# Suncorp Group Limited ABN 66 145 290 124 Suncorp Bank APS 330 the quarter ended 30 June 2013

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# **Basis of preparation**

This document has been prepared by the Suncorp Bank to meet the disclosure obligations set down under the Australian Prudential Regulation Authority (APRA) Australian Prudential Standard (APS) 330 Capital Adequacy: Public Disclosure of Prudential Information.

Suncorp Bank is represented by Suncorp-Metway Ltd and its subsidiaries. Suncorp-Metway Ltd is an authorised deposit-taking institution and a wholly owned subsidiary of Suncorp Group Limited. Suncorp Group is represented by Suncorp Group Limited and its subsidiaries.

Other than statutory information required by a regulator (including APRA), all financial information is measured in accordance with Australian Accounting Standards. All figures have been quoted in Australian dollars and have been rounded to the nearest million.

This document has not been audited nor reviewed in accordance with Australian Auditing Standards. It should be read in conjunction with the Suncorp Group's consolidated annual and interim financial reports which have been either audited or reviewed in accordance with Australian Auditing Standards.

## **Disclaimer**

This report contains general information which is current as at 21 August 2013. It is information given in summary form and does not purport to be complete.

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The information in this report is for general information only. To the extent that the information may constitute forward-looking statements, the information reflects Suncorp Group's intent, belief or current expectations with respect to our business and operations, market conditions, results of operations and financial condition, capital adequacy, specific provisions and risk management practices at the date of this report. Such forward-looking statements are not guarantees of future performance and involve known and unknown risks and uncertainties, many of which are beyond Suncorp Group's control, which may cause actual results to differ materially from those expressed or implied.

Suncorp Group and Suncorp Bank undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date of this report (subject to stock exchange disclosure requirements).

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## REGULATORY CAPITAL RECONCILIATION

The following table discloses the consolidated Balance sheet of Suncorp-Metway Limited and its subsidiaries, as published in its audited financial statements, and the Balance sheet under the Level 2 regulatory scope of consolidation pursuant to APS 111.

Each component of capital reported below in *Table 1: Common Disclosures – components of capital* can be reconciled to the Balance sheets below using the reference letters included in both tables.

|  | BALANCE SHEET PER PUBLISHED AUDITED FINANCIAL STATEMENTS | ADJUSTMENTS | BALANCE SHEET UNDER REGULATORY SCOPE OF CONSOLIDATION | REFERENCE |
|--|--|-------------|---|-----------|
|  | Jun-13   | Jun-13      | Jun-13  |           |
|  | \$M  | \$M         | \$М   |           |
| Assets   |  |             |   |           |
| Cash and cash equivalents  | 905  | (1)         | 904   |           |
| Receivables due from other banks   | 1,460  | -           | 1,460   |           |
| Trading securities   | 3,462  | -           | 3,462   |           |
| Derivatives  | 667  | -           | 667   |           |
| Investment securities  | 6,640  | -           | 6,640   |           |
| Investment in regulatory non-consolidated subsidiaries   | -  | 25          | 25  | (j)       |
| Loans, advances and other receivables  | 48,365   | (3,721)     | 44,644  |           |
| of which: eligible collective provision component of GRCL in tier 2 capital  |  |             | (64)  | (o)       |
| of which: loan and lease origination fees and commissions paid to mortgage<br>originators and brokers in CET1 regulatory adjustments |  |             | 98  | (f)       |
| of which: costs associated with debt raisings in CET1 regulatory adjustments   |  |             | 9   | (g)       |
| Deferred tax assets  | 141  | -           | 141   | (9)       |
| of which: arising from temporary differences included in CET1 regulatory adjustments   |  |             | 113   | (e)       |
| Other assets   | 273  | (4.4)       | 229   | (0)       |
| of which: loan and lease origination fees and commissions paid to mortgage originators and brokers in CET1 regulatory adjustments    | 213  | (44)        | 3   | (h)       |
| Goodwill and intangible assets   | 20   |             | 26  |           |
| Total assets   | 26<br><b>61,939</b>                                      | (3,741)     | 58,198  | (d)       |
|  | 01,939   | (3,741)     | 30,190  |           |
| Liabilities  | (42.004)   | (4.2)       | (40.074)  |           |
| Deposits and short-term borrowings   | (43,861)   | (13)<br>55  | (43,874)<br>(929)                                     |           |
| Derivatives  | (213)  | - 33        | (213)   |           |
| Payables due to other banks Payables and other liabilities   | (755)  | 15          | (740)   |           |
| Due to regulatory non-consolidated subsidiaries  | (733)  | (66)        | (66)  |           |
| Securitisation liabilities   | (4,802)  | 3,745       | (1,057)   |           |
| of which: securitisation start-up costs in CET1 regulatory adjustments   | (1,002)  | 0,7 10      | 12  | (i)       |
| Debt issues  | (7,313)  | -           | (7,313)   | 17        |
| Total liabilities excluding loan capital   | (57,928)   | 3,736       | (54,192)  |           |
| Loan capital   |  | -           |   |           |
| Subordinated notes   | (840)  | -           | (840)   |           |
| of which: directly issued qualifying tier 2 instruments  |  |             | (670)   | (m)       |
| of which: directly issued instruments subject to phase out from tier 2   |  |             | (170)   | (n)       |
| Preference shares  | (30)   | -           | (30)  | (1)       |
| Total loan capital   | (870)  | -           | (870)   |           |
| Total liabilities  | (58,798)   | 3,736       | (55,062)  |           |
| Net assets   | 3,141  | (5)         | 3,136   |           |
| Equity   |  |             |   |           |
| Share capital  | (2,452)  | -           | (2,452)   | (a)       |
| Capital notes  | (450)  | -           | (450)   | (k)       |
| Reserves   | 306  | 2           | 308   |           |
| of which: equity component of GRCL in tier 2 capital   |  |             | (131)   | (p)       |
| of which: AFS reserve  |  |             | 4   | (c)       |
| Retained profits   | (545)  | 3           | (542)   |           |
| of which: included in CET1   |  |             | (170)   | (b)       |
| Total equity   | (3,141)  | 5           | (3,136)   |           |

## **REGULATORY CAPITAL RECONCILIATION (continued)**

The Level 2 group for regulatory capital purposes consists of the head entity, Suncorp-Metway Limited ("SML"), and its eligible subsidiaries.

There are no entities included in the regulatory scope of consolidation which are excluded from the accounting scope of consolidation.

The following legal entites are included in the accounting scope of consolidation but are excluded from the regulatory scope of consolidation:

|    |           |   | TOTAL  | TOTAL       |
|----|-----------|---|--------|-------------|
|    |           |   | ASSETS | LIABILITIES |
|    |           |   | JUN-13 | JUN-13      |
|    |           |   | \$     | \$          |
| Su | ıncorp Pr | operty Development Equity Fund #2 Pty Limited | 1      | -           |

#### **Principal activity:**

The company acts as trustee for Suncorp Property Development Equity Fund #2 Unit Trust and Polaris Data Centre Unit Trust.

|                                | JUN-13 | JUN-13 |
|--------------------------------|--------|--------|
|                                | \$     | \$     |
| Polaris Data Centre Unit Trust | 10     | -      |

#### **Principal activity:**

The Trust was established by the directors of Suncorp Property Development Equity Fund #2 Pty Ltd (the trustee) for the purpose of forming an unincorporated joint venture for the construction and subsequent leasing of the Polaris Data Centre. In December 2011, the Trust sold its interest in the joint venture, and has since been non-operating.

|  | JUN-13 | JUN-13 |
|--|--------|--------|
|  | \$M    | \$M    |
| Suncorp Property Development Equity Fund #2 Unit Trust | 37     | (9)    |

#### **Principal activity:**

The Trust was established by the directors of Suncorp Property Development Equity Fund #2 Pty Ltd (the trustee) for the purpose of forming an unincorporated joint venture to develop land for the purpose of reselling as residential housing lots.

|  | JUN-13 | JUN-13 |
|--|--------|--------|
| Securitisation special purpose vehicles <sup>1</sup> | \$M    | \$М    |
| Apollo Series 2005-2 Trust                           | 89     | 89     |
| Apollo Series 2006-1E Trust                          | 361    | 361    |
| Apollo Series 2007-1E Trust                          | 519    | 517    |
| Apollo Series 2011-1 Trust                           | 874    | 874    |
| Apollo Series 2012-1 Trust                           | 858    | 858    |
| Apollo Series 2013-1 Trust                           | 1,130  | 1,130  |

#### **Principal activity:**

The Trusts were established for the purpose of raising funds, via the issue of mortgage backed securities, to fund the purchase of mortgage loans by equitable assignment.

