMI <u>dependent</u> with one notch downgrade protection at Issue Date.
- <sup>4</sup> Note Rating LMI <u>independent</u> required credit enhancement at Issue Date.
- <sup>5</sup> Note Rating LMI <u>dependent</u> required credit enhancement at Issue Date.
- Indicative S&P and Fitch required CE based on the \$750m launch pool.

#### Disclaimer

The information contained in this document is preliminary and will be superseded by the final offering document relating to the securities described in this document and the underlying transaction documents referred to in it. Any decision to invest in the securities should be made after reviewing such final offering document and the underlying transaction documents referred to in it. Please also read the disclaimer at the end of this document.











Transaction Parties					
Trust	APOLLO Series 2018-1 Trust (the "Trust")				
Issuer and Trustee	Perpetual Trustee Company Limited (ABN 42 000 001 007) as trustee for the Trust				
Security Trustee	P.T. Limited (ABN 67 004 454 666)				
Manager	SME Management Pty Ltd (ABN 21 084 490 166)				
Servicer	Suncorp-Metway Limited (ABN 66 010 831 722) ("Suncorp")				
Seller	Suncorp				
Custodian	Suncorp				
Basis Swap Provider	Suncorp				
Fixed Rate Swap Provider	Suncorp				
Liquidity Facility Provider	Suncorp				
Redraw Facility Provider	Suncorp				
Liquidity Reserve Loan Provider	Suncorp				
Rating Agencies	S&P Global Ratings Australia Pty Ltd (ABN 62 007 324 852) (" <b>S&amp;P</b> ") Fitch Australia Pty Ltd (ABN 93 081 339 184) (" <b>Fitch</b> ")				
Lenders' Mortgage Insurers ("LMI")	QBE Lenders' Mortgage Insurance Limited ("QBE LMI") (ABN 70 000 511 071)				
Arranger	National Australia Bank Limited ("NAB") (ABN 12 004 044 937)				
Joint Lead Managers	The Hongkong and Shanghai Banking Corporation Limited, Sydney Branch (ABN 65 117 925 970)  Macquarie Bank Limited (ABN 46 008 583 542)  NAB  Westpac Banking Corporation (ABN 33 007 457 141)				











Notes & Structural Features					
Notes	The Notes are secured, pass-through, floating rate debt securities (Notes)				
	The Notes are divided into 8 classes: the Class A1 Notes (or Class A1-R as the case might be), Class A2 Notes, the Class AB Notes, the Class B Notes, the Class C Notes, Class D Notes and the Class E Notes.				
First Possible Class A1 Refinancing Date and Subsequent Class A1 Refinancing Date	Payment Date in April 2025 (the <b>First Possible Class A1 Refinancing Date</b> ) or, subsequently, any Distribution Date thereafter (each a <b>Subsequent Class A1 Refinancing Date</b> ). Failure to fully redeem all Class A1 Notes on the First Possible Class A1 Refinancing Date or any Subsequent Class A1 Refinancing Date will not cause an event of default.				
Class A1-R Note	At any time on or before the Determination Date immediately prior to the First Possible Class A1 Refinancing Date, the Manager will use its reasonable endeavours to arrange the marketing of a new floating rate, pass through security denominated in AUD ("Class A1-R Notes") for issue on the First Possible Class A1 Refinancing Date. If the Manager is unable to arrange for such an issuance on the First Possible Class A1 Refinancing Date it may (at its discretion) arrange for such issue of Class A1-R Notes on any Subsequent Class A1 Refinancing Date.				
	Provided that, at the First Possible Class A1 Refinancing Date or any Subsequent Class A1 Refinancing Date, the Manager is able to arrange for Class A1-R Notes to be issued:				
	(i) with a margin that is less than the Class A1 Note margin plus 0.25%;				
	(ii) with a margin that the Manager is reasonably satisfied will not result in a reduction, qualification or withdrawal of any of the ratings of the Notes;				
	(iii) with the same credit rating as the Class A1 Notes; and				
	(iv) with an aggregate Invested Amount sufficient to refinance each of the Class A1 Notes in their entirety,				
	the Class A1-R Notes will be issued and will refinance each of the Class A1 Notes in their entirety. The refinance may only occur once.				
	In the event the offered Class A1-R Notes are not issued on the First Possible Class A1 Refinancing Date, the Class A1 Note margin will step-up by 0.25%.				
Mortgage Loans	Australian prime, full documentation, first ranking residential mortgage loans (and where a second ranking mortgage is held, the Trust also holds the first ranking residential mortgage loan) originated and serviced by Suncorp.				
Redraws and Redraw Facility	Borrowers are permitted to redraw amounts up to the scheduled balance of their loan less the amount of one scheduled monthly instalment. Principal Collections received during the relevant Monthly Period may be applied to fund such Redraws. The Seller may also fund Redraws during the Monthly Period and be reimbursed from Principal Collections on the upcoming Distribution Date.				
	If the Manager determines that there are insufficient Principal Collections to reimburse the Seller for any Redraws funded during the Monthly Period, the Manager may direct the Trustee to make a drawdown under the Redraw Facility to cover the Redraw Shortfall.				
Further Advances	Not permitted within the Trust.				