#### Note

1. The Trusts qualify for regulatory capital relief under APS 120 and are therefore deconsolidated from the level 2 regulatory group.

Any transfer of funds or regulatory capital within the Level 2 group can occur only after the relevant approvals from management and the Board of each affected entity, in line with the Group's capital management policies. Any such transactions must be consistent with the Group's capital management strategy objectives to ensure each entity in the Level 2 group has sufficient capital resources to maintain the business and operational requirements, retain sufficient capital to exceed externally imposed capital requirements, and ensure the Group's ability to continue as a going concern.

# TABLE 1: COMMON DISCLOSURES – COMPOSITION OF CAPITAL

The disclosures below are presented using the post 1 January 2018 common disclosure template as, pursuant to APRA guidelines, the Bank is applying, in full, the Basel III regulatory adjustments from 1 January 2013.

|    |  | Jun-13   | SOURCE IN<br>REGULATORY<br>CAPITAL<br>RECON-<br>CILIATION |
|----|--|----------|---|
|    |  | \$M      |   |
|    | Common Equity Tier 1 capital: instruments and reserves   |          |   |
| 1  | Directly issued qualifying ordinary shares (and equivalent for mutually-owned entities) capital  | 2,452    | (a)   |
| 2  | Retained earnings  | 170      | (b)   |
| 3  | Accumulated other comprehensive income (and other reserves)  | (4)      | (c)   |
| 4  | Directly issued capital subject to phase out from CET1 (only applicable to mutually-owned companies)   | -        | (e)   |
| 5  | Ordinary share capital issued by subsidiaries and held by third parties (amount allowed in group CET1)   | -        |   |
| 6  | Common Equity Tier 1 capital before regulatory adjustments   | 2,618    |   |
|    | Common Equity Tier 1 capital: regulatory adjustments   |          |   |
| 7  | Prudential valuation adjustments   | -        |   |
| 8  | Goodwill (net of related tax liability)  | 26       | (d)   |
| 9  | Other intangibles other than mortgage servicing rights (net of related tax liability)  | -        |   |
| 10 | Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)  | -        |   |
| 11 | Cash-flow hedge reserve  | -        |   |
| 12 | Shortfall of provisions to expected losses   | -        |   |
| 13 | Securitisation gain on sale (as set out in paragraph 562 of Basel II framework)  | -        |   |
| 14 | Gains and losses due to changes in own credit risk on fair valued liabilities  | -        |   |
| 15 | Defined benefit superannuation fund net assets   | -        |   |
| 16 | Investments in own shares (if not already netted off paid-in capital on reported balance sheet)  | -        |   |
| 17 | Reciprocal cross-holdings in common equity   | -        |   |
| 18 | Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the ADI does not own more than 10% of the issued share capital (amount above 10% threshold) |          |   |
| 19 | Significant investments in the ordinary shares of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10% threshold)   | <u>-</u> |   |
| 20 | Mortgage service rights (amount above 10% threshold)   | -        |   |
| 21 | Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)  | -        |   |
| 22 | Amount exceeding the 15% threshold   | -        |   |
| 23 | of which: significant investments in the ordinary shares of financial entities   | -        |   |
| 24 | of which: mortgage servicing rights  | -        |   |
| 25 | of which: deferred tax assets arising from temporary differences   | -        |   |

# TABLE 1: COMMON DISCLOSURES – COMPOSITION OF CAPITAL (continued)

|           |   | Jun-13   | SOURCE IN<br>REGULATORY<br>CAPITAL<br>RECON-<br>CILIATION |
|-----------|---|----------|---|
|           |   | \$M      |   |
| 26        | National specific regulatory adjustments (sum of rows 26a, 26b, 26c, 26d, 26e, 26f,   |          |   |
| 20-       | 26g, 26h, 26i and 26j)  | 260      |   |
| 26a       | of which: treasury shares   | -        |   |
| 26b       | of which: offset to dividends declared under a dividend reinvestment plan (DRP), to<br>the extent that the dividends are used to purchase new ordinary shares<br>issued by the ADI          | -        |   |
| 26c       | of which: deferred fee income   | -        |   |
| 26d       | of which: equity investments in financial institutions not reported in rows 18, 19 and 23   | -        |   |
| 26e       | of which: deferred tax assets not reported in rows 10, 21 and 25  | 113      | (e)   |
| 26f       | of which: capitalised expenses  | 122      | (f)+(g)+(h)+(i)   |
| 26g       | of which: investments in commercial (non-financial) entities that are deducted under APRA rules   | -        |   |
| 26h       | of which: covered bonds in excess of asset cover in pools   | _        |   |
| 26i       | of which: undercapitalisation of a non-consolidated subsidiary  | -        |   |
| 26j       |   |          | 40  |
| 27        | of which: other national specific regulatory adjustments not reported in rows 26a - 26i Regulatory adjustments applied to Common Equity Tier 1 due to insufficient Additional               | 25       | (j)   |
| 21        | Tier 1 and Tier 2 to cover deductions   | _        |   |
| 28        | Total regulatory adjustments to Common Equity Tier 1  | 286      |   |
| 29        | Common Equity Tier 1 Capital (CET1)   | 2,332    |   |
|           |   |          |   |
|           | Additional Tier 1 Capital: instruments  |          |   |
| 30        | Directly issued qualifying Additional Tier 1 instruments  | 450      | (k)   |
| 31        | of which: classified as equity under applicable accounting standards  | 450      | (k)   |
| 32        | of which: classified as liabilities under applicable accounting standards   | -        |   |
| 33        | Directly issued capital instruments subject to phase out from Additional Tier 1   | 30       | (I)   |
| 34        | Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by  |          |   |
| 35        | subsidiaries and held by third parties (amount allowed in group AT1)  | -        |   |
| 36        | of which: instruments issued by subsidiaries subject to phase out   | 400      |   |
| 30        | Additional Tier 1 Capital before regulatory adjustments  Additional Tier 1 Capital: regulatory adjustments  | 480      |   |
| 37        | Investments in own Additional Tier 1 instruments  | _        |   |
| 38        | Reciprocal cross-holdings in Additional Tier 1 instruments  | · _      |   |
| 39        | Investments in the capital of banking, financial and insurance entities that are outside  |          |   |
|           | the scope of regulatory consolidation, net of eligible short positions, where the ADI does not own more than 10% of the issued share capital (amount above 10% threshold)                   | -        |   |
| 40        | Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions)                | <u>-</u> |   |
| 41        | National specific regulatory adjustments (sum of rows 41a, 41b and 41c)   | -        |   |
| 41a       | of which: holdings of capital instruments in group members by other group members . on behalf of third parties  | -        |   |
| 41b       | of which: investments in the capital of financial institutions that are outside the scope of regulatory consolidations not reported in rows 39 and 40                                       | -        |   |
| 41c<br>42 | of which: other national specific regulatory adjustments not reported in rows 41a & 41b  Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions |          |   |
| 43        |   |          |   |
|           | Total regulatory adjustments to Additional Tier 1 capital   | 480      |   |
| 44        | Additional Tier 1 capital (AT1)   |          |   |