Suncorp-Metway Limited (ABN 66 010 831 722)

#### **Basis Swap**

The Hedge Provider will provide the Basis Swap to the Trustee to enable the Trustee to hedge the interest rate mismatch between the interest rates being charged on the Mortgage Loans at a variable rate and the floating Coupon Rate payable on the Notes.

Under the Basis Swap, the Trustee will pay to the Hedge Provider on each Distribution Date the Variable Finance Charges for the Calculation Period ending on that Distribution Date.

The Hedge Provider will in turn pay to the Trustee on each Distribution Date an amount calculated by reference to the 1M BBSW plus a margin based on the principal amount outstanding on the Mortgage Loans (excluding those being charged a fixed rate of interest) as at the beginning of the Monthly Period in respect of which the Variable Finance Charges for the Calculation Period ending on that Distribution Date are calculated.

The margin over 1M BBSW payable by the Hedge Provider is equal to the aggregate of the weighted average margin payable on the Notes on the relevant Distribution Date plus a percentage, fixed for the life of the Basis Swap and determined at the time the Basis Swap is entered into.

Downgrade provisions will not apply to the Basis Swap Provider.

#### **Fixed Rate Swap**

The Hedge Provider will provide the Fixed Rate Swap to the Trustee to enable the Trustee to hedge the interest rate mismatch between the interest rates being charged on Mortgage Loans at a fixed rate and the floating Coupon Rate payable on the Notes.

Under the Fixed Rate Swap, the Trustee will pay to the Hedge Provider all amounts of interest and charges received in connection with Mortgage Loans being charged a fixed rate of interest and receive from the Fixed Rate Swap Provider an amount calculated by reference to the aggregate of the principal amount outstanding on all Mortgage Loans being charged a fixed rate of interest and applying to it a rate equal to the sum of 1M BBSW, weighted average margin of all Notes and a fixed margin.

Downgrade provisions consistent with the relevant Rating Agency counterparty criteria as at the Issue Date will apply to the Fixed Rate Swap Provider.











# **Liquidity Support**

#### **Liquidity Support**

If the Manager calculates on any Determination Date that there is insufficient Investor Revenues for the relevant Monthly Period to meet Total Expenses (required payments), the Manager must direct the Trustee to do the following, in order of application:

(1) Excess Revenue
Reserve Income
Draw
(Gross Liquidity

Withdraw from the Excess Revenue Reserve, to the extent available, the amount by which the Total Expenses exceed Investor Revenues ("Excess Revenue Reserve Income Draw") and apply as Total Investor Revenues.

(2) Principal Draw

Shortfall)

Reallocate from available Principal Collections the amount (if any) by which the Total Expenses exceed:

- (Net Liquidity
  Shortfall)
- (i) Investor Revenues; and
- (ii) Excess Revenue Reserve Income Draw;

("Principal Draw") and apply as Total Investor Revenues.

(3) Liquidity draw (Remaining Net Liquidity Shortfall) Make a drawing under the Liquidity Facility the amount (if any) by which the Total Expenses exceed:

- (i) Investor Revenues;
- (ii) Excess Revenue Reserve Income Draw; and
- (iii) Principal Draw;

("Applied Liquidity Amount") and apply as Total Investor Revenues.

(4) Threshold Mortgage Rate

On each Determination Date the Manager must determine the aggregate of:

- in summary, the rate that is the minimum interest rate per annum required to be set on Mortgage Loans which are subject to a variable rate, in order to cover, together with amounts to be received in respect of fixed rate Mortgage Loans, the Total Expenses of the Series Trust; and
- 0.25%,

(the "Threshold Mortgage Rate") and notify that rate to the Trustee, the Seller and the Servicer on or prior to the following Distribution Date.

The Threshold Mortgage Rate is only relevant if the Basis Swap terminates.











# Excess Revenue Reserve

The Excess Revenue Reserve will have a nil balance on the Issue Date.

All Excess Investor Revenues available at Application of Total Investor Revenues item (xv) below will be deposited into the Excess Revenue Reserve if an Excess Revenue Reserve Trigger Event has occurred.

#### **Excess Revenue Reserve Trigger Event**

An Excess Revenue Reserve Trigger Event occurs on a Distribution Date prior to the first Call Option Date if:

- the average for each of the last three Monthly Periods of the aggregate principal amount outstanding of Mortgage Loans then forming part of the Assets of the Series Trust on the last day of that Monthly Period with arrears days of equal to or greater than 60 days is greater than 4% of the average of the last three Monthly Periods of the aggregate principal amount outstanding of all Mortgage Loans then forming part of the Assets of the Series Trust, provided that where fewer than three Monthly Periods have occurred since the Cut-Off Date this condition will be tested in respect of the number of Monthly Periods that have occurred since the Cut-Off Date;
- 2) a Servicer Default occurs; or
- 3) on the Distribution Date and each of the immediately two preceding Distribution Dates (in each case after taking into account any application of Total Investor Revenues and Total Principal Collections, and any allocation of Charge-Offs, on the relevant Distribution Date), the Stated Amount of the Class E Notes is less than the Invested Amount of the Class E Notes.