# TABLE 1: COMMON DISCLOSURES – COMPOSITION OF CAPITAL (continued)

| CA                   | TTAL (continueu)   |                |   |
|----------------------|--|----------------|---|
|                      |  |                | SOURCE IN<br>REGULATOR'<br>CAPITAI<br>RECON |
|                      |  | Jun-13         | CILIATION                                   |
|                      |  | \$M            |   |
|                      | Tier 2 Capital: instruments and provisions   |                |   |
| 46                   | Directly issued qualifying Tier 2 instruments  | 670            | (m)   |
| 47                   | Directly issued capital instruments subject to phase out from Tier 2   | 170            | (n)   |
| 48                   | Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34) issued  |                |   |
|                      | by subsidiaries and held by third parties (amount allowed in group T2)   |                |   |
| 19<br>- o            | of which: instruments issued by subsidiaries subject to phase out  |                |   |
| 50                   | Provisions   | 195            | (o)+(p)                                     |
| 51                   | Tier 2 Capital before regulatory adjustments   | 1,035          |   |
|                      | Tier 2 Capital: regulatory adjustments   |                |   |
| 2                    | Investments in own Tier 2 instruments  | _              |   |
| 3                    | Reciprocal cross-holdings in Tier 2 instruments  |                |   |
| 54                   | Investments in the Tier 2 capital of banking, financial and insurance entities that are  |                |   |
|                      | outside the scope of regulatory consolidation, net of eligible short positions, where the  |                |   |
|                      | ADI does not own more than 10% of the issued share capital (amount above 10%   |                |   |
|                      | threshold)   | <del>-</del> . |   |
| 55                   | Significant investments in the Tier 2 capital of banking, financial and insurance entities   |                |   |
| 6                    | that are outside the scope of regulatory consolidation, net of eligible short positions  National specific regulatory adjustments (sum of rows 56a, 56b and 56c) | ·              |   |
| 6a                   | of which: holdings of capital instruments in group members by other group members  |                |   |
| ou                   | on behalf of third parties   | _              |   |
| 66b                  | of which: investments in the capital of financial institutions that are outside the scope  |                |   |
|                      | of regulatory consolidation not reported in rows 54 and 55   | -              |   |
| 6c                   | of which: other national specific regulatory adjustments not reported in rows 56a & 56b  | -              |   |
| 57                   | Total regulatory adjustments to Tier 2 capital   | -              |   |
| 8                    | Tier 2 capital (T2)  | 1,035          |   |
| 59                   | Total capital (TC=T1+T2)   | 3,847          |   |
| 0                    | Total risk-weighted assets based on APRA standards   | 30,722         |   |
|                      | Capital ratios and buffers   |                |   |
| 1                    | Common Equity Tier 1 (as a percentage of risk-weighted assets)   | 7.59%          |   |
| 2                    | Tier 1 (as a percentage of risk-weighted assets)   | 9.15%          |   |
| 3                    | Total capital (as a percentage of risk-weighted assets)  | 12.52%         |   |
| 4                    | Buffer requirement (minimum CET1 requirement of 4.5% plus capital conservation   | 12.52 /0       |   |
|                      | buffer of 2.5% plus any countercyclical buffer requirements expressed as a percentage  |                |   |
|                      | of risk-weighted assets)   | 7.00%          |   |
| 5                    | of which: capital conservation buffer requirement  | 2.50%          |   |
| 6                    | of which: ADI-specific countercyclical buffer requirements   | -              |   |
| 7                    | of which: G-SIB buffer requirement (not applicable)  |                |   |
| 8                    | Common Equity Tier 1 available to meet buffers (as a percentage of risk-weighted   |                |   |
|                      | assets)  | 7.59%          |   |
|                      | National minima (if different from Basel III)  |                |   |
| 9                    | National Common Equity Tier 1 minimum ratio (if different from Basel III minimum)  | n/a            |   |
| 0                    | National Tier 1 minimum ratio (if different from Basel III minimum)  | n/a            |   |
| '1                   | National total capital minimum ratio (if different from Basel III minimum)   | n/a            |   |
|                      |  |                |   |
|                      | Amount below thresholds for deductions (not risk-weighted)   |                |   |
|                      |  |                |   |
|                      | Non-significant investments in the capital of other financial entities   | -              |   |
| '3                   | Non-significant investments in the capital of other financial entities  Significant investments in the ordinary shares of financial entities                     | . <del>-</del> |   |
| 72<br>73<br>74<br>75 |  | -<br>-<br>-    |   |

# TABLE 1: COMMON DISCLOSURES – COMPOSITION OF CAPITAL (continued)

|    |   | Jun-13   | SOURCE IN<br>REGULATORY<br>CAPITAL<br>RECON-<br>CILIATION |
|----|---|----------|---|
|    |   | \$M      |   |
|    | Applicable caps on the inclusion of provisions in Tier 2  |          |   |
| 76 | Provisions eligible for inclusion in Tier 2 in respect of exposures subject to                            |          |   |
|    | standardised approach (prior to application of cap)   | 195      | (o)+(p)   |
| 77 | Cap on inclusion of provisions in Tier 2 under standardised approach                                      | 338      |   |
| 78 | Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal                   |          |   |
|    | ratings-based approach (prior to application of cap)  | n/a      |   |
| 79 | Cap for inclusion of provisions in Tier 2 under internal ratings-based approach                           | n/a      |   |
|    | Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2018 and 1 Jan 2022) |          |   |
| 80 | Current cap on CET1 instruments subject to phase out arrangements   | -        |   |
| 81 | Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities                    | -        |   |
| 82 | Current cap on AT1 instruments subject to phase out arrangements  | 689      |   |
| 83 | Amount excluded from AT1 instruments due to cap (excess over cap after redemptions and maturities)        | <u>-</u> |   |
| 84 | Current cap on T2 instruments subject to phase out arrangements   | 170      |   |
| 85 | Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)                     | -        |   |

## **TABLE 2: MAIN FEATURES OF CAPITAL INSTRUMENTS**

The tables below summarise the main features of all financial instruments included in the regulatory capital.

The full terms and conditions of all of Suncorp Group's regulatory capital instruments are available at www.suncorpgroup.com.au/investors/securities<sup>2</sup>.

|  | Ordinary share capital <sup>1</sup> | Capital notes <sup>1</sup>   | Reset preference shares (RPS)   |
|--|-------------------------------------|--|---|
| 1 Issuer   | Suncorp-Metway Limited              | Suncorp-Metway Limited   | Suncorp-Metway Limited  |
| Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)                                 | No unique identifier                | No unique identifier   | SBKPA   |
| 3 Governing law(s) of the instrument   | Commonwealth of Australia           | Queensland   | Commonwealth of Australia   |
| Regulatory treatment   |                                     |  |   |
| 4 Transitional Basel III rules   | Common Equity Tier 1                | Additional Tier 1  | Additional Tier 1   |
| 5 Post-transitional Basel III rules  | Common Equity Tier 1                | Additional Tier 1  | Ineligible  |
| 6 Eligible at solo/group/group&solo  | Solo and Group                      | Solo and Group   | Solo and Group  |
| 7 Instrument type (ordinary shares/preference shares/subordinated notes/other)                                   | Ordinary Shares                     | Other  | Preference Shares   |
| 8 Amount recognised in regulatory capital (Currency in mil, as of most recent reporting date)                    | \$2,452m                            | \$450m   | \$30m   |
| 9 Par value of instrument  | \$9.73 (average)                    | \$100  | \$100   |
| 10 Accounting classification   | Shareholders' equity                | Shareholders' equity   | Liability - amortised cost  |
| 11 Original date of issuance   | various                             | 17-Dec-12  | 31-Aug-01   |
| 12 Perpetual or dated  | Perpetual                           | Perpetual  | Perpetual   |
| 13 Original maturity date  | no maturity                         | no maturity  | no maturity   |
| 14 Issuer call subject to prior supervisory approval   | n/a                                 | No   | Yes   |
| 15 Optional call date, contingent call dates and redemption amount   | n/a                                 | n/a  | Regulatory Event, Tax Event;<br>Issue price plus additional<br>amount |
| 16 Subsequent call dates, if applicable  | n/a                                 | n/a  | Regulatory or Tax Event   |
| Coupons/dividends  |                                     |  |   |
| 17 Fixed or floating dividend/coupon   | n/a                                 | Floating   | Fixed   |
| 18 Coupon rate and any related index   | n/a                                 | BBSW90+ 4.65%  | 4.2105%   |
| 19 Existence of a dividend stopper   | No                                  | No   | Yes   |
| 20 Fully discretionary, partially discretionary or mandatory   | Fully discretionary                 | Fully discretionary  | Fully discretionary   |
| 21 Existence of step up or other incentive to redeem   | No                                  | No   | No  |
| 22 Noncumulative or cumulative   | Non-cumulative                      | Non-cumulative   | Non-cumulative  |
| 23 Convertible or non-convertible  | n/a                                 | Non-convertible  | Convertible   |
| 24 If convertible, conversion trigger (s)  | n/a                                 | n/a  | Upon certain Exchange Events  |
| 25 If convertible, fully or partially  | n/a                                 | n/a  | may convert fully or partially  |
| 26 If convertible, conversion rate   | n/a                                 | n/a  | As per Exchange Amount  |
| 27 If convertible, mandatory or optional conversion  | n/a                                 | n/a  | Varies, depending on the Exchange Option                              |
| 28 If convertible, specify instrument type convertible into  | n/a                                 | n/a  | Common Equity Tier 1 or Othe  |
| 29 If convertible, specify issuer of instrument it converts into   | n/a                                 | n/a  | Suncorp-Metway Limited  |
| 30 Write-down feature  | No                                  | Yes  | No  |
| 31 If write-down, write-down trigger(s)  | n/a                                 | Write-off on Non-Viability, upon determination by APRA; in accordance with contract terms or by operation of law | n/a   |
| 32 If write-down, full or partial  | n/a                                 | May be written down fully or partially   | n/a   |
| 33 If write-down, permanent or temporary   | n/a                                 | Permanent  | n/a   |
| 34 If temporary write-down, description of write-up mechanism  | n/a                                 | n/a  | n/a   |
| 35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Reset Preference Shares             | Floating Rate Capital Notes  | Capital notes   |
| 36 Non-compliant transitioned features   | No                                  | No   | Yes   |
| 37 If yes, specify non-compliant features  | n/a                                 | n/a  | There is no non-viability conversion/write-down feature               |

#### Notes

- 'Internal' capital instruments issued by SML to related entities within the Suncorp Group such as SBGH Limited and Suncorp Group Limited. For 'internal' instruments, the published terms and conditions instead represent the comparable capital instruments issued by Suncorp Group Limited to external investors. The terms of these instruments may differ slightly to those instruments issued by the regulatory Level 2 group.

# **TABLE 2: MAIN FEATURES OF CAPITAL INSTRUMENTS** (continued)

|  | Subordinated notes <sup>1</sup>  | Perpetual subordinated notes (FRCN)                                      |
|--|--|--|
| 1 Issuer   | Suncorp-Metway Limited   | Suncorp-Metway Limited   |
| 2 Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)                               | No unique identifier   | SВКНВ  |
| 3 Governing law(s) of the instrument  Regulatory treatment   | Queensland   | Commonwealth of Australia  |
| 4 Transitional Basel III rules   | Tier 2   | Tier 2   |
| 5 Post-transitional Basel III rules  | Tier 2   | Ineligible   |
| 6 Eligible at solo/group/group&solo  | Solo and Group   | Solo and Group   |
| 7 Instrument type (ordinary shares/preference shares/subordinated notes/other)                                   | Subordinated Notes   | Subordinated Notes   |
| 8 Amount recognised in regulatory capital (Currency in mil, as of most recent reporting date)                    | \$670m   | \$170m   |
| 9 Par value of instrument  | \$100  | \$100  |
| 10 Accounting classification   | Liability - amortised cost   | Liability - amortised cost   |
| 11 Original date of issuance   | 14-Jun-13  | 10-Dec-98  |
| 12 Perpetual or dated  | Dated  | Perpetual  |
| 13 Original maturity date  | 22-Nov-23  | no maturity  |
| 14 Issuer call subject to prior supervisory approval   | Yes  | Yes  |
| 15 Optional call date, contingent call dates and redemption amount   | Some or all of the Notes on 22<br>November 2018; or all (but not some) at<br>any time if a Tax event or Regulatory<br>event occurs. Redemption amount will<br>be the Face Value  | Anytime after first 5 years as determined by SML                         |
| 16 Subsequent call dates, if applicable  | Any subsequent interest payment date following 22 November 2018; At any time regarding a Regulatory or Tax Event   | Anytime after first 5 years as determined by SML                         |
| Coupons/dividends  |  |  |
| 17 Fixed or floating dividend/coupon   | Floating   | Floating   |
| 18 Coupon rate and any related index   | BBSW90 + 2.85%   | BBSW90 + 0.75%   |
| 19 Existence of a dividend stopper   | No   | No   |
| 20 Fully discretionary, partially discretionary or mandatory   | Mandatory  | Mandatory  |
| 21 Existence of step up or other incentive to redeem   | No   | No   |
| 22 Noncumulative or cumulative   | Cumulative   | Cumulative   |
| 23 Convertible or non-convertible  | Convertible  | Non-convertible  |
| 24 If convertible, conversion trigger (s)  | Non-viability  | n/a  |
| 25 If convertible, fully or partially  | may convert fully or partially   | n/a  |
| 26 If convertible, conversion rate   | SML will convert or write-off all Relevant Capital instruments, or an amount of the Relevant Capital Instruments to the extent APRA is satisfied that conversion or write-off of that amount will be sufficient to ensure that SML does not become non-viable. | n/a  |
| 27 If convertible, mandatory or optional conversion  | Mandatory  | n/a  |
| 28 If convertible, specify instrument type convertible into  | Common Equity Tier 1   | n/a  |
| 29 If convertible, specify issuer of instrument it converts into   | Suncorp-Metway Limited   | n/a  |
| 30 Write-down feature  | Yes  | No   |
| 31 If write-down, write-down trigger(s)  | Write-off on Non-Viability, upon<br>determination by APRA; in accordance<br>with contract terms or by operation of law   | n/a  |
| 32 If write-down, full or partial  | May be written down fully or partially   | n/a  |
| 33 If write-down, permanent or temporary   | Permanent  | n/a  |
| 34 If temporary write-down, description of write-up mechanism  | n/a  | n/a  |
| 35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Unsubordinated creditors   | Subordinated notes   |
| 36 Non-compliant transitioned features   | No   | Yes  |
| 37 If yes, specify non-compliant features  | n/a  | There is no non-viability conversion/write-<br>down feature in the terms |

#### Notes

- 'Internal' capital instruments issued by SML to related entities within the Suncorp Group such as SBGH Limited and Suncorp Group Limited.