#### Maximum Excess Revenue Reserve Amount means:

The Maximum Excess Revenue Reserve Amount is an amount equal to:

- (i) on a Distribution Date prior to the first Call Option Date:
  - (A) if an Excess Revenue Reserve Trigger Event has occurred, 0.20% of the Aggregate Initial Invested Amount of the Notes (other than the Class A1-R Notes); or
  - (B) otherwise, zero;
- (ii) on each Distribution Date on or after the first Call Option Date, infinity; and
- (iii) on the Maturity Date, zero.

If on any Distribution Date, the amount of Total Expenses exceeds Investor Revenues, the Excess Revenue Reserve, to the extent available, is used to cover this Gross Liquidity Shortfall ("Excess Revenue Reserve Income Draw").

# **Principal Draw**

If on any Distribution Date, the amount of Total Expenses exceeds Investor Revenues and the amount of any Excess Revenue Reserve Income Draw, the Trustee will draw from Collections, to the extent available, an amount to cover this Net Liquidity Shortfall ("Principal Draw").

Principal Draws may be reimbursed from Excess Investor Revenues to the extent available.

## Liquidity Facility \ Liquidity Facility Limit

If on any Distribution Date the amount of Total Expenses exceeds Investor Revenues, the amount of any Excess Revenue Reserve Income Draw and the amount of any Principal Draw, the Trustee will drawdown under the Liquidity Facility, to the extent available, an amount equal to the remaining liquidity shortfall ("Applied Liquidity Amount").

- (i) Liquidity Facility Limit means the greater of: 1.0% of the aggregate principal outstanding balance of the performing Mortgage Loans at that time; and
- (ii) 0.10% of the aggregate principal outstanding balance of the performing Mortgage Loans at the Issue Date.

#### Liquidity Reserve

(Extraordinary Expenses)

The Liquidity Reserve is available to meet any Extraordinary Expenses incurred by the Trust. The Trustee may draw on the Liquidity Reserve to the extent available.

Prior to the Issue Date, the Liquidity Reserve Loan Provider must deposit an amount equal to \$150,000 (the "Liquidity Reserve Target Balance") into the Liquidity Reserve Account, which will form the Liquidity Reserve.











Loss Coverage			
Lenders' Mortgage Insurance	All Classes of Notes will benefit from any Lenders' Mortgage Insurance for a particular Mortgage Loan which is available to cover losses.  Each Mortgage Loan with a loan-to-value ratio of greater than 80% upon origination is insured by a Mortgage Insurance Policy issued to the Seller by QBE LMI that covers 100% of the principal balance, the accrued interest amount and reasonable costs of enforcement.		
Excess Investor Revenues	All Classes of Notes will benefit from Excess Investor Revenues available at Application of Total Investor Revenues items (xii) onwards below to cover any remaining losses and reimburse any charge-offs on the Notes, to the extent available.		
Note Subordination	The Class A1 Notes (or Class A1-R Notes as the case might be) will benefit from subordination of the Class A2 Notes, the Class AB Notes, Class B Notes, Class C Notes, Class D Notes and Class E Notes.		
	The Class A2 Notes will benefit from subordination of the Class AB Notes, Class B Notes, Class C Notes, Class D Notes and Class E Notes.		
	The Class AB Notes will benefit from subordination of the Class B Notes, Class C Notes, Class D Notes and Class E Notes.		
	The Class B Notes will benefit from subordination of the Class C Notes, Class D Notes and Class E Notes.		
	The Class C Notes will benefit from subordination of the Class D Notes and Class E Notes.		
	The Class D Notes will benefit from subordination of the Class E Notes.		

Note Terms					
Cut-Off Date	19 April 2018				
Record Date	4 Business Days before each Distribution Date				
<b>Determination Date</b>	3 Business Days before each Distribution Date				
Distribution Date	Monthly, on the 13 <sup>th</sup> day of each month. The first Distribution Date is 14 May 2018				
Maturity Date (Legal Final Maturity Date)	The Distribution Date in October 2049				
Business Day Convention	Modified Following				
Business Day	A day on which banks are open for business in Sydney and Brisbane but does not include a Saturday, Sunday or a public holiday				
Benchmark	1M BBSW				
Coupon Rate	Benchmark plus the relevant Margin				
Day Count Basis	Actual/365				
Issue Price	Par				