  For 'internal' instruments, the published terms and conditions instead represent the comparable capital instruments issued by Suncorp Group
  Limited to external investors. The terms of these instruments may differ slightly to those instuments issued by the regulatory Level 2 group.

# **TABLE 3: CAPITAL ADEQUACY**

|  | CARRYING VALUE |        | AVG RISK<br>WEIGHT | RISK-WEIGH | TED ASSETS |  |
|--|----------------|--------|--------------------|------------|------------|--|
|  | JUN-13         | MAR-13 | JUN-13             | JUN-13     | MAR-13     |  |
|  | \$M            | \$M    | %                  | \$M        | \$M        |  |
| On-balance sheet credit risk-weighted assets             |                |        |                    |            |            |  |
| Cash Items   | 247            | 229    | 12                 | 30         | 26         |  |
| Claims on Australian and foreign Governments             | 1,078          | 1,051  | -                  | -          | -          |  |
| Claims on central banks, international banking agencies, |                |        |                    |            |            |  |
| regional development banks, ADIs and overseas banks      | 6,013          | 4,874  | 20                 | 1,233      | 975        |  |
| Claims on securitisation exposures                       | 1,652          | 1,680  | 20                 | 330        | 336        |  |
| Claims secured against eligible residential mortgages    | 34,320         | 34,864 | 40                 | 13,635     | 13,842     |  |
| Past due claims  | 761            | 1,869  | 102                | 776        | 2,437      |  |
| Other retail assets                                      | 664            | 672    | 83                 | 549        | 547        |  |
| Corporate  | 8,465          | 9,322  | 100                | 8,454      | 9,311      |  |
| Other assets and claims                                  | 389            | 344    | 92                 | 357        | 308        |  |
| Total Banking assets <sup>(1)</sup>                      | 53,589         | 54,905 | 47                 | 25,364     | 27,782     |  |

<sup>(1)</sup> The total carrying value of Banking assets differs from the Group's total assets under the accounting scope of consolidation due to the adoption of APRA's classification of intangible assets, deferred tax assets, incorporation of trading book assets in the market risk capital charge and general reserve for credit losses for capital adequacy purposes.

|  | NOTIONAL | CREDIT     | AVG RISK |             |           |
|--|----------|------------|----------|-------------|-----------|
|  | AMOUNT   | EQUIVALENT | WEIGHT   | RISK-WEIGHT | ED ASSETS |
|  | JUN-13   | JUN-13     | JUN-13   | JUN-13      | MAR-13    |
|  | \$М      | \$M        | %        | \$M         | \$M       |
| Off-balance sheet positions                              |          |            |          |             |           |
| Guarantees entered into in the normal course of business | 317      | 307        | 74       | 226         | 223       |
| Commitments to provide loans and advances                | 6,718    | 1,682      | 58       | 973         | 913       |
| Foreign exchange contracts                               | 7,838    | 351        | 29       | 102         | 67        |
| Interest rate contracts                                  | 41,631   | 149        | 89       | 133         | 136       |
| Securitisation exposures                                 | 3,830    | 57         | 86       | 49          | 37        |
| CVA capital charge                                       | -        | -          | -        | 182         | 234       |
| Total off-balance sheet positions                        | 60,334   | 2,546      | 65       | 1,665       | 1,610     |
|  |          |            |          |             |           |
| Market risk capital charge                               |          |            |          | 385         | 308       |
| Operational risk capital charge                          |          |            |          | 3,308       | 3,285     |
| Total on-balance sheet credit risk-weighted assets       |          |            |          | 25,364      | 27,782    |
| Total Assessed Risk                                      |          |            |          | 30,722      | 32,985    |
|  |          |            |          |             |           |
| Risk-weighted capital ratios                             |          |            | _        | %           | <u>%</u>  |
| Common Equity Tier 1                                     |          |            |          | 7.59        | 7.40      |
| Tier 1   |          |            |          | 9.15        | 10.85     |
| Tier 2   |          |            |          | 3.37        | 1.22      |
| Total risk-weighted capital ratio                        |          |            |          | 12.52       | 12.07     |

## **TABLE 4: CREDIT RISK**

TABLE 4A: CREDIT RISK BY GROSS CREDIT EXPOSURE - OUTSTANDING AS AT 30 JUNE 2013

|                         | RECEIVABLES<br>DUE FROM<br>OTHER BANKS<br>(4) | TRADING<br>SECURITIES | INVESTMENT<br>SECURITIES | LOANS,<br>ADVANCES<br>AND OTHER<br>RECEIVABLES<br>(3) | CREDIT<br>COMMITMENTS<br>(2) | DERIVATIVE<br>INSTRUMENTS<br>(2) | TOTAL<br>CREDIT RISK | IM PAIRED<br>ASSETS | PAST DUE<br>NOT<br>IMPAIRED ><br>90 DAYS | TOTAL NOT<br>PAST DUE OR<br>IM PAIRED | SPECIFIC<br>PROVISIONS |
|-------------------------|---|-----------------------|--------------------------|---|------------------------------|----------------------------------|----------------------|---------------------|--|---------------------------------------|------------------------|
|                         | \$M   | \$M                   | \$M                      | \$M   | \$M                          | \$M                              | \$M                  | \$M                 | \$M                                      | \$M                                   | \$M                    |
| Agribusiness            | -   | -                     | -                        | 3,919   | 184                          | -                                | 4,103                | 129                 | 24                                       | 3,950                                 | 31                     |
| Construction &          |   |                       |                          |   |                              |                                  |                      |                     |  |                                       |                        |
| development             | -   | -                     | -                        | 790   | 116                          | -                                | 906                  | 155                 | 33                                       | 718                                   | 57                     |
| Financial services      | 1,460   | 3,462                 | 4,988                    | 560   | 132                          | 500                              | 11,102               | -                   | -  | 11,102                                | -                      |
| Hospitality             | -   | -                     | -                        | 1,017   | 46                           | -                                | 1,063                | 39                  | 23                                       | 1,001                                 | 12                     |
| Manufacturing           | -   | -                     | -                        | 393   | 29                           | -                                | 422                  | 13                  | 2  | 407                                   | 5                      |
| Professional services   | -   | -                     | -                        | 259   | 10                           | -                                | 269                  | 3                   | 2  | 264                                   | 2                      |
| Property investment     | -   | -                     | -                        | 2,205   | 77                           | -                                | 2,282                | 44                  | 18                                       | 2,220                                 | 44                     |
| Real estate - Mortgage  | -   | -                     | -                        | 33,371  | 1,224                        | -                                | 34,595               | 29                  | 290                                      | 34,276                                | 6                      |
| Personal                | -   | -                     | -                        | 462   | 8                            | -                                | 470                  | -                   | 7  | 463                                   | -                      |
| Government/public       |   |                       |                          |   |                              |                                  |                      |                     |  |                                       |                        |
| authorities             | -   | -                     | -                        | 1   | -                            | -                                | 1                    | -                   | -  | 1                                     | -                      |
| Other commercial &      |   |                       |                          |   |                              |                                  |                      |                     |  |                                       |                        |
| industrial              | -   | -                     | -                        | 1,967   | 163                          | -                                | 2,130                | 94                  | 35                                       | 2,001                                 | 41                     |
| Total gross credit risk | 1,460   | 3,462                 | 4,988                    | 44,944  | 1,989                        | 500                              | 57,343               | 506                 | 434                                      | 56,403                                | 198                    |
| Securitisation          |   |                       | 4.050                    | 2.724   | 44                           | 4.0                              | F 400                |                     |  | F 400                                 |                        |
| Exposures (1)           | -   | -                     | 1,652                    | 3,721   | 41                           | 16                               | 5,430                | -                   | -  | 5,430                                 | -                      |
| Total including         |   |                       |                          |   |                              |                                  |                      |                     |  |                                       |                        |
| Securitisation          | 1,460   | 3,462                 | 6,640                    | 48,665  | 2,030                        | 516                              | 62,773               | 506                 | 434                                      | 61,833                                | 198                    |
| Exposures               |   |                       |                          |   |                              |                                  |                      |                     |  |                                       |                        |
| Impairment provision    |   |                       |                          |   |                              |                                  | (300)                | (198)               | (38)                                     | (64)                                  |                        |
| TOTAL                   |   |                       |                          |   |                              |                                  | 62,473               | 308                 | 396                                      | 61,769                                |                        |

<sup>(1)</sup> The securitisation exposures of \$2,780 million included under "Loans advances and other receivables" qualify for regulatory capital relief under APS 120 and therefore does not contribute to the Bank's Total gross credit risk. The remaining securitisation exposures carry credit risk commensurate with their respective asset classes in accordance with APS 120.

<sup>(2) &</sup>quot;Credit commitments" and "Derivative instruments" represent the credit equivalent amount of the Bank's off-balance sheet exposures calculated in accordance with APS 112.

<sup>(3)</sup> Total loans, advances and other receivables includes receivables due from related parties.

<sup>(4)</sup> Receivables due from other Banks includes collateral deposits provided to derivative counterparties.

# **TABLE 4: CREDIT RISK (continued)**

#### TABLE 4A: CREDIT RISK BY GROSS CREDIT EXPOSURE - OUTSTANDING AS AT 31 MARCH 2013

|                         | RECEIVABLES<br>DUE FROM<br>OTHER BANKS<br>(4) | TRADING<br>SECURITIES | INVESTMENT<br>SECURITIES | LOANS,<br>ADVANCES<br>AND OTHER<br>RECEIVABLES<br>(3) | CREDIT<br>COMMITMENTS<br>(2) | DERIVATIVE<br>INSTRUMENTS<br>(2) | TOTAL<br>CREDIT RISK | IM PAIRED<br>ASSETS | PAST DUE<br>NOT<br>IM PAIRED ><br>90 DAYS | TOTAL NOT<br>PAST DUE OR<br>IMPAIRED | SPECIFIC<br>PROVISIONS |
|-------------------------|---|-----------------------|--------------------------|---|------------------------------|----------------------------------|----------------------|---------------------|---|--------------------------------------|------------------------|
|                         | \$M   | \$M                   | \$M                      | \$M   | \$M                          | \$M                              | \$M                  | \$M                 | \$M                                       | \$M                                  | \$M                    |
| Agribusiness            | -   | -                     | -                        | 3,810   | 165                          | -                                | 3,975                | 102                 | 48  | 3,825                                | 24                     |
| Construction &          |   |                       |                          |   |                              |                                  |                      |                     |   |                                      |                        |
| development             | -   | -                     | -                        | 1,973   | 99                           | -                                | 2,072                | 948                 | 35  | 1,089                                | 179                    |
| Financial services      | 1,250   | 2,534                 | 4,435                    | 407   | 194                          | 384                              | 9,204                | -                   | -   | 9,204                                | -                      |
| Hospitality             | -   | -                     | -                        | 1,082   | 56                           | -                                | 1,138                | 78                  | 10  | 1,050                                | 7                      |
| Manufacturing           | -   | -                     | -                        | 416   | 21                           | -                                | 437                  | 13                  | 1   | 423                                  | 5                      |
| Professional services   | -   | -                     | -                        | 226   | 9                            | -                                | 235                  | 4                   | 1   | 230                                  | 2                      |
| Property investment     | -   | -                     | -                        | 3,084   | 70                           | -                                | 3,154                | 359                 | 8   | 2,787                                | 43                     |
| Real estate - Mortgage  | -   | -                     | -                        | 33,956  | 991                          | -                                | 34,947               | 37                  | 236                                       | 34,674                               | 6                      |
| Personal                | -   | -                     | -                        | 388   | 33                           | -                                | 421                  | -                   | 5   | 416                                  | -                      |
| Government/public       |   |                       |                          |   |                              |                                  |                      |                     |   |                                      |                        |
| authorities             | -   | -                     | -                        | 1   | -                            | -                                | 1                    | -                   | -   | 1                                    | -                      |
| Other commercial &      |   |                       |                          |   |                              |                                  |                      |                     |   |                                      |                        |
| industrial              | -   | -                     | -                        | 1,851   | 142                          | -                                | 1,993                | 95                  | 33  | 1,865                                | 17                     |
| Total gross credit risk | 1,250   | 2,534                 | 4,435                    | 47,194  | 1,780                        | 384                              | 57,577               | 1,636               | 377                                       | 55,564                               | 283                    |
| Securitisation          |   |                       | 1.600                    | 2.700   | 22                           | 11                               | 4.502                |                     |   | 4.502                                |                        |
| Exposures (1)           | -   | -                     | 1,680                    | 2,780   | 32                           | 11                               | 4,503                | -                   | -   | 4,503                                | -                      |
| Total including         |   |                       |                          |   |                              |                                  |                      |                     |   |                                      |                        |
| Securitisation          | 1,250   | 2,534                 | 6,115                    | 49,974  | 1,812                        | 395                              | 62,080               | 1,636               | 377                                       | 60,067                               | 283                    |
| Exposures               |   |                       |                          |   |                              |                                  |                      |                     |   |                                      |                        |
| Impairment provision    |   |                       |                          |   |                              |                                  | (418)                | (283)               | (39)                                      | (96)                                 |                        |
| TOTAL                   |   |                       |                          |   |                              | •                                | 61,662               | 1,353               | 338                                       | 59,971                               |                        |

<sup>(1)</sup> The securitisation exposures of \$2,780 million included under "Loans advances and other receivables" qualify for regulatory capital relief under APS 120 and therefore does not contribute to the Bank's Total gross credit risk. The remaining securitisation exposures carry credit risk commensurate with their respective asset classes in accordance with APS 120.

<sup>(2) &</sup>quot;Credit commitments" and "Derivative instruments" represent the credit equivalent amount of the Bank's off-balance sheet exposures calculated in accordance with APS 112.

Total loans, advances and other receivables includes receivables due from related parties.

<sup>(4)</sup> Receivables due from other Banks includes collateral deposits provided to derivative counterparties.