Note Terms							
Margin	In respect of the Class A1 Notes:						
	up to but excluding the earlier of the:						
	<ul> <li>First Possible Class A1 Refinancing Date; and</li> </ul>						
	o first Call Option Date,						
	the relevant Margin as determined on the Pricing Date; then						
	<ul> <li>from and including the earlier of the First Possible Class A1 Refinancing Date and the first Call Option Date, the relevant Margin as determined on the Pricing Date plus 0.25%.</li> </ul>						
	In respect of the Class A2 Notes and Class AB Notes:						
	<ul> <li>up to but excluding the first Call Option Date, the relevant Margin as determined on the Pricing Date; then</li> </ul>						
	<ul> <li>from and including the first Call Option Date, the relevant Margin as determined on the Pricing Date plus 0.25%.</li> </ul>						
	In respect of the Class B Notes, Class C Notes, Class D Notes and Class E Notes, the relevant Margin as determined on the Pricing Date.						
	In respect of the Class A1-R Notes:						
	<ul> <li>up to but excluding the first Call Option Date, the relevant Margin as determined on the relevant pricing date for the future issuance of such notes; then</li> </ul>						
	<ul> <li>from and including the first Call Option Date, the relevant Margin as determined on the relevant pricing date for the future issuance of such notes plus 0.25%.</li> </ul>						
Call Option	The Trustee may on giving 5 Business Days' notice to the Noteholders, redeem all of the Notes on any Distribution Date falling after the last day of the Monthly Period on which the aggregate principal outstanding on the Mortgage Loans, when expressed as a percentage of the aggregate principal outstanding on the Mortgage Loans as at the Cut-Off Date, is equal to or below 10% (each a "Call Option Date").						
Clearing System Austraclear and Euroclear, Clearstream via Aust			r bridge				
ISIN / Common Codes							
	Note	ISIN	Common Codes				
	Class A1 Notes	AU3FN0042057	180633014				
	Class A2 Notes	AU3FN0042065	180633057				
	Class AB Notes	AU3FN0042073	180633081				
	Class B Notes	AU3FN0042081	180633103				
	Class C Notes	AU3FN0042099	180633120				
	Class D Notes	AU3FN0042107	180633324				
	Class E Notes	AU3FN0042115	180633561				
Denomination	Each Note has a denomination of A\$1,000. The Notes will be issued in minimum parcels of A\$500,000						
Repurchase Eligibility	An application will be made by the Manager to the Reserve Bank of Australia ("RBA") after the Issue Date for the Class A1 Notes, Class A2 Notes and Class AB Notes to be added to the list of eligible securities for repurchase agreements conducted by the RBA. There is no assurance the application will be successful or that Notes will continue to be repurchase eligible after the Issue Date.						
Withholding Tax	All Notes are intended to be issued to comply with the public offer test provisions under section 128F of the Income Tax Assessment Act 1936 (as amended).						











#### **Note Terms**

# European Union Capital Requirements Regulation

Suncorp undertakes to retain a net economic interest in this securitisation transaction for the purposes of Regulation (EU) No 575/2013 of the European Parliament and Council.

As at the Issue Date, such interest will be comprised of certain randomly selected exposures held on the balance sheet of Suncorp as required by the text of Article 405.

#### **ASX Listing**

The Manager, on behalf of the Trustee, may use reasonable commercial efforts to obtain a listing of the Class A1 Notes, the Class A2 Notes and the Class AB Notes on the Australian Securities Exchange (ASX) by no later than the second Distribution Date. However, it is wholly at the discretion of the ASX whether to accept the application to list the Class A1 Notes, the Class A2 Notes and the Class AB Notes. Any such listing is subject to the ASX Listing Rules and the ASX Market Rules and may be subject to any other conditions imposed by the ASX. The Manager will use reasonable commercial efforts to maintain such listing for as long as the Class A1 Notes, the Class A2 Notes and the Class AB Notes are outstanding.

# **Series Trust Principal Distributions**

#### **Subordination Conditions**

The Subordination Conditions are as follows and are satisfied on any Determination Date if:

- (i) the aggregate Invested Amount of all Class A2 Notes, Class AB Notes, Class B Notes, Class C Notes, Class D Notes and Class E Notes as at that Determination Date expressed as a percentage of the aggregate Invested Amount of all Notes on that Determination Date is at least double the Aggregate Initial Invested Amount of such Notes expressed as a percentage of the Aggregate Initial Invested Amount of all Notes;
- (ii) the aggregate Invested Amount of all Class AB Notes, Class B Notes, Class C Notes, Class D Notes and Class E Notes as at that Determination Date expressed as a percentage of the aggregate Invested Amount of all Notes on that Determination Date is at least double the Aggregate Initial Invested Amount of such Notes expressed as a percentage of the Aggregate Initial Invested Amount of all Notes;
- (iii) there are no Class E Note charge-offs which remain unreimbursed;
- (iv) the average for each of the last four Monthly Periods of the aggregate principal amount outstanding of Mortgage Loans then forming part of the Assets of the Series Trust on the last day of that Monthly Period with arrears days of greater than 60 days is less than 4% of the average of the last four Monthly Periods of the aggregate principal amount outstanding of all Mortgage Loans then forming part of the Assets of the Series Trust;
- (v) the second anniversary of the Issue Date has occurred on or before the relevant Distribution Date; and
- (vi) the relevant Distribution Date does not fall on a Call Option Date.

# Application of Principal Collections

(prior to an Event of Default and enforcement of the General Security Agreement Principal Collections will be applied in the following order (please refer to the Information Memorandum for full detail):

- 1) to fund Principal Draws;
- 2) to repay Redraw Facility;
- 3) to repay unreimbursed redraw advances to the Seller;
- 4) if any of the Subordination Conditions were <u>not satisfied</u> on the relevant Determination Date, in the following order:
  - to Class A1 (or Class A1-R as the case might be) Noteholders until the stated amounts of the Class A1 Note (or Class A1-R as the case might be) is reduced to zero;
  - (ii) to Class A2 Noteholders until the Class A2 Note stated amount is reduced to zero;
  - (iii) to Class AB Noteholders until the Class AB Note stated amount is reduced to zero;
  - (iv) to Class B Noteholders until the Class B Note stated amount is reduced to zero;
  - (v) to Class C Noteholders until the Class C Note stated amount is reduced to zero;