# **TABLE 4: CREDIT RISK (continued)**

#### TABLE 4A: CREDIT RISK BY GROSS CREDIT EXPOSURE - AVERAGE GROSS EXPOSURE OVER PERIOD 1 APRIL TO 30 JUNE 2013

|                         | RECEIVABLES<br>DUE FROM<br>OTHER BANKS<br>(4) | TRADING<br>SECURITIES | INVESTMENT<br>SECURITIES | LOANS,<br>ADVANCES<br>AND OTHER<br>RECEIVABLES<br>(3) | CREDIT<br>COMMITMENTS<br>(2) | DERIVATIVE<br>INSTRUMENTS<br>(2) | TOTAL<br>CREDIT RISK | IM PAIRED<br>ASSETS | PAST DUE<br>NOT<br>IMPAIRED ><br>90 DAYS | TOTAL NOT<br>PAST DUE OR<br>IM PAIRED | SPECIFIC<br>PROVISIONS |
|-------------------------|---|-----------------------|--------------------------|---|------------------------------|----------------------------------|----------------------|---------------------|--|---------------------------------------|------------------------|
|                         | \$M   | \$М                   | \$M                      | \$M   | \$M                          | \$M                              | \$М                  | \$M                 | \$M                                      | \$M                                   | \$М                    |
| Agribusiness            | -   | -                     | -                        | 3,865   | 175                          | -                                | 4,040                | 116                 | 36                                       | 3,888                                 | 28                     |
| Construction &          |   |                       |                          |   |                              |                                  |                      |                     |  |                                       |                        |
| development             | -   | -                     | -                        | 1,382   | 108                          | -                                | 1,490                | 552                 | 34                                       | 904                                   | 118                    |
| Financial services      | 1,355   | 2,998                 | 4,712                    | 484   | 163                          | 442                              | 10,154               | -                   | -  | 10,154                                | -                      |
| Hospitality             | -   | -                     | -                        | 1,050   | 51                           | -                                | 1,101                | 59                  | 17                                       | 1,025                                 | 10                     |
| Manufacturing           | -   | -                     | -                        | 405   | 25                           | -                                | 430                  | 13                  | 2  | 415                                   | 5                      |
| Professional services   | -   | -                     | -                        | 243   | 10                           | -                                | 253                  | 4                   | 2  | 247                                   | 2                      |
| Property investment     | -   | -                     | -                        | 2,645   | 74                           | -                                | 2,719                | 202                 | 13                                       | 2,504                                 | 44                     |
| Real estate - Mortgage  | -   | -                     | -                        | 33,664  | 1,108                        | -                                | 34,772               | 33                  | 263                                      | 34,476                                | 6                      |
| Personal                | -   | -                     | -                        | 425   | 21                           | -                                | 446                  | -                   | 6  | 440                                   | -                      |
| Government/public       |   |                       |                          |   |                              |                                  |                      |                     |  |                                       |                        |
| authorities             | -   | -                     | -                        | 1   | -                            | -                                | 1                    | -                   | -  | 1                                     | -                      |
| Other commercial &      |   |                       |                          |   |                              |                                  |                      |                     |  |                                       |                        |
| industrial              | -   | -                     | -                        | 1,909   | 153                          | -                                | 2,062                | 95                  | 34                                       | 1,933                                 | 29                     |
| Total gross credit risk | 1,355   | 2,998                 | 4,712                    | 46,073  | 1,888                        | 442                              | 57,468               | 1,074               | 407                                      | 55,987                                | 242                    |
| Securitisation          |   | _                     | 1,666                    | 3,250   | 37                           | 14                               | 4,967                |                     | _  | 4,967                                 |                        |
| Exposures (1)           | -   | _                     | 1,000                    | 3,230   | 37                           | 14                               | 4,907                | _                   | _  | 4,907                                 | -                      |
| Total including         |   |                       |                          |   |                              |                                  |                      |                     |  |                                       |                        |
| Securitisation          | 1,355   | 2,998                 | 6,378                    | 49,323  | 1,925                        | 456                              | 62,435               | 1,074               | 407                                      | 60,954                                | 242                    |
| Exposures               |   |                       |                          |   |                              |                                  |                      |                     |  |                                       |                        |
| Impairment provision    |   |                       |                          |   |                              |                                  | (361)                | (242)               | (39)                                     | (80)                                  |                        |
| TOTAL                   |   |                       |                          |   |                              |                                  | 62,074               | 832                 | 368                                      | 60,874                                |                        |

The securitisation exposures of \$3,250 million included under "Loans advances and other receivables" qualify for regulatory capital relief under APS 120 and therefore does not contribute to the Bank's Total gross credit risk. The remaining securitisation exposures carry credit risk commensurate with their respective asset classes in accordance with APS 120.

<sup>(2) &</sup>quot;Credit commitments" and "Derivative instruments" represent the credit equivalent amount of the Bank's off-balance sheet exposures calculated in accordance with APS 112.

Total loans, advances and other receivables includes receivables due from related parties.

<sup>(4)</sup> Receivables due from other Banks includes collateral deposits provided to derivative counterparties.

# **TABLE 4: CREDIT RISK (continued)**

#### TABLE 4A: CREDIT RISK BY GROSS CREDIT EXPOSURE – AVERAGE GROSS EXPOSURE OVER PERIOD 1 JANUARY TO 31 MARCH 2013

|                         | RECEIVABLES<br>DUE FROM<br>OTHER BANKS<br>(4) | TRADING<br>SECURITIES | INVESTMENT<br>SECURITIES | LOANS,<br>ADVANCES<br>AND OTHER<br>RECEIVABLES<br>(3) | CREDIT<br>COMMITMENTS<br>(2) | DERIVATIVE<br>INSTRUMENTS<br>(2) | TOTAL<br>CREDIT RISK | IM PAIRED<br>ASSETS | PAST DUE<br>NOT<br>IM PAIRED ><br>90 DAYS | TOTAL NOT<br>PAST DUE OR<br>IM PAIRED | SPECIFIC<br>PROVISIONS |
|-------------------------|---|-----------------------|--------------------------|---|------------------------------|----------------------------------|----------------------|---------------------|---|---------------------------------------|------------------------|
|                         | \$M   | \$М                   | \$M                      | \$M   | \$M                          | \$М                              | \$М                  | \$M                 | \$M                                       | \$M                                   | \$M                    |
| Agribusiness            | -   | -                     | -                        | 3,791   | 172                          | -                                | 3,963                | 108                 | 41  | 3,814                                 | 27                     |
| Construction &          |   |                       |                          |   |                              |                                  |                      |                     |   |                                       |                        |
| development             | -   | -                     | -                        | 2,022   | 88                           | -                                | 2,110                | 994                 | 33  | 1,083                                 | 194                    |
| Financial services      | 1,141   | 3,306                 | 4,080                    | 511   | 180                          | 428                              | 9,646                | -                   | -   | 9,646                                 | -                      |
| Hospitality             | -   | -                     | -                        | 1,083   | 48                           | -                                | 1,131                | 86                  | 21  | 1,024                                 | 5                      |
| Manufacturing           | -   | -                     | -                        | 422   | 24                           | -                                | 446                  | 13                  | 2   | 431                                   | 3                      |
| Professional services   | -   | -                     | -                        | 246   | 11                           | -                                | 257                  | 4                   | 1   | 252                                   | 2                      |
| Property investment     | -   | -                     | -                        | 3,026   | 69                           | -                                | 3,095                | 413                 | 14  | 2,668                                 | 60                     |
| Real estate - Mortgage  | -   | -                     | -                        | 33,453  | 991                          | -                                | 34,444               | 34                  | 208                                       | 34,202                                | 6                      |
| Personal                | -   | -                     | -                        | 386   | 20                           | -                                | 406                  | -                   | 4   | 402                                   | -                      |
| Government/public       |   |                       |                          |   |                              |                                  |                      |                     |   |                                       |                        |
| authorities             | -   | -                     | -                        | 1   | -                            | -                                | 1                    | -                   | -   | 1                                     | -                      |
| Other commercial &      |   |                       |                          |   |                              |                                  |                      |                     |   |                                       |                        |
| industrial              | -   | -                     | -                        | 1,835   | 132                          | -                                | 1,967                | 96                  | 28  | 1,843                                 | 12                     |
| Total gross credit risk | 1,141   | 3,306                 | 4,080                    | 46,776  | 1,735                        | 428                              | 57,466               | 1,748               | 352                                       | 55,366                                | 309                    |
| Securitisation          |   |                       | 1,534                    | 2,955   | 34                           | 13                               | 4,536                |                     | _   | 4,536                                 |                        |
| Exposures (1)           | -   | -                     | 1,554                    | 2,955   | 34                           | 13                               | 4,336                | -                   | -   | 4,336                                 | -                      |
| Total including         |   |                       |                          |   |                              |                                  |                      |                     |   |                                       |                        |
| Securitisation          | 1,141   | 3,306                 | 5,614                    | 49,731  | 1,769                        | 441                              | 62,002               | 1,748               | 352                                       | 59,902                                | 309                    |
| Exposures               |   |                       |                          |   |                              |                                  |                      |                     |   |                                       |                        |
| Impairment provision    |   |                       |                          |   |                              | _                                | (447)                | (309)               | (42)                                      | (96)                                  |                        |
| TOTAL                   |   |                       |                          |   |                              | _                                | 61,555               | 1,439               | 310                                       | 59,806                                |                        |

The securitisation exposures of \$2,955 million included under "Loans advances and other receivables" qualify for regulatory capital relief under APS 120 and therefore does not contribute to the Bank's Total gross credit risk. The remaining securitisation exposures carry credit risk commensurate with their respective asset classes in accordance with APS 120.

<sup>(2) &</sup>quot;Credit commitments" and "Derivative instruments" represent the credit equivalent amount of the Bank's off-balance sheet exposures calculated in accordance with APS 112.

Total loans, advances and other receivables includes receivables due from related parties.

<sup>(4)</sup> Receivables due from other Banks includes collateral deposits provided to derivative counterparties.

# TABLE 4: CREDIT RISK (continued) TABLE 4B: CREDIT RISK BY PORTFOLIO – 30 JUNE 2013

|   |          |          |          |            |                   | CHARGES           |           |
|---|----------|----------|----------|------------|-------------------|-------------------|-----------|
|   |          |          |          |            |                   | FOR               | LOSSES ON |
|   | GROSS    |          |          | PAST DUE   |                   | SPECIFIC          | DISPOSAL  |
|   | CREDIT   | AVERAGE  |          | NOT        |                   | <b>PROVISIONS</b> | OFLOANS   |
|   | RISK     | GROSS    | IMPAIRED | IMPAIRED > | SPECIFIC          | & WRITE           | AND       |
|   | EXPOSURE | EXPOSURE | ASSETS   | 90 DAYS    | <b>PROVISIONS</b> | OFFS              | ADVANCES  |
|   | \$M      | \$М      | \$M      | \$M        | \$M               | \$M               | \$M       |
| Claims secured against eligible residential |          |          |          |            |                   |                   |           |
| mortgages                                   | 34,595   | 34,772   | 29       | 290        | 6                 | 4                 | -         |
| Other retail                                | 470      | 446      | -        | 7          | -                 | 1                 | -         |
| Financial services                          | 11,102   | 10,154   | -        | -          | -                 | -                 | -         |
| Government and public authorities           | 1        | 1        | -        | -          | -                 | -                 | -         |
| Corporate and other claims                  | 11,175   | 12,095   | 477      | 137        | 192               | 121               | 527       |
| Total                                       | 57,343   | 57,468   | 506      | 434        | 198               | 126               | 527       |

#### TABLE 4B: CREDIT RISK BY PORTFOLIO - 31 MARCH 2013

|   |          |          |          |            |                   | CHARGES<br>FOR    | LOSSES ON |
|---|----------|----------|----------|------------|-------------------|-------------------|-----------|
|   | GROSS    |          |          | PAST DUE   |                   | SPECIFIC          | DISPOSAL  |
|   | CREDIT   | AVERAGE  |          | NOT        |                   | <b>PROVISIONS</b> | OFLOANS   |
|   | RISK     | GROSS    | IMPAIRED | IMPAIRED > | SPECIFIC          | & WRITE           | AND       |
|   | EXPOSURE | EXPOSURE | ASSETS   | 90 DAYS    | <b>PROVISIONS</b> | OFFS              | ADVANCES  |
|   | \$M      | \$M      | \$M      | \$M        | \$M               | \$M               | \$M       |
| Claims secured against eligible residential |          |          |          |            |                   |                   |           |
| mortgages                                   | 34,947   | 34,444   | 37       | 236        | 6                 | 3                 | -         |
| Other retail                                | 421      | 406      | -        | 5          | -                 | 2                 | -         |
| Financial services                          | 9,204    | 9,646    | -        | -          | -                 | -                 | -         |
| Government and public authorities           | 1        | 1        | -        | -          | -                 | -                 | -         |
| Corporate and other claims                  | 13,004   | 12,969   | 1,599    | 136        | 277               | 79                | -         |
| Total                                       | 57,577   | 57,466   | 1,636    | 377        | 283               | 84                | -         |

#### TABLE 4C: GENERAL RESERVES FOR CREDIT LOSSES

|   | JUN-13 | MAR-13 |
|---|--------|--------|
|   | \$M    | \$M    |
| Collective provision for impairment                       | 102    | 135    |
| Ineligible Collective Provisions on Past Due not Impaired | (38)   | (39)   |
| Eligible Collective Provisions                            | 64     | 96     |
| Equity Reserve for credit losses                          | 131    | 136    |
| General Reserve for Credit losses                         | 195    | 232    |

# TABLE 5: SECURITISATION EXPOSURES

#### TABLE 5A: SUMMARY OF SECURITISATION ACTIVITY FOR THE PERIOD

|   | EVENOUEDES SES | IDITIOED | DECOMPLETE CAIN O                | ND (1 000) ON OAL E |  |
|---|----------------|----------|----------------------------------|---------------------|--|
|   | EXPOSURES SEC  | URITISED | RECOGNISED GAIN OR (LOSS) ON SAL |                     |  |
|   | JUN-13         | MAR-13   | JUN-13                           | MAR-13              |  |
|   | \$M            | \$М      | \$M                              | \$M                 |  |
| Residential mortgages                         | 1,148          |          | -                                | -                   |  |
| Total exposures securitised during the period | 1,148          | -        | -                                | -                   |  |

#### TABLE 5B(I): AGGREGATE OF ON-BALANCE SHEET SECURITISATION EXPOSURES BY EXPOSURE TYPE

|   | EXPOSURE | EXPOSURE |
|---|----------|----------|
|   | JUN-13   | MAR-13   |
| Exposure type                                   | \$M      | \$M      |
| Debt securities                                 | 1,652    | 1,680    |
| Total on-balance sheet securitisation exposures | 1,652    | 1,680    |

#### TABLE 5B(II): AGGREGATE OF OFF-BALANCE SHEET SECURITISATION EXPOSURES BY EXPOSURE TYPE

|  | PRINCIPAL OR<br>NOTIONAL<br>EXPOSURE | PRINCIPAL OR<br>NOTIONAL<br>EXPOSURE |
|--|--------------------------------------|--------------------------------------|
|  | JUN-13                               | MAR-13                               |
| Exposure type                                    | \$M                                  | \$M                                  |
| Liquidity facilities                             | 82                                   | 64                                   |
| Derivative exposures                             | 3,748                                | 2,801                                |
| Total off-balance sheet securitisation exposures | 3,830                                | 2,865                                |

# **TABLE 18: REMUNERATION DISCLOSURES**

Table 18 Remuneration disclosures will be released with the APS330 market release for September 2013 quarter end, in line with APRA guidance.