# **Series Trust Principal Distributions**

- (vi) to Class D Noteholders until the Class D Note stated amount is reduced to zero; and
- (vii) to Class E Noteholders until the Class E Note stated amount is reduced to zero;
- 5) if all of the Subordination Conditions were <u>satisfied</u> on the relevant Determination Date, pari passu and rateably:
  - to Class A1 (or Class A1-R as the case might be) Noteholders until the Class A1 (or Class A1-R as the case might be) Note stated amount is reduced to zero;
  - (ii) to Class A2 Noteholders until the Class A2 Note stated amount is reduced to zero;
  - (iii) to Class AB Noteholders until the Class AB Note stated amount is reduced to zero;
  - (iv) to Class B Noteholders until the Class B Note stated amount is reduced to zero;
  - (v) to Class C Noteholders until the Class C Note stated amount is reduced to zero;
  - (vi) to Class D Noteholders until the Class D Note stated amount is reduced to zero; and
  - (vii) to Class E Noteholders until the Class E Note stated amount is reduced to zero.
- 6) to the Liquidity Reserve Loan Provider in repayment of principal outstanding under the Liquidity Reserve Loan Agreement; and
- 7) pari-passu and rateably to the Capital Unitholders.









## **Series Trust Principal Distributions**

#### Application of proceeds following an Event of Default

(post an Event of Default and enforcement of the General Security Agreement) Following the occurrence of an Event of Default and enforcement of the General Security Agreement, the Security Trustee must apply all monies received in the following order of priority (please refer to the Information Memorandum for full detail):

- (i) to (v) to pay certain senior ranking items;
- (vi) pari passu and rateably, all amounts due and payable:
  - to the Liquidity Facility Provider for Liquidity Facility Interest and Liquidity Facility Principal;
  - (B) to the Redraw Facility Provider for Redraw Facility Principal;
  - (C) to the Basis Swap Provider (excluding any break costs payable following an Event of Default where the Basis Swap Provider is the Defaulting Party); and to the Fixed Rate Swap Provider (excluding any break costs payable following an Event of Default where the Fixed Rate Swap Provider is the Defaulting Party or following an Additional Termination Event arising because the Fixed Rate Swap Provider has failed to comply with its downgrade obligations);
  - (D) to the Seller to repay unreimbursed Redraws;
  - (E) to the Manager; and
  - (F) to the Servicer;
- (vii) all amounts due and payable to Class A1 (or Class A1-R as the case might be) Noteholders;
- (viii) all amounts due and payable to Class A2 Noteholders;
- (ix) all amounts due and payable to Class AB Noteholders;
- (x) all amounts due and payable to Class B Noteholders;
- (xi) all amounts due and payable to Class C Noteholders;
- (xii) all amounts due and payable to Class D Noteholders;
- (xiii) all amounts due and payable to Class E Noteholders;
- (xiv) any remaining amounts owing to the Liquidity Facility Provider;
- (xv) any remaining amounts owing to the Redraw Facility Provider;
- (xvi) pari passu and ratable any remaining amount owing to:
  - (i) Basis Swap Provider; and
  - (ii) Fixed Rate Swap Provider;
- (xvii) any remaining amounts owing under the Liquidity Reserve Loan Agreement;
- (xviii) any remaining amounts owing to Secured Creditors;
- (xix) in payment to subsequent Security Interest over Collateral; and
- (xx) in payment to the Trustee to be distributed in accordance with the Master Trust Deed and Series Supplement.

# **Total Expenses and Income Distributions**

# **Total Expenses**

(required payments)

Total Expenses (required payments) means on any Determination Date:

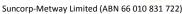
- if there are Class B Note charge-offs which remain unreimbursed, income distribution items (i) to item (vii) (below inclusive);
- (ii) if there are Class C Note charge-offs which remain unreimbursed, income distribution items (i) to item (viii) (below inclusive);
- (iii) if there are Class D Note charge-offs which remain unreimbursed, income distribution items (i) to item (ix) (below inclusive); and













- (iv) if:
  - (A) the first occurring Call Option Date has not yet occurred;
  - (B) there are no Class E Note charge-offs which remain unreimbursed; and
  - (C) the average for each of the last 4 Monthly Periods of the principal balance of the Mortgage Loans as at the last day of the relevant Monthly Period with arrears days greater than 60 days does not exceed 4.0% of the average for each of the last 4 Monthly Periods of the principal balance of all Mortgage Loans,

Income distribution items (i) to item (xi) (below inclusive);

(v) In all other cases, income distribution items (i) to (x) (below inclusive).

#### Application of Total Investor Revenues

(prior to an Event of Default and enforcement of the General Security Agreement) On each Distribution Date, available income will be allocated in the following order of priority (please refer to the Information Memorandum for full detail):

- (i) & (ii) certain senior ranking items;
- (iii) pari passu and rateably, net amounts due and payable:
  - to the Basis Swap Provider (excluding any break costs payable following an Event of Default where the Basis Swap Provider is the Defaulting Party); and
  - to the Fixed Rate Swap Provider (excluding any Mortgagor Break Costs and any break costs
    payable following an Event of Default where the Fixed Rate Swap Provider is the
    Defaulting Party or following an Additional Termination Event arising because the Fixed
    Rate Swap Provider has failed to comply with its downgrade obligations);
- (iv) pari passu and rateably:
  - (A) & (B) any amounts due and payable to the Liquidity Facility Provider for Liquidity Facility Principal and Liquidity Facility Interest due or remaining unpaid; and
  - (C) interest amounts due and payable to the Redraw Facility Provider;
- (v) interest amounts due and payable on Class A1 (or Class A1-R as the case might be) Notes;
- (vi) interest amounts due and payable on Class A2 Notes;
- (vii) interest amounts due and payable on Class AB Notes;
- (viii) interest amounts due and payable on Class B Notes;
- (ix) interest amounts due and payable on Class C Notes;
- (x) interest amounts due and payable on Class D Notes;
- (xi) interest amounts due and payable on Class E Notes;
- (xii) reimbursement of any Unreimbursed Principal Draw;
- (xiii) aggregate principal amount of written off Mortgage Loans;
- (xiv) reimbursement of any Note charge-offs;
- (xv) to the Excess Revenue Reserve until the balance of Excess Revenue Reserve is equal to the applicable Excess Revenue Reserve Target Balance;
- (xvi) an amount equal to the Liquidity Reserve Target Shortfall;
- (xvii) any amounts that remain due payable to the Liquidity Facility Provider and\or Redraw facility Provider;
- (xviii) any amounts of Mortgagor Break Costs that are due and payable to the Fixed Rate Swap Provider;
- (xix) any amounts that remain due and payable to the Basis Swap Provider and Fixed Rate Swap Provider;
- (xx) any Dealer indemnity amounts due and payable to a Joint Leader Manager; and
- (xxi) remaining amount to the Income Unitholder.









#### Disclaimer

This document has been prepared, for distribution only to professional investors who are not "retail clients" within the meaning of section 761G of the Corporations Act 2001 ("Retail Clients") and whose ordinary business includes the buying or selling of securities such as the securities described in this document ("Notes"). This document should not be distributed to, and is not intended for, any other person. The information contained in this document shall be treated as strictly confidential by the recipient. The Hongkong and Shanghai Banking Corporation Limited, Sydney Branch, Macquarie Bank Limited, National Australia Bank Limited and Westpac Banking Corporation (collectively, the "Joint Lead Managers") specifically prohibit the redistribution of this document and accept no liability whatsoever for the actions of third parties in this respect.

The Notes do not represent deposits or other liabilities of the Joint Lead Managers, Suncorp – Metway Limited (ABN 66 010 831 722) ("Suncorp") or any of their related bodies corporate or affiliates. The holding of Notes is subject to investment risk, including possible delays in repayment and loss of income and principal invested. None of the Joint Lead Managers, Suncorp or any of their related bodies corporate or affiliates:

- (a) stands behind the capital value or performance of the Notes or the assets of the Trust; or
- (b) guarantees the payment of interest or the repayment of principal due on the Notes; or
- (c) guarantees in any way the performance of any obligations of any other party.

To the fullest extent permissible by law, none of the Joint Lead Managers nor their related bodies corporate, affiliates or any of their officers, employees, agents, advisers or contractors (together their "Related Entities") warrants or represents that this document or the information, opinions or conclusions set out or referred to in this document and any other information presented or discussed with you in connection with this document ("Information") is accurate, reliable, complete or current. The Joint Lead Managers and their Related Entities, to the fullest extent permitted by law, disclaim any and all responsibility for and will not be liable in any way whatsoever (whether in negligence or otherwise) for any loss, damage, costs or expenses of any nature which may be suffered by any person relying upon this document or the Information (including errors, defects, misrepresentations or omissions) or otherwise arising in connection with this document or such Information.

In Australia, this document, any Information and any offering material or advertisement relating to the Notes may only be distributed or published in a manner that does not require disclosure to investors in accordance with Parts 6D.2 or 7.9 of the Corporations Act 2001 (Cth), Australia (the "Corporations Act").

This document and the Information has been prepared solely for informational purposes and is not intended, in any jurisdiction, to be a recommendation, invitation, offer or solicitation or inducement to buy or sell any financial instrument or product, or to engage in or refrain from engaging in any transaction, and is not intended to be a complete summary or statement of the Notes or the relevant transaction. If at any time there should commence an offering of the Notes, any decision to invest in any such offer and to subscribe for or acquire such Notes must be based wholly on the information contained in any final offering document issued or to be issued in connection with any such offer and the underlying transaction documents referred to in it and not on the contents of this document or any Information. The information contained in this document is preliminary as of the date of this document, supersedes any previous such information delivered to you and will be superseded by any such information subsequently delivered and ultimately by the final offering documents and the underlying transaction documents relating to the Notes. The information in this document is subject to change, completion, supplement or amendment from time to time. Any decision to invest in the Notes should be made after reviewing such final offering documents and the underlying transaction documents, conducting such investigations as prospective investors deem necessary and consulting their own legal, accounting, business, financial and tax advisors in order to make an independent determination of the suitability and consequences of an investment in the Notes.

This document and the Information have been based on information or statements that have been or will be provided by a number of sources, including Suncorp and Related Entities, for discussion purposes only, and does not purport to be all-inclusive or to contain all of the information that a prospective purchaser may require or desire. Neither this document nor any Information has been, and will not be, independently verified or audited. In all cases, interested parties should conduct their own investigation and analysis of the information in this document and any other Information. None of such sources, including any of the transaction parties, nor any of their Related Entities makes any representation or warranty (express or implied) or otherwise as to the accuracy or completeness of any of this document and any Information, and none of the foregoing shall have any liability for any representations (express or implied) contained in, or for any omissions from, this document or any Information. This document or the Information may contain data that may no longer be complete or current.

This document may contain statements that are not purely historical in nature, but are "forward-looking statements". These forward-looking statements are or will be based upon certain assumptions. Actual events are difficult to predict and are beyond the control of the issuer and any of the other transaction parties. Actual events may differ materially from those assumed. All forward-looking statements included are or will be based on information available on the date of this document or the date of presentation or discussion of any Information and none of the Joint Lead Managers, the other transaction parties or their Related Entities assume any duty to update any forward-looking statements. Some important factors which would cause actual results to differ materially from those in any forward-looking statements include the actual composition of the portfolio underlying the transaction, any defaults with respect to such portfolio,











the timing of defaults and subsequent recoveries, changes in interest rates, any weakening of the specific credits included in such portfolio, and general economic, market, legal and financial conditions, among others. Other risk factors will also be described in the preliminary and final offering documents. Accordingly, there can be no assurance that any estimated returns or projections can be realised, that any forward-looking statements will materialise or that actual returns or results will not be materially lower than those that may be presented or discussed. Each prospective investor should not place undue reliance on forward-looking statements and are advised to make their own independent analysis and determination and seek their own independent advice.

This document and the Information may include various forms of performance analysis, note characteristics and note pricing estimates for the securities addressed. This document and such Information is illustrative and is not intended to predict actual results which may differ substantially from those reflected in this document or the Information. Performance analysis may be based on certain assumptions with respect to significant factors that may prove not to be as assumed. Prospective investors should understand the assumptions and evaluate whether they are appropriate for their purposes. Performance results are or may be based on mathematical models that use inputs to calculate results. None of the Joint Lead Managers, the other transaction parties nor their Related Entities makes any representation or warranty as to the reasonableness of the assumptions or as to any other financial information contained in the models used. Each recipient must make its own evaluation of the financial models, including the assumptions on which they are based. None of the Joint Lead Managers, the other transaction parties nor their Related Entities assumes any responsibility for the accuracy or validity of any of the information produced from such financial models. As with all models, results may vary significantly depending upon the value of the inputs given. This document and the Information addresses or may address only certain aspects of the characteristics of the Notes and thus does not and will not provide a complete assessment. As such, this document or any Information may not reflect the impact of all structural characteristics of the Notes, including call events and cash flow priorities at all prepayment speeds and/or interest rates. Prospective investors should consider whether the behaviour of the Notes should be tested under assumptions different from those that may be included in this document or the Information.

Any pricing estimates that a Joint Lead Manager or any other transaction party has supplied or may supply at your request (a) represent the view, at the time determined, of the investment value of the Notes between the estimated bid and offer levels, the spread between which may be significant due to market volatility or illiquidity, (b) do not and will not constitute a bid by any person for any Notes, (c) may not constitute prices at which the Notes may be purchased or sold in any market, (d) have not been and will not be confirmed by actual trades, may vary from the value such party assigns any such Note while in its inventory, and may not take into account the size of a position you may have in the Notes and (e) may have been derived from matrix pricing that may use data relating to other notes whose prices may be more readily ascertainable to produce a hypothetical price based on the estimated yield spread relationship between the Notes.

A Joint Lead Manager and/or its affiliated companies may make markets in the Notes or have positions in these securities from time to time including while this document or the Information is circulating or during such period may engage in transactions with any of the other transaction parties or any of their Related Entities. A Joint Lead Manager and/or its affiliated companies and/or its employees and clients from time to time may hold shares, options, rights and/or warrants on any issue referred to in this document and may, as principal or agent, buy or sell such securities. A Joint Lead Manager may have acted as manager or co-manager of a public offering of any such securities in the past, and its affiliates may provide or have provided banking services or corporate finance to the companies referred to in this document. These interests and dealings may adversely affect the price or value of the Notes. The knowledge of affiliates concerning such services may not be reflected in this document.

Each of the Joint Lead Managers, acting in any capacity, discloses that, in addition to the arrangements and interests it will have with respect to the issuer, the assets of the Trust and the Notes (the "Transaction Document Interests"), it, its Related Entities (as defined in the Corporations Act) and employees, directors and officers:

- (a) may from time to time be a holder of the Notes ("**Noteholder**") or have a pecuniary or other interests with respect to the Notes and they may also have interests relating to other arrangements with respect to a Noteholder or a Note; and
- (b) will or may receive fees, brokerage and commissions or other benefits, and act as principal with respect to any dealing with respect to any Notes,

## (the "Note Interests").

By accepting this document, you acknowledge these disclosures and further acknowledge and agree that:

- (i). each of the Joint Lead Managers and each of their Related Entities and employees, directors and officers (each a "Relevant Entity") will or may have the Transaction Document Interests and may from time to time have the Note Interests and is, and from time to time may be, involved in a broad range of transactions (the "Other Transactions") in various capacities, both on the Relevant Entity's own account and/or for the account of other persons (the "Other Transaction Interests");
- (ii). each Relevant Entity in the course of its business (whether with respect to the Transaction Document Interests, the Note Interest, the Other Transaction Interests or otherwise) may act independently of any other Relevant Entity;
- (iii). to the maximum extent permitted by applicable law, no Relevant Entity has any duties or liabilities (including, without limitation, any advisory or fiduciary duty) to any person other than any contractual obligations of the Joint Lead Managers as set out in the transaction documents;











Suncorp-Metway Limited (ABN 66 010 831 722)

- (iv). a Relevant Entity may have or come into possession of information not contained in this document or the final offering documents relating to the Notes that may be relevant to any decision by a prospective investor to acquire the Notes and which may or may not be publicly available to prospective investors ("Relevant Information");
- (v). to the maximum extent permitted by applicable law, no Relevant Entity is under any obligation to disclose any Relevant Information to any party named in this document or any of its affiliates (a "Transaction Document Party") or to any prospective investor and this document, the final offering documents relating to the Notes and any subsequent conduct by a Relevant Entity should not be construed as implying that the Relevant Entity is not in possession of such Relevant Information; and
- (vi). each Relevant Entity may have various potential and actual conflicts of interest arising in the course of its business. These interests may conflict with the interests of a Transaction Document Party, a prospective investor or a Noteholder, and a Transaction Document Party, a prospective investor or a Noteholder may suffer loss as a result. To the maximum extent permitted by applicable law, a Relevant Entity is not restricted from entering into, performing or enforcing its rights in respect of the Transaction Document Interests, the Note Interests or the Other Transaction Interests and may otherwise continue or take steps to further or protect any of those interests and its business even where to do so may be in conflict with the interests of Noteholders, prospective investors or a Transaction Document Party, and the Relevant Entities may in so doing act without notice to, and without regard to, the interests of any such person.

This is not a comprehensive or definitive list of all actual or potential conflicts of interest. Further information will be contained in the preliminary and final offering documents relating to the Notes and you should consider that.

The distribution of this document, the Information or any offering document in relation to the Notes and the offering or sale of the Notes in certain jurisdictions may be restricted by law. None of the Joint Lead Managers nor any of their Related Entities represent that this document, the Information or any offering material, may be lawfully distributed, or that the Notes may be lawfully offered, in compliance with any applicable registration or other requirements in any such jurisdiction, or pursuant to any exemption available there under, or assume any responsibility for facilitating any such distribution or offering. In particular, no action has been, or will be, taken by the Joint Lead Managers, the issuer or any other person that would permit a public offering of the Notes or the distribution of this document, the Information or any offering document or publicity material relating to the Notes in any country or jurisdiction where action for that purpose is required. Accordingly, the Notes may not be offered or sold, directly or indirectly, and neither this document, the Information nor any offering document, advertisement or other offering material may be issued or distributed or published in any country or jurisdiction, except in circumstances that will result in compliance with all applicable laws and regulations.

The Notes are subject to modification or revision and are offered on a "when, as and if issued" basis. Prospective investors should understand that, when considering the purchase of the Notes, a contract of sale will come into being no sooner than the date on which the Notes has been priced and the Joint Lead Managers have confirmed the allocation of Notes to be made to investors. Any "indications of interest" expressed by any prospective investor and any "soft circles" generated by the Joint Lead Managers, will not create binding contractual obligations. As a result of the foregoing, a prospective investor may commit to purchase Notes that have characteristics that may change, and each prospective investor is advised that all or a portion of the Notes may be issued without all or certain of the characteristics described in this document or the Information. If the Joint Lead Managers determine that a condition to issuance of the Notes is not satisfied in any material respect the Joint Lead Managers will have no obligation to such prospective investor to deliver any portion of the Notes which such prospective investor has committed to purchase.

Credit ratings are for distribution only to a person (a) who is not a Retail Client and is also a sophisticated investor, professional investor or other investor in respect of whom disclosure is not required under Part 6D.2 or 7.9 of the Corporations Act, and (b) who is otherwise permitted to receive credit ratings in accordance with applicable law in any jurisdiction in which the person may be located. Anyone who is not such a person is not entitled to receive this document or any Information and anyone who receives this document or any Information must not distribute it to any person who is not entitled to receive it.

By accepting this document, you acknowledge and agree that each transaction party is acting, and will at all times act, as an independent contractor on an arm's-length basis and is not acting, and will not act, in any other capacity, including in a fiduciary capacity, with respect to you.

THE INFORMATION CONTAINED HEREIN SUPERSEDES ANY PREVIOUS SUCH INFORMATION DELIVERED TO ANY PROSPECTIVE INVESTOR AND WILL BE SUPERSEDED BY THE FINAL OFFERING DOCUMENTS AND UNDERLYING TRANSACTION DOCUMENTS IN CONNECTION WITH THE OFFERING OF THE NOTES.